

From Our President

Dear Members,

This month, I'd like to start this message by giving a special congratulations and recognition to one of our most dedicated chapter members, **Bill Swan**. This month marks 40 years of his membership with NCMA. Bill currently serves as the chapter's Membership Chair, but his impact reaches far beyond that role. Under his leadership, and with his dedication, tenacity, follow-through, and keen attention to detail, the Jacksonville chapter continues to succeed and thrive. Congratulations, Bill, and thank you for being a pillar of the chapter and for embodying the mission and energy of NCMA.

My wish is to have a similarly long association with NCMA, as I've been the beneficiary of countless benefits from the time I joined until now. I hope you, too, are deriving benefits and recognize the immense value of our association. If so, I would like to point out a relatively new initiative offered by NCMA headquarters, its **Member Get a Member Program**. Having new members join the chapter helps infuse fresh ideas, introduces more diverse perspectives, provides more networking opportunities, and more. As we are moving closer to being able to again gather face-to-face, it would be wonderful to see and welcome new faces. Under the program, each chapter simply has the goal to recruit the most members. Winning chapters will receive a \$500 grant and a chance for two members to attend World Congress 2021.

I would also like to share NCMA's newest certification opportunity, [Certified Contract Management Associate \(CCMA\)](#). This certification is geared toward new professionals, those with a four-year degree and less than one year of experience in contract management or those

Calendar

03/23/2021

NCMA HQ Free Webinar:

[CMLDP Info Session](#)

03/29-31/2021

[NCMA Florida-Wide Chapters](#)

[National Education Seminar](#)

See Schedule Below

New Members

Welcome to our newest chapter member:

- Barbara Donovan-Swanick (transfer from Hampton Roads Chapter)

Member Milestones

Congratulations to NCMA JAX members celebrating membership anniversaries:

- Chad Arnett (2)
- Patrick Bradfield (29)

without a degree and at least one year of experience who can demonstrate proficiency in the knowledge of the Contract Management Standard. Other criteria and benefits are listed on the headquarters website. I encourage you to think about it and consider individuals in your organizations for whom this certification may be a good fit.

Wishing you all a beautiful entry into the spring season, good health, and happy contracting!

**Wanda Wallace; CPCM,
CFCM**
Chapter President



- Vanessa Calura Silva (2)
- Dhulipala Purushotham (6)
- Tina Sarris (19)
- Kathryn Scott (14)
- William Swan (40)
- Wanda Wallace (4)
- William Wallace (2)

Spring Training Event 03/29/2021 - 03/31/2021

MARK YOUR CALENDARS for a HUGE NCMA Multi-Chapter Offering Spring Training Event!

Early Bird Member/NonMember (\$30/\$35) NLT 3/23 11:59PM EST
Member \$40/Non-Member \$55

**The NCMA Space Coast, Sun Coast, Mid-Florida, Jacksonville, Bluegrass,
Chicago Land and Fort Worth Chapters present the following offerings:**

March 29 - 31, 2021

1:30PM - 4:30PM EST via **ZOOM**

Moderator: Michelle Currier of DAU

Schedule of Events

Monday, March 29

1:30PM - 4:30PM Presenter: Shene' Commodore of Commodore Consulting, LLC

Topic: GSA

Tuesday, March 30

1:30PM - 2:00PM Presenter: Jim Campbell, CEO of AXIM Fringe Solutions Group LLC

Topic: Service Contract Act (SCA) Compliance and Challenges

2:00PM - 3:00PM Presenter: William Randolph, Founder/CEO-THINK

Acquisition/SDVOSB/Retired SES/Consultant/Speaker/Coach/Trainer/GOVCON BizDev

Topic: TOP 10 Contracting Trends in 2021

3:00PM - 4:30PM Presenter: Frank McNally, Director, Learning & Content Development,
Public Spend Forum

Topic: How to Buy Better in a Brand-New World

Wednesday, March 31

1:30PM - 2:30PM Presenter: Donald Mansfield, Instructor at Don Acquisition LLC

Topic: Regulating Under the Radar

2:30PM - 3:15PM Presenter: Michael Levy, Counsel & Manager, Contracts, NORC at the
University of Chicago

Topic: Cyber Security Regulations

3:15PM - 4:30PM Presenter: Michelle Currier

Topic: Hot Topics / DAU Contract Subway Map



VP Education Message - Local CPCM Class?

Hi! This is directed to our NCMA members that may be interested in an after-hours class for the Certified Professional Contract Manager (CPCM) certification offered through NCMA. We already conduct a class once a year for the Certified Federal Contract Manager (CFCM) and we are trying to find out if there would be any interest in our membership for this class.

I am going to cover what CPCM is, the requirements to test for the CPCM and the costs associated with it. Also, all this information and more can be found at the NCMA Headquarters website (ncmahq.org) under Certifications.

CPCM holders are professionals who have mastered the competencies in the Contract

Management Body of Knowledge (CMBOK). Obtaining and maintaining the CPCM is a significant milestone in your professional development.

The eligibility requirements are a Bachelor's Degree, five years of work experience in the contract management or related field and a minimum of 120 hours of Continuing Professional Education (CPE) and/or Continuous Learning Points (CLP).

The application and process fees are \$210.00 for members (non members can also apply for \$410.00). The exam fee is \$125.00 in the United States and Canada and \$130.00 for international.

You will need to download the Contract Management Standard (20 pages) from the Headquarters website (free). You will need to download the Certified Professional Contract Manager Handbook (19 pages) from the Headquarters website (free). You will need to purchase the CMBOK from NCMA for \$60.00 members and \$90.00 non-members.

There is an on-line 10 week preparatory course for CPCM through NCMA Headquarters site for \$435.00 members or \$535.00 non-members. The local Jacksonville NCMA Chapter is looking for interest as to whether or not to offer a local version of this course for free. Please make sure that you understand that the fees above (application, exam and the CMBOK) would still be each person's responsibility. Please send me an email if you would consider taking this class through our chapter.

Thanks!

Linda Hosey, CFCM

VP Education & Certification, NCMA JAX

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NCMA JAX Membership - Not Just for Locals

This month's honoree is Charlotte Lawson, CCCM, who has been an NCMA member since 2003. She lives in Renton, WA where she serves as Principal Consultant in Technology Procurement, Research and Governance for a global IT Supply Chain as a Service (SCaaS) company that manages the IT supply chain for over 100 global brands. In 1996, she transitioned to contract management, where she now helps diverse clients with continuous process improvement. Her efforts often require extensive reviews of paper systems to develop user-friendly software to collect, compile, and present data that allows teams to focus on their next actions. Then, as their cheerleader, she measures their

improvements, celebrates their success, and inspires achievements beyond original expectations.

Charlotte offered the following career and professional advice to newer / younger employees: "Your career is more important than your job. An employer or gig is a port of call. Your career is your ship. How well does your ship float? How well does your ship sail? Don't depend on your employer to maintain your ship. It is in their best interest to keep you in their port until a better ship comes along or their port closes. You need to be ready to set sail at any time to the next port. Doing so keeps you valuable to your employer and of value to others." She is the only Certified Commercial Contract Manager (CCCM) in the chapter and served a term as Vice President and several terms as Director-at-Large before leaving Jacksonville. In November 2007, Contract Management magazine published her article on "Priming the Cash Flow Pump." Since then, she has completed a Masters Degree in Information Studies and earned four other professional certifications. "Credentials matter in winning quality positions," says Charlotte. "Once you are in the door you can wow them beyond your credentials."

She is a lifetime student and teacher of new skills and languages. In her spare time, she enjoys forest walks, discovering parks and trails, Geocaching, escape room puzzle books and games, collaborative board games, and travel adventures big and small. Her amateur ham radio call sign is KJ7LFZ and she looks forward to "our next QSO."