












2025

Optimise your CMMS, Empower Your
Maintenance, Elevate Your Success



Table of Contents

 Introduction	3
 Company Overview	4
 Our Services	5
 Our Approach FacilityManager® CMMS	6
 Our Approach CMMS Performance Academy	7
 Case Studies	8
 Client Testimonials	9
 Pricing Options	10
 Project Timeline	12
 Client Onboarding	13
 Contact Us	14

Introduction



Welcome to CompassAFM. We are excited to present our proposal for your Facility / Property Management operations.

CompassAFM offers a combination of our multi-award winning innovative CMMS software (FacilityManager®) and bespoke coaching through our CMMS Performance Academy and CompassASSIST) for organisations that require effective solutions to manage their FM budget / Plant/ Energy / Property assets and maintenance.

18+

Years of operations

40+

Years experience in Mech / Elec and FM

>4x ROI

Gained by customers using FacilityManager CMMS

>€10M

Value of problems solved with CompassASSIST



Dominic Murnane
Founder / CEO

Company Overview



About Us

Compass started up in 2009 as a CMMS software development company. However we soon realised that clients wanted more than just a "boxed" software supplier and that each company has their own unique approach to facility management.

We decided that we would not offer the same one for all "yellow pack" solution, but rather a bespoke package so we would always be able to offer an extremely high level of personal customer service.

Mission

Our mission is to empower Facility, Property & Manufacturing Clients with easy to use, innovative solutions that drive efficient, safe and cost-effective FM Departments.

Vision

Our vision is to become a recognised leader in CMMS / FM Solutions, renowned for our creativity, expertise, and unwavering commitment to our clients' success

Our Services

FacilityManager® CMMS

ELEGANCE, SIMPLICITY AND POWER IN A CMMS

FacilityManager® is a multi-award winning CMMS software solution designed to be intuitive, exceptionally easy to use and with all the features you will need and more.



CMMS Performance Academy

Transform your facilities by changing how you use your CMMS

Learning how to optimise both your integration and usage of your CMMS will generate huge benefits for your facility / estates department.



Over 20 Modules...

- Help Desk (Work Orders)
- PPM (Plant & Equipment)
- PPM (Property & Cleaning)
- Asset Register
- Risk Assessment
- Analytics & Valuation
- Contact Management
- CRM
- Planner
- Building Management
- Energy Management
- Project Management
- Financial
- Labels & Scanning
- Contractor Gateway
- Room Booking
- Car Park Management
- Stock Control
- Location Mapping
- Other...



CMMS PA Advisory



CMMS PA Accelerator



CMMS PA Manager



Operational Analysis

Our Approach

FacilityManager® CMMS



Discovery & Strategy

We begin by listening and understand your immediate needs i.e. Help Desk & reducing administration workload

Implementation



Our team ensures FacilityManager® is set up correctly for all users



Training & Support

We use “task based” training to ensure rapid and easy acceptance as well as generating rapid results. We are always there to answer your questions.

Monitoring & Optimization



We continually analyse your usage to maximise and optimise your ROI from FacilityManager®.

Our Approach

CMMS Performance Academy



CMMS PA Advisory

The **CMMS Performance Academy Advisory** is a new category of online learning that is focused on the fast and immediately implementable action oriented education to get your facility department and CMMS usage growing every single fortnight.

CMMS PA Accelerator



The **CMMS Performance Academy Accelerator** is the next step for those who want expedited results from optimising their CMMS without working through all the modules in the Performance Academy themselves.

- 16 Weeks of Taught Modules
- Weekly Group Coaching Calls
- 2 Days per Month On Site Visits



CMMS PA Manager

When a facilities department team is constantly "fire-fighting" unable to cope with reducing budgets or its performance has simply plateaued... Introducing **CMMS Performance Academy Manager**

- A system for predictable results
- A CMMS that performs like an athlete
- A way to package your expertise into a solution that's scalable, so you can finally uncup your departments performance.

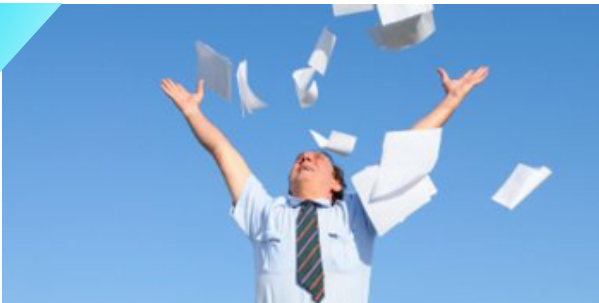
Operational Analysis



The 2 day **Operational Analysis** involves an onsite visit to carry out a comprehensive review of operations & structures.

See - <https://compassafm.com/fm-op-analysis-overview>

Case Studies



➤ Problem

To transform a totally paper based Help Desk environment to a paperless one.

➤ Solution

Full analysis of the current situation. Working with over 100 staff members and union officials to change their methodology from verbal and paper form requests to paperless ticketing. Closing all loop holes where jobs were either untracked or uncoded. Training staff, onsite engineers and contractors to use the Help Desk module in FacilityManager.

➤ Outcome

Efficiency in facilities department improved by over 35%. Staff happier that they can track the progress of their tickets. Reduction in the number of requests and analytics all contributing to reduce expenditure in excess of 20%.

One of the elements we enjoy most with FacilityManager® / CompassASSIST is solving unique customer problems.

To review more successful solutions that we have provided across various industry sectors over the years.

See - <https://compassafm.com/case-studies>



➤ Problem

The client had multiple sites and needed to control the access of contractors to these sites.

➤ Solution

Full details including photo id, skills and documentation of every individual contractor were recorded in FacilityManager. The contractor was now obliged to electronically sign in on each visit and identity and credentials checked against the requirements of the job. The full details of work carried out also had to be recorded to the CMMS before the contractor was allowed to sign out and leave site.

➤ Outcome

Very high element of risk eliminated as no unqualified or unrecognised contractors allowed on site. It also improved efficiency as there was no waiting period for work reports.

Client Testimonials



Apple Operations Europe

HS&E Manager

"Our Facilities Team started using FacilityManager in 2011 to help us manage our facility in Ireland. We are happy with the product, and it does what CompassAFM said it would. We got very good after-sales support, and we believe that we are getting better control of our costs and our maintenance activities as we add more of our facilities assets to the database. Shortly after FacilityManager was purchased it helped us to pass an ISO 14001 audit, so we are already benefitting from our decision to install it."



BCD Engineering

Facilities Engineer

"I am writing to both endorse and recommend CompassAFM as a provider of an invaluable Facilities Management system to my company. The service CompassAFM provides is top quality - from initial request for info and proposal to the provision of the product and all necessary training. This product has enabled us to efficiently plan Maintenance tasks as well as tracking of site equipment"



CastleWest Shopping Centre

Manager

"FacilityManager from Compass AFM is an extremely versatile program. It makes it very easy to organise and keep track of repairs / maintenance on our property. It is easy to navigate the system and is very user friendly. CompassAFM offers excellent customer service, you have the ability to ask questions and get help at any time."




Munster Technological University

Building Services & Energy Manager

"I have had the pleasure of working with CompassAFM as our vendor to MTU for the past 12 years. Their CMMS product, FacilityManager, has consistently proven to be both reliable and user-friendly. The customer care provided by CompassAFM is exceptional, and they have always been responsive to our needs, adeptly modifying FacilityManager to meet the evolving requirements of MTU. I would highly recommend CompassAFM as your CMMS vendor."

Pricing Options


FacilityManager® PRICELIST



Basic Plan (Web Access)

- ◆ 5 Admin Users
- ◆ Full Access to All 20 Modules, Analytics & SMART Tools
- ◆ Free 15 hrs Training & 20 hrs Tech Support
- ◆ Unlimited Free Non-Admin Accounts
- ◆ Unlimited Records
- ◆ Free Upgrades & White Label Branding

€ 74 /mo
Per Admin User / Per Month




Most Popular

Premium Plan (Web & App Access)

Elevate your usage of FacilityManager with dedicated application access, additional free training and unlimited Tech Support

- ◆ Everything in Basic plus...
- ◆ Free 50 hrs Training
- ◆ Free On Site Setup
- ◆ Claris FileMaker Pro Licence x5 Included
- ◆ Sandbox Practice Account

€ 115 /mo
Per Admin User / Per Month



Optional Extras

- ◆ Additional Training
- ◆ Customisation
- ◆ IoT BMS, Alarms & Sensor Integrations
- ◆ On Site Support
- ◆ Additional Admin Users
- ◆ Designer Access & Training
- ◆ Application Integration

€ POA

For latest pricing and offers...
See - <https://compassafm.com/pricing-1>

Pricing Options

CMMS Performance Academy



CMMS PA Advisory

€95/mo

€1K (Pay in Full)

CMMS PA Advisory VIP

€495/mo*

€5K (Pay in Full)



CMMS PA Accelerator from €16,300*

- ✓ The bespoke 16 week Accelerator Programme is a combination of onsite visits and online coaching (Avg. 15hrs p/w).



Operational Analysis

€1,745*

- ✓ A 2 day on site programme which involves a comprehensive review of your facility operations and to see how well your CMMS integrates with your current work policies and expectations. This will be followed by a comprehensive report, and we will also identify if there are any quick fixes and wins that can be introduced.

- Travel outside ROI / UK not included

Project Timeline*

FacilityManager® CMMS

Month 1



- Database live
- Location information populated
- User accounts set up
- In-house people resources added
- Contractor details added
- Job types and sub types added
- Introduction presentation/training to core users complete.
- User specific training being conducted
- Helpdesk Live
- Job logging, assignment acceptance and completion being carried out by users

Month 2



- User training
- Assets populated
- Contractor portal in operation for H&S documentation & permits.
- PPM Schedules loaded
- PPM Assignment and managed

Month 3+



- User training
- Balance of features and functionality


- *Dependant on Customer Requirements and Package purchased.*


Example above for illustration purposes


Client Onboarding*





- ① Initial Consultation


 We schedule a meeting in-house or online to discuss your goals, needs, and expectations.
- ② Proposal Presentation

 We present our tailored proposal, including pricing and project details.
- ③ Project Kickoff

 Once you approve the proposal, we initiate the project, assigning a dedicated team.
- ④ Project Timeline

 We follow the agreed timeline providing regular progress updates and milestones.
- ⑤ Project Completion

 Upon project completion, we migrate to a supervisory or other agreed role.*
- ⑥ Ongoing Support

 We offer full post-launch support and assistance as needed.*



Contact Us



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Social Media

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