

Dear Hiring Manager,

I am writing this letter to recommend Amy Clark for a sales position at your company. Amy was an Account Director on my team at Lumen and she sold and supported some of our largest clients in the Memphis market. She's a diligent worker and an extremely capable salesperson, and I'm sure she'll be as successful at your company as she was at ours.

Amy was tasked with meeting specific sales goals, soliciting and making sales contacts. She was able to forge some excellent customer relationships and facilitate sales within accounts that other reps had previously been unsuccessful. Amy built relationships with customers and became a go to consultant and advocate for them which led to increased revenue within her accounts.

Amy was able to connect with all levels within the customer, from C-Suite to Management level and carry conversations that were important at each level. Based on her skills, experience, and the results she achieved, I would highly recommend Amy for any strategic sales position.

Sincerely,

Scott Lattimore

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