

SAS ANNUAL REPORT 2018

FRIENDS OF THE SCITUATE ANIMAL SHELTER, INC. | ScituateAnimalShelter.org



A MESSAGE FROM OUR PRESIDENT

Dear Friends,

2018 was an excellent year for SAS, a year in which we saw record adoption numbers, laid the groundwork for a more secure financial future, and oversaw the development of a comprehensive Strategic Plan to help guide our growth for the next 5 years.

Our community animal welfare work helped to address some of the root causes of pet homelessness, including a program for free spay surgeries for Pit Bull dogs in Weymouth, Mass, funded by a grant from the Shirley S. Windsor Charitable Trust. We continued our feral cat programs across the commonwealth, improving the lives of these vulnerable animals while finding loving, permanent homes for feral kittens from the colonies we monitor. Finally, our Shelter found homes for a record 653 animals, including my very own Phoebe, a former stray from Boston who I adopted in May.

We are so grateful for the generosity of this community and are very proud to be able to carry out our mission of helping the region's pets — as well as the people who love them.

— **Sincerely, Lisey Good**



HIGHLIGHTS FROM A BUSY 2018

DECEMBER: Our pets got a hand from a football star. In December, Lawrence Guy of the New England Patriots teamed up with SAS to raise awareness about some of the issues that animals in our community face. The football great, participating in the Show Your Soft Side campaign, helped us publicize our online supply wish list, and donated tickets that we were able to raffle off to a lucky SAS supporter.



New England Patriots player Lawrence Guy lent his star power to SAS to help raise awareness — and much needed donations — for our animals.



Thirteen pets temporarily weathered late winter storms at SAS when their families were forced to flee their coastal homes.

MARCH: Local pets weathered winter storms with us.

In March of 2018, a series of brutal late winter storms hit our region, forcing evacuations of many homes located on the coast. We provided temporary care free of charge for 13 animals whose families were forced to flee, including four dogs, three birds, three guinea pigs, two bearded dragons and one cat.



The Windsor grant enabled us to offer much-needed spay surgeries free of charge for female pit bulldogs in the town of Weymouth.

SEPTEMBER: We focused low cost healthcare on Weymouth, MA. SAS was the recipient of a \$10,000 grant from the Shirley S. Windsor Charitable Trust, with funds earmarked to specifically help animals in the town of Weymouth, a nearby community with a large feral cat population and many pet owners in need of assistance.

FEBRUARY: Local Cub Scouts helped us in our fight to care for feral cats. Our TNR (trap/neuter/release) programs aim to reduce overpopulation and suffering in the region's vulnerable feral cat population. Feral kittens are adopted out and adult cats are spayed or neutered and then returned to their original colonies, where they can live out their lives more healthfully. In February, thirty Cub Scouts from Scout Troop 7 in Scituate, MA helped to construct warm winter shelters for these cats using hay and repurposed plastic storage bins or insulated Styrofoam coolers.



At our direction, in February local Cub Scouts prepared warm winter shelters for local feral cat colonies.

2018 ACCOMPLISHMENTS



For the 6th straight year, our shelter posted record adoptions.

We found homes for a record 653 pets in 2018. Adoptions at the Scituate Animal Shelter increased significantly in 2018, as they have each year since 2013.

Luna was one of the 653 pets adopted in 2018.

We announced the creation of an endowment.

In November, we announced the forthcoming creation of an endowment to secure our financial future. The fund, to be established in 2019, will be named in honor of Susan Phippen, one of the SAS's founders and a tireless supporter of animals.



An endowment will secure the financial future for more pets like Angel, adopted in July.



Our Strategic Plan includes strategies to increase our community involvement, including low cost veterinary clinics.

Our Strategic Plan laid the groundwork for increased community involvement.

Our plan, developed in conjunction with regional animal welfare leaders and the community at large, sets goals for the next five years that include increased involvement in humane education and augmented care for the region's at-risk pets.

We increased our open hours.

To better accommodate our clients, we increased our shelter hours to include Sundays.

Our shelter is now open to the public on Sundays.



MY, HOW WE'VE GROWN

What a difference a few years can make!

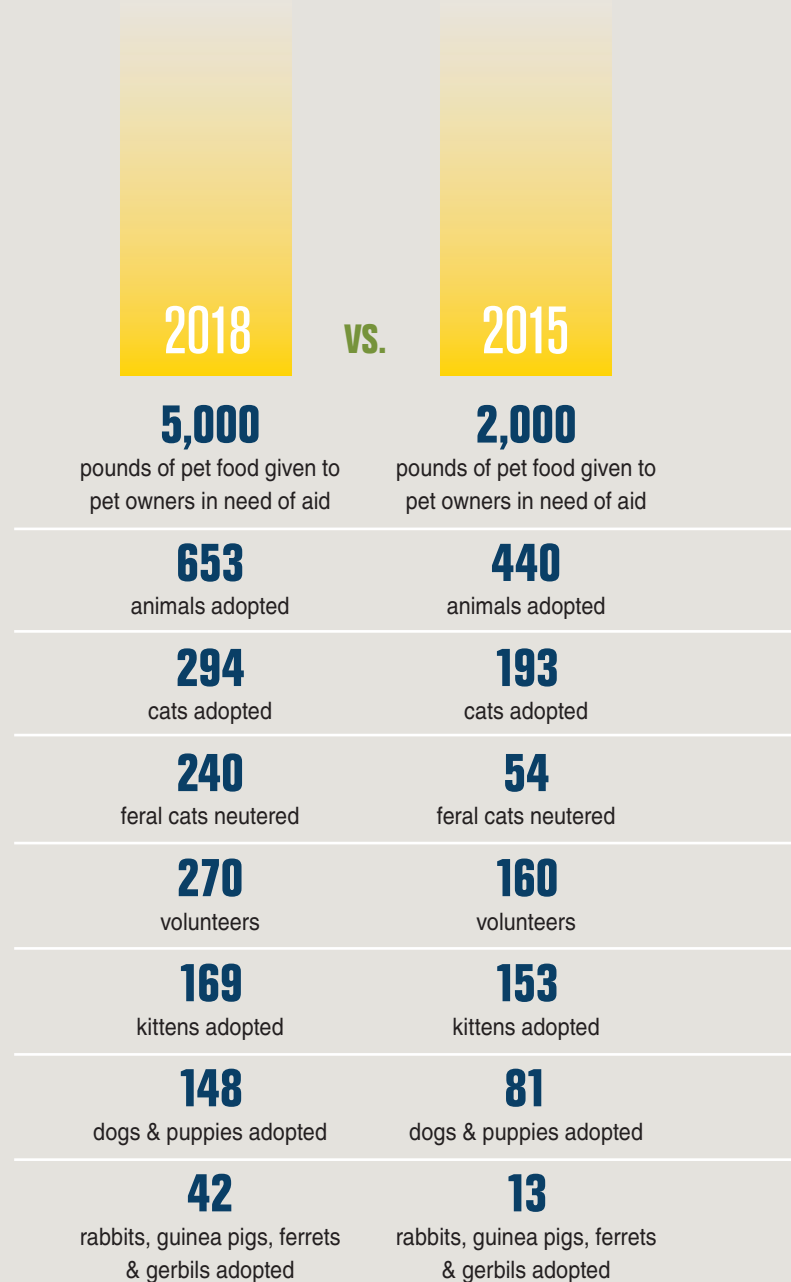
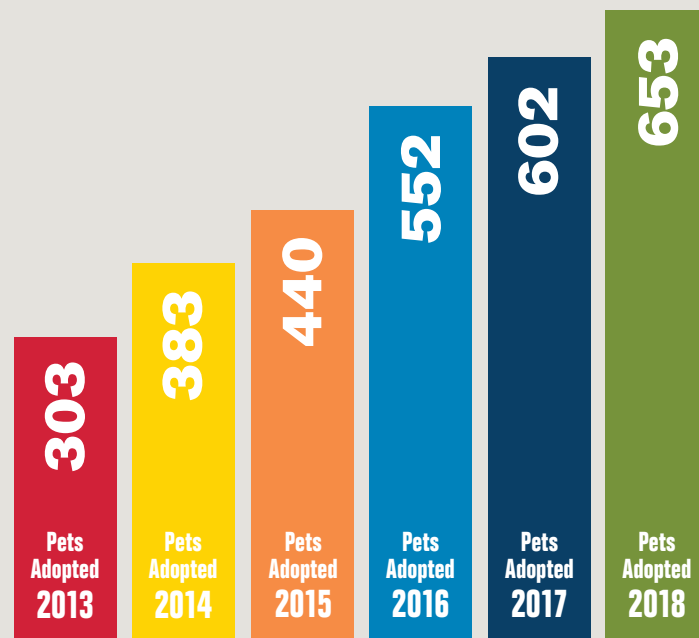


Molly was one of the 294 cats who found homes through SAS in 2018.

More Adoptions, More Services... More Staff

Our shelter found homes for 653 animals in 2018, continuing a 6-year trend of increasing adoptions each year and more than doubling our adoption numbers since 2013. The increase in animal intakes (and volunteers to be managed) came with increased staffing needs.

Indeed, in 2018, we hired part and full time staffers, giving us the organizational structure to ultimately increase community services, thereby addressing root causes of homelessness and improving animal welfare in our region.



We continue to be fortunate to have such amazing supporters. You have made 2018 yet another very successful financial year. Also because of you, our supporters, we managed to care for a record number of animals in 2018, providing services for nearly 1,000 pets in varying capacities, including a record number of adoptions. In all, we adopted out 653 animals to loving homes.

In 2018, our Board of Directors approved the creation of an endowment. This is very exciting and important news because it will help to secure our work well into the future. None of this could have been done without all of you. We are incredibly grateful for our community's support and look forward to working together again in 2019 to better the lives of animals and the people who love them.

— Maryann Regan, Executive Director



A tragic story turned into a happy ending for this sweet young dog.

Princess Fiona: happily ever after

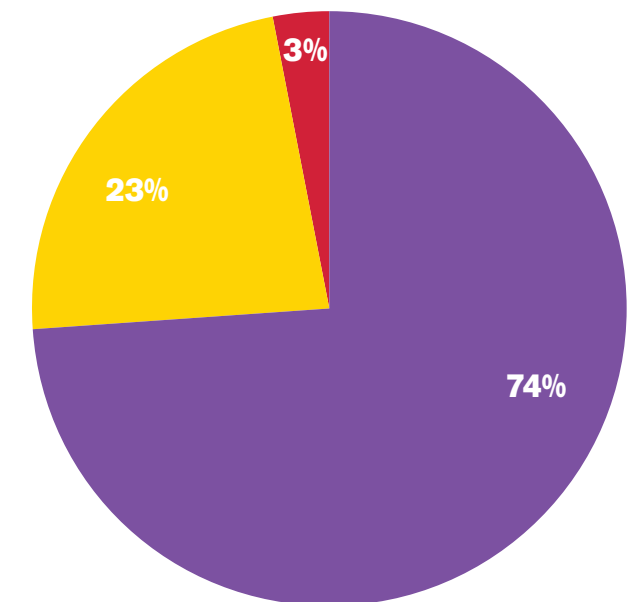
One of the stories that generated much interest in 2018 was that of Princess Fiona, a young mastiff mix who had been brutally abused and subsequently spent many months in a municipal shelter while the court case surrounding her abuse was settled. With the trial behind her and finally free for adoption, Fiona came to SAS. In order to find the right fit for this special dog, we spread the word far and wide, which ultimately resulted in CBS News covering her story. Happily, Princess Fiona was adopted shortly thereafter.

FINANCIAL DATA

REVENUE	2017	2018
Adoption Fees and Programs	\$ 94,277	\$ 96,150
Contributions	\$ 782,488	\$ 375,483
Fundraising and Events	\$ 74,733	\$ 97,682
Other Income	\$ 79,440	\$ 0
Total Income	\$ 1,030,938	\$ 569,315
EXPENSES	2017	2018
Animal Care and Programs	\$ 294,189	\$ 421,272
Administrative	\$ 144,107	\$ 131,202
Fundraising and Events	\$ 14,927	\$ 18,102
Other Expenses	\$ 0	\$ 0
Total Expenses	\$ 453,223	\$ 570,576
NET INCOME	2017	2018
	\$ 577,715	-\$ 1,261

2018 EXPENSES:

- Animal Care and Humane Welfare Programs
- Administrative and Staffing
- Fundraising and Events



YOUR SUPPORT CREATES LASTING CHANGE FOR ANIMALS

SOURCES OF
CONTRIBUTIONS:

281
communities

2
countries

34
states

1,589
donors



THANK YOU TO OUR FRIENDS!

NOTE: Names in red denote sustaining members, or those who give monthly.

SAS relies 100% on donations. Your gifts translate directly to better lives for the animals of our region. Sustaining members, those who give automatically on a monthly or weekly schedule, help tremendously by providing regular, scheduled income that we are able to plan for and depend upon.

PLATINUM: \$10,000+

The Baupost Group LLC
Lee Forker, Jr.
Maureen Hurley
Kerrie Otis & Michelle Cox
The Susan Ann Phippen Trust
Anne & Raimund Vanderweil

GOLD: \$2,500-\$9,999

American Endowment Foundation
Animal Pharm
BNY Mellon Corporation's
Community Partnership
William & Karen Bank
The Benevity Community Impact
Fund
Ann Marie Beaudoin
Charles David Salon & Spa
Jeremy Cieslak
Amy Delibero
Diane Esslinger
Fidelity Charitable Gift Fund
Dave & Jackie Firstenberg
Lisey Good & Leonard Snyderman
Eileen Heisman
Diane Johnston
Maria & Paul Kennedy
Martha Morse Foundation
James McParlin
Marianne & Jacques Ouimet

John Pinney
Deirdre & Jack Sinchak
Heidi Smith
Roberta Thomae
Yvonne Twomey
Martha Verdone & The Copeland
Family Foundation, Inc.
Stacey Weaver & John Beck

SILVER: \$1,000-\$2,499

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Barbara Partridge
2001 Revocable Trust
Patricia Bosworth
Committee to Elect James M.
Cantwell
Lawrence Carpmann & Pamela Price
Elizabeth Corriveau
Cathy Downing
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Mara Flynn
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Claire Gillis

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Sally Maher
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Network for Good
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Christopher Schmalz
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Tarlow, Breed, Hart & Rodgers, P.C.
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Leigh & Carl Todd
United Way of Greater Atlanta
Venegas and Company LLC
Paul & Netta Vercollone
Janet Wigren

BRONZE: \$500-\$999

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American Girl Club
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Mary Bodzy
Christopher Bowen
Zoe Bradford
Cape Cod Express, Inc
The Company Theatre
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HC Design, Heidi Condon
Corner Stop Eatery
Daniel Coyne
Christine Creamer
Crennel Family Foundation
Pamela Davis
Mark & Michele Dickinson
Andria Dolce
Ryan Dreyer
Russell & Amy Drummey

Patricia Durkin
John & Geraldine Fitzgerald
Pamela Fisetite
Forensic Veterinary Investigations LLC
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Suzanne Gauron
Simone Gilbert
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Paul Gould
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Hingham Congregational Church
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Kretschmer Private Foundation
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Robert Leering Foundation, Inc.
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Lansing Palmer
The Petco Foundation
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Michael Scarpato
Gordon Sewall
Spazio Restaurant
D. Ellen Smith
Annie Stevens
Patricia Sylvia
TD Bank
Leslie Thibeault
Rachel Thurlow
Trident Restaurant Group Inc
Trilogy Insurance Group
Jennifer Vargas
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VCA Animal Hospitals Charities
Wampatuck Elementary 5th Grade
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James Waples
Richard & Lindsay Watson
Wishbones Pet Boutique
Elizabeth Wiza

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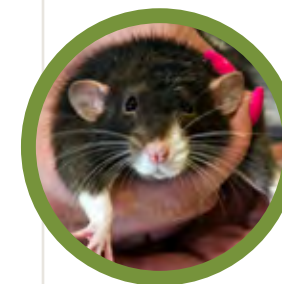
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THANK YOU TO OUR FRIENDS!

NOTE: Names in **red** denote sustaining members, or those who give monthly.

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 Marc & Bridget Eripret
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 Kim & Michael Ewanouski
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 Martin & Kathleen Faherty
 Maureen & James Fahey
 James & Shirley Fairclough
 Jane Fallon
 Liz Fallon
 Beverly Farrell
 Jim Farrell
 Joyce Farrell
 Fat Basset Design
 Abigail Ferguson
 Jim & Amy Ferguson
Nancy Ferraro
 Peter & Gloria Ferrini
 Mark Finn
 Robert Fitzgerald
 Elizabeth Fitzpatrick
 Cynthia Fitzsimmons
 Elaine Fiumara
 Elizabeth Flaherty
 Nicole Flaherty
 Cheryl Flaman
 James & Caitlin Flanagan
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 Joseph Fleming
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 Jane Flynn
 Donna Foley
 Kiley Foley
 Phyllis Forbes
 Carol Ford
 Lynne Ford
 Kellie Forde
Janice Forgays
 Lee Forker Jr.
 Fred & Wendy Forstall
 Louise Forstall
 Penny Forti
 Angeline Fortin
 Gail & Daniel Fortuna
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Edye Geringer
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 Hatherly School 3rd Grade
 Girl Scout Troop
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 Home Instead Senior Care
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 Shawna Hoole
 Sally Hopfner
 J Byron Hopkins
 Kenneth Horak
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 Meghan Kenneally
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 Meaghan Kerins
 Elly Kern
 Kesak Group Inc.
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 Michelle Onwood Laney
 Fern Langella
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 Peg McDonough
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 Madison Mchenry
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 Arthur McHugh
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 Hannah Roscoe
 Alan Rosenberg

THANK YOU TO OUR FRIENDS!

NOTE: Names in **red** denote sustaining members, or those who give monthly.

THANK YOU TO OUR FRIENDS!

NOTE: Names in red denote sustaining members, or those who give monthly.

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Gail Rossi
Karie Roth
Debora & Alan Rottenberg
Kare Roy
Peach & David Rubbo
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Gloria & Joseph Ruggiero
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Elise Russo
William & Vivian Ruth
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Linda & John Ryan
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Su Escuela Language Academy
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Dawn Sullivan
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Lucy Sullivan
Marianne Sullivan
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Wendy Swett
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Szabo Fitness & Acupuncture
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Caroline Young
Jean & Jim Young
Kathryn & Linton Young
Marguerite Youngren
YourCause, LLC
Nicole Zaccara
Robert Zaccardi
Rodger Zeng
Wendy Ziemba

SAS has made best efforts to ensure the accuracy of this list.

STRATEGIES FOR THE FUTURE

In 2018, we completed a year-long strategic planning process to guide our organization for the next 5 years and to ensure our ability to fulfill our mission for the future.

A Strategic Plan Committee was formed, comprised of Board Members, staff, volunteers, and community animal welfare leaders. The Committee analyzed other regional charities' strategic plans, sent surveys

3 PILLARS TO GUIDE OUR GOALS:

- 1. Expand Compassionate Care**
- 2. Deepen Engagement and Connections**
- 3. Serve Community**

to supporters, and held two well-attended public meetings.

It established "three pillars" to guide our efforts and formed working groups for each pillar comprised of Board Members, staff, donors, volunteers and community animal welfare workers.

The goals generated were then presented to the Board of Directors for final approval and implementation.



A medical isolation unit would enable us to continue to accept pets even during an outbreak of communicable disease.



Training classes open to the public can improve the lives of the region's animals, and even reduce pet homelessness.

Our Strategic Goals:

Improve quality of life for shelter pets by focusing on structural improvements such as better visual and sound barriers between dog kennels and the introduction of climbing structures and natural light into cat enclosures.

Improve medical care for shelter pets via such strategies as investigating in-house vet care and the creation of a medical isolation unit.

Expand youth involvement for example with increased humane education programs and volunteer opportunities for teenagers.

Increase care for at-risk community pets with initiatives such as the expansion of our pet food pantry and partnering with local social services agencies.

Bolster our status as the region's top animal resource with programs such as regular community lectures and dog training classes.

Secure our financial and organizational future via an endowment, the digitization of records and the structuring of an ideal organizational roadmap for future growth.

SAS BOARD OF DIRECTORS



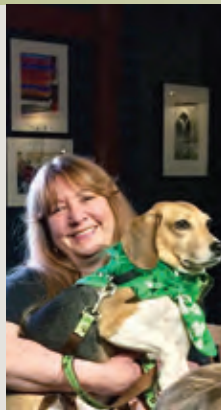
LISEY GOOD, President, has been an active volunteer since 2013, joining the Board in 2015. Formerly the Director of Marketing for National Media Inc., the world's largest direct response marketing company, she now chairs SAS's Communications and Marketing Committee. Volunteer experience includes work with dogs, chimps, monkeys, seals and sea lions. She lives with her husband and two rescue dogs in Cohasset.



STACEY WEAVER, Vice President, began volunteering with SAS in 2000 after retiring from the investment business. She was actively involved with the capital campaign undertaken to build the new facility in 2009. Stacey is a member of the Finance and Audit and Strategic Planning Committees. One of her main goals is for SAS to achieve financial sustainability. She lives in Cohasset with her cat-loving husband, John Beck, and two rescued cats.



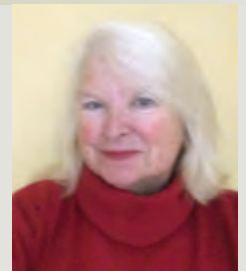
THOMAS POPPEY, Treasurer, joined the Board of Directors in 2013 and serves as Chair of the Finance and Audit Committee. Tom is employed at Brown Brothers Harriman as Senior Vice President and resides in Cohasset with his wife, Elissa Flynn-Poppey, and their two dogs and four cats, two of whom are SAS alums.



KAREN McKENNA, Clerk, has been volunteering at the Shelter since 2002. Serving as Board Treasurer for five years, Karen is currently a member of the Board's Finance and Audit Committee and the Human Resources and Nominating Committee. Karen was born and raised in Scituate and currently resides there with her husband, four cats and one dog, all adopted from SAS.



MICHELLE COX, Officer, began volunteering with SAS as a dog walker in 2014, and she and her partner Kerrie have been very strong supporters ever since. Michelle co-chaired SAS's Gala in 2018. Michelle is a realtor with Jack Conway & Company in Hingham. She and Kerrie reside in Hull with three rescue dogs.



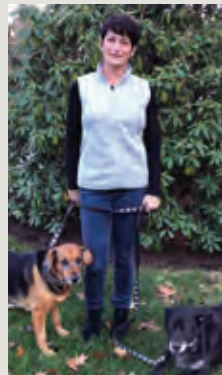
DIANE ESSLINGER, Officer, spent over 35 years in law firm administration as executive director and director of human resources at two Boston law firms. She joined the Board after her retirement but has been volunteering at SAS since the mid-90s. Diane is currently serving on the HR and Nominating Committee. Over the years she has been adopted by a number of both sheltered and feral kitties, each of whom has added much to her quality of life.



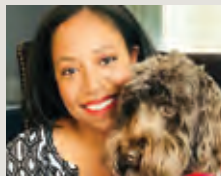
DAVID HONEYCUTT, Officer, has a degree in Hotel/Restaurant Management and worked many years for Hilton and Hyatt Hotels prior to his 1995 opening of the Charles David Salon with partner Charles Dudley. David previously served on the Board of the South Shore Hospital, and currently serves on SAS's Fund-raising Committee.



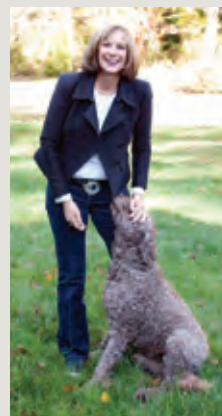
JIMMY KARAS, Officer, joined the Board of Directors in 2017. He serves on the fund-raising committee and is the Board's Donor Appreciation Chair. Jimmy is employed at Boston Private Wealth. He resides in West Bridgewater with his wife and daughter and two rescue dogs.



MARIA KENNEDY, Officer, has been an active volunteer dog walker since March 2017. She joined the Board in November 2017, and has served on the Strategic Planning and Gala Committees. Parents of two grown sons, Maria and her husband live in Cohasset with two rescue dogs.



CARLA POULSON, Officer, is currently VP of Human Resources for a Boston-based pharmaceutical company. She trained as a Feline Care Volunteer and joined the Board in 2018. Carla serves on the Communications and Marketing Committee and lives in Hingham with her husband, two children, a dog, and cat who is an SAS alum.



PAMELA PRICE, Officer, attended Emerson College and has been an award-winning photojournalist for over 30 years; her photos have appeared in all major news magazines, including *Time* and *Newsweek*. She joined the Board in 2017 and serves on the Communications and Marketing Committee. Pamela lives in Marshfield with her husband and dog Brody.



BOB RYAN, Officer, is a nationally known author and sportswriter who worked for the *Boston Globe* for over 40 years and is the current Board Chairman of the National Sportscasters and Sportswriters Association. He joined the SAS Board in 2015. He serves on the Communications and Marketing Committee, writing profiles of adoptable animals and helping with strategic publicity.