

Quick Learning School LLC

10-Day Property & Casualty Fast Track Syllabus

Program: California Property & Casualty Prelicensing Fast Track

Instructors: Lee Jones & Laura Rivera

Schedule: 10 Days (In-Person)

Location: San Jose Campus or Concord Campus

Tools: Playbook | QLS Signature Study Techniques

Welcome to the Quick Learning School 10-Day Fast Track Program for Property & Casualty licensing. This accelerated program is designed to prepare you to pass the California State Exam with confidence. Follow each day's plan, complete your Playbook assignments using the QLS stacking method, and use your notes for deeper learning. Your commitment to this structure will lead you to success.

Important Notice

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We kindly request that you respect our intellectual property and the integrity of our process.

Please do not share this document publicly or privately.

We welcome referrals!

If you found value in our resources, we invite you to refer others to our programs. That's the highest compliment you can give.

Thank you for honoring our work and helping us support more future professionals like you.

Day 1 – General Insurance



 Homework:

- ☐ Review Section 1: Fast Facts – General Insurance
- ☐ Review Section 2: Questions & Answers – General Insurance
- ☐ Use pen to underline the key point in both the question and the correct answer
- ☐ Use QLS Signature Study Techniques
- ☐ Do not quiz yourself blindly — learn the concept first

Use the Daily Notes section below to Track Questions you may have for your Trainer when you are studying, be sure to ask your Trainer during the next class.



 Date Completed: _____



 Notes:

[illegible]

Day 2 – Property & Casualty Insurance

 Homework:

- ☐ Review Section 3: Fast Facts – Property & Casualty Insurance
- ☐ Review Section 4: Questions & Answers – Property & Casualty Insurance
- ☐ Use pen to underline the key point in both the question and the correct answer
- ☐ Use QLS Signature Study Techniques

 Date Completed: _____

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Day 3 – Personal Lines Insurance

 Homework:

-  Review Section 5: Fast Facts – Personal Lines Insurance
-  Review Section 6: Questions & Answers – Personal Lines
-  Use pen to underline the key point in both the question and the correct answer
-  Use QLS Signature Study Techniques

 Date Completed: _____

 Notes:

[illegible]

Day 4 – Commercial Lines Insurance

 Homework:

- ☐ Review Section 7: Fast Facts – Commercial Lines
- ☐ Review Section 8: Questions & Answers – Commercial Lines
- ☐ Use pen to underline the key point in both the question and the correct answer
- ☐ Use QLS Signature Study Techniques

 Date Completed: _____

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Day 5 – Final Assessment & Review Strategy

 Homework:

- ☐ Review Section 9: Final Assessment Exam
- ☐ Use pen to underline the key point in both the question and the correct answer
- ☐ Do NOT quiz yourself blindly — use it to learn
- ☐ Use QLS Signature Study Techniques

 Date Completed: _____

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Day 6 – Playbook Round 2: Sections 1–4

 Homework:

- ☐ Review and complete Sections 1–4
- ☐ Use pen to underline the key point in both the question and the correct answer
- ☐ Use QLS Signature Study Techniques

 Date Completed: _____

 Notes:

[illegible]

Day 7 – Playbook Round 2: Sections 5–8 + Final Assessment

 Homework:

- ☐ Review and complete Sections 5-8
- ☐ Complete Final Assessment (Section 9) – use it as a study tool
- ☐ Use pen to underline the key point in both the question and the correct answer
- ☐ Use QLS Signature Study Techniques

 Date Completed: _____

 Notes:

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Day 9 – Playbook Round 3: Sections 5–8 + Final Assessment

 Homework:

- ☐ Review Sections 5–8 twice through
- ☐ Review Final Assessment strategically Do not test yourself. Ask yourself does this make sense, if yes say affirmation, if no place R next to it to go back and Review again
- ☐ Use pen to underline the key point in both the question and the correct answer
- ☐ Stack and review missed areas

 Date Completed: _____

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Day 10 – Full Playbook Review + Reverse Pass

 Homework:

- ☐ Review Playbook pages 7–146 forward
- ☐ Then review pages 146–7 in reverse
- ☐ Complete your 5th pass using stacking
- ☐ Use pen to underline the key point in both the question and the correct answer

 Date Completed: _____

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Exam Day – QLS Signature Test-Taking Techniques



 Homework:

-  Review QLS Test-Taking Techniques & Strategies (Pages 4–6)
-  Use our Signature Test Taking Technique learned during Cram Course and PASS
-  Practice breathing techniques and logic-based elimination
-  Remind yourself: 'I've prepared the right way. I will pass.'



 Date Completed: _____



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Your Success Tools

- **QLS Playbook Supplement:** Tracks your assignments, key takeaways, and study goals.
- **QLS Stacking Method:** Our proven system to layer, retain, and recall key information effectively.
- **Instructors & Support:** Lee Jones & Laura Rivera are here to guide you—ask questions and stay engaged.

QLS STRATEGIC STUDY TIMELINE: Use QLS Signature Study Techniques

Use this strategy to review your Playbook Pages 1–146. Focus on learning the material the way the state wants you to know it — clearly, confidently, and conceptually. Highlight key words in both the question and the correct answer. **Successful studying requires you to use the Daily Notes sections to Track Questions you may have while you are studying your playbook then ask your Trainer during the next class to explain the concept.**

First Time Through the Playbook:

Use the stacking method below to cover the full binder one layer at a time.

- Learn Page 1 → Review Page 1
- Learn Page 2 → Review Pages 1–2
- Learn Page 3 → Review Pages 1–3
- Learn Page 4 → Review Pages 1–4
- Learn Page 5 → Review Pages 2–5
- Learn Page 6 → Review Pages 3–6
- Continue this pattern through Page 475

Repeat each stack 5 times. Once mastered, move to the next.

Second Time Through the Playbook:

Use each Section (1–9) as its own review stack. Apply the 4-stack method per chapter to deepen understanding.

Third Time Through the Playbook:

Read each chapter section **twice** for fluency, recognition, and improved recall.

Fourth Time Through the Playbook:

Start again at **Page 7** and move to **Page 146**, reviewing actively and speaking concepts aloud.

Fifth Time Through the Playbook:

Reverse the order: Start at **Page 146** and work backward to **Page 7**. This strengthens concept retention and reinforces sequence-independent understanding

Important Note: IT is imperative to pre-schedule your exam for Day 11

- Continue reviewing the **Playbook**: using the stacking method
- Work through the Playbook thoroughly
- Complete your study cycle 5 times to reinforce learning

This preparation window is your opportunity to lock in understanding and maximize your confidence before the exam.

Dedicate **2–3 hours per evening**, depending on your learning pace. Use these practice questions to:

- Track your improvement
- Identify weak areas for targeted review
- Use the stacking method and spaced repetition
- Highlight the correct answers and key concepts
- **Do NOT quiz yourself blindly** — this can reinforce wrong answers
- Instead, focus on learning why the right answer is correct
- Ask does this make sense if it does say affirmation if it does not then mark with R and ask trainer questions during class to understand the concepts



REMINDER: LIVE EXAM PREP IS A MUST (9 AM – 5 PM)

You will attend at least one full-day Live Exam Prep session held **on Day 10**. Additional sessions may be offered — we strongly recommend attending as many as possible to keep concepts fresh and top of mind.

These live sessions include:

- Mindset training
- Signature QLS test-taking strategy
- Common test concepts

Do **not** miss these. These Cram Days are key for retention and performance on the state exam. Take your state exam **within 3–4 days after** your final Live Exam Prep One Day Cram session for best results.

!! Do not wait more than 5 days after your Live Exam Prep/One Day Cram to test. Retention of concepts drops. If you can not schedule a test date by August 15th , 2025 Stay in the Study Group to continue to have the structured Trainer led support to continue to prepare to PASS the First Time!

You have the tools. Trust the process. Follow the MAP. You are ready to pass the first time.



MINDSET MATTERS: AFFIRMATIONS & BELIEFS FOR SUCCESS

50% of passing any state exam is mindset. It's not just what you know — it's what you believe. Confidence, focus, consistency, and resilience are just as important as learning how to understand and apply real estate concepts the way the state expects you to. When you believe you can succeed, you unlock the part of your brain that helps you perform under pressure.

You can have the best materials, the best instructor, and the best study schedule — but if your mindset is scattered or filled with doubt, it will block your performance. This section is here to strengthen your inner game so your knowledge has a chance to shine.

Think of this journey like a long train ride. You've already boarded the train — it's moving toward your license and your future. Every week, every chapter, every quiz is a mile closer to your destination. You don't want to jump off a moving train just because the ride gets tough. Stay on the train. Trust the route. You will get there — but only if you stay the course.

Success starts in the mind. When you think like a professional, you begin to act like one. These affirmations are designed to help you build the confidence, drive, and mental focus needed to pass the real estate licensing exam on your very first attempt — and to launch a successful career.

Speak these beliefs daily. Say them out loud. Feel them. Believe them.

15 Empowering Exam Affirmations:

1. I was born to succeed, and I am ready to pass this exam.
2. Every time I study, I move closer to my insurance license
3. I am calm, focused, and fully prepared for my exam.
4. My understanding of insurance grows stronger every day.
5. I trust my training, my preparation, and my instincts.
6. I have mastered the tools to pass — now I just need to apply them.
7. I stay disciplined and motivated because my future is worth it.
8. I overcome distractions and finish what I start.
9. I learn from every mistake and grow more resilient.
10. I am stronger, smarter, and more focused with every review.
11. I already see myself passing the exam and receiving my license.
12. My mindset is positive, powerful, and unstoppable.
13. I bring energy and belief to every study session.
14. I am aligned, prepared, and committed to my success.
15. I will pass my exam the first time — and I will thrive.

Say these affirmations with intention. Revisit them every morning and before each study block as well as before you go to bed. The right mindset will carry you through to success.



RECOMMENDED STUDY SUPPLIES

- Playbook
 - Highlighters (multiple colors)
 - Sticky notes or flags
 - Pen/pencil + notepad
 - Timer or phone alarm for focused sessions
 - Water/snacks to stay alert during class and study
-

A Note from our Trainers at Quick Learning School, LLC

Welcome to Quick Learning School! We are here to support your journey toward getting licensed. Here at Quick Learning School — where the go-getters go — we believe in giving you every tool you need to succeed. This process may feel like a long train ride & We want to remind you: **stay on the train**. Keep your hands, feet, and focus inside the train at all times. There may be bumps or turns, but every mile gets you closer to your destination **PASSING YOUR STATE EXAM**.

We are committed to you passing the first time! Are you committed to Passing the First Time? You don't need to ride alone, we are here with you. Trust the MAP, Follow the system, Trust the Process And enjoy the ride.

Let's get you licensed.

Our Job is not Done until you PASS!

YOU GOT THIS!

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