EQUIS FINANCIAL TERM & UNIVERSAL LIFE GUIDELINES

DISCLOSURE - THIS DOCUMENT IS TO SERVE AS A GUIDE ONLY. EQUIS FINANCIAL IS NOT RESPONSIBLE FOR ANY CARRIER OR PRODUCT CHANGES THAT MAY OCCUR AT ANY TIME WITHOUT NOTICE. FOR COMPLETE UNDERWRITING GUIDES FOR ALL PRODUCTS, PLEASE VISIT THE RESPECTIVE CARRIER WEBSITES.

DISEASE/DISORDER	COLUMBIAN FINANCIAL GROUP:	FORESTERS:	MUTUAL OF OMAHA:	GPM:	AMERICO:	American Amicable:
	Safe Shield	Smart U.L. & Strong Foundation	Term Life Express - G.U.L. Express	Equity Protector	HMS Series	Home Protector
AIDS	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE
Alcoholism	Within past 5 years: DECLINE	After 5 years, without relapse, no current use: ACCEPT	Within past 10 years: DECLINE	Years since successful treatment without relapse: >5 years: CLASSIC 1 2-5 years: CLASSIC 2 <2 years: DECLINE	DECLINE	After 4 years since abstained use:
	EQUIS	EQUIS	EQUIS	Current use: DECLINE	EQUIS	EQUIS
Alzheimer's	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE
Amputation	Injury: POSSIBLE ACCEPT Disease: DECLINE	Injury: ACCEPT Disease: DECLINE	Injury: ACCEPT Disease: DECLINE	Injury: CLASSIC 1 Disease: DECLINE	Accidental, fully recovered and working full time: USUALLY ACCEPT All Others: DECLINE	Amputation from injury only: STANDARD
Aneurysm	DECLINE	DECLINE	DECLINE	Surgically corrected over 3 years prior: CLASSIC 1 Otherwise: DECLINE	DECLINE	DECLINE
	EQUIS	EQUIS	EQUIS	Investigated w/ heart catheterization, described as stable mild or moderate:	EQUIS -	EQUIS
		EQUIS	EQUIS E	Non-tobacco ≥age 60: CLASSIC1 ≥age 60: CLASSIC2		EQUIS
		EQUIS	EQUIS	Tobacco		EQUIS
Angina (Chest Pain)	DECLINE	DECLINE	DECLINE	<age 60:="" classic2<="" td=""><td>DECLINE</td><td>DECLINE</td></age>	DECLINE	DECLINE
		EQUIS	EQUIS	<age 60:="" decline<="" td=""><td></td><td>EQUIS</td></age>		EQUIS
		EQUIS EQUIS	EQUIS EQUIS	Unstable chest pain, described as severe, not investigated w/ cardiac catheterization: DECLINE		EQUIS -
	The state of	TINIMINI I	TINING THE STATE OF THE STATE O	Combined with diabetes: DECLINE	The state of	TINANCIAL

DISEASE/DISORDER	COLUMBIAN FINANCIAL GROUP: Safe Shield	FORESTERS: Smart U.L. & Strong Foundation	MUTUAL OF OMAHA: Term Life Express - G.U.L. Express	GPM: Equity Protector	AMERICO: HMS Series	American Amicable: Home Protector
	In the past 10 years	EQUIS	EQUIS	Non-tobacco ≥age 60: CLASSIC1 <age 60:="" classic2="" td="" tobacco<=""><td>EQUIS -</td><td>EQUIS</td></age>	EQUIS -	EQUIS
Angioplasty/Stent	received treatment/ diagnosis or had follow-up: DECLINE	DECLINE	DECLINE	≥age 60: CLASSIC2 <age 60:="" after="" chest="" decline="" decline<="" ongoing="" pain="" surgery:="" td=""><td>DECLINE</td><td>DECLINE</td></age>	DECLINE	DECLINE
Implant	If more than 10 years: POSSIBLE ACCEPT *Medical Records Required	EQUIS	EQUIS	Combined with <u>diabetes:</u> DECLINE Combined with <u>stroke/</u>		EQUIS
	EQUIS	EQUIS	EQUIS EQUIS	tia: DECLINE	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	Mild: treated with ≤2 meds. CLASSIC1		EQUIS
Anxiety	ACCEPT	Mild, > age 25, onset more than 1 year or later, no hospitalizations or	If hospitalized within the past 10 years due to: DECLINE	Moderate: treated with 3 meds. CLASSIC2	USUALLY ACCEPT	1 medication, situational in nature
	EQUIS	time off work: ACCEPT	Otherwise: ACCEPT	Severe: treated with >3 meds, recent hospitalization, and/or interferes with daily living: DECLINE		STANDARD

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	EQUIS	EQUIS -	EQUIS	Osteoarthritis: CLASSIC 1 Psoriatic: CLASSIC1	EQUIS -	EQUIS -
Arthritis	If Severe - can include deformities in joints, nodules, restrictions in movement, need assistance with some ADLs, chronic daily	Osteoarthritis: ACCEPT Rheumatoid - minor no limitations: ACCEPT	Moderate/Severe rheumatoid arthritis treated with Humira, Enbrel or Methotrexate:	Rheumatoid Mild/Moderate: No use of corticosteroids, Gold, sulphasalazine, chloroquine or methotrexate. Able to	Psoriatic mild, working full time: USUALLY ACCEPT Rheumatoid, Methotrexate or	Rheumatoid - minimal, slight impairment STANDARD Rheumatoid - all
	pain: DECLINE Other: ACCEPT	Severe/Moderate (RX include Humira, Enbrel, Prednisone): DECLINE	DECLINE	perform all ADLs: CLASSIC1 Severe: use of any of the meds listed above,	Steroid use: DECLINE	others DECLINE
	EQUIS	EQUIS	EQUIS	able to perform all ADLs: CLASSIC2 Otherwise: DECLINE	EQUIS	EQUIS
	Tobacco use or moderate/severe or complications: DECLINE	EQUIS	EQUIS	Mild: treated with single med, rare inhaler use. CLASSIC1 (with or without tobacco use)	EQUIS -	EQUIS
	MODERATE: Daily symptoms and exacerbations two or more times per weeks, some restrictions on activities, daily use of bronchodilator, up to	Mild: ACCEPT Moderate if build is 50	EQUIS EQUIS	Moderate: treated with more than 1 med, inhaler as needed. CLASSIC1 (Non-tobacco) CLASSIC2 (Tobacco User)	Well controlled, seasonal with allergies: ACCEPT	Mild, occasional, brief episodes, allergic, seasonal: STANDARD Moderate, more than
Asthma	two weeks of missed time from with in the past 12 months.	lbs lighter than the build chart, ages 6-75: ACCEPT Severe or	Chronic or Severe: DECLINE	Severe: treated continuous use of	Tobacco use: POSSIBLE ACCEPT Steroid use or	1 episode a month STANDARD Steroidal use, or
	SEVERE: Daily symptoms, hospital admission within the	hospitalization: DECLINE	EQUIS	steroids and rescue inhalers. CLASSIC2 (Non-	hospitalized within last year: DECLINE	combined with tobacco use - smoker:
	past year, symptoms not relieved with treatment, history of life-threatening attack,	EQUIS	EQUIS	tobacco) DECLINE (Tobacco User)	EQUIS	DECLINE
	or greater than two weeks of work missed due to asthma in the past 12 months.	EQUIS	EQUIS	Recent history of hospitalization: DECLINE	EQUIS	EQUIS

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Atrial Fibrillation (A-Fib)	In the past 10 years received treatment/ diagnosis or had follow-up: DECLINE If more than 10 years: POSSIBLE ACCEPT	DECLINE	DECLINE	Corrected with successful ablation: CLASSIC1 Ongoing treatment or current symptoms: CLASSIC 2 Accompanied by coronary or cerebral	With RF ablation, no re-occurrence after 3 months: POSSIBLE ACCEPT Otherwise: DECLINE	DECLINE
	EQUIS	EQUIS	EQUIS	vascular disease: DECLINE	EQUIS	EQUIS -
	EQUIS	EQUIS	EQUIS 7	≥1 year since diagnosis.	EQUIS -	EQUIS -
	EQUIS	EQUIS	EQUIS	Mild or moderate: well controlled with fewer	EQUIS	EQUIS
Bipolar Disorder	DECLINE	DECLINE	DECLINE	than three meds, little impact on daily living (ex: actively working): CLASSIC2	DECLINE	DECLINE
	EQUIS	EQUIS	EQUIS	Otherwise: DECLINE	EQUIS	EQUIS
Blood Pressure (Hypertension)	ACCEPT	If controlled. MUST be 50 lbs lighter than relative build chart:	ACCEPT Table 2 or higher build with multiple impairments or hospitalizations within past 10 years: DECLINE	Well controlled (with or without medication): CLASSIC 1 Uncontrolled: DECLINE	Controlled and after 6 months of treatment:	Controlled, 2 or fewer medications - must provide current BP history: STANDARD Uncontrolled, more than 3 medications, or combined with
	EQUIS 5	EQUIS	EQUIS -	EQUIS -	EQUIS -	Thyroid disorder: DECLINE
	EQUIS	EQUIS	EQUIS	Chronic (COPD) Mild/Moderate Non- tobacco: CLASSIC2	EQUIS	EQUIS
Bronchitis	DECLINE	Acute: ACCEPT Chronic: DECLINE	DECLINE	Mild/Moderate Tobacco: DECLINE	DECLINE	Acute - recovered: STANDARD Chronic: DECLINE
	EQUIS	EQUIS	EQUIS	Symptomatic/Shortness Breath: DECLINE Oxygen: DECLINE	EQUIS	EQUIS

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DISEASE/DISORDER	Safe Shield	Smart U.L. & Strong Foundation	Term Life Express - G.U.L. Express	Equity Protector	HMS Series	Home Protector
	EQUIS	EQUIS	EQUIS	Non-tobacco ≥age 60: CLASSIC1	EQUIS	FQUIS =
	EQUIS		EQUIS	<age 60:="" classic2="" td="" tobacco<=""><td></td><td>EQUIS</td></age>		EQUIS
	In the past 10 years received treatment/		EQUIS	≥age 60: CLASSIC2 <age 60:="" decline<="" td=""><td></td><td>EQUIS</td></age>		EQUIS
Bypass Surgery	diagnosis or had follow-up: DECLINE		FQUIS	Ongoing chest pain		EQUIS
(CABG)	If more than 10 years: POSSIBLE ACCEPT	DECLINE	DECLINE	after surgery: DECLINE	DECLINE	DECLINE
	*Medical Records Required		EQUIS	Combined with diabetes:		EQUIS
	A HEARING		THE STATE OF THE	DECLINE		THE STATE OF
	EQUIS		EQUIS	Combined with <u>stroke/</u> <u>tia</u> :		EQUIS
	EQUIS	EQUIS =	EQUIS	DECLINE	EQUIS -	EQUIS -
	EQUIS		EQUIS	Basal Cell Stage 1&2, 2 years since successful treatment: CLASSIC1		EQUIS
	EQUIS		EQUIS	treutinent. OLAGOIO I		EQUIS
	More than 5 years since last diagnosis and treatment:		EQUIS F	The following cancers may be considered if:		EQUIS
	POSSIBLE ACCEPT		EQUIS	-single occurrence, -over 5 years since		EQUIS
	In the past 10 years received treatment/ diagnosis or had	EQUIS	EQUIS	-Regular follow up testing completed:		Basal or Squamous cell carcinoma,
	follow-up: Metastatic (spread), Hodgkins	Diagnosis and end of treatment over 10 years ago or	EQUIS	Breast Stage 0 & 1 CLASSIC1		isolated occurrence: STANDARD
Cancer	Disease, Leukemia, Lymphoma, Liver, Lung	recurrence: ACCEPT	EQUIS	Prostate Stage 1 & 2		EQUIS
Melanoma/Skin/ Basal/Squamous	or Pancreatic: DECLINE	Basal Cell: ACCEPT	DECLINE	CLASSIC1 Testicular Stage 1	DECLINE	7 years since surgery, diagnosis, or last treatment, no
	EQUIS	All others including Hodgkin's Lymphoma:	EQUIS -	CLASSIC 1 Thyroid Stage 1 & 2		recurrence or additional
	*If cancer was any type other than those listed	DECLINE	EQUIS	CLASSIC1 Melanoma Stage 1A		occurrence: STANDARD
	above for decline, consideration is possible with medical		EQUIS TE	&1B CLASSIC1 Cervical- Stage 0 & 1A CLASSIC1		EQUIS -
	records provided by the proposed at the time of application.		EQUIS	All other: types, staging, multiple cancers,		EQUIS
	EQUIS		EQUIS	recurrence, spreading to lymph nodes or other		EQUIS
	EQUIS	EQUIS	EQUIS	areas of the body: DECLINE	EQUIS	EQUIS

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	In the past 10 years received treatment/	EQUIS	EQUIS	EQUIS	EQUIS	EQUIS
	diagnosis or had follow-up: DECLINE	EQUIS	EQUIS	EQUIS	EQUIS	EQUIS
Cardiomyopathy	If more than 10 years: POSSIBLE ACCEPT	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE
	*Medical Records Required	EQUIS	EQUIS	EQUIS	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS 7	>1 year since last attack, no ongoing	EQUIS	EQUIS
	If less than 1 year since last flare- up(fever, anemia,	EQUIS	EQUIS	treatment with corticosteroids or	EQUIS	EQUIS
	severe colic, dehydration, weight loss and/or	> 5 years in remission:	EQUIS TE	immunosuppressive therapy and no current symptoms: CLASSIC1	EQUIS	Diagnosed prior to age 20 or within the
Crohn's	hospitalization, pending surgery or surgery less than 6	ACCEPT	ACCEPT	corticosteroids or immunosuppressive drugs	DECLINE	past 12 months: DECLINE
	months ago: DECLINE	EQUIS	EQUIS	CLASSIC2	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	Current symptoms or within one year of last attack: DECLINE	EQUIS	EQUIS
	EQUIS	EQUIS =	= EQUIS	Colitis - Ulcerative	EQUIS -	EQUIS -
	EQUIS	EQUIS	EQUIS	Intermittent, mild or moderate (single or intermittent attack with	EQUIS	EQUIS
	EQUIS	Ulcerative: Mild to	EQUIS E	clinical remission greater than 1 month),	IBS:	Ulcerative, diagnosed prior to age 20 or
Colitis	Moderate to severe UC: DECLINE	moderate, intermittent:	ACCEPT	without corticosteroid	- p	within the last 12
	EQUIS	ACCEPT	EQUIS	or immunosuppressive therapy: CLASSIC1	Ulcerative Colitis: DECLINE	months: DECLINE
	EQUIS	EQUIS	EQUIS	Otherwise:	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	CLASSIC2	EQUIS	EQUIS
	EQUIS	Strong Foundation: Non Smoker, mild	EQUIS	Chronic (COPD) Mild/Moderate Non-	EQUIS	EQUIS
COPD (Chronic	EQUIS	COPD, no oxygen, no steroids or serious	EQUIS	tobacco: CLASSIC2	EQUIS	EQUIS
Obstructive Pulmonary Disease)	DECLINE	COPD medications: ACCEPT	Chronic Bronchitis or Emphysema: DECLINE	Mild/Moderate Tobacco: DECLINE	DECLINE	DECLINE
	EQUIS	Smart UL: COPD, Chronic Bronchitis or	EQUIS	Symptomatic/Shortness Breath: DECLINE	EQUIS	EQUIS
	EQUIS	Emphysema: DECLINE	EQUIS	Oxygen: DECLINE	EQUIS	EQUIS -
CHF (Congestive Heart Failure)	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE
Cystic Fibrosis	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE

DISEASE/DISORDER FINANCIAL	COLUMBIAN FINANCIAL GROUP:	FORESTERS:	MUTUAL OF OMAHA:	GPM:	AMERICO:	American Amicable:
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Depression	ACCEPT Moderate to severe: DECLINE *Moderate/severe: multiple medications for depression, more than one week of work missed in the past 12 months due to depression, history of hospitalizations for depression, history of suicidal ideation or attempt.	Mild > age 25, onset more than 1 year or later, no hospitalizations or time off work: ACCEPT Severe, major depression, bipolar, schizophrenia(Rx include Lithium, Seroquel, Abilify, Respidol) DECLINE	ACCEPT Hospitalized within the past 10 years, or severe depression: DECLINE	Mild: treated with ≤2 meds. CLASSIC1 Moderate: treated with 3 meds. CLASSIC2 Severe: treated with >3 meds, recent hospitalization, and/or interferes with daily living: DECLINE	Mild with no hospitalization within 3 years, no more than 1 medication: USUALLY ACCEPT Otherwise or with alcohol abuse and/or narcotic pain medication: DECLINE	1 medication, situational in nature STANDARD
Dementia	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE

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DISEASE/DISORDER	Safe Shield	Smart U.L. & Strong Foundation	Term Life Express - G.U.L. Express	Equity Protector	HMS Series	Home Protector
	EQUIS	Strong Foundation: Treated with oral	EQUIS	<u>Type 2</u> (Well Controlled)	EQUIS	EQUIS -
	EQUIS	meds, Insulin or diet; and good control; and non-smoker or <1	EQUIS	Non-tobacco <age 20:="" decline<="" td=""><td>EQUIS</td><td>EQUIS</td></age>	EQUIS	EQUIS
	GENERAL GUIDELINES:	pack/day. ACCEPT	EQUIS	age 20-39: CLASSIC2 ≥age 40:	EQUIS	EQUIS
	Insulin: diabetics under	*REQUIRED: See Foresters Product	EQUIS	CLASSIC 1	EQUIS	EQUIS
	age 50, tobacco or nicotine use. DECLINE	Guide for criteria on age of diagnosis and duration since	EQUIS	Tobacco <age 20:="" decline<="" td=""><td>EQUIS</td><td>EQUIS</td></age>	EQUIS	EQUIS
	Non-insulin: diabetics	diagnosis.	EQUIS	age 20-39: DECLINE ≥age 40:	EQUIS	EQUIS
	under age 30, age 30-49 who use tobacco or nicotine products,	Smart UL:	EQUIS	CLASSIC 2	Type 2, oral meds or	Controlled with oral medications:
	age 50-65 who use tobacco or nicotine and have had diabetes for	The Course	FOLUS	<u>Type 1</u> (Well Controlled)	diet controlled after 6 months of treatment:	STANDARD
Diabetes	more than 15 years. DECLINE	good control; and non- smoker or <1 pack/day: ACCEPT	Diagnosed < age 50, table 2 or higher build, tobacco use or PVD:	Non-tobacco <age 30-59:="" 30:="" age="" classic2<="" decline="" td=""><td>Type 2, onset under age 20: DECLINE</td><td>Combined with overweight, gout, retinopathy, protein</td></age>	Type 2, onset under age 20: DECLINE	Combined with overweight, gout, retinopathy, protein
*Must be under table 2 build. Refer to diabetic build chart.	Complications such as nerve pain, kidney disease and/or retinopathy:	Treated with insulin; or any treatment with build exceeding standard build chart,	Otherwise: ACCEPT	≥age 60: CLASSIC1	Type 1 or with insulin - onset under age 60:	in urine, diagnosed prior to age 35, or tobacco use within the past 12 months,
	DECLINE	poor control or complications:	FOLUS	Tobacco	FOLUS	<u>or uses insulin:</u>
	ALL DIABETIC PROPOSED INSUREDS	DECLINE	EQUIS	<age 30-59:="" 30:="" 60:<="" age="" decline="" td="" ≥age=""><td>EQUIS</td><td>DECLINE</td></age>	EQUIS	DECLINE
	MUST FIT WITHIN THE DIABETIC BUILD CHART ACCORDING TO	EQUIS	EQUIS E	CLASSIC 2	EQUIS	EQUIS
	DIABETIC CALCULATIONS FOUND ON PAGE 9 OF	EQUIS	EQUIS	Type 1 or 2 History uncontrolled blood sugars or	EQUIS	EQUIS
	THE SAFE SHEILD PRODUCT GUIDE (8/2020)	EQUIS	EQUIS	complications such as insulin shock, diabetic	EQUIS	EQUIS -
	EQUIS	EQUIS	EQUIS	coma or significant neuropathy: DECLINE Combined with heart	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	disease, stroke/tia, or vascular disease: DECLINE	EQUIS	EQUIS
Disabled/Disability	ACCEPT	ACCEPT	If maternity, fractures, spinal or back disorders, hip or knee replacements:	DECLINE	Due to arthritis:	If receiving SSDI,
,	EQUIS	EQUIS	Otherwise:	EQUIS	DECLINE	income benefits, or not working: DECLINE
	EQUIS	EQUIS	DECLINE	EQUIS	EQUIS	EQUIS

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DISEASE/DISORDER	Safe Shield	Smart U.L. & Strong Foundation	Term Life Express - G.U.L. Express	Equity Protector	HMS Series	Home Protector
Driving Record (Including D.U.I.)	License suspended or revoked. Past 3 years: DWI, DUI, 3 or more driving violations or combination thereof: DECLINE	Past 5 years: License suspended or revoked, 3 or more moving violations or 1 or more DUIs: POSSIBLE DECLINE	Last 5 years: 4 or more moving violations, DUI, or reckless driving convictions: DECLINE	*Call for Risk Assessment. Call for consideration.	Adverse driving records underwritten on individual basis, subject to motor vehicle report. DUI/DWI: multiple or last occurred under age 25: DECLINE	License currently suspended or revoked. DWI, or 2 or more accidents, or 3 or more driving violations or combination thereof within the last 3 years: DECLINE
Drug Abuse/Addiction	In the past 5 years, used or had been treated for amphetamines, cocaine, narcotics, hallucinogens, or barbiturates (OTHER THAN MARIJUANA): DECLINE * See Marijuana for specific guidelines	Other than occasional marijuana use (tobacco rates apply): DECLINE *See marijuana for additional details*	Used or convicted unlawful drugs or prescription drugs other than as prescribed within the past 10 years: DECLINE	Minimum 5 years since successful treatment, no relapse: CLASSIC 1 History of attempted relapse, minimum 5 years since treatment: CLASSIC 2 Within 5 years of treatment or current substance abuse: DECLINE	Occasional marijuana use: ACCEPT Cocaine, Amphetamines within 5 years: DECLINE Prescription Narcotics, abuse/ long-term use: DECLINE	Treatment 4 years or more, non- usage since: STANDARD Treatment, or illegal drug use within the last 4 years: DECLINE
Epilepsy	With seizures in the past year: DECLINE	Controlled on meds, no seizures for 2 years, no complications: POSSIBLE ACCEPT	EQUIS DECLINES EQUIS EQUIS EQUIS EQUIS	Absence or petit mal seizures, or less than 12 grand mal seizures per year: CLASSIC 1 More than 12 grand mal seizures per year: CLASSIC 2 History of Epilepticus, personality or cognitive changes, progression of underlying disease: DECLINE	Grand Mal or Petit Mal attack over 6 months: POSSIBLE ACCEPT Grand Mal or Petit Mal attack within 6 months: DECLINE	Petit Mal seizures: STANDARD All others: DECLINE
Felony (Probation & Parole)	Past 3 years: DECLINE	If on probation or parole: DECLINE 1 year after probation: ACCEPT If jail time has been served, consider 5 years after parole.	Within past 10 years: DECLINE Probation and Parole: POSSIBLE DECLINE	Three+years since nonviolent conviction, parole or probation: CLASSIC 1 Otherwise, or multiple separate criminal convictions: DECLINE	10 year look back 24 months outside of Probation/Parole: POSSIBLE ACCEPT	Felony within the past 5 years: DECLINE Probation or Parole within the past 6 months: DECLINE
Fibromyalgia	ACCEPT	No depression and working full time:	EQUIS EQUIS EQUIS	Mild: treated with ≤2 meds. CLASSIC1 Moderate: treated with 3 meds. CLASSIC2 Severe: treated with >3 meds, and/or interferes with daily living: DECLINE	Not disabled, no narcotic pain medications:	STANDARD

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Gastric Bypass	6+ months since surgery: ACCEPT	After 1 year, weight stabilized: ACCEPT	After 1 year: ACCEPT	6+ months since successful surgery: CLASSIC 1	Over 5 years w/ no complications and within height/weight: POSSIBLE ACCEPT Otherwise: DECLINE	Weight reduction within the past 1 year or any history of complications such as dumping syndrome: DECLINE
Heart Attack	In the past 10 years received treatment/ diagnosis or had follow-up: DECLINE If more than 10 years: POSSIBLE ACCEPT *Medical Records Required	DECLINE	EQUIS DECLINE EQUIS	SEE UNDERWRITING GUIDE	EQUIS DECLINE EQUIS	DECLINE
Heart Murmur	In the past 10 years received treatment/ diagnosis or had follow-up: DECLINE If more than 10 years: POSSIBLE ACCEPT *Medical Records Required	"Innocent" and no symptoms: ACCEPT	DECLINE	CLASSIC 1	Mitral Valve Prolapse, no medications: USUALLY ACCEPT Otherwise: POSSIBLE DECLINE	DECLINE
Heart Surgery	In the past 10 years received treatment/ diagnosis or had follow-up: DECLINE If more than 10 years: POSSIBLE ACCEPT *Medical Records Required	DECLINE	EQUIS DECLINE EQUIS	See bypass or stent above. Heart Valve: DECLINE	Heart Valve Repair: DECLINE	DECLINE
Hepatitis	A, recovered: ACCEPT B or C: DECLINE	A, recovered: ACCEPT B or C: DECLINE	A: POSSIBLE ACCEPT B or C: DECLINE	Hepatitis B: Fully resolved with no current anti-viral drugs: CLASSIC 1 Currently taking anti-viral drugs: CLASSIC 2 Hepatitis A: Fully resolved with no current anti-viral drugs: CLASSIC 1 Hepatitis C:	A, recovered: ACCEPT B or C: DECLINE	Any history of, diagnosis of, or treatment for Hep B or C: DECLINE
	EQUIS	EQUIS	EQUIS	Decline	EQUIS	EQUIS

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HIV + VE	DECLINE	DECLINE	DECLINE	Currently taking anti- viral medications, but never diagnosed with HIV: Call for risk assessment	DECLINE	Tested Positive: DECLINE
	William Will	William Com	Signature Sign	Diagnosed: DECLINE	William William	William Com
Kidney Disease/ Failure/Dialysis Kidney Stones	Disease/Dialysis: DECLINE Stones: ACCEPT	Disease/Dialysis: DECLINE Stones, acute infection: ACCEPT	Disease/Dialysis: DECLINE Stones: ACCEPT	Disease/Failure/Dialysis: DECLINE	Kidney transplant donor or kidney stones: USUALLY ACCEPT	Stones: STANDARD Disease/Failure/ Dialysis: DECLINE
	TEQUIS //	TEQUIS //	TEQUIS //E	FROUS -//E	Otherwise: DECLINE	FQUIS
Leukemia	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE
	Systemic: moderate or severe.	Discoid: ACCEPT	Discoid: ACCEPT	Discoid: CLASSIC 1 Systemic:	Discoid: ACCEPT	EQUIS
Lupus	Can include swollen joints, pleuritic chest pain or effusion and/or complications with kidneys: DECLINE	Systemic: (Erythematous) DECLINE	Systemic: (Erythematous) DECLINE	Mild: CLASSIC 1 Moderate: CLASSIC 2 Severe: DECLINE	Systemic: DECLINE	Systemic: DECLINE
Liver Disease/ Transplant	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE
Marijuana	If smoked within the past 12 months, tobacco rates apply. If ingested, tobacco rates to not apply.	Recreational use up to 6 times per week:	Used or convicted unlawful drugs or prescription drugs other than as prescribed within the past 10 years: DECLINE	Individual Consideration. Please call for Risk Assessment	Possible tobacco rates (occasional use only): ACCEPT	Medicinal with proof of card. Tobacco rates may apply. Risk assessment recommended. POSSIBLE ACCEPT Recreational: DECLINE
	EQUIS	EQUIS	EQUIS	1+ year since diagnosis, mild, no or minimal symptoms: CLASSIC 1	EQUIS	EQUIS
Multiple Sclerosis (MS)	DECLINE	DECLINE	DECLINE	Moderate symptoms preventing full time work or on disability: CLASSIC 2	DECLINE	DECLINE
	EQUIS	EQUIS	EQUIS	Severe: DECLINE	EQUIS	EQUIS
Oxygen Use (excluding Sleep Apnea)	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE

	COLUMBIAN FINANCIAL GROUP:	FORESTERS:	MUTUAL OF OMAHA:	GPM:	AMERICO:	American Amicable: Home Protector	
DISEASE/DISORDER	Safe Shield	Smart U.L. & Strong Foundation	Term Life Express - G.U.L. Express	Equity Protector	HMS Series		
Pacemaker	In the past 10 years received treatment/	EQUIS	EQUIS	CLASSIC 1	EQUIS -	EQUIS =	
	diagnosis or had follow-up: DECLINE	DECLINE	DECLINE	Accompanied by ischemic heart disease or other organic heart	DECLINE	DECLINE	
	POSSIBLE ACCEPT if more than 10 years	EQUIS	EQUIS	disease: DECLINE	EQUIS	EQUIS	
Pancreatitis	EQUIS	EQUIS	EQUIS	Acute, more than 1 year since recovery and last symptoms, not alcohol related:	EQUIS	EQUIS	
	DECLINE	Single attack, acute > 1 year ago, non alcohol- related, no complications: ACCEPT	ACCEPT	CLASSIC 1 Chronic, not related to alcohol, without complications, less than	DECLINE	Chronic or multiple episodes:	
	EQUIS	Alcohol related, chronic: DECLINE	EQUIS	three years since last symptoms: CLASSIC 2 Related to alcohol or	EQUIS	DECLINE	
	EQUIS	EQUIS	EQUIS E	complications mentioned above: DECLINE	EQUIS	EQUIS	
Paralysis	Any Paraplegia or Quadriplegia: DECLINE	Paraplegia or Quadriplegia: DECLINE	Any Paraplegia or Quadriplegia: DECLINE	DECLINE	Due to accident: POSSIBLE ACCEPT Otherwise: DECLINE	Includes para/ quadriplegia: DECLINE	
Parkinson's Disease	DECLINE	DECLINE	DECLINE	DECLINE DECLINE		DECLINE	
Peripheral Vascular Disease (PVD)	DECLINE	DECLINE	DECLINE	DECLINE DECLINE		DECLINE	
Pulmonary Embolism	N/A	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE	
Sarcoidosis	If active disease and/ or residual pulmonary impairment: DECLINE	Pulmonary: DECLINE Localized, non- pulmonary: ACCEPT	DECLINE	DECLINE	DECLINE	Pulmonary: DECLINE	
Schizophrenia	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE	
Sleep Apnea	ACCEPT	Treated and controlled:	ACCEPT	If well controlled and uses C-PAP consistently: CLASSIC 1 Treated with oxygen: DECLINE	Current Successful treatment w/ CPAP or BIPAP: ACCEPT	Combined with history of overweight, poorly-controlled blood pressure, COPD, or heart arrhythmia:	
	EQUIS	EQUIS -	EQUIS =	FOUIS	EQUIS	DECLINE	

DISEASE/DISORDER	COLUMBIAN FINANCIAL GROUP:	FORESTERS:	MUTUAL OF OMAHA:	GPM:	AMERICO:	American Amicable:	
DISLASE/DISURDER	Safe Shield	Smart U.L. & Strong Foundation	Term Life Express - G.U.L. Express	Equity Protector	HMS Series	Home Protector	
	EQUIS =	EQUIS	EQUIS 7	Must be at least one year since single stroke, no or	EQUIS -	EQUIS -	
Stroke/CVA/TIA	EQUIS	EQUIS	EQUIS	minimal residual symptoms, non-tobacco user.		EQUIS	
	DECLINE	DECLINE	DECLINE	70+ years old at diagnosis:	DECLINE	DECLINE	
	EQUIS	EQUIS	EQUIS	Ages 40-69 at diagnosis: CLASSIC 2	EQUIS	EQUIS	
	EQUIS	EQUIS	EQUIS	Under the age of 40 at diagnosis, or multiple		EQUIS	
	EQUIS	EQUIS	EQUIS	strokes, or a single stroke with severe		EQUIS	
	EQUIS	EQUIS	EQUIS	residuals: DECLINE		EQUIS	
Suicide Attempt	N/A	DECLINE	DECLINE	DECLINE	DECLINE	DECLINE	
Transportation Assistance	Permanent use: DECLINE	DECLINE	DECLINE	*Call for Risk Assessment	DECLINE	DECLINE	
Weight	SEE BUILD CHART.	SEE BUILD CHART OR DIABETIC BUILD CHART.	SEE BUILD CHART OR MULTIPLE IMPAIRMENT BUILD CHART (TABLE 2).	SEE BUILD CHART for Classic 1 or Classic 2.	SEE BUILD CHART.	SEE BUILD CHART.	

BUILD CHARTS - GENDER NEUTRAL

Height	CFG	FORESTERS	FORESTERS Standard Max Build (Medical Impairments)	MUTUAL OF OMAHA	MUTUAL OF OMAHA *TABLE 2	GPM Classic 1/ Classic 2	AMERICO HMS Series	Americal Amicable Home Protecto
4'8"	TEQUIS TEQUIS TEQUIS TEQUIS	PEQUIS PEQUIS PEQUIS PEQUIS	LOUIS PROUIS PROUIS PROUIS	TEQUIS TEQUIS TEQUIS TEQUIS	LOUIS FOUR FOUR FOUR	177/195	FOUR PEOUS FEOUS	
4'9"	TEQUIS TEQUIS TEQUIS TEQUIS	Tours Troub 3 and Trous	rous 7 couls 7 cours 7 cours	202	LOUIS PLOUIS PROUIS PROUIS	183/201	196	
4'10"	203	Tours Troub 198 our Trous	rous rou150 aus rous	208	LOUIS FOUR FOUR FOUR	189/209	203	TEQUIS TEQUIS TEQUIS
4′11″	210 Pour	rous rous 207 ous prous	rous 7 couls 7 cours 7 cours	214 Jours Jeous Jours	LOUIS TEQUIS FOUR FOURS	196/216	COURS TROUB FROM FROM FROM FROM FROM FROM FROM FROM	205
5'	COURT POUR PROUR	Traus Traus Traus	rous Trous Trous Trous	220	FOUR PLOUIS PLOUIS PLOUIS	203/223	FOUR PLOUS FOUR PLOUS	212
5′1″	224	TOURS TOURS TRAINS TRAINS	rous prouis feoris feoris	226	FOUR PLOUIS PLOUIS PLOUIS	210/231	224	220
5'2"	232	225 Jours 710 225	172	232	FOUR PLOUS PROUIS PROUIS	216/238	232	227
5'3"	239	234 Louis 7 Louis 7 Louis	Seons Seon Seons Seons	238	220	223/246	239	234
5'4"	247	243	rous roul83 aus rous	245 245	rous rouge fours roug	231/254	TEQUIS TEQUIS TEQUIS	242
5'5"	255	Traus Traus Prous Traus	rous rou189 aus rous	TROUS 7 251 UIS TROUS	Fours Profession Fours	238/262	rouis requis rouis	249
5'6"	263	259 aus plaus	rauis Trauis Traus	258	FOUR PLOUIS FOUR POURS	245/270	263	257
5'7"	271	rous prous Fours From	rous Trous Trous Trous	265	FOUR PLOUIS FOURS	253/278	rous rous rous	265
5'8"	279	rous rous 7 fours 7 fours	rous Trous Trous Trous	274 LOUIS PLOUIS PLOUIS	FOUR PLOUIS FOURS	260/287	rous 10279 us rous	273
5'9"	287	rous rous 1 fours 7 fours	rous prous Fours prous	282	FOUR PLOUIS FOUR FOURS	268/295	rous 10287 us rous	281
5'10"	296	292	raus raus paus raus	289	FOUR FOUR FOUR FOUR	276/304	rous 10296 us rous	289
5'11"	304	Traus Traus Profits Traus	rous 7 to 225 aus 7 tous	298	rous rough fours rough	284/312	304	298
6'	TROUIS TROUIS TROUIS TROUIS	Traus Traus Traus	232	TEQUIS 70005 TEQUIS	FOUR PLOUIS FOURS	292/321	rouis rouis rouis	306
6'1"	322	TEQUIS TEQUIS TEQUIS	238 LIST TOUR	TEQUIS TOURS TROUBS	rous rough fours rough	300/330	322	LOUIS TOURS
6'2"	TEQUIS TEQUIS TEQUIS TEQUIS	TOUIS TO 325 OUIS TOUIS	rous 245 aus rous	ACOUS TROUS TOURS TOURS	LOUIS PLOUIS FOURS FOURS	308/339	rouis 16331 Fours Fours	323
6'3"	TROUIS	Traus Traus Francis	252	329	rous rous four four	316/348	1340 HOURS HOURS	332
6'4"	TROUIS TROUIS TROUIS TROUIS TROUIS	Tours To 342 our Trous	258	TROUS TOURS TOURS TOURS	LOUIS TEOLIS TEOLIS TEOLIS	325/358	rouis 16349 is pours	341 341 Security 1
6'5"	TROUIS	TOUIS TO 353 OUIS TOUIS	rous 265 aus rous	TROUS 347 US TROUS	LOUIS LOUIS FOUR POUR	334/367	358 HOURS	350
6'6"	TROUIS TROUIS TROUIS TROUIS TROUIS	TRAUIS TEQUIS TEQUIS	272	TEQUIS 7 358 US 7 EQUIS	328	342/377	FOUR TROUB TROUB	359
6'7"	TROUIS TO THE TROUIS TO THE TROUIS TROUIS TROUIS TROUIS TROUIS TROUIS TROUIS TROUIS TROUIS TRO	ins S	The state of the s	TROUS TO THOUS TROUS TROUS TROUS TROUS TROUS TROUS TROUS	336	351/387	377	368
6'8"	TEQUIS TEQUIS TEQUIS TEQUIS	105 3		TROUS 7 376 ONLS TROUS	LOUIS TEQUIS TEQUIS TEQUIS	360/396	3	378
6'9"	TEQUIS TEQUIS TEQUIS TEQUIS	ins 3		1200 7 385 1000 7 1000 1000 1000 1000 1000 1000 1	LOUIS TROUB FOURS TROUB	369/406	5	387
6'10"	Annua Annua Am			395	Fours Teaths Fours Fronts	5		