



Delivering timely contract management news that matters to you



Last Call for

Gala Tickets!

TOMORROW, SEPTEMBER 24TH, 2022 6:00PM - 10:00PM

Semiformal or cocktail attire

\$50 for NCMA Members/Government Employees \$60 for Non-members

<u>Click Here to Buy Tickets</u> or go to NCMAJax.org/tickets

From Our President

NCMA JAX Team,

I am honored to serve as the NCMA Jacksonville Chapter President for the 2022-2023 program year. I hope you will

Calendar

09/24/2022 NCMA JAX Event 40th Anniversary Gala join me in the work ahead, as we strive to make NCMA Jacksonville a powerful advocate for the Contract Management profession. The Jacksonville Chapter celebrates its 40-year anniversary this month as a tribute to the professional expertise held by our membership, past and present. Please plan on attending the 40th Anniversary Gala on September 24th to celebrate NCMA Jacksonville's rich history, contract management as a profession, and the contributions of those who have served NCMA and the chapter through the years.

It is our goal to continually build relationships within the contracting community, and as we move forward with the new programming year, we need to make sure we are best representing the memberships needs. We need to hear from you so feel free to contact me anytime with ideas or comments. We do this to support our membership, as represented in the developing initiatives of our strategy that include "foster professional relationships industry professionals" across and mentorship "encourage and growth of young professionals", and "provide recognition of contracting profession excellence" to name a few. This is your program year, make it count and participate with us as NCMA Jacksonville begins the year of providing our membership with quality education opportunities and valuable networking events that enhance your career and support the growth of your company or organization.

For this program year, we continue to operate under a

10/19/2022

NCMA HQ Event

<u>Leadership Strategies for</u> <u>Contracting Professionals</u>

10/20/2022

NCMA JAX Virtual Event Hot Topics in Contracting

10/27/2022

NCMA HQ Event

Contending with Anti-Corruption & Compliance Risks

New Members

Welcome to our newest chapter members:

- Donna Ambler
- Andrew Arcuri
- Hilerie Batura
- Osmeri Mancebo
- Nichole Mobley
- Michael Ryan
- Karen Simpson
- Stephanie Takenaka
- Jacques Thomas
- Benjamin Walters
- Mary Wollmann

hybrid structure of in-person and virtual webinar events to start the year off. Moving forward, we will likely return to pre-pandemic life while considering all necessary safety precautions when planning face-to-face events. One way you can help us is to volunteer for one of the NCMA Jacksonville committees. Serving NCMA Jacksonville provides many benefits to the chapter and to the volunteer, and I thank those who are serving today. At a minimum, please continue to broaden your outreach to potential members. Special thanks to Greg Grant and the PTAC for their efforts in promoting NCMA Jacksonville.

Along with the other chapter leaders, I am proud to serve NCMA and our membership. I hope you will become involved in the many NCMA programs and activities offered throughout the program year. Start the new program year off right by attending the Gala!

Member Milestones

Congratulations to NCMA Jacksonville members celebrating membership anniversaries.

- Mark Brock (15)
- Carlos Galarza (1)
- Leigh Gillette (25)
- Jim Krause (15)
- Katie Marrette (13)
- Rozina Mehertu (8)
- Rafael Roman (10)
- Michele Stephens (24)
- Patti Toohey (37)



Michael Scuteri, CFCM

Gregory Grant Wins SBDC Award



NMCA Jacksonville Chapter Membership Director-at-Large **Gregory Grant** was recently recognized with the Small Business Development Center (SBDC) Regional Performance Excellence Award. This award recognizes one consultant from each SBDC region for their commitment to performance excellence as demonstrated by their contribution to customer growth and success. SBDC Programs deliver professional, high quality, individualized business advising and technical assistance to existing small businesses and pre- venture entrepreneurs. SBDCs provide problem-solving assistance to help small businesses access capital, develop and exchange new technologies, and improve business planning, strategy, operations, financial management, personnel administration, marketing, export assistance, sales and other areas required for small business growth and expansion, management improvement, increased productivity, and innovation.

In addition to being Assistant Director of Special Programs at the University of North Florida SBDC, Mr. Grant also supports the Procurement Technical Assistance Center (PTAC). He was Jacksonville Chapter's most productive NCMA recruiter in the past year with more than 12 new members.

NCMA Expands "New Professional" Membership Category

The NCMA Membership Team recently changed the "Young Professional" category to "New Professional" and expanded eligibility to include members older than 33 years with less than five years' contract management experience. This will be a great benefit for veterans and others who are new to our career field. Additionally, existing members who fall into the new category will be allowed to change their membership type to "New Professional" when they renew their NCMA membership. For additional information, go to the NCMA HQ website at https://ncmahq.org, click on the "Membership" tab, then select "Become a Member – Join/Renew" from the drop down menu.

NCMA Releases Third Edition of The Contract Management Standard™

The National Contract Management Association (NCMA) recently released the third edition of The Contract Management Standard™ (CMS™), its ANSI-approved American National Standard that describes contract management in terms of the processes created through the integration and interaction of job tasks and skills and the purposes they serve. "Contract management is an ever-evolving profession as reflected in this third edition release of CMS™," said Kraig Conrad, CEO. "This latest edition of CMS™ was developed through a rigorous process to be a key resource for both buyers and sellers."

The CMS™ includes the contract management processes and relationships required to develop solicitations, develop offers, form contracts, perform contracts, and close contracts for the furnishing and procurement of goods or services. It also includes buyer and seller collaboration with stakeholders such as engineering, estimating, finance, legal, logistics, pricing, project management, requirement development, supply chain management, quality control, customers, and others. Additionally, it is the foundation and framework for the Contract Management Body of Knowledge®, Sixth Edition and for two of NCMA's certifications: the Certified Professional Contract Manager™ and the Certified Contract Management Associate.

The CMS™ is provided as a free download available to everyone. For your free copy of the CMS™ visit www.ncmahg.org/cms.