

From Our President

Dear Members,

Our chapter recently collaborated with several other chapters to offer a very successful spring training event. We look forward to future partnerships with other chapters for more educational offerings. Sincerest thanks to Michael Scuteri, CFCM, our Programs Chair, for his hard work in organizing and communicating the event. As your circumstances allow, I encourage you to sign up for our next event, a joint PTAC/NCMA offering to highlight the benefits of both groups.

A few days remain to cast your vote for the officers for 2021-2022; if you have not yet submitted yours, you're encouraged to do so as soon as possible. We look forward to presenting the new slate of officers next month.

We are pleased that several members have expressed interest in participating in a potential CPCM study group. We are in the early stages of program development, and we will share more information as soon as it becomes available. If you're interested and have not yet made that known, please reach out to Linda Hosey, CFCM, VP of Education and Certification.

**Wanda Wallace; CPCM,
CFCM**
Chapter President

Calendar

04/29/2021

FREE NCMA JAX Webinar

[Small Business Support
PTAC and NCMA JAX](#)

04/29/2021

FREE NCMA HQ Webinar

[Super Solvers: Inside Stories
of Successful Contract-
Program Management
Collaboration](#)

05/13/2021

NCMA HQ Webinar

[Using Market Research Info to
Conduct Price Analysis](#)

05/27/2021

NCMA HQ Webinar

[Setting the Table: An Industry
Perspective of Negotiation
Preparation](#)

New Members

Welcome to our newest
chapter member:

- Jermaine Higgins



Member Milestones

Congratulations to NCMA JAX members celebrating membership anniversaries:

- Caretha Brown-Griffin (11)
- Steven Lipsky (10)
- Deborah Thompson (12)

Jacksonville Mayor Designates May as Contract Management Month

Jacksonville Mayor Lenny Curry recently proclaimed May as Contract Management Month and follows an annual tradition started in 2010. The 2021 proclamation provides an overview of the NCMA, identifying it as the source of education, ethical conduct, and information that encourages and supports professional relationships between contract managers at all levels.

National Education Seminar - Virtual Event

NCMA Headquarters is offering the opportunity to virtually attend a National Education Seminar (NES). The event will feature expert presenters and small group discussions.

Leadership Strategies for Contracting Professionals

Participants will explore leadership opportunities and challenges faced by contract managers, learn to leverage specific leadership skills, and develop a personal, 90-day leadership plan to hit the ground running. This course is perfect for anyone working in acquisition, preparing to take on a new leadership role, and current leaders ready to hone their skills!

Date: Tuesday, May 18, 2021, 9:30 AM ET to 5:30 PM ET

Presenters: Heidi Timmerman and Glenn Richardson

Registration Options: You have two ways to purchase; the first is by entering your "chapter registration code" as a promo code on the registration page, and

the second is by registering without one.
Regular Rate: \$230 member/\$287 non-member

Please note: NCMA chapters are not required to have a "chapter registration code." Check with your local chapter to verify if they are participating in the event. Registration is limited and will be on a first-come, first-served basis.



NCMA JAX Membership - Not Just for Locals



This month's honoree is Susan Thibodeaux, CFCM who has been an NCMA member since 1997. She lives near Cape Canaveral, FL where she is Small Business Liaison Officer/Director of the Small Business Program for Caliburn International, LLC. She used her 30+ years of contracting experience and expertise to build an effective small business program across five business units. She began with IAP Worldwide Services in Subcontracting and worked her way up to Senior Director of Operations. Along the way, she managed Purchasing and Supply Chain organizations before stepping into Operations for this newly organized business entity.

Susan was President of JAX Chapter three terms (2006-2009) and later volunteered as a Director-at-Large. She was lead presenter for two National Education Seminars and later served as a breakout session presenter at two NCMA World Congresses. In her spare time, she taught at local area colleges as part of a business partnership with her employers. She encouraged her students to join and become active in NCMA to keep updated on contract and

acquisitions regulations and trends as well as offering training and insights into the issues that affect contracting. “It’s also a great place to network with folks in the same industry and career paths since people not in government contracting tend to have no idea what we’re talking about.”

Our honoree offered the following advice to newer and mid-range employees: “Be willing to take on new roles and tasks, stretch yourself, learn about areas that aren’t in your current path and get knowledge. At the start of my career, I discovered no one really knew much about small business requirements or wanted to take on the outreach and reporting. I made it my niche and here I am 30 years later still doing it.” She has been recognized for her expertise by numerous organizations and is in great demand as a speaker and presenter across the contract management spectrum. She adds “Don’t wait for someone to tell you your next step on the ladder, figure it out then get the training and skill to get there. Don’t be afraid to side-step into new roles that might not make more money but will give you career growth or more future opportunities, be willing to relocate, and seriously consider new directions in your growth. Volunteer with organizations such as NCMA. Assisting with running a chapter, putting on events and teaching about contracting give you confidence, knowledge, and contacts.” She concluded by saying “when I hire people, I look for problem solvers because they will get the barriers down and enable program success. That means you’ll make mistakes. That’s okay – it’s how we learn and grow – so don’t fear making mistakes and don’t fear making decisions.”

Susan is a horse and dog lover whose animals have been ranked number one in their breed and she has been on TV dog shows with them. She is Vice President of the American Toy Fox Terrier Club, VP of the Florida Association of Kennel Clubs, Legislative Liaison with the American Kennel Club, and a Board Member for the Brevard Kennel Club. She enjoys wildlife photography and her three children and six grandchildren. Her daughter recently began working at United Launch Alliance building rockets to Mars and beyond as a Subcontract Administrator.
