

# SELLER

# Questionnaire

## SELLER INFORMATION

Name: ..... Marital Status: ☐ Single ☐ Married  
Property Address: .....  
Mobile: ..... Home Phone: .....  
Work Phone: ..... Email: .....  
Co-Owner's Name: .....  
Mobile: ..... Email: .....  
Address: .....  
Ideal Move-Out Date: .....

## AVAILABILITY

Preferred contact type: ☐ Email ☐ Call ☐ Text  
Preferred contact time: ☐ Morning ☐ Afternoon ☐ Evening ☐ Anytime  
Showings Availability ☐ Monday ☐ Tuesday ☐ Wednesday ☐ Thursday ☐ Friday ☐ Saturday ☐ Sunday  
Open House Availability ☐ Monday ☐ Tuesday ☐ Wednesday ☐ Thursday ☐ Friday ☐ Saturday ☐ Sunday

## PROPERTY INFORMATION

Property Type: ☐ Residential ☐ Commercial ☐ Land  
☐ Single-family ☐ Multi-family ☐ Apartment /condo  
Type of Home: ☐ Townhouse ☐ Co-op ☐ Villa  
☐ Mobile Home ☐ Other .....  
House Type: ☐ Primary ☐ Vacation home ☐ Investment property  
Condition: ☐ Good ☐ Fair ☐ Poor  
What is motivating your home search? ☐ Relocation ☐ Upsizing ☐ Downsizing ☐ Relocation ☐ Investment  
Bedroom: # ..... Bathroom: # ..... Garage Spaces: # .....  
Living space: # ..... Lot size: ..... Stories: .....  
Are any of the following rooms renovated or less than 10 years old?  
☐ Kitchen ☐ Master bath ☐ Half bath ☐ Guest bath ☐ Roof  
Age of home: ..... Age of roof: .....



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120 Waterfront Street, Suite 420, National Harbor MD, 20745

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## FINANCIAL INFORMATION

Is property part of a condominium or subject to a homeowners association (HOA)?

☐ Yes

☐ No

\$

☐ Monthly

☐ Quarterly

☐ Semi-annual

☐ Annual

HOA Name: .....

Phone: .....

Is this property a rental? ☐ Yes ☐ No

If the property tenant is occupied, what is the amount owed monthly? \$ .....

What do you think your house is worth? \$ .....

How much are you asking for your house? \$ .....

How did you determine the value? ☐ Appraisal ☐ Realtor

☐ Tax Assessment ☐ Comparable

## HOUSE DETAILS

How long have you lived In your home? .....

How long has the house been on the market? .....

What are the best features of your home? .....

Why are you selling? .....

If you stayed for five more years, what maintenance or improvements would be needed?

How much do you estimate the repairs / maintenance to cost? .....

When and why did you purchase this home? .....

What do you like most About your neighborhood? .....

What are your motives to sell? .....

Anything else you'd like to share .....

# HOME FEATURES *Checklist*

Address: .....

Associations: ☐ HOA ☐ Mud ☐ Other

☐ New Builder: .....

☐ Resale Year built: .....

Bedrooms # ..... Basement # .....

Garage Space # ..... Stories # .....

Ownership Type: ☐ Freehold  
☐ Condominium

Basement: ☐ Yes ☐ No

## Home Type

- ☐ Single-family
- ☐ Multi-family
- ☐ Tiny home
- ☐ Townhome
- ☐ Victorian
- ☐ Cape Cod
- ☐ Colonial
- ☐ Contemporary
- ☐ Cottage
- ☐ Craftsman
- ☐ Greek-revival
- ☐ Farmhouse
- ☐ French country
- ☐ Mediterranean
- ☐ Other

## Siding

- ☐ Brick
- ☐ Wood
- ☐ Metal
- ☐ Fiber cement
- ☐ Insulated
- ☐ Vinyl
- ☐ Stucco
- ☐ Stone
- ☐ Glass
- ☐ Concrete

## Foundation

- ☐ Slab
- ☐ Pier+Beam
- ☐ Other

## Flooring

- ☐ Carpeting
- ☐ Marble
- ☐ Wood
- ☐ Concrete
- ☐ Bamboo
- ☐ Stone
- ☐ Tile
- ☐ Laminate
- ☐ Cork
- ☐ Vinyl
- ☐ Other

## Roof

- ☐ Wood
- ☐ Stone
- ☐ Tile
- ☐ Shingles
- ☐ Metal
- ☐ Composition
- ☐ Other

## Fencing

- ☐ Wood
- ☐ Iron
- ☐ Chain link
- ☐ Steel / aluminum
- ☐ Vinyl

## Floorplan

- ☐ Yes
- ☐ No

## Exterior

- ☐ Pool
- ☐ Patio
- ☐ Deck
- ☐ Backyard
- ☐ Outdoor kitchen
- ☐ Hot tub
- ☐ Waterfall
- ☐ Pergola
- ☐ Fire pit
- ☐ Sprinklers
- ☐ Curb
- ☐ Carport

## View

- ☐ Greenbelt
- ☐ City
- ☐ Coast
- ☐ Hills
- ☐ Waterfront
- ☐ Suburban
- ☐ Golf Course
- ☐ None

## Sewer

- ☐ City
- ☐ Septic
- ☐ MUD
- ☐ Other

## Dryer Connections

- ☐ Electric
- ☐ Gas

## Location

- ☐ School
- ☐ Shopping
- ☐ Hospital
- ☐ Transportation
- ☐ Police department
- ☐ Fire department
- ☐ Gated community
- ☐ Dead-end street

## Community Amenities

- ☐ Greenspace
- ☐ Pool
- ☐ Lake
- ☐ Coast
- ☐ Tennis courts
- ☐ Golf course
- ☐ Hike / bike trail
- ☐ Community center
- ☐ Park / playground
- ☐ Senior centers
- ☐ Historic districts

## Water

- ☐ City
- ☐ Well
- ☐ MUD
- ☐ Other

## Type Of Rooms

- ☐ Loft
- ☐ Den
- ☐ Basement
- ☐ Home office area
- ☐ Home theater
- ☐ Media room
- ☐ Family room
- ☐ Gym
- ☐ Library
- ☐ Butler's pantry
- ☐ Sunroom
- ☐ Guest quarters
- ☐ Wine storage

## Appliances

- ☐ Cooktop
- ☐ Range
- ☐ Vent hood
- ☐ Dishwasher
- ☐ Microwave
- ☐ Disposal
- ☐ Free-standing
- ☐ Gas
- ☐ Electric

## Security System

- ☐ Owned
- ☐ Leased
- ☐ None

# HOME FEATURES *Checklist*

## Countertops

- ☐ Granite
- ☐ Marble
- ☐ Ceramic
- ☐ Stone
- ☐ Wood
- ☐ Laminate
- ☐ Manufactured
- ☐ Synthetic
- ☐ Quartz

## Kitchen

- ☐ Wood
- ☐ Laminate
- ☐ Carpet
- ☐ Tile
- ☐ Vinyl
- ☐ Island
- ☐ Pantry
- ☐ Breakfast Bar
- ☐ Molding
- ☐ Built-ins
- ☐ Light fixtures
- ☐ Warming drawer
- ☐ Gourmet kitchen
- ☐ Wine refrigerator

## Dining Room

- ☐ Wood
- ☐ Laminate
- ☐ Vinyl
- ☐ Tile
- ☐ Carpet
- ☐ Open
- ☐ Molding
- ☐ Other

## Breakfast Room

- ☐ Wood
- ☐ Laminate
- ☐ Vinyl
- ☐ Tile
- ☐ Carpet
- ☐ Molding
- ☐ Open
- ☐ Other

## Family Room

- ☐ Wood
- ☐ Laminate
- ☐ Vinyl
- ☐ Tile
- ☐ Carpet
- ☐ Molding
- ☐ Fireplace
- ☐ Ceiling fan
- ☐ Vaulted ceiling
- ☐ Built-ins

## Living Room

- ☐ Wood
- ☐ Laminate
- ☐ Vinyl
- ☐ Tile
- ☐ Carpet
- ☐ Molding
- ☐ Fireplace
- ☐ Ceiling fan
- ☐ Vaulted ceiling
- ☐ Built-ins

## Utility Room

- ☐ Sink
- ☐ Inside
- ☐ Outside
- ☐ Drying rack
- ☐ Built-ins
- ☐ Buildings
- ☐ Freezer space

## Game Room

- ☐ Wood
- ☐ Laminate
- ☐ Vinyl
- ☐ Tile
- ☐ Carpet
- ☐ Molding
- ☐ Open
- ☐ Ceiling fan
- ☐ Vaulted ceiling
- ☐ Built-ins
- ☐ Other

## Bathroom

- ☐ Shower
- ☐ Bathtub
- ☐ Separate shower
- ☐ Rainshower head
- ☐ Tile surfaces
- ☐ Wood surfaces
- ☐ Storage space
- ☐ Updated fixtures

## Windows

- ☐ Single pane
- ☐ Double pane
- ☐ Skylights

## Master Suite

- ☐ Wood
- ☐ Laminate
- ☐ Vinyl
- ☐ Tile
- ☐ Carpet
- ☐ Molding
- ☐ Fireplace
- ☐ Ceiling fan
- ☐ Vaulted ceiling
- ☐ Built-ins
- ☐ Walk in closet
- ☐ Up
- ☐ Down

## Bedroom #1

- ☐ Wood
- ☐ Laminate
- ☐ Vinyl
- ☐ Tile
- ☐ Carpet
- ☐ Molding
- ☐ Fireplace
- ☐ Ceiling fan
- ☐ Vaulted ceiling
- ☐ Built-ins
- ☐ Walk in closet
- ☐ Up
- ☐ Down

## HVAC

- ☐ Central heating
- ☐ Air conditioning
- ☐ Propane
- ☐ Gravity
- ☐ Floor
- ☐ Wall

## Bedroom #2

- ☐ Wood
- ☐ Laminate
- ☐ Vinyl
- ☐ Tile
- ☐ Carpet
- ☐ Molding
- ☐ Fireplace
- ☐ Ceiling fan
- ☐ Vaulted ceiling
- ☐ Built-ins
- ☐ Walk in closet
- ☐ Up
- ☐ Down

## Bedroom #3

- ☐ Wood
- ☐ Laminate
- ☐ Vinyl
- ☐ Tile
- ☐ Carpet
- ☐ Molding
- ☐ Fireplace
- ☐ Ceiling fan
- ☐ Vaulted ceiling
- ☐ Built-Ins
- ☐ Walk in closet
- ☐ Up
- ☐ Down

## Doors

- ☐ Single
- ☐ Double
- ☐ Front
- ☐ Side
- ☐ Openers
- ☐ Rear