



LegalShield

# Advance to Manager

When you attend a Fast Start training and advance to Manager in your first 45 days, you can earn an additional bonus!

**Day 20**  
Senior Associate



**Day 45**  
Manager

**3 + \$300 or \$500**

frontline legs  
w/memberships

organizational  
premium

personal  
premium

## Total Bonus Payout

| LEVEL<br>ADVANCE                                                                                           | QUALIFIER<br>BONUS                                     | SPONSOR<br>BONUS | UPLINE SR.<br>DIRECTOR<br>BONUS | UPLINE<br>EXEC.<br>DIRECTOR<br>BONUS | UPLINE<br>PLATINUM<br>BONUS |
|------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|------------------|---------------------------------|--------------------------------------|-----------------------------|
| <b>Manager</b><br>(45 Days)<br><small>Live or Virtual training</small>                                     | \$500                                                  | \$200            | \$400                           | \$400                                | \$200                       |
| <b>Sr. Associate</b><br>(20 Days)<br><small>*Bonus based on live in-person<br/>Fast Start Training</small> | <b>\$400*</b><br><small>+ Advanced Commissions</small> | \$100            | \$200                           | \$200                                | \$100                       |
| <b>Total Bonus<br/>Payout</b>                                                                              | <b>\$900</b>                                           | <b>\$300</b>     | <b>\$600</b>                    | <b>\$600</b>                         | <b>\$300</b>                |

Please note: Once earned, all bonuses will be held for 5 business days once earned for a business review and be paid by commission adjustment.



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## The Rules

- The Advance to Manager bonus is \$500 regardless of whether a live in-person or virtual Fast Start training is attended.
- Advance to Manager requires 3 frontline legs, each with a membership plus \$300 organizational premium or \$500 personal premium.
- Frontline legs must be either a new recruit or reinstate over 3 years.
- Organizational premium requirements may come from a combination of personal and organizational sales.
- A recruit must pay the current associate fee and have or purchase a LegalShield membership or IDShield in licensed states or qualifying Canadian provinces.
- Associates who Advance to Manager qualify with group business will not pay out bonuses.
- Associates that Advance to Manager must attend a live in-person or virtual Fast Start Training class within their first 45 days to be eligible to earn a bonus.
- Associates that Advance to Manager but do not attend a Fast Start Training class within their first 45 days will not be eligible to earn a bonus.
- To register for a Fast Start Training class, go to [Fast Start Training Class Registration](#)
- To learn about the Fast Start incentive, [click here](#).
- To receive credit for attending a virtual class and to be eligible for the Manager bonus, you must stay online and engaged in the training until the end. All associates must enter their name and associate number into the Zoom chat to receive credit at the beginning and end of a virtual class to receive credit.
- A reinstated associate must be canceled for three years for the writing agent to receive credit.
- A reinstated member must be cancelled for five years for the original writing agent to receive the points, or cancelled 6 months with a new writing agent.
- All qualifying associates must have an active LegalShield Advantage or Advantage Plus subscription.
- Associates assigned or placed at a level are not eligible for upline bonuses
- The sponsor bonus is paid to the recruiting associate. This would be the sponsor unless the associate was placed under the sponsor. Then, the bonus would go to the placing associate.
- The upline Senior Director and Executive Director are determined at the time of recruitment (not qualification).
- The first upline Platinum at the time of recruitment (not qualification) will receive a \$200 bonus.
- Once earned, All bonuses will be held for 5 business days for a business review and bonuses can be held up to 60 days for retention review if cancels or precancels are higher than company average.
- New upline sponsors who do not have retention data for the previous month (due to their business being new) are subject to bonuses being held for a 60-day retention review.
- To receive any upline bonus, the associate must have a previous month-end organizational retention rate of 65% or higher.
- Associates with less than 12 months of retention data or associates with the majority of their business in the last three months will be evaluated for retention. The evaluation will be based on the company average for that time period and by the Business Health Index, which calculates future persistency based on associate data.
- All associates must be in good standing with the company to receive incentives, including bonuses or trips. Any associate that is currently being sanctioned or on hold status will not be eligible.
- For complete incentive guidelines, [click here](#).

LegalShield is a trademark of Pre-Paid Legal Services, Inc. ("PPLSI"). By participating in any incentive or bonus program of PPLSI and to receive benefits, cash or otherwise, the associate agrees to have his/her full name, associate title, level, or standing published and recognized in PPLSI marketing materials, whether oral, written or electronic. PPLSI reserves the right, in its sole discretion, to review all incentives and bonuses, business submitted or activity, and where necessary, in its sole discretion, delay or stop payment of any bonus, to chargeback bonuses when appropriate, and to amend or revoke this incentive, or any part thereof, at any time. Please refer to your Associate Agreement and Policies and Procedures for details on incentives, bonuses or compensation as the Associate Agreement and Policies and Procedures are the governing contract for all business between you and PPLSI. This incentive or bonus program is not a separate contract and no guarantee or promise of increased income or business is implied. Individual results and success as an independent sales associate depends on individual effort and abilities. Average 2023 compensation for active LegalShield Independent Sales Associates was approximately \$2,647.89 US before expenses. In the US there's a mandatory, one-time \$49 registration fee to become an Independent Sales Associate, and in Canada, \$49 CAD, plus applicable taxes. Optional LegalShield Advantage Plus service available for \$24.95 US/month, and in Canada \$24.95/month CAD, plus applicable taxes. This service can be cancelled at any time. Securing career-level income with LegalShield is not typical and requires sustained hard work and dedication. Please see LegalShield's Income Disclosure at <https://www.pplsi.com/income-disclosure/> for more earnings and expense information.



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