



From Our President

Greetings, NCMA Jacksonville Chapter! I hope that everyone has had a great start to the new year. As always, we had a wonderful time at our January luncheon. If you missed it, we had the always enjoyable experience of hearing from Jim Krause on the topic of Price vs. Cost. If you have not had the opportunity to attend a chapter luncheon, I highly encourage everyone to take a look at our schedule of upcoming events. I mention this because the acquisition/procurement community will seldom find a better venue for training, networking, and marketing in our local community. The value of our luncheons is well worth the price of admission.

Lastly, I want to remind everyone that registration is open for the NDIA First Coast Chapter's "Amazing Grace – Defense Innovation Event". This event will be held February 26-27 at the Lexington Hotel and Conference Center in Jacksonville. For Contract Management professionals, the event includes a Defense Contracting/Acquisition Track. For more information, please visit www.NDIAFirstCoastAmazingEvent.com.

Mike Groeger, CFCM

President

Calendar

01/31/2019

NES+ Pricing and Negotiating Commercial Item Contracts - NCMA National Event

02/26/2019 - 10:30AM

Elliott Branch, Deputy Assistant Secretary of the Navy (Acquisition & Procurement) @ NAS JAX

Member Milestones

Congratulations to our members celebrating NCMA membership anniversaries:

Dawn Brown - 15 yrs
 Jasmine Camara - 1 yr
 Charlotte Lawson - 16 yrs
 Dedsy Lascana - 7 yrs
 Rita Lyons - 2 yrs
 Jennifer Mahnken - 1 yrs
 Natalie Thrift - 4 yrs
 Richard Poulin - 4 yrs
 Molleka Say - 4 yrs
 Rebecca Timmons - 1 yr
 Don Zavesky - 6 yrs

NCMA Jacksonville Shirts Now Available

NCMA logo polo shirts are now available for purchase from Shirt Tales, Inc. in Brunswick, Georgia. To order simply, use the order form linked below. Contact Brian or Jessica at Shirt Tales at (912) 265-4436 for more information.



Luncheon Price Increasing in March

Please note that starting March 2019, pricing for chapter luncheon/training sessions will increase as follows:

- Government - \$15
- Member - \$20
- Non-Member - \$25

This modest increase in price is necessary to ensure the sustainability for future luncheons/training sessions.

CFCM Study Group Forming

JAX Chapter has a strong track record preparing chapter members and others for NCMA's prestigious Certified Federal Contract Manager (CFCM) certification. The 2018-2019 CFCM study group will run early March through late June 2019 and include bi-weekly study sessions of approximately 1.5 hours at convenient JAX Library locations plus a four hour final examination. We will provide study materials to any eligible chapter member and certified facilitators will lead each study group session. Completing the study group earns 40 Continuous Learning Points.

Program requirements and deadlines for CFCM are available on the [NCMA website](#). Veterans are eligible for reimbursement of testing fees. For additional information, contact Directors-at-Large Wanda Wallace, CPCM/CFCM at wwallace@mmcor.com or Bill Swan, CPCM at twoswans911@comcast.net.

Training Event: NES+ Pricing and Negotiating Commercial Item Contracts

January 31, 2019: DoubleTree by Hilton Hotel Jacksonville Airport

Join NCMA HQ as we host a full-day education and networking seminar. Attendees will receive extensive hands-on learning and scheduled opportunities to network with peers!

Through hands-on experience you will learn how commercial contracts are priced and negotiated. Participants will work in buyer and seller teams (either government-to-industry or business-to-business perspectives) to perform assignments.

Participants will earn 6.5 CPE/CLPs.

Member: \$495

Non-member: \$695



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