

2016 Annual Report



Family Promise[®]
OF WESTERN NEW YORK

BUILDING COMMUNITIES, STRENGTHENING LIVES

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Note from the Director

Dear Family Promise of WNY Community,

This has been an exciting year for our family shelter program. Most notably, we relocated the Family Resource Center to downtown Buffalo, situating us closer to the families we serve and the services they need to regain independence. The logistics of homelessness are far from simple, and we aim to make this journey as manageable as possible by positioning ourselves geographically in a place that makes sense for our guest families.

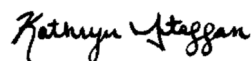
In October, I joined as the new Executive Director. Prior to Family Promise, I worked as a tax accountant in New York City. After three years in the corporate sector, my focus shifted towards community development and I relocated to the Federated States of Micronesia, a developing Pacific island nation, where I spent one year volunteer teaching. It is with great enthusiasm that I return to my hometown of Buffalo and begin the next chapter with this transformative program.

Our Case Manager, Denise Morse, remains with Family Promise of WNY, and we are thankful for her wisdom and experience as we forge ahead. Denise works with our guest families, past and present, connecting them to critical services they need to achieve self-sufficiency. We also continue to rely on our beloved Van Driver, Paul Flammer, whose loyalty and sense of humor are tenets of the program.

As an accountant, I am a numbers person. Initially, it seemed impossible that two full-time employees and one part-time employee could run a family homeless shelter program. That is when I learned about our incredible network of volunteers. In 2016, Family Promise of WNY volunteers provided hundreds of thousands of dollars in-kind labor and food donations. This incredible community solution to homelessness inspires me daily, and we are fortunate to have these dedicated, service-minded individuals supporting our mission.

As we evolve to address the current challenges faced by families experiencing homelessness, we will continue to stay true to our core values of family unity and community service. Together, we are the solution to ending family homelessness.

Sincerely,



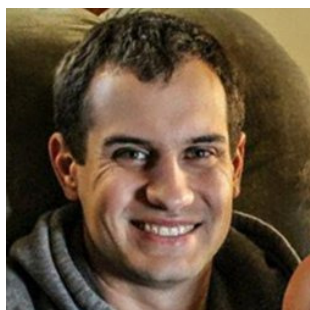
Kathryn Steffan
Executive Director

Board of Trustees

Officers

J. Christian Hoffman

President



Christian Hoffman has served as the Communications and Development Manager at Community Missions in Niagara Falls since February 2013. A 2003 graduate of Lee University with a B.S. in Mathematics, Mr. Hoffman is in his second year as President of the Board of Trustees for Family Promise of WNY. In his role at Community Missions, Mr. Hoffman is responsible for managing the day-to-day external communications of the agency, while also pursuing funding opportunities, specifically related to grant-writing. Since coming aboard, he has expanded Community Missions' social media reach using Twitter, Facebook and blogs, garnered unprecedented media coverage for the Mission, and helped the agency secure a record amount of grant funding in recent years. Mr. Hoffman worked for seven years in Athletic Communications at the NCAA Division I level prior to joining Community Missions. He was a member of the 2014 class of Leadership Niagara and serves as co-chair of the Annual Niagara County Poverty Conference.

Stanley “Lee” Evans, Esq.

Vice President



Lee Evans is an Associate Attorney at Goldberg Segalla LLP where he practices workers’ compensation defense law. Lee received his J.D. from the State University of New York at Buffalo’s School of Law, and his B.A. in Political Science and Government and Art History from Case Western Reserve University in Ohio. He has served on the Board of Trustees for Family Promise of WNY since 2012.

CJ Bojanowski, CPA

Treasurer



CJ Van Note is a CPA with 5 years of experience in individual, estate and trusts and partnership taxation. She works at Brock, Schechter & Polakoff. CJ received her Masters of Business Administration in Accounting from Niagara University. CJ was recently married, and she and her husband have a Brittany Spaniel puppy who takes up way too much of her free time.

Nicole Keesler

Secretary



Nicole Keesler is a Kindergarten Teacher for the Salamanca City Central School District. Nicole received her B.S. in Elementary Education from Houghton College, and her M.S. in Reading from the State University of New York at Buffalo. She has also worked as a Pre-Kindergarten Teacher for Kinsdale Central School. Previously, Nicole was the Owner and Wedding Planner of Creative Elegance Weddings. She received her certification in Wedding and Event Planning from the Sheffield School in 2009. She now lives in Freedom, NY with her husband and their two children.

Members

Frank Cammarata III, MPA



Frank Cammarata III has been a lifelong resident of Buffalo, New York. Frank graduated from St. Francis University of Pennsylvania with a B.A. in Political Science and also holds a Masters of Public Administration from Walden University. Frank began his career in human services through subtle influences from his parents and their careers. He began work with People Inc. in 1994. In 2000 Frank moved into an administrative position in Day Services, as Assistant Director of Day Programs. He helped to develop and operate innovative programming that provided for greater vocational training outlets and employment opportunities. Frank served as the Director of the Western Region of the New York State Association of Day Service Providers. In January 2012

Frank was provided an opportunity for a new challenge with the election of Erie County Executive Mark Poloncarz. Frank was appointed the Executive Director of the Office for People with Disabilities of Erie County. Frank enjoys running and has co-founded Buffalo RACIN!

Reneé DiFlavio



Reneé DiFlavio is the Senior Vice President of the Olmsted Center for Sight and oversees Development, Training and Public Relations for the Center. She began the National Statler Center for Careers in Hospitality Service, a national training program for blind and disabled individuals in 1999. She has a Master of Arts in Blind Rehabilitation from Western Michigan University and has been with the Olmsted Center since 1987. Reneé is a past recipient of Business First '40 Under 40', a prestigious award that recognizes excellent leaders in the Western New York Community. Renee is also a graduate from the University of Buffalo's

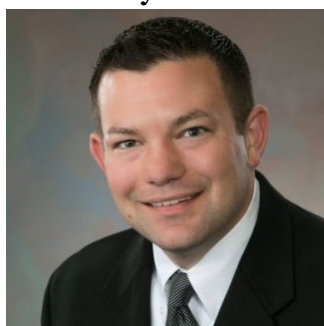
Center for Entrepreneurial Leadership, and a recent graduate of Leadership Buffalo.

Teresa Lawrence, Ph.D., PMP



Teresa Lawrence is President of International Deliverables, LLC, a consultant company that provides professional services in project & program management as well as systems & process evaluation, development and implementation. Additionally, Teresa is a facilitator of the creative problem solving process. Teresa is the past recipient of Buffalo Business First “Women of Influence” and received the University at Buffalo Graduate School of Education “Distinguished Alumni” award.

Sean Doyle



As Assistant Vice President, Sean is responsible for all aspects of property management for McGuire Development’s portfolio including owner and tenant relations, budgeting and planning, risk management, tenant improvements, new tenant coordination, property inspections and maintenance, and oversight of the property management team. Sean has also developed and oversees the company’s third-party property management division. Sean possesses 10 years of experience in property and facility management and is responsible for the administration of a multi-million dollar total operating budget. Before joining McGuire Development, Sean worked as a facility manager for Jones Lang LaSalle. Sean recently earned his Real Property Administrator designation from the Building Owners and Managers Institute (BOMI). He has a Master’s of Business Administration from Canisius College and a Bachelor of Arts in Public Relations from the State University of New York at Oswego. Sean is also a job training volunteer for the Olmsted Center for Sight.

Erica Frank



Erica Frank is an Intellectual Property Manager at Rich Products Corporation. She graduated from George Mason University with a Bachelor of Arts in Conflict Analysis and Resolution in 2000, and she went on to receive an MBA from Medaille College in 2011. Erica is a member of Leadership Buffalo’s class of 2009.

Staff

Kathryn Steffan

Executive Director



Buffalo native Kathryn Steffan graduated from the Buffalo Seminary in 2008, and she went on to receive a B.S. in Business Administration and a B.A. in Spanish from SUNY – Geneseo. Kathryn entered the workforce with a job at KPMG LLP, a big four accounting firm in New York City. After three years of public accounting, she decided to pursue a lifelong dream of serving as an international volunteer. Kathryn spent one year volunteer teaching in Micronesia, a tropical island nation situated in the Western Pacific. Following this transformative experience, Kathryn returned home and now works as the Director of FPWNY.

Denise Morse

Case Manager



Graduate of D'Youville College with a B.S. in Business Administration. Denise's diverse background includes experience in both the municipal and private sectors, however, she found her niche working in Human Services. Denise worked for Preventive Services within the Department of Social Services, providing assistance to families at risk of losing their children to Foster Care. She also spent six years with the Buffalo Board of Education as a Substitute Teacher for grades P-K through 12. She then went on to work for the Erie County Department of Youth Services as a Youth Detention Worker. Denise currently serves as the Case Manager of FPWNY, helping families experiencing homelessness regain stability.

Paul Flammer

Van Driver



Paul Flammer graduated from Bishop Ryan High School in 1961. He then worked for Bethlehem Steel until the plant's closing in 1984. Paul went on to study Business Administration at Erie Community College. His extensive driving experience includes 7 years as a School Bus Driver for Laidlaw Transit Inc. and 19 years as a Greyhound Bus Driver. Paul has been the trusted Van Driver for Family Promise of WNY since 2015.

Network Partners

Host Congregations

Host Congregations provide guest families with shelter, meals, and companionship. Family Promise of WNY has a network of more than 500 volunteers who commit valuable time, inspirational energy, culinary expertise, and compassionate understanding to the guest families in our program. The following congregations go above and beyond in their call to serve:

Clarence Church of Christ, Clarence
Crossroads Lutheran Church, Snyder
Grace Community Church, Buffalo
Grace Lutheran Church, South Buffalo
St. Christopher's RCC, Tonawanda
Hamburg United Methodist Church, Hamburg
Orchard Park Presbyterian Church, Orchard Park
Saints Columba-Brigid RCC, Buffalo
St. Christopher's RCC, Tonawanda
St. James United Church of Christ, Hamburg
St. Matthias Episcopal Church, East Aurora
St. Stephens-Bethlehem United Church of Christ, Buffalo
Unitarian Universalist Church of Buffalo, Buffalo
Wesleyan Church of Hamburg, Hamburg

Support Congregations

Support Congregations help Family Promise of WNY in myriad ways. These exceptional groups provide volunteers and meals for Host Congregations, fundraise on behalf of Family Promise, take up collections in support of Family Promise, host toiletries and household items drives, and more. Family Promise of WNY is fortunate to have the support of the following congregations:

All Saints Lutheran Church	Orchard Park Community Church
Amherst Community Church	Ss. Peter and Paul RCC
Blessed Trinity RCC	St. David's Episcopal Church
Christ the King Parish	St. John Vianney
Christ United Methodist	St. John's Evangelical Lutheran Church
Clarence Presbyterian Church	St. Mark's Episcopal Church
Clarence United Methodist	St. Martin of Tours/ St. Thomas Aquinas
Ebenezer UCC	St. Mary's RCC
Epiphany UCC	St. Simon's Episcopal Church
Fellowship Wesleyan Church	Temple Beth Zion
First Presbyterian Church	Trinity Episcopal Church of Hamburg
Hamburg Unitarian Universalist	University Presbyterian
Harris Hill United Methodist	UU Church of Amherst
Nativity of Our Lord Parish	UU Church of Hamburg
Nativity of the Blessed Virgin Mary	Zion Lutheran Church
New Hope United Methodist	

FY 2016 Financials

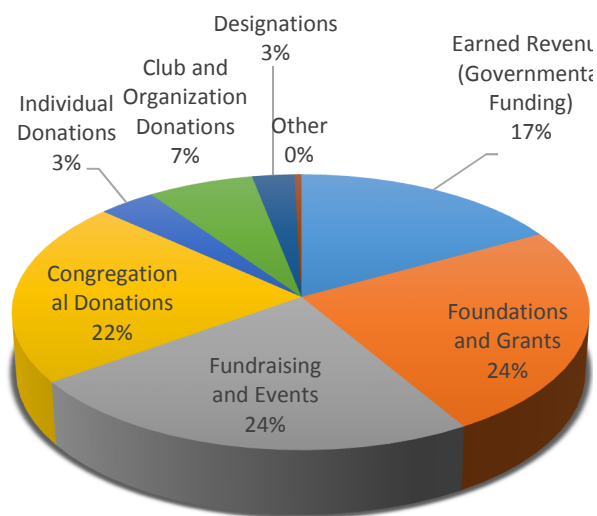
2016 Income

Earned Revenue (Governmental Funding)... \$15,865.16
Foundations and Grants... \$22,987.95
Fundraising and Events... \$22,087.04
Congregational Donations... \$20,350.73
Individual Donations... \$3,346.03
Club and Organization Donations... \$6,197.43
Designations... \$2,461.20
Other... \$404.55
Total... \$93,700.09

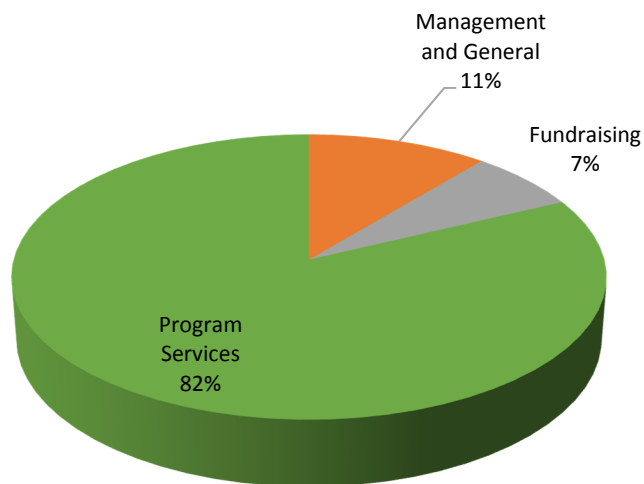
2016 Expenses

Management and General... \$11,261.73
Fundraising... \$6,979.51
Program Services... \$83,666.20
Total... \$101,907.44

2016 Income



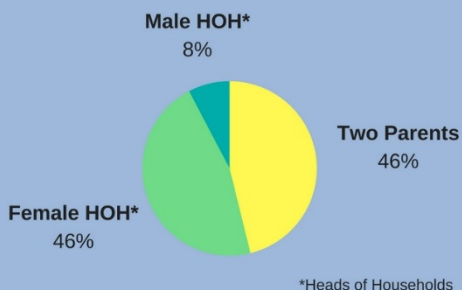
2016 Expenses



2016 At a Glance

FAMILY STATISTICS

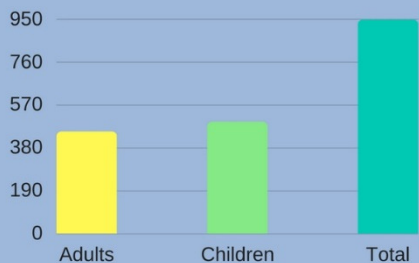
FAMILY COMPOSITION



3 IN 5 GUESTS WERE CHILDREN
17-YEARS-OLD OR YOUNGER



NIGHTS OF SHELTER



27
AVERAGE
NIGHTS OF
SHELTER
PER FAMILY

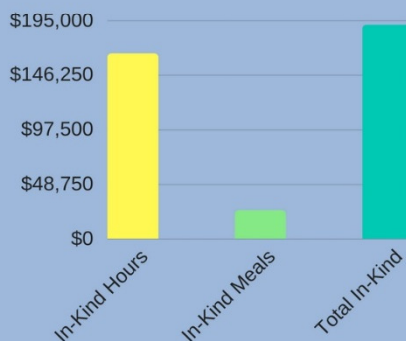


VOLUNTEER STATISTICS

VOLUNTEER SERVICE

- ★ OUR NETWORK CONTAINS 500+ VOLUNTEERS
- ★ MORE THAN 6,000 HOURS OF VOLUNTEER SERVICE
- ★ MORE THAN 3,000 MEALS PREPARED AND SERVED BY VOLUNTEERS

IN-KIND DONATIONS



\$2 IN GOODS AND SERVICES RETURNED FOR EVERY \$1 DONATED TO FAMILY PROMISE OF WNY

Events

Frozen Chosen

Family Promise of WNY kicked off the year with the annual Frozen Chosen 5K Fun Run/Walk. This frosty event, hosted by **St. John's Evangelical Lutheran Church**, brings the community together in the freezing temperatures to exercise outdoors in the name of a good cause, and successfully raised \$6,000 for Family Promise of WNY this year. We are grateful to St. John's for organizing this fun and rewarding event!



Mother's Day Campaign

Our annual Mother's Day Campaign was a success thanks to the generosity of our donors! This campaign is based off our goal to end family homelessness so that mothers do not have to spend Mother's Day experiencing homelessness. About 50% of the families in our program are Female Head of Households.

Choctoberfest

Our second annual Choctoberfest was another successful and tasty event, despite the torrential rain! Guests enjoyed sweet treats courtesy of Fowler's Chocolates, Alethea's Chocolates, and Toni Hoffman, our Board President's talented wife!



Pitch 10

We are thrilled to announce that Family Promise of WNY placed 1st at the United Way of Buffalo and Erie County's Pitch 10 competition, winning \$5,000 for our Security Deposit and Financial Literacy programs. The Pitch 10 competition brought together local nonprofits with significant millennial representation in leadership roles. It was exciting to witness some of the amazing contributions that this generation is making in our community.

Thanksgiving Dinners

The holiday season is a time for family, friends, and reflection on the prior year. It's also an exciting time for Family Promise as the community comes together to ensure that our families enjoy their own holidays. We were able to provide previous guest families with Thanksgiving dinners, thanks to the generosity of our friends at **St. Stephens-Bethlehem!**



Eagle Crest Senior Village Holiday Dinner

Our Executive Director, Kathryn, spent an evening with the Eagle Crest Senior Village for their annual Christmas Dinner. Eagle Crest raised over \$550 in gift cards for Family Promise of WNY through various fundraisers throughout the year, mainly ice cream socials!

Holiday Dinners and Presents

Our friends at **Grace Lutheran Church of Buffalo, Hamburg United Methodist Church, Orchard Park Presbyterian Church, and Wesleyan Church of Hamburg** all came together to make the Christmas season merry and bright, providing gifts, meals, and companionship for Family Promise guests, past and present!



2016 Donor List

Congregations

All Saints Lutheran Church	Orchard Park Community Church
Amherst Community Church	Orchard Park Presbyterian Church
Christ United Methodist Church	Our Lady of Charity Catholic Parish
Clarence Church of Christ	Saints Columba-Brigid RCC
Clarence United Methodist Church	St. Christopher's RCC
Crossroads Lutheran Church	St. James United Church of Christ
Elma United Methodist Church	St. John's Evangelical Lutheran Church
Emmanuel United Methodist Church	St. Mary's of Swormville
Grace Community Church	St. Matthias Episcopal Church
Grace Lutheran Church	St. Patrick Friary
Hamburg United Methodist Church	St. Vincent De Paul Church
Kenmore Presbyterian Church	Trinity United Methodist Church
Lutheran Charities	Unitarian Universalist Church of Buffalo
Nativity of the Blessed Virgin Mary Church	University Presbyterian Church
New Hope United Methodist Church	Wesleyan Church of Hamburg
North Presbyterian Church	Zion Lutheran Church

Foundations

Fidelity Charitable	The Foundation for Jewish Philanthropies
Gorham, Kathy	The Joseph & Anna Gartner Foundation
Lutheran Charities of WNY	The United Way of Buffalo and Erie County
Nativity of the Blessed Virgin Mary	The Woodforest Charitable Foundation
St. John's Evangelical Lutheran Church	Trooper David C. Brinkerhoff Foundation
The Benevity Community Impact Fund	West Herr

Organizations

Advanced Body Care, Inc.	Paula's Donuts
Albright-Knox Art Gallery	Presbyterian Women - Presbytery of WNY
Alethea's Chocolates	Ronny's Take Out
Aquarium of Niagara	Roswell Park Cancer Institute
Confer Plastics, Inc	Russell's Steaks, Chops, & More
Crosstown Quilters	Salvatore's Hospitality
Explore & More Children's Museum	SPoT Coffee
Fowler's Chocolates	The Buffalo Audubon Society, Inc.
Herschell Carrousel Factory Museum	The Buffalo Bisons
Ilio DiPalo's Restaurant & Banquet Facility	The Buffalo History Museum
Just Fun Family Entertainment Center, LLC	The Burchfield Penny Art Center
Kenan Center	The Melting Pot - Buffalo
Lockport Locks & Erie Canal Cruises	TLC West, LLC
Lumsden & McCormick, LLP	USA Dance, WNY Chapter 3013
McGuire Development Company	West Seneca Community Cupboard
Merchants Mutual Insurance Company	Women's Fellowship of Epiphany UCC
PAINT of WNY	Yancey's Fancy
Panera Bread	

Individuals

Albrecht, Jay
 Alm, Kathryn
 Anderson, Diana & George
 Anthony, Jack & Molly
 Ashraf, Asma
 Babcock, Linda
 Baier, Michael & Clarine
 Balzano, Gregory
 Bauer, Carl & Carmille
 Beardi, James & Linda
 Bennett, James & Barbara
 Beuler, Robert M. & Colleen M.
 Bird, Anne
 Bischof, Ann & Dennis
 Blass, Stephen
 Blette, Beverly
 Bojanowski, CJ
 Boland, Kathie
 Bonisch, Manfred
 Brelsford, Theodore & Leslie
 Brennan, William & Susan
 Brickman, Laurence & Celeste
 Brown, Alice
 Brown, N. Anette & George M.
 Brunner, Kat
 Brunner, Kathy
 Bulger, Patricia A.
 Burritt, William & Judith
 Callan, Timothy
 Cammarata, Frank
 Campbell, Rev. Sara
 Casassa, Judith A.
 Ceppaglia, Paul
 Christie, James & Mary
 Clover, Joan
 Colvin, Deborah and Joseph
 Cooper, Janet & Crump, C. Elizabeth
 Crowley, Patricia
 Dannebrock, William & Audrey
 Davey, Virginia
 Deubell, Dustin & Amy
 Diflavio, Renee
 Dobkin, Sharon
 Dowd, Rosamond
 Doyle, Sean
 Doyno, Ellen
 Emminger, Clifford & Donna
 Erickson, Amy & Dennis
 Evans, Lee & Lindsay
 Evans, Stanley & Anne
 Farrow, Barb
 Farrow, Casper
 Ferella, Deborah
 Fitzgerald, Douglas & Patricia
 Fitzgerald, Ryan
 Flickinger, Dr. Bonnie G.
 Genco, Laura & Dan
 Giles, Candice
 Gorham, Kathy
 Grace, Lee Ann
 Green, Laurie E.
 Grimaldi, John P. & Eileen F.
 Gross, Roger
 Guyker, James & Ruth
 Hall, Joan
 Harms, Joan
 Harrigan, Mary Alice
 Hawes, Nancy & Paul
 Hayes, Kathy
 Hennig, Kathleen
 Herstek, Beverly A.
 Hess, Emmylou & Harold
 Hodan, Janice
 Hoffman, J. Christian & Toni
 Hoffman, Joseph
 Hogenboom, Timothy & Jennifer
 Houck, Donald & Deborah
 House, Cheryl & Anthony
 Hughes, Nancy
 Hunt, Paula
 Jarrett, John & Susan
 Johnson, Maxine
 Joy, Shirley
 Juratovic, Lynne
 Kasbohm, Kristine
 Keesler, Nicole
 Kenline-Blette, Beverly R.
 Kerwin SSJ, Sr. Marie
 Kinal, Gregory
 Krampitz, Kandy K
 Kreher, Lois M.
 Lautz, David & Clara
 Lee, Dr. Richard J.
 LeFevre, Charles & Judith

Lillis, Judith
 Linsner, Gerald P. & Eileen F.
 Losi, Mary
 Lyon Grande, Geraldine
 Malkiewicz, Martha
 Maltbie, Carol Ann
 Mancuso, Lynn
 Mansfield, Raymond & Lucinda
 Mary Beth
 Mattar, Larry & Elaine
 Matthews, Helen
 McEachon, Cindi
 Metivier, Victor & Barbara
 Metzger, Sarah
 Milewski, Dick
 Morrow, Mike and Donna
 Murray, Linda
 Nicolai, Philip
 Nigro-Lawrence, Teresa
 Norman, Kaaren & David
 O'Connor, Christine A.
 O'Connor, Frank V
 Ortner, Jill
 Paladino, Carl P. & Mary C.
 Parker, Richard & Mary
 Paschka, Penny
 Patterson, Jack & Kathleen
 Penfold, Richard C. & Karen E.
 Podpora, Carol & Francis
 Porter, Timothy & Julie
 Powell, Karen
 Preve, Melinda A
 Pullano, Lynn A
 Reed, Grant
 Rigby, Robert & Madonna
 Rugg, William & Marj
 Rust, Margaret
 Sabato, Paul Michael & Catherine
 Schillinger, Marlene
 Schultz, Mary Beth
 Scinta, Nan
 Scott, Monika
 Sieracki, Roger & Kathleen
 Snyder, Suzanne & Kirby
 Somerville, Jeffrey & Lynda
 Sonner, Sally and Bob
 Spahn, Joseph H.
 Sroda, Eileen
 Steffan, David
 Steffan, Kathryn
 Steffan, Mary
 Serman, James
 Swain, K.A. & J.
 Swanson, Suzanne
 Testa, Maria
 Thomas, Cheryl
 Tichy, Rudolph S. III & Susan
 Tracy Diina
 Trump, Joan
 Tylenda, Jillian
 Ulrich, Barbara
 Vara, Jennifer
 Vilaro, Thomas & Carmel
 Villa, Sandra
 Vincett, Eileen
 Wach, Donald & Linda
 Weaver, Carol L.
 Weir, Joan
 West, Bruce & Sandra
 Wilkins, Nancy
 Wilson, James
 Winer, Sharon
 Wisbaum, Wayne D.
 Wiseman, Sandra
 Wlos, John J. & Susan K.
 Wood, Becci
 Woolingham, Dianne & Kenneth
 Young, Dr. Richard
 Zeitz, Linda
 Zilker, Miriam
 Zulinke, Sharon

HOW CAN I HELP?

THERE ARE MANY WAYS TO SUPPORT FAMILIES EXPERIENCING HOMELESSNESS IN OUR COMMUNITY. HERE ARE A FEW IDEAS FOR HOW YOU CAN HELP:

Wish List Drive: Host a wish list drive at your school, business, or church! Collect household items, cleaning supplies, toiletries, and more. For more detailed information about items we need most, visit our webpage: www.fpwny.org/Wish_List.html

Personal Donation: Cash donations are always needed. Contributions are tax deductible and can be made at any point during the year. Your donation may be matched by your employer or by generous donors who sponsor such gifts. You can also encourage your church, business or civic group to make a yearly contribution. To make a secure donation, please visit www.fpwny.org/donate, or call 716-771-3007.

Volunteer: Have your group volunteer for a special project like preparing a meal, hosting a clean-up day, painting a room, etc. We offer a wide range of opportunities!

Involve your business: Define your corporate identity and enhance public relations through Family Promise. There are many ways to participate such as a corporate match for one of our fundraisers, donating a % of sales, hosting a paper icon drive, and more!

Involve your church or faith-based group: Strengthen your ministry by getting involved with Family Promise of WNY! Work with us to develop a project or event that meets the needs of those we serve.

All donations are tax deductible under our 501(c)(3) nonprofit status.

Detach and mail in to Family Promise of WNY.



Family Promise of WNY
75 Hickory Street
Buffalo, NY 14204

Tax ID: 16-147444

www.fpwny.org
info@fpwny.org

I want to help families experiencing homelessness in Western New York!

Here is my tax deductible contribution of:

\$25 \$50 \$100 \$250 \$500

I will help all year long by making monthly automatic payments in the amount of: \$_____

Credit Card #: _____ - _____ - _____ - _____ Exp. Date: ____/____ CVV: _____

Name: _____ Signature: _____

Phone: _____ E-mail: _____

Please make checks payable to: Family Promise of WNY