

## From Our President

NCMA JAX,

I am humbled by the trust that the NCMA Jacksonville Chapter has placed in me as their elected president for the past two years. I would especially like to thank the Executive Council, the Directors at Large, and all the volunteers in our chapter that make the chapter run smoothly. Reflecting back on the past few years, we all can probably admit that it has been challenging, to say the least. Despite those challenges, our programs have been executed, our membership has grown, and your commitment to the chapter has been exemplary. There has been careful stewardship of our chapter; as we move towards the end of year we have key events that will set conditions for success into the next year. This includes solid programs participation, recruitment of talented members for leadership positions, and a successful transition between current and newly-elected chapter leaders. Let's keep pushing now to ensure our year end obligations exceed our expectations.

I want to take this time to thank the chapter leaders for all the fantastic work you do over what has been an over-all amazing year to date. Each of you have contributed to the incredible success as a chapter. Our program planning and learning execution, our membership growth, and our communications with NCMA Headquarters create a very active chapter environment. Throughout the year and the chapter, the dedicated NCMA JAX leadership team has

## Calendar

**05/18/2023**

NCMA JAX FREE

Webinar

[JAX Chapter Chat](#)

**07/23/2023 - 07/26/2023**

**@ Nashville, TN**

NCMA HQ Event

[NCMA World Congress](#)

**12/05/2023 - 12/06/2023**

**@ Bethesda, MD**

NCMA HQ Event

[Government Contract Management Symposium](#)

## New Members

Welcome to our newest chapter members:

- Catherine Buller
- Lori Keiser Sherry Kelley
- Shavonda Mobley
- Charles Pollak
- T. R. Richardson

demonstrated the incredible value brought forth to all chapter members. As we near the end of our leadership terms, new leaders will be elected, so I did want to pass along a big thank you to the current team and a bigger thank you to the team that is going to step up and carry NCMA JAX forward even further.

I truly believe that contract managers involved in NCMA are the best people in the profession. They take the time to focus on developing and improving their skills, understand the latest contract tools, and undoubtedly work hard to harmonize processes, policies, and procedures in their respective organizations. With automation/digitization continuously shaping the future of contract management and the possible game-changing aspects of AI, it is important that we maintain a sharp edge in our field. Stay focused and involved in NCMA.

In closing, take advantage of what NCMA offers. The top two on my bucket list are:

- [World Congress](#) - The nation's leading training event for contract management, procurement, and acquisition professionals is being held July 23-26, in Nashville, Tennessee has numerous awareness days.
- [Certified Professional Contracts Manager Course](#) and Testing – sign ups are due by June 26, 2023.

As always, thank you for your continued support and contributions to the Chapter. We make a difference together!

## Member Milestones

Congratulations to NCMA Jacksonville members celebrating membership anniversaries.

- Caretha Brown-Griffin McLin (3)
- Tim Burke (7)
- Barbara Burt (3)
- Ryan Cross (1)
- E. Giglio (1)
- Sherri Kelley (8)
- Deborah Thompson (14)  
Alissa Vasiljevic (1)



**Michael Scuteri,**  
**CFCM**  
Chapter President

## NCMA HQ Offers New Certificate Courses

NCMA HQ is now offering two certificate courses for contracting professionals looking to build their skills and advance their careers in specific topics related to the contract

management profession.

### **U.S. Federal Contracting Fundamentals Certificate Course**

April 17 - April 20, 2023 from 2:00pm – 4:30pm ET

The U.S. government acquisition landscape is full of complexities, rules, and nuances. Whether you are new or seeking a refresher, this certificate course will provide a solid foundation and framework for understanding the context of all the requirements, forms, and systems to navigate as well as insight into how the process really works!

### **Cost and Pricing Fundamentals Certificate Course**

June 12 - June 15, 2023 from 2:00pm – 4:30pm ET

Gain a valuable, high-level overview of the unique complexities of developing price proposals in the U.S. Federal contracting market. Whether you are new to contracting or a pricing expert, this certificate course will provide an engaging and accessible space to learn the basics of cost principles, fair and reasonable pricing, cost and pricing data, cost and price analysis, related regulatory requirements and more. While geared toward sellers preparing cost proposals, this course offers valuable across-the-table perspective for buyers to understand seller incentives and for sellers to catch a glimpse into how their prices will be reviewed. Come prepared to participate in this interactive certificate course full of contextualized instruction and hands-on problem solving! You'll finish with a toolkit to supplement your day-to-day work and expanded knowledge in cost, pricing, and proposals.

Additional information on both courses, as well as registration links, are available on the [NCMA HQ website](#).

**Certificate Courses - Register Here**

---