

Compass**ASSIST**



FacilityManager® CMMS

passionate about making **Your** life working
in **FACILITY MANAGEMENT**
easier



WANTED Company Directors / Owners who want to noticeably increase their ROI from their existing CMMS or improve the performance of their Facility Management operations over the next 12 months, without having a large expenditure in money, time or effort AND expect results.

WANTED Facility Managers / Contractors who want to enjoy working in a controlled, stress free environment. Who want to stop fire-fighting, greatly decrease their administrative workload and focus on the more important tasks as part of their daily work life.



INTRODUCTION

With over 40 years' experience in Mech / Elec engineering and FM I can see there are many businesses and organisations that currently have ongoing challenges with their Facility Management operations, much of this is due to the current economic environment, staff shortages and outdated work practices. This I find frustrating, because they usually have a great FM team but these internal and external 'limitations' and 'barriers' are greatly impacting on their performance and productivity.

There is a need to adapt and to make workplace both more efficient and easier, yet too often I observe that some organizations and facility teams have an irrational 'FEAR' about changing their long-standing work policies and methods or exploring new technologies

Since 2009, CompassAFM has been working with clients, showing them the easiest and most painless way to dramatically change and upscale their FM operations with both Compass**ASSIST** and **FacilityManager**® CMMS.

Let's be honest, how much financial savings could you have made if you had implemented changes over the years? For most organisation, it's at least tens of thousands of Euros, for some, it's hundreds of thousands, and for others, even more! Not only that, but you could have also dramatically reduced administration overheads, engineer workloads, stress levels and improved energy efficiency.

This brochure is worth exploring. Filled with information about the latest developments in our CMMS software - **FacilityManager**® and how we use Compass**ASSIST** to help you become more efficient and remove stress from your work environment. If you would like more detailed information why not book a discovery call by clicking this link - [Book a Zoom Discovery Call](#)



Dominic Murnane
CEO
Compass AFM

What is CompassASSIST?



CompassASSIST is a bespoke coaching / implementation programme that ensures the best possible financial and administrative results from your investment in either your own CMMS software or our own FacilityManager[®] CMMS. We will develop the plan parameters and assist in the tasks that your facilities team and all other ‘parties’ should take to achieve this objective.

Here are some of its components.

Project Goals & Objectives

Achieving Maximum ROI from your CMMS. Reducing Administration & Costs, Developing Effective Work Practices

Risk Analysis

Remain as you are V Adapting to Change

Implementation Timeline & Milestones

Agreed Timeline & Milestones to Track Progress

Success Criteria

Defining (Scope, Schedule, Delivery, Satisfaction & Quality)

How does CompassASSIST work?



What Benefits can I expect from CompassASSIST?

Reducing Helpdesk tickets and eliminating untracked remedial jobs. Removing just 1 untracked Job per day equates to an annual saving of ± €20,000	Deep tracking maintenance activities and increasing lifespan of plant and equipment. Increasing the average plant lifespan is equal to an annual saving of ± €16,000 / €1M of assets	Greatly reducing administration tasks with a paperless environment and improved communication network. Up to 50% reduction in administrative costs.
Reducing energy usage. Up to 3% reduction in energy costs.	Building long term and trusted relationships between customer and contractors.	Allowing informative data driven decisions and analysis.
Direct non-software facilities related problem solving and consultancy.	Real-time reporting on both remedial and maintenance activity.	Creating an Open & Transparent Environment, all access levels and controls are dictated by the customer.
Providing an easy and stress free transition from existing vendor / processes.	Reducing physical and legal risks, accidents and compensation claims.	Elimination of unwarranted fears, stress and unproductive administration and workloads.

What Options can I choose from **CompassASSIST**?

1 Day Operational Analysis:

This involves a 1 Day onsite visit, where we will familiarise ourselves with your business and how you currently operate your facilities department and to see how well your existing CMMS (if available) integrates with your current work policies and expectations

We'll also complete a performance assessment to identify your strengths and home in on opportunities for quick wins. You'll leave this session with a comprehensive report and a simple, bespoke 30-day implementation plan that you can get started on straight away. (€695 + VAT)*

1 Week Starter Programme:

This includes both operational and risk analysis as well as support and training to maximise the benefits from your Help Desk. It will be a combination of Online Coaching and Onsite visits.

€POA or **included as part of FacilityManager Bronze Package.**

12 Week Accelerator Programme:

This will focus on your 2 main areas of interest (Help Desk / PPM / Working with Contractors etc.,) and will aim to achieve the best possible financial and administrative results. It will be a combination of Online Coaching and Onsite visits. During implementation we will;

- Conduct Training
- Endeavor to find answers to all of your software usage and procedural questions
- Practise and ingrain your new FM skills, so that you can operate naturally and effortlessly – whilst making it a habit.
- Plus, we will track and monitor your data input (if agreed) and advise on improvements if required.



€POA or **included as part of FacilityManager Silver Package.**

12 Month Evolution Programme

As the words of the famous song say “You’ll never walk alone” and that is our promise with the **CompassASSIST 12-month Evolution Programme.**

Includes everything in the Accelerator Programme plus will combine the full integration of your CMMS functions with operational procedures and policies. It will be a combination of Online Coaching, Training and Onsite visits.

We will not only ensure you have all the required training but will work directly with you throughout the implementation. With years of experience, we will smooth issues and remove pain.

You will also get unlimited access to me as well as my personal phone number, so you can get in touch with your software, facilities and maintenance queries anytime, anywhere.

€POA or **included as part of FacilityManager Gold & Platinum Packages.**

* Does not include the cost of Travel or Accommodation requirements of CompassAFM staff outside ROI.

FacilityManager® - Elegance, Simplicity and Power in a CMMS

If you do not have a CMMS solution or working with CompassASSIST there is an understanding that your current CMMS is not fit for purpose, then FacilityManager® from CompassAFM is the perfect answer.

FacilityManager® is a multi-award winning CMMS software solution designed to be intuitive, exceptionally easy to use and with all the features you will need and more.



Help Desk

Log and track requests for single or repetitive incidents

[READ MORE](#)



PPM Plant

Detailed planned maintenance tracking for any type of plant or equipment

[READ MORE](#)



PPM Property

Detailed planned building maintenance tracking for one or multiple properties

[READ MORE](#)



Contacts

Full details of your suppliers & contractors including documentation

[READ MORE](#)



CRM

Complete end-to-end customer relationship tracking

[READ MORE](#)



Asset Register

Build as simple or detailed register as you require including images & Health & Safety documentation

[READ MORE](#)



Project Management

Track and collaborate tasks from a simple refurb to a new building

[READ MORE](#)



Quotation

Use to both generate and evaluate quotations

[READ MORE](#)



Invoicing

For contractors, invoice before leaving site

[READ MORE](#)



Purchasing

Create new orders or store from accounts package

[READ MORE](#)



Plant Analysis

Lifespan history of PPM and remedial work per asset

[READ MORE](#)



Building Management

Building or room by room details including facilities and usage

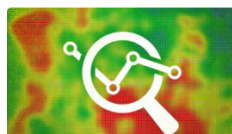
[READ MORE](#)



Energy Management

What do your assets cost to run on a monthly / annual basis

[READ MORE](#)



Location Mapping

Graphically using overlay maps locate your assets

[READ MORE](#)



Stock Control

Keep track of spares used for maintenance operations

[READ MORE](#)



Room Booking

Use to book meeting rooms etc., within your organisation

[READ MORE](#)



Car Park Management

Use to assign and manage parking spaces

[READ MORE](#)



Contractor Gateway

Easy access for in-house engineers and sub-contractors

[READ MORE](#)



Planner

Keep track of all your remedial work and PPM schedules

[READ MORE](#)



Administration

All Facility Manager's reports in one location

[READ MORE](#)

FacilityManager® - **90 Day VIP PASS**

The best way to experience FacilityManager® is to use it. Our 90 day **VIP PASS** test drive will ably demonstrate its innovative technologies, outstanding performance, ease of use and unmistakable design. Working alongside a member of CompassAFM, who will provide both support, training and answer any questions you may have to ensure you get the best possible experience during the test drive.

The **VIP PASS** gives you full hands-on support from CompassAFM to achieve the best success from your 90 day test drive. You will get...



Look and Feel Branding

Private one-to-one Operational Analysis (Normally €695 + VAT)*

One full day of Support Services (Normally €600 +VAT)*

One full of Training (Normally €600 +VAT)*

5 Simultaneous FLT Cloud Connections

Have unrestricted access to create records, and add new users

Be able to import data from your existing sources via Excel to visualise in FacilityManager

Have access to detailed training videos and Compass Academy

Have Telephone and Email support and assistance provided free

Retain full ownership of all data entered into FacilityManager CMMS

Worth over €2,200

Only €1,665 + VAT*

OR

3 x €560 Monthly + VAT*

* Can be fully reclaimed against the purchase of a FacilityManager® License

Does NOT include travel costs outside ROI.

FacilityManager® - License Options

We have four package options for you to choose from that have been designed specifically to meet your needs, depending on the size of your organisation, features, support and services you require.

	BRONZE	SILVER	GOLD	PLATINUM
				
Suitability Guide	<ul style="list-style-type: none"> Hotels Industrial Units Apartment Blocks Sub-Contractors 	<ul style="list-style-type: none"> Shopping Centers Schools & Colleges Multi-site Companies Hospitals 	<ul style="list-style-type: none"> Property Mgt Companies Retail Chains Universities 	<ul style="list-style-type: none"> Multi-nationals Local Authorities Government Depts and Agencies
FacilityManager® User Accounts	5	20	50	100
CompassASSIST Support & Online Training	✓ Starter	✓ Accelerator	✓ Evolution	✓ Evolution
 Claris FileMaker Pro	5 Users	10 Users	25 Users	50 Users
Unlimited Technical Support	✓	✓	✓	✓
Free Upgrades & Enhancements	✓	✓	✓	✓
Look & Feel Branding	✓	✓	✓	✓
Daily Offsite Data Backup	✓	✓	✓	✓
Sandbox Account		✓	✓	✓
Unlimited Requester / Contractor User Logins	10	✓	✓	✓
Dedicated Account Management			✓	✓
Onsite Training & Support			✓	✓
PRICING (Monthly)	Starting from € 74 Per user A/c / Month + one-time setup fee	Starting from € 62 Per user A/c / Month + one-time setup fee	Starting from € 50 Per user A/c / Month + one-time setup fee	Starting from € 44 Per user A/c / Month + one-time setup fee
Pricing is configurable. Beyond our standard pricing tiers, you can choose the number of user accounts and the level of support you require.	Monthly Per User fee is based on the stated number of User Accounts on an annual prepaid commitment or monthly credit card billing.			

* Training & Onsite Support does not include the cost of Travel or Accommodation requirements of CompassAFM staff outside ROI.





** Claris FileMaker Pro is a third-party database engine supplied as part of the package by CompassAFM.

- All prices exclude VAT.

Our Values



What Our Customers Say About Us...

	<p>"Our Facilities Team started using FacilityManager in 2011 to help us manage our facility in Ireland. We are happy with the product, and it does what CompassAFM said it would. We got very good after-sales support, and we believe that we are getting better control of our costs and our maintenance activities as we add more of our facilities assets to the database. Shortly after FacilityManager was purchased it helped us to pass an ISO 14001 audit, so we are already benefitting from our decision to install it."</p> <p>HS&E Manager, Apple Operations Europe</p>
	<p>"We engaged CompassAFM to provide our company with an effective job tracking and scheduling system so as to enable us to streamline our operations and reduce administration costs. The FacilityManager Package has succeeded in doing just that. The attention Compass paid to our individual needs and budgetary constraints ensured we got the solution we were looking for at the right price and with a high standard of after sales support. "</p> <p>Director, Standard Engineering Ltd.</p>
	<p>"I am writing to both endorse and recommend CompassAFM as a provider of an invaluable Facilities Management system to my company. The service CompassAFM provides is top quality - from initial request for info and proposal to the provision of the product and all necessary training. This product has enabled us to efficiently plan Maintenance tasks as well as tracking of site equipment"</p> <p>Facilities Engineer, BCD Engineering</p>
	<p>FacilityManager from Compass AFM is an extremely versatile program. It makes it very easy to organise and keep track of repairs / maintenance on our property. It is easy to navigate the system and is very user friendly. CompassAFM offers excellent customer service, you have the ability to ask questions and get help at any time."</p> <p>Manager, CastleWest Cork Shopping Centre</p>



Become a CompassAFM customer today and start enjoying the benefits from CompassASSIST, FacilityManager® CMMS, the training, support, and resources to allow your Facilities Team to evolve and help your company grow and stand out in the industry.

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