

# Robert Torres

Goodyear, AZ 85395

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## Work Experience

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### Server

Oreganos - Phoenix, AZ

February 2022 to Present

- Maintain multiple tables
- cater to 24 person parties
- maintain a professional demeanor no matter the customer
- Restart kitchen supplies, rotate food and stamp the time and date on food in coolers.
- Accept payments and make change or right charge slips as necessary.

### Marketing Expert

TTEC - Phoenix, AZ

February 2021 to August 2021

- Utilize marketing strategies to help businesses increase their return on ad spend and any other KPI's requested we focus on
- Continue to develop technical skills as the industry evolves to be able to give accurate and up to date information with appropriate relevance
- Utilize critical thinking in order to come up with ad strategy that would benefit businesses in accordance with their quarterly goals
- Develop and maintain client relations from a cold call basis over several months at a time
- Deliver consistent and reliable information to help provide the best customer service possible
- Mitigate potential loss to clients by ensuring a safe framework for their ad strategy
- Responsible for managing \$1,000,000 worth of ad spending in a given quarter
- Due to high performance, helped with overflow from other reps within the company to push overall company performance up

### Sales Representative

DLVR Amazon - Union City, NJ

August 2020 to November 2020

- Establish business to business relations and support for apartment condominiums and properties
- Communicate with upper level management of properties to set up sites for install with Amazon equipment
- Ensure quality service post sale, including followup and coordination with technicians to maintain a streamlined process
- Utilize personal work ethic in order to bike more than two miles to and from locations to ensure quality work
- Act as a detective in order to analyze area that we were to work within and make sure to extract maximum potential from any given area

## **Sales Representative**

Clear Home - Fort Worth, TX

January 2019 to August 2020

- Door to door sales
- Maintain client relations
- Sold DirecTV and at&t services
- Presented products to clients
- Was able to showcase product knowledge and address the concerns of current customers and potential clients
- Provided outstanding customer service
- Ensuring quality and transparent services to secure quality accounts
- Maintain weekly sales regardless of various external factors
- Move to new cities and states to fit company needs

## **Server**

Ah-So - Goodyear, AZ

August 2018 to January 2020

- Maintain multiple tables
- cater to 24 person parties
- maintain a professional demeanor no matter the customer
- Restart kitchen supplies, rotate food and stamp the time and date on food in coolers.
- Accept payments, and make change or right charge slips as necessary.

## **Painter**

Ganado Painting & wall covering - Phoenix, AZ

May 2018 to August 2018

- Clean work area and equipment.
- Apply protective covering such as masking tape to articles or areas that could be damaged or stained by work processes.
- Disassemble, clean, and reassemble sprayers and power equipment, using solvents, wire brushes, and cloths for cleaning duties. .
- Paint by hand areas that cannot be reached with a spray gun, or those that need retouching, using brushes.
- Allow the sprayed product to dry and touch up any missed spots.
- Sand the final finish.
- Move up to 100 lbs regularly

## **Snack Bar Attendant**

Elevate Trampoline Park - Goodyear, AZ

February 2017 to June 2018

- Clean food preparation equipment, work areas, and counters or tables.
- Take orders from customers and cook food requiring short preparation times, according to customer requirements.
- Restart kitchen supplies, rotate food and stamp the time and date on food in coolers.
- Accept payments, and make change or right charge slips as necessary.
- Clean up spilled food or drink and remove empty cups and trash
- Maintain adequate supplies of items such as clean linens, and eating utensils.
- Serve food or beverages to patrons, and prepare or serve food or beverages to patrons.

### Ganado Painting, Avondale, Arizona — Painter

May 2018- August 2018

- Clean work area and equipment.
- Apply protective covering such as masking tape to articles or areas that could be damaged or stained by work processes.
- Smooth surfaces of articles to be painted using sanding tools and equipment.
- Port paint into spray guns and adjust nozzles and paint mixes for proper paint flow and coating thickness.
- Monitor painting operations to identify flaws, such as blisters or streaks, and correct their causes.
- Disassemble, clean, and reassemble sprayers and power equipment, using solvents, wire brushes, and cloths for cleaning duties.
- Spray prepared services with specified amount of primers and decorative or finish coatings.
- Paint by hand areas that cannot be reached with a spray gun, or those that need retouching, using brushes.
- Allow the sprayed product to dry and touch up any missed spots.
- Sand the final finish.
- Operate lifting and moving devices in order to move equipment or materials so the areas to be painted are accessible.

### Lifeguard

YMCA, Goodyear, Arizona

May 2016 to June 2017

- Examine injured persons and administer first aid or cardiopulmonary resuscitation, if necessary, using training in medical supplies and equipment.
- Contact emergency medical personnel in case of serious injury.
- Patrol or monitor swimming areas, on foot or from towers.
- Rescue distressed persons, using rescue techniques and equipment.
- Complete and maintain records on weather, emergency medical treatments performed, and other relevant incident information.
- Maintain quality of pool water by testing chemical levels.
- Warn recreational participants of inclement weather, unsafe areas, or illegal conduct.
- Inspect recreational facilities for cleanliness.
- Provide assistance in the safe use of equipment.

### Education

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Millennium High School - Goodyear, AZ

August 2014 to May 2018

### Skills

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- Excellent verbal communication skills
- Self-motivated for success
- Ability to work under pressure
- Easily adaptable
- Out-of-the-box thinker

- Time management skills
- Quick to learn skills
- Responsive to criticism
- Ability to self correct behavior
- Willing to go the extra mile
- High aptitude for working individually or in teams
- Cold Calling
- Door-to-Door Experience
- Serving Experience
- Restaurant Experience