

# BUYER

# Questionnaire

Buyer Name: \_\_\_\_\_  
Mobile: \_\_\_\_\_  
Home Phone: \_\_\_\_\_  
Work Phone: \_\_\_\_\_  
Email: \_\_\_\_\_  
Address: \_\_\_\_\_

Co-Buyer Name: \_\_\_\_\_  
Mobile: \_\_\_\_\_  
Home Phone: \_\_\_\_\_  
Work Phone: \_\_\_\_\_  
Email: \_\_\_\_\_  
Address: \_\_\_\_\_

Preferred contact type:  
☐ Email ☐ Call ☐ Text

Preferred contact type:  
☐ Email ☐ Call ☐ Text

Preferred contact time:  
☐ Morning ☐ Afternoon ☐ Evening

Preferred contact time:  
☐ Morning ☐ Afternoon ☐ Evening

Are you open to virtual tours? ☐ Yes ☐ No

Are you open to virtual tours? ☐ Yes ☐ No

Preferred days for showings?  
\_\_\_\_\_

Preferred days for showings?  
\_\_\_\_\_

## BUYER INFORMATION

Are you a first-time buyer? ☐ Yes ☐ No  
Are you married? ☐ Yes ☐ No  
Have children? ☐ Yes ☐ No  
Will you need to sell a home before purchasing? ☐ Yes ☐ No

Ideal Move-In Date: \_\_\_\_\_

Pets: \_\_\_\_\_

Family Members: # \_\_\_\_\_

Children ages: \_\_\_\_\_

Buying reason: ☐ Primary ☐ Vacation ☐ Investment

Your lifestyle: ☐ Entertaining ☐ Relaxing ☐ Office ☐ Family friendly  
☐ Privacy ☐ Outdoor ☐ Travel  
What is motivating your home search? ☐ First home ☐ Upsizing ☐ Downsizing ☐ Relocation ☐ Investment  
Favourite View: ☐ Water ☐ Evening lights ☐ Mountains ☐ Greenbelt ☐ Greenbelt

## PROPERTY INFORMATION

Property type: ☐ Residential ☐ Commercial ☐ Land  
Home type: ☐ Single Family ☐ Multi-Family ☐ Apartment ☐ Condo  
☐ Townhouse ☐ Co-op ☐ Mobile Home ☐ Villa  
☐ Other \_\_\_\_\_

Bedroom: # \_\_\_\_\_ Bathroom: # \_\_\_\_\_ Garage Space: # \_\_\_\_\_ Stories: # \_\_\_\_\_

Home size range: \_\_\_\_\_ - \_\_\_\_\_ sq.ft Lot size range: \_\_\_\_\_ - \_\_\_\_\_

Desired house age range: \_\_\_\_\_ - \_\_\_\_\_ Open floor plan: ☐ Yes ☐ No



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## FINANCIAL INFORMATION

What's your price range?

\$ ..... - \$ .....

Paying method:

☐ Cash ☐ Finance

Are you pre-qualified by a lender?

☐ Yes ☐ No

Will you have a pre-approval letter with this amount?

☐ Yes ☐ No

Do you need to sell a house before you buy another?

☐ Yes ☐ No

Are you selling your current home?

☐ Yes ☐ No

Will you be able to provide proof of funds?

☐ Yes ☐ No

If you found a property, are you ready to make an offer?

☐ Yes ☐ No

What down payment amount are you considering?

☐ 0-5% ☐ 6-14% ☐ 15%+

What loan type are you considering?

☐ FHA ☐ VA ☐ Conventional

## HOUSE DETAILS

Favourite View: ☐ Water ☐ Evening lights ☐ Mountains ☐ Greenbelt

What is your ideal move-in date?: .....

What motivated you to start shopping for a home? .....

Any special requirements? .....

Tell us about your ideal neighborhood .....

What's your favourite room in the house? .....

Dealbrakers in a house? .....

Desired school district? .....

Is there any specific area that you prefer? .....

Do you have any concerns or questions you'd like to address? .....

Have you bought a home before? If so, please share your past real estate experiences. ....

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## HOME FEATURES

PLEASE RATE THE IMPORTANCE OF EACH FEATURE

1 2 3

### Kitchen

Cabinets	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Counter space	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trash compactor	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Island	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tile flooring	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Countertops	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Oven / Stove	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Light Fixtures	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pantry	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Dining bar	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Wine refrigerator	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Gourmet kitchen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Home Systems

Electrical	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Air conditioning	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Heating	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Security system	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Plumbing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Smart home	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Energy efficient	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Speaker system	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Extras

Theater room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Safe room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Utility room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Home gym	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extra storage	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Solar panels	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quartz counters	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Green features	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Hobby room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Office study	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Guest room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Basement	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Workshop	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

1 2 3

### Master Suite

Large bedroom	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Walk-in closet	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Balcony	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Outside access	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private patio	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fireplace	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Dressing table	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private bath	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Wet bar	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ceiling fan	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Dining

Eat in kitchen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Breakfast nook	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Formal dining room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Dining/family room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Dining/living room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Formal dining room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Location

Privacy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
View	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quietness	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Rural	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Natural environment	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Downtown area	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Residential area	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Gated community	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Family neighborhood	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Public transportation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Close to restaurants	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Close to hospital	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Close to shopping	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Close to school	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Close to highways	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Close to airport	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Close to parks	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

1 2 3

### Bathroom

Shower	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Bathtub	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Separate shower	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Rainshower head	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tile surfaces	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Wood surfaces	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Storage space	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Updated fixtures	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Exterior

Yard	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Backyard	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pool	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Landscaping	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Private / Quiet	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Area	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Outdoor Spa	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Outdoor Kitchen	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Patio / Deck	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Outdoor fire pit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sprinkler	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lawn	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trees	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Landscaping	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
View	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Roof / gutter	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Exterior lighting	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
BBQ area	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Accessibility

Wide doorways	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ramps	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Grab bars	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower counter heights	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Walk-in tub / shower	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>