

## ABOUT

Laurel Property Advisors, LLC (LPA) is dedicated to meeting the needs of small- to mid-sized firms that develop, own, operate, service, occupy or invest in commercial real estate. LPA helps our clients achieve maximum returns from their business and investments AFTER the transaction has closed.

## WE POWER YOUR SUCCESS

Real estate is a transaction business. For smaller, nimble firms, the day-to-day operations and investor reporting needs can keep you from what you are best at and like to do most - buying/selling/leasing/building and investing in commercial real estate. LPA delivers significant operational improvement and early identification of emerging opportunities and risks in your investment portfolio. Centered on building and streamlining execution, operations and reporting, LPA drives meaningful back-office efficiency and enterprise profitability.

## WHY LPA?

LPA speaks real estate. Engaging LPA allows you to capture senior operational expertise without the high cost of a full-time Chief Operating Officer resulting in:

1. **ENGAGEMENT**: Keeping you on top of the market, clients and investors
2. **SPEED**: Faster execution of projects and streamlined operations
3. **OPPORTUNITIES**: Early identification of opportunities and risks
4. **FLEXIBILITY**: Access to deep real estate expertise on a project, temporary or fractional basis
5. **PROFITABILITY**: All adding up to saving time and making money

## SERVICES\*

### OWNER / OPERATORS

- Business plan execution
- Flexible, surge resources
- Project prioritization & execution
- Reporting design & simplification
- Operational review & simplification
- Emerging risk identification & mitigation

### LENDERS

- Risk classification reviews
- Acquisition integration & set-up
- CECL support
- Risk & portfolio reporting design & buildout
- Shadow credit reviews
- Post-closing item follow-up
- Data projects
- Investment set-up audits
- Covenant monitoring

### EQUITY INVESTORS

- Portfolio monitoring
- Investment business plan review and ongoing monitoring
- Operational support
- Flexible, surge resources
- Investor reporting support
- Emerging risk identification & mitigation

\*Partial listing of services