



Mary Hayes-Olubadewo

Accounting & Finance Professional

CONTACT

303.921.0484
Mary@egoshy.com

EDUCATION

BSBA in Accounting & Finance | University of Colorado Denver | 2012

STRENGTHS

Analytical ●●●○○
Collaborative ●●●●●
Communication ●●●●●
Detail Oriented ●●●●○
Strategic Thinking ●●●●●

SKILLS

Adobe Creative ●●●○○
Complex Systems ●●●●○
Contracts ●●●●○
Financial Analysis ●●●●○
GAAP ●●●●○
Microsoft Office ●●●●●
Presentations ●●●●●
QuickBooks ●●●○○

SUMMARY

A dynamic, self-motivated accounting and finance professional with *excellent interpersonal skills and over 15 years' experience in finance, accounting, and business development*. Mary values *integrity, a positive work environment, and is committed to a strong work ethic* in both her professional and private life.

PROFESSIONAL EXPERIENCE

Accountant | Discount Forklift | Feb 2025 - present

- Accurately records all financial transactions for 6 companies; *analyzes variances in expenditures and revenues and produces essential financial reports for the Executive Team* to make effective business decisions.
- Responsibly *manages reconciliation of all accounts; inventory cost analysis and WIP/COGS allocations; payroll allocations; journal entries; booking of sales; creates user-friendly spreadsheets*; and other essential accounting duties.

Branding Strategist | EgoSHY LLC | 2018 - present

- Provides *impactful branding and business development consulting to business owners* across multiple industries such as, healthcare (private practice), culinary, technology, fashion, retail merchandising, event planning, publishing, and business consulting.
- Develops new product lines and *project financial forecasting; customer value programs; consumer campaigns; oversees brand transformations; conducts market research*; creates attractive presentations and other brand assets.

Private Banking Associate | Fortis Private Bank | 2017 - 2018

- Collaborated with teams of Directors focused on pioneering commercial banking portfolios for a newly formed private bank, which *resulted in achieving business goals of a combined loan and deposit base of \$20.1 million within 18-month period*.
- Collected and analyzed all financial accounting records for customers; including opening deposit accounts; *thoroughly executing due diligence, KYC and KYA, and initial risk assessments*; pre-underwriting commercial loan applications; executing loan contracts and managing loan covenants.

Personal Banker | Bank of the West | 2016 - 2017

- Managed a retail branch portfolio in absence of a branch manager due to regional staffing shortage. *Opened all retail accounts; thoroughly executed due diligence, KYC and KYA, and initial risk assessments; mitigated fraudulent transactions and potential money laundering risks*; executed all consumer credit card applications, auto loans, personal

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VOLUNTEER WORK

Sunday School Teacher
New Hope Baptist Church
2021 - present

Girl Scout Leader
Girl Scouts of Colorado
2023 - present

UC Denver Alumni Mentor
Mentor Collective
2020 - 2022

Program Volunteer
Junior Achievement
2012 - 2017

Program Volunteer
Operation Hope
2016 - 2017

Peer Mentor
Peer Actions Connecting
Teens (PACT)
2004 - 2007

PROFESSIONAL EXPERIENCE

Treasurer | Arrowhead Condominiums HOA | 2017 - 2018

- Elected treasurer and successfully *navigated the Board of Directors through near bankruptcy to a \$100K surplus* within a 13-month period.
- Collaborated with the Board of Directors to *develop a budget that balanced the needs of property owners and eliminated the financial deficit* created by a previous president who mismanaged the association for more than 20 years.

Trust Administrative Assistant | Bank of the West | 2013 - 2015

- Insightfully *administered more than 125 complex asset trust accounts* that broadened my experience with organizing legal trust files; *administering trust assets* according to governing documents and applicable federal and state laws; *conducting regular case reviews and ensuring all files are in compliance* with internal policies, federal, state and local laws.
- Oversaw all account transactions while *minimizing risk of overdrafts, cash shortages, and initiating asset liquidation* when needed.
- Collaborated consistently with guarantors, beneficiaries, attorneys, portfolio managers, and other key stakeholders associated with each trust.
- Instrumental in *overseeing beneficiary requests* and presenting them to the fiduciary committee *while structuring them to align with financial initiatives and the beneficiary's needs*.

Financial Services Representative | Bank of the West | 2012 - 2013

- Consistently *performed account due diligence, KYA and KYC, risk assessments*, and opened retail bank accounts according to regulatory standards.
- Identified sales opportunities while processing customers' cash transactions and performing customer success needs assessments.
- *Exceeded sales goals while managing risks of overdrafts and daily performing anti-money laundering procedures*.
- Responsible for maintaining a cash drawer of more than \$10,000 while also assisting daily in the *management and auditing of a cash vault* with more than \$100,000.
- Participated in *daily cash audits and account audits which resulted in minimizing bank losses*.

Teller | Chase Bank | 2010 - 2012

- Responsible for managing a cash drawer of more than \$10,000 while *daily participating in auditing a cash vault* of more than \$250,000 and fellow tellers' drawers of more than \$10,000.
- Exceeded monthly referral goals by identifying sales opportunities while processing customers' account transactions.
- Utilized *strong interpersonal skills while expanding knowledge on cash accounting* and the banking system.

* Personal references are available upon request.