

From Our President

NCMA JAX,

I am writing to you today to express my humble thanks for all those that participate and keep the chapter moving forward. The last few months have been challenging and I am excited to see the new leadership stepping forward. I want to take a moment to reflect on my time as President of NCMA JAX for the past two years. It's been an invaluable experience in many ways and I'm so grateful for the opportunity to have served you. One of the most rewarding aspects of my presidency has been the opportunity to get to know many of you. I've been very impressed by your dedication to the chapter. Our many programming events, our ball, holiday social, charitable contributions, the beach clean-up, and numerous personal engagements have made me proud to be a part of this organization and to work alongside such talented and dedicated professionals.

As the program year comes to end, so nears the end of my time as Chapter President. I can only wish Wanda Wallace the best as she begins another journey as our Chapter President. She will continue to take the chapter to new heights with her proven leadership and the support of all the other elected officers. Special thanks to Bill Swan for his continued support of this organization and chapter mentoring along the way. It has been an honor to serve as your President and a most memorable experience to say the least!

Calendar

06/01/2023

NCMA HQ Webinar

[Being a Better Business Partner: Insights from Former KOs](#)

06/20/2023

10:00AM - 2:00PM

NCMA JAX Event

[Cypress Village Industry Day](#)

07/23/2023 - 07/26/2023

@ Nashville, TN

NCMA HQ Event

[NCMA World Congress](#)

12/05/2023 - 12/06/2023

@ Bethesda, MD

NCMA HQ Event

[Government Contract Management Symposium](#)

Member Milestones

Congratulations to NCMA Jacksonville members celebrating membership anniversaries.

- Blake Anderson - 7

As always, thank you for your continued support and contributions to the Chapter. We can make a difference together!



Michael Scuteri, CFCM
Chapter President

- Caretha Brown-Griffin
McLin -13
- Mike Getka - 1
- Gary Hayman - 1
- Brendan Jones - 14
- Frank Lorentzen - 6
- Barbara Smith - 1
- Ross Thomas - 5

Incorrectly identified last month:

- E. Giglio - 17
- Caretha Brown-Griffin
McLin - 13
- Alissa Vasiljevic - new member

Cypress Village Industry Day Hosted by NCMA Jacksonville Chapter



Tuesday, June 20, 2023, 10:00AM – 2:00PM

Cypress Village, 4600 Middleton Park Cir E, Jacksonville, FL 32224

Calling all facilities vendors in the Jacksonville Metro area!

If you're seeking contract service opportunities with one of the largest and most prestigious senior living communities in Jacksonville, look no further than this exclusive event at Cypress Village.

Cypress Village is seeking connections with vendors for a wide range of services including grounds maintenance, trash removal/recycling, road/sidewalk maintenance, exterior and interior maintenance, moving assistance, activities, elevator maintenance, security systems, housekeeping, nursing care, and more.

This event provides a unique platform for you to meet directly with department heads and decision-makers, allowing you to showcase your exceptional capabilities as a service provider.

Hosted by the National Contract Management Association (NCMA) Jacksonville Chapter, this industry day offers valuable insights into NCMA, its resources, and educational opportunities that can help expand your business. Additionally, don't miss the installation of chapter officers for the upcoming 2023-2024 program year.

Join us and seize this unparalleled opportunity to grow your business and forge valuable connections. We've got you covered with a delicious lunch as well.

\$20 – NCMA Members

\$25 – Non-NCMA Members

Register at [NCMAJax.org/Events](https://www.ncmajax.org/Events) or by clicking the button below.

REGISTER NOW FOR CV INDUSTRY DAY

May Chapter Chat Event

We would like to express our gratitude to all those who took part in our **inaugural "Chapter Chat" on Thursday, May 18th**. The event witnessed a lively and engaging discussion with enthusiastic participation from the attendees. During the session, we introduced our 2023-2024 officers and Executive Council, fostering an open dialogue to

gain a deeper understanding of our members' needs and preferences.

One key insight emerged: **Our members primarily join NCMA for the purpose of building connections and networking opportunities.** As we eagerly anticipate the upcoming program year, our focus remains on customizing our programs and events to meet the specific requirements of our members, and we sincerely value the feedback provided.

Looking ahead, we are pleased to announce that more "Chapter Chats" are planned for next year. We encourage an even greater turnout and hope to see more of you joining us in these valuable conversations!

Who Said It? - Guess the Quote

"The measure of intelligence is the ability to change."

See below for the answer.

GSA Contract Specialist Virtual Career Fair

GSA Virtual Event

June 13, 2023, 12:00PM - 4:00PM

U.S. General Services Administration (GSA) will be hosting a virtual career fair on June 13, 2023, from 12:00PM to 4:00PM. The event will be conducted online and will focus on experienced contract specialists at the GS-11 through GS-15 grade levels. Registration is required in order to participate.

Interested job seekers should register at <https://www.careereco.com/Fair/EventDetails?fairId=41194c32-3fea-40d5-ac5e-aff0010ff261> or by clicking the button below.

GSA EVENT REGISTRATION

Then and Now – Monthly Member Highlights

Sherri Kelley, CFCM; 2023-24 NCMA JAX Membership Co-Chair

This month, I've interviewed a long-standing member of NCMA and our chapter, **Mr. John Hallacy, Retired Member**. During our interview Mr. Hallacy discussed his career in the contract industry. Please read below about this amazing member and his time in the contract industry.

Questions

1. ***When did you join NCMA?*** Mr. Hallacy joined NCMA in 1960, considering NCMA was created May 19, 1959, he has been around since the beginning.
2. ***How long have you been in the contract profession?*** Mr. Hallacy worked 27 years in the contracts industry: 63 years as a member of NCMA. I am going to repeat this: 63 years with NCMA. Yes, I wrote that correctly. Thank you, Sir, for maintaining your membership and representing our industry in such a wonderful manner.
3. ***What was your first contract job?*** Mr. Hallacy started his career in Contract Administration with Maxson Electronics New York City, New York.
4. ***What's your favorite part of the contracts industry?*** Mr. Hallacy's favorite part of his career was completing successful negotiations. Every negotiation was a task he enjoyed; the most important part of the negotiation is receiving the memo from the contract administrator with all the details.
5. ***What's one challenge you occasionally or regularly faced in contracts?*** During the request for proposal and corresponding responses, the challenge was to make sure the company qualified. Qualifying the proposals was a task Mr. Hallacy took great pride in. Once a successful proposal was awarded the negotiations would begin.
6. ***What was/is the biggest achievement you experienced during your career?*** Starting in the contracting industry in the 1960s onto his retirement, achieving career promotions from junior to senior contract administrator. This led Mr. Hallacy to be respected and considered a true asset that the company would reach out to after his retirement for advice and auditing of contracts.
7. ***How has/did your role change over that time?*** After retirement Mr. Hallacy's company would reach out to him not once but twice to bring him back for contracting and review.
8. ***What changes have/did you experience that truly stick out?*** After Mr. Hallacy retired, the company was going to sell his division, during their review and consideration of the sale, the company brought him in to review all the contracts that they had opened for his professional analysis.

I would like to thank Mr. Hallacy for sharing his time with me during the interview. I was truly humbled to be able to talk to him, a true gentleman and contract professional.

Who Said It? Answer: Albert Einstein