

## Compass**ASSIST**



## FacilityManager® CMMS

passionate about making **Your** life working  
in **FACILITY MANAGEMENT**  
easier



Since 2009, CompassAFM has specialised in helping clients improve their facility management processes and solving their FM issues. We help you build highly efficient & effective teams and make facility departments a stress free work environment.

**Are You** a Facility Manager / Contractor who wants to enjoy working in a controlled, stress-free environment. Who wants to stop firefighting, greatly decrease your administrative workload and focus on the more important tasks as part of you daily work life?



## INTRODUCTION

With over 40 years' experience in Mech / Elec engineering and FM I can see there are many businesses and organisations that currently have ongoing challenges with their Facility Management operations, much of this is due to the current economic environment, staff shortages and outdated work practices. This I find frustrating, because they usually have a great FM team but these internal and external 'limitations' and 'barriers' are greatly impacting on their performance and productivity.

There is a need to adapt and to make workplace both more efficient and easier, yet too often I observe that some organizations and facility teams have an irrational 'FEAR' about changing their long-standing work policies and methods or exploring new technologies

Let's be honest, how much financial savings could you have made if you had implemented changes over the years? For most organisation, it's at least tens of thousands of Euros, for some, it's hundreds of thousands, and for others, even more! Not only that, but you could have also dramatically reduced administration overheads, engineer workloads, stress levels and improved energy efficiency.

This brochure is worth exploring. Filled with information about the latest developments in our CMMS software - **FacilityManager**<sup>®</sup> and how we use Compass**ASSIST** to help you become more efficient and remove stress from your work environment. If you would like more detailed information why not book a discovery call by clicking this link - [Book a Zoom Discovery Call](#)



Dominic Murnane  
CEO  
Compass AFM

# What is CompassASSIST?



CompassASSIST is a bespoke coaching / implementation programme that ensures the best possible financial and administrative results from your investment in either your own CMMS software or our own FacilityManager<sup>®</sup> CMMS. We will develop the plan parameters and assist in the tasks that your facilities team and all other 'parties' should take to achieve this objective.

Here are some of its components.

## Project Goals & Objectives

Achieving Maximum ROI from your CMMS. Reducing Administration & Costs, Developing Effective Work Practices

## Risk Analysis

Remain as you are V Adapting to Change

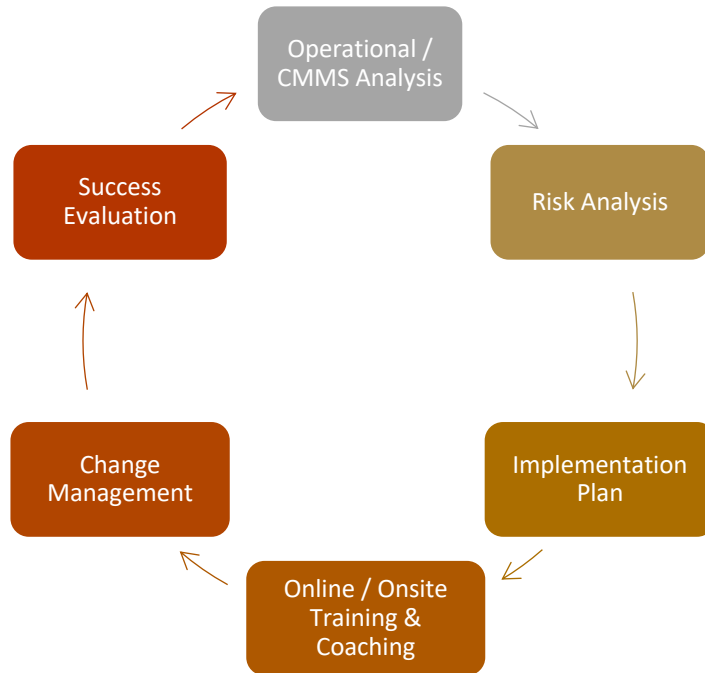
## Implementation Timeline & Milestones

Agreed Timeline & Milestones to Track Progress

## Success Criteria

Defining (Scope, Schedule, Delivery, Satisfaction & Quality)

## How does CompassASSIST work?



## What Benefits can I expect from CompassASSIST?

<p>Reducing Helpdesk tickets and eliminating untracked remedial jobs.</p> <p>Removing just 1 untracked Job per day equates to an annual saving of ± €20,000</p>	<p>Deep tracking maintenance activities and increasing lifespan of plant and equipment.</p> <p>Increasing the average plant lifespan is equal to an annual saving of ± €16,000 / €1M of assets</p>	<p>Greatly reducing administration tasks with a paperless environment and improved communication network.</p> <p>Up to 50% reduction in administrative costs.</p>
<p>Reducing energy usage.</p> <p>Up to 3% reduction in energy costs.</p>	<p>Building long term and trusted relationships between customer and contractors.</p>	<p>Allowing informative data driven decisions and analysis.</p>
<p>Direct non-software facilities related problem solving and consultancy.</p>	<p>Real-time reporting on both remedial and maintenance activity.</p>	<p>Creating an Open &amp; Transparent Environment, all access levels and controls are dictated by the customer.</p>
<p>Providing an easy and stress free transition from existing vendor / processes.</p>	<p>Reducing physical and legal risks, accidents and compensation claims.</p>	<p>Elimination of unwarranted fears, stress and unproductive administration and workloads.</p>

# What Options can I choose from **CompassASSIST**?

## 2 Day Operational Analysis:

This involves a 2 Day onsite visit, where we will familiarise ourselves with your business and how you currently operate your facilities department and to see how well your existing CMMS (if available) integrates with your current work policies and expectations

We'll also complete a performance assessment to identify your strengths and home in on opportunities for quick wins. You'll leave this session with a comprehensive report and a simple, bespoke 30-day implementation plan that you can get started on straight away. (1,495 + VAT)\*

## 12 Week Accelerator Programme:

The 12 week Accelerator Programme is a continuation on from our 2 day Operational Analysis. It is combination of onsite visits and online coaching.

It is a bespoke programme based on the findings of the operational analysis.

This ground-breaking program will help you transform your facility department based on what you learned from the analysis report. We will help you rapidly implement new procedures or improve existing ones and teach you how to improve communication within your organisation and contractors in a productive way that is 100% in alignment with your values and integrity.

We will develop better integration with your CMMS to achieve better value from increased usage and analytics.

At the end of the 12 weeks you will see changes that will greatly improve the effectiveness and efficiency of your facilities department as well as the well-being of the people working there.

**From €15,300 or included as part of FacilityManager Premium Package.**



## 12 Month Evolution Programme

As the words of the famous song say “You’ll never walk alone” and that is our promise with the **CompassASSIST 12-month Evolution Programme.**

Includes everything in the Accelerator Programme plus will combine the full integration of your CMMS functions with operational procedures and policies. It will be a combination of Online Coaching, Training and Onsite visits.

We will not only ensure you have all the required training but will work directly with you throughout the implementation. With years of experience, we will smooth issues and remove pain.

You will also get unlimited access to me as well as my personal phone number, so you can get in touch with your software, facilities and maintenance queries anytime, anywhere.

**€POA or included as part of FacilityManager Enterprise Package.**

\* Does not include the cost of Travel or Accommodation requirements of CompassAFM staff outside ROI.

# FacilityManager® - Elegance, Simplicity and Power in a CMMS

If you do not have a CMMS solution or working with CompassASSIST there is an understanding that your current CMMS is not fit for purpose, then FacilityManager® from CompassAFM is the perfect answer.

FacilityManager® is a multi-award winning CMMS software solution designed to be intuitive, exceptionally easy to use and with all the features you will need and more.



### Help Desk

Log and track requests for single or repetitive incidents

[READ MORE](#)



### PPM Plant

Detailed planned maintenance tracking for any type of plant or equipment

[READ MORE](#)



### PPM Property

Detailed planned building maintenance tracking for one or multiple properties

[READ MORE](#)



### Contacts

Full details of your suppliers & contractors including documentation

[READ MORE](#)



### CRM

Complete end-to-end customer relationship tracking

[READ MORE](#)



### Asset Register

Build as simple or detailed register as you require including images & Health & Safety documentation

[READ MORE](#)



### Project Management

Track and collaborate tasks from a simple refurb to a new building

[READ MORE](#)



### Quotation

Use to both generate and evaluate quotations

[READ MORE](#)



### Invoicing

For contractors, invoice before leaving site

[READ MORE](#)



### Purchasing

Create new orders or store from accounts package

[READ MORE](#)



### Plant Analysis

Lifespan history of PPM and remedial work per asset

[READ MORE](#)



### Building Management

Building or room by room details including facilities and usage

[READ MORE](#)



### Energy Management

What do your assets cost to run on a monthly / annual basis

[READ MORE](#)



### Location Mapping

Graphically using overlay maps locate your assets

[READ MORE](#)



### Stock Control

Keep track of spares used for maintenance operations

[READ MORE](#)



### Room Booking

Use to book meeting rooms etc., within your organisation

[READ MORE](#)



### Car Park Management

Use to assign and manage parking spaces

[READ MORE](#)



### Contractor Gateway

Easy access for in-house engineers and sub-contractors

[READ MORE](#)



### Planner

Keep track of all your remedial work and PPM schedules

[READ MORE](#)



### Administration

All Facility Manager's reports in one location

[READ MORE](#)

# FacilityManager® - \*\*90 Day VIP PASS\*\*

The best way to experience FacilityManager® is to use it. Our 90 day \*\*VIP PASS\*\* test drive will ably demonstrate its innovative technologies, outstanding performance, ease of use and unmistakable design. Working alongside a member of CompassAFM, who will provide both support, training and answer any questions you may have to ensure you get the best possible experience during the test drive.

The \*\*VIP PASS\*\* gives you full hands-on support from CompassAFM to achieve the best success from your 90 day test drive. You will get...



Look and Feel Branding

Private one-to-one Operational Analysis (Normally €695 + VAT)\*

One full day of Support Services (Normally €600 +VAT)\*

One full of Training (Normally €600 +VAT)\*

5 Simultaneous FLT Cloud Connections

Have unrestricted access to create records, and add new users

Be able to import data from your existing sources via Excel to visualise in FacilityManager

Have access to detailed training videos and Compass Academy

Have Telephone and Email support and assistance provided free

Retain full ownership of all data entered into FacilityManager CMMS

**Worth over €2,200**

**Only €1,665 + VAT\***

**OR**


**3 x €560 Monthly + VAT\***

\* Can be fully reclaimed against the purchase of a FacilityManager® License

Does NOT include travel costs outside ROI.

# FacilityManager® - License Options

We have four package options for you to choose from that have been designed specifically to meet your needs, depending on the size of your organisation, features, support and services you require.

	BASIC	PROFESSIONAL	PREMIUM	ENTERPRISE
<b>License Fee</b>	<b>€ 74</b> Per Admin User A/c / Month	<b>€ 115</b> Per Admin User A/c / Month	<b>€ 152</b> Per Admin User A/c / Month	<b>CUSTOM QUOTE</b>
Admin User Accounts (Minimum)	5	10	20	20
<b>Features</b>				
Access to ALL CMMS Modules / Features	Help Desk, Asset Register, PPM Plant	✓	✓	✓
CompassASSIST Onsite / Online Support & Training	Block 25 hrs.	Block 25 hrs.X2	Accelerator 180 hrs.	Evolution Custom hrs.
 Claris FileMaker Pro	Included	Included	Included	Included
Unlimited Technical Support	30 hrs.	✓	✓	✓
Free Upgrades & Enhancements	✓	✓	✓	✓
White Label Branding	✓	✓	✓	✓
Daily Offsite Data Backup	✓	✓	✓	✓
Unique Account Logins	✓	✓	✓	✓
Mobile App iOS	✓	✓	✓	✓
Sandbox Practice Account	€	✓	✓ X2	✓ X4
Client Access to User Accounts Setup		✓	✓	✓
Unlimited Requester / Contractor etc. (Non-Admin) Accounts	20	Unlimited	Unlimited	Unlimited
Dedicated Account Manager			✓	✓
Step Back & Grow Option			✓	✓
Designer Level Access				✓
Free Customization			20 Hours pa	40 Hours pa

\* Training & Onsite Support does not include the cost of Travel or Accommodation requirements of CompassAFM staff outside ROI.

\*\* Claris FileMaker Pro is a third-party database engine supplied as part of the package by CompassAFM.





- All prices exclude VAT.



# Our Values



## What Our Customers Say About Us...

	<p>"Our Facilities Team started using FacilityManager in 2011 to help us manage our facility in Ireland. We are happy with the product, and it does what CompassAFM said it would. We got very good after-sales support, and we believe that we are getting better control of our costs and our maintenance activities as we add more of our facilities assets to the database. Shortly after FacilityManager was purchased it helped us to pass an ISO 14001 audit, so we are already benefitting from our decision to install it."</p> <p><b>HS&amp;E Manager, Apple Operations Europe</b></p>
	<p>"We engaged CompassAFM to provide our company with an effective job tracking and scheduling system so as to enable us to streamline our operations and reduce administration costs. The FacilityManager Package has succeeded in doing just that. The attention Compass paid to our individual needs and budgetary constraints ensured we got the solution we were looking for at the right price and with a high standard of after sales support. "</p> <p><b>Director, Standard Engineering Ltd.</b></p>
	<p>"I am writing to both endorse and recommend CompassAFM as a provider of an invaluable Facilities Management system to my company. The service CompassAFM provides is top quality - from initial request for info and proposal to the provision of the product and all necessary training. This product has enabled us to efficiently plan Maintenance tasks as well as tracking of site equipment"</p> <p><b>Facilities Engineer, BCD Engineering</b></p>
	<p>FacilityManager from Compass AFM is an extremely versatile program. It makes it very easy to organise and keep track of repairs / maintenance on our property. It is easy to navigate the system and is very user friendly. CompassAFM offers excellent customer service, you have the ability to ask questions and get help at any time."</p> <p><b>Manager, CastleWest Cork Shopping Centre</b></p>



Become a CompassAFM customer today and start enjoying the benefits from CompassASSIST, FacilityManager® CMMS, the training, support, and resources to allow your Facilities Team to evolve and help your company grow and stand out in the industry.

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