

## From Our President

NCMA JAX Team,

What a great time to engage with NCMA JAX! NCMA continues to plan our full-day capstone event - [Disaster Recovery Contracting: Are You Prepared?](#) - scheduled for May 24th, 2022, at the University of North Florida's Adam W. Herbert University Center. Please assist and actively promote this agenda to your colleagues. Special thanks to the team that is actively working to ensure this event is a success. We will soon be looking for volunteers as well, so if you are available, please check in with the planning team. We need all the help we can muster up.

You may have heard the term “elevator speech” or “elevator pitch.” What is it? It's often been associated with a synopsis of your background and experience. The reason it's called an elevator pitch is that it should be short enough to present during a brief elevator ride. Of course, it's about you: who you are, what you do, and what you want to do (if you're job hunting). But what about when someone asks you about NCMA JAX, do you have an “elevator pitch” for that? If not, start thinking about one. The conference will be a great place to encourage attendees to join our chapter.

In recent times, the Mayor of Jacksonville has signed a proclamation recognizing the month of May as Contract Management Month. What a great month to host our capstone event. The proclamation is an NCMA JAX

## Calendar

**04/27/2022, 12:00-1:30 @**

**Ramada Inn Mandarin**

NCMA JAX In Person  
Event

[Proposal Writing](#)

**05/24/2022, 8:30-3:00**

NCMA JAX In-Person  
Event

[Disaster Recovery  
Contracting - Are You  
Prepared?](#)

## New Members

Welcome to our newest  
chapter members:

- Latera Crenshaw
- Joel Dimaapi
- Marchette Johnson

## Member Milestones

Congratulations to NCMA  
Jacksonville members

elevator speech. The language in the proclamation includes:

*“NCMA is a group of highly skilled leaders and professional managers that make up the acquisition workforce that was founded as a nonprofit professional association on May 19, 1959, and now has 20,000 members worldwide. NCMA encourages ethical behavior and educates its members and their clients on relevant contract management disciplines. Our local Chapter was established in 1982 and has a diverse membership that includes federal employees, federal contractors, vendors, suppliers, consultants, attorneys, and retirees. For the past three years our chapter has been distinguished as an outstanding medium sized chapter.”*

You might consider crafting your NCMA elevator speech so you can put it to use during Contract Management Month, then really spread the word at the Disaster Contracting Conference on May 24th at UNF.

In closing, please push the 3 C's of “collaboration, commitment, and community” and use them to draw attention and support for this key programming initiative. As always, feel free to provide advice or recommendations any time.

celebrating membership anniversaries.

- Chad Arnett (3)
- Patrick Bradfield (30)
- Dhulipala Purushotham (7)
- Jermaine Higgins (1)
- Erica Jackson (8)
- Bradley Rhodes (1)
- Rich DeLeon (1)
- Tina Sarris (20)
- William Swan (41)
- William Wallace (3)
- Wanda Wallace (5)



**Michael Scuteri,**  
**CFCM**  
Chapter President

## Disaster Recovery Contracting - Are You Prepared?

**IN PERSON EVENT**

**Disaster Recovery Contracting -  
Are You Prepared?**

May 24, 2022

8:30AM - 3:00PM



UNF Adam W. Herbert University Center  
\$50 per person

Join NCMA Jacksonville and representatives from multiple government agencies as we discuss the specific contracting challenges that arise during a declared disaster. Morning speakers will provide an introduction to disasters and the disaster management cycle (mitigate-prepare-respond-recover) and a candid discussion on what companies can expect when dealing with the federal, state, local and non-profit organizations deployed to provide support.

An afternoon networking session for businesses, government agencies, and non-profit organizations to discuss contracting opportunities is included in your registration!

[REGISTER NOW](#)

## We Need Your Help

The Chapter Excellence Award recognizes chapters around the world that provide benefits and services to their members that are above and beyond minimum expectations or requirements. Your JAX Chapter has been named Outstanding Medium Size Chapter for the past three years but we need your help with our nomination for the NCMA Program Year that ends 30 June 2022.

If you did any of the following between 1 July 2021 and the present, we would really like to hear from you:

1. Taught Business subjects at a college or university;
2. Spoke to a group about any aspect of Contract Management (accounting, economics, finance, insurance, etc.) including an NCMA chapter;
3. Authored an article that was published in a professional journal or magazine; OR
4. Volunteered your time and effort to support any type of community-based charitable activity.

Please get in touch with NCMA JAX Chapter Secretary Bill Swan  
at [twoswans911@comcast.net](mailto:twoswans911@comcast.net) or 912-265-7530.

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