COMPASS A.F.M.
Asset & Facilities Maintenance (Control Solutions)

FacilityManager

Empower Your Maintenance, Elevate Your Success

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Introduction

15+

Years of operations

40+

Years experience in Mech / Elec and FM

›4x ROI

Gained by customers using FacilityManager CMMS

›€10M

Value of problems solved with CompassASSIST

Dominic Murnane
Founder / CEO

Welcome to CompassAFM. We are excited to present our proposal for your Facility / Property Management operations.

CompassAFM offers a combination of our multi-award winning innovative CMMS software (FacilityManager®) and a customisable FM support solution (CompassASSIST) for aorganisations that require an effective way to manage their FM budget / Plant/ Energy / Property assets and maintenance.

2024

Company Overview

FacilityManager®
CMMS
& CompassASSIST

Making facility departments work better is in our nature. We thrive on making a difference. It's why we do what we do.

⬈ About Us

Compass started up in 2009 as a CMMS software development company. However we soon realised that clients wanted more than just a "boxed" software supplier and that each company has their own unique approach to facility management.

We decided that we would not offer the same one for all "yellow pack" solution, but rather a bespoke package so we would always be able to offer an extremely high level of personal customer service.

⬈ Mission

Our mission is to empower Facility, Property & Manufacturing Clients with easy to use, innovative solutions that drive efficient, safe and cost-effective FM Departments.

⬈ Vision

Our vision is to become a recognised leader in CMMS / FM Solutions, renowned for our creativity, expertise, and unwavering commitment to our clients' success

Our Services

↗ FacilityManager® CMMS

ELEGANCE, SIMPLICITY AND POWER IN A CMMS
FacilityManager® is a multi-award winning CMMS software solution designed to be intuitive, exceptionally easy to use and with all the features you will need and more.

↗ CompassASSIST

A bespoke combination of operational analysis, online coaching and change management.
We know how to help you change your FM department into one driven by a great team spirit and open communication while making it highly efficient and cost effective.

Over 20 Modules...
- Help Desk (Work Orders)
- PPM (Plant & Equipment)
- PPM (Property & Cleaning)
- Asset Register
- Risk Assessment
- Analytics & Valuation
- Contact Management
- CRM
- Planner
- Building Management
- Energy Management
- Project Management
- Financial
- Labels & Scanning
- Contractor Gateway
- Room Booking
- Car Park Management
- Stock Control
- Location Mapping
- Other...

Operational Analysis

Accelerator Programme

Evolution Programme

Problem Solving

2024

Our Approach

FacilityManager® CMMS

Discovery & Strategy

We begin by listening and understand your immediate needs i.e. Help Desk & reducing administration workload

Implementation

Our team ensures FacilityManager® is set up correctly for all users

Training & Support

We use "task based" training to ensure rapid and easy acceptance as well as generating rapid results. We are always there to answer your questions.

Monitoring & Optimization

We continually analyse your usage to maximise and optimise your ROI from FacilityManager®.

2024

Our Approach

CompassASSIST

Discovery Call

We begin with a short call to discuss your needs and to create a tailored strategy.

Operational Analysis

A 2 day Operational Analysis which involves an onsite visit to carry out a comprehensive review of operations & structures.
See - https://compassafm.com/operational-analysis

Accelerator Programme Clarity Call

To discuss a follow up strategy from the results of your Operational Analysis

Accelerator Programme *(Optional)*

A bespoke 12 week programme based on the findings of the operational analysis.

Case Studies

↗ Problem

To transform a totally paper based Help Desk environment to a paperless one.

↗ Solution

Full analysis of the current situation. Working with over 100 staff members and union officials to change their methodology from verbal and paper form requests to paperless ticketing. Closing all loop holes where jobs were either untracked or uncosted. Training staff, onsite engineers and contractors to use the Help Desk module in FacilityManager.

↗ Outcome

Efficiency in facilities department improved by over 35%. Staff happier that they can track the progress of their tickets. Reduction in the number of requests and analytics all contributing to reduce expenditure in excess of 20%.

↗ Problem

The client had multiple sites and needed to control the access of contractors to these sites.

↗ Solution

Full details including photo id, skills and documentation of every individual contractor were recorded in FacilityManager. The contractor was now obliged to electronically sign in on each visit and identity and credentials checked against the requirements of the job. The full details of work carried out also had to be recorded to the CMMS before the contractor was allowed to sign out and leave site.

↗ Outcome

Very high element of risk eliminated as no unqualified or unrecognised contractors allowed on site. It also improved efficiency as there was no waiting period for work reports.

One of the elements we enjoy most with FacilityManager® / CompassASSIST is solving unique customer problems.
To review more successful solutions that we have provided across various industry sectors over the years.
See – https://compassafm.com/assist-case-studies

2024

Client Testimonials

Apple Operations Europe
HS&E Manager

"Our Facilities Team started using FacilityManager in 2011 to help us manage our facility in Ireland. We are happy with the product, and it does what CompassAFM said it would.
We got very good after-sales support, and we believe that we are getting better control of our costs and our maintenance activities as we add more of our facilities assets to the database.
Shortly after FacilityManager was purchased it helped us to pass an ISO 14001 audit, so we are already benefitting from our decision to install it."

BCD Engineering
Facilities Engineer

"I am writing to both endorse and recommend CompassAFM as a provider of an invaluable Facilities Management system to my company. The service CompassAFM provides is top quality - from initial request for info and proposal to the provision of the product and all necessary training.
This product has enabled us to efficiently plan Maintenance tasks as well as tracking of site equipment"

CastleWest Shopping Centre
Manager

"FacilityManager from Compass AFM is an extremely versatile program. It makes it very easy to organise and keep track of repairs / maintenance on our property. It is easy to navigate the system and is very user friendly. CompassAFM offers excellent customer service, you have the ability to ask questions and get help at any time."

Munster Technological University
Maintenance Foreman

"Since we have changed over in 2012 - 2013 my work load and arranging jobs has being made easier. Our clients here on site have found it easy to use also which helps us us it to it best ability.
We came from jobs being printed on paper to paperless over night. Very easy and user friendly.
CompassAFM are on hand if I have an issue and resolves same so quickly. When I say issue its not the system , its when I forget how to log or add an asset they walk me through same.
Great system to be honest."

Our Team

Our team comprises experts in various fields, including Facility Management, Mechanical / Electrical Engineering, Customer Care, IoT. We bring a wealth of experience and knowledge to every project.
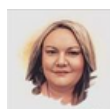
↗ Founder / CEO

 Dominic Murnane

↗ Director

 Helen Murnane

Shaumit (Sales UK)

Joanne (Customer Care)

Daniel (IoT Content)

Pricing Options
FacilityManager® CMMS

BASIC

€74
Per Admin User / Per Month
5+ Admin User*

Suitability Guide
- Hotels
- Schools
- Apartment Blocks
- Sub-Contractors

- **Full Access to 4 Modules**
Help Desk (Work Orders),
Plant PPM / Cleaning,
Contractor Admin,
Contractor Gateway

Includes Reports & Analytics

- **Free** 50 Non-Admin Accounts

- **Free** 25 hrs Training & 30 hrs Tech Support pa

- Claris FileMaker Pro Licence x5 **Included**

- Daily Offsite Data Backup

- Unique Account Login

- **Free** Upgrades &White Label Branding

PROFESSIONAL

€115
Per Admin User / Per Month
10+ Admin User*

Suitability Guide
- Shopping Centres
- Colleges & Universities
- Medium Manufacturing
- Hospitals

Everything in Basic, plus:

- **Full** Access to **All 20** Modules, Analytics & SMART Tools

- Unlimited **Free** Non-Admin Accounts

- **Free** 50 hrs Training pa

- Unlimited Tech Support

- Claris FileMaker Pro Licence x10 **Included**

- IoT BMS, Alarms & Sensor Integrations

- Sandbox Practice Account

PREMIUM

€152
Per Admin User / Per Month
20+ Admin User*

Suitability Guide
- Property Management
- Retail Chains
- Facility Mgt. Companies
- Large Manufacturing

Everything in Pro, plus:

- CompassASSIST Accelerator Support - 180 hrs pa

- Dedicated Account Manager

- Claris FileMaker Pro Licence x20 **Included**

- 1st year Step Back & Grow Option

- **Free** 20 hrs Customisation - 1st Year Only

2024   For latest pricing and offers...
See - https://compassafm.com/facilitymanager-cmms

Pricing Options

CompassASSIST

Operational Analysis   €1,495*

✓ A 2 day on site programme which involves a comprehensive review of your facility operations and to see how well your CMMS integrates with your current work policies and expectations. This will be followed by a comprehensive report, and we will also identify if there are any quick fixes and wins that can be introduced.

Accelerator Programme   from €15,300

✓ The 12 week Accelerator Programme is a continuation on from our 2 day Operational Analysis. It is combination of onsite visits and online coaching (Avg. 15hrs p/w).

It is a bespoke programme based on the findings of the operational analysis.

Evolution Programme   € POA

✓ This 12-month programme will combine the full integration of your CMMS functions with operational procedures and policies. It will be a combination of Online Coaching, Training and Onsite visits

- *Travel outside ROI / UK not included*

Project Timeline*

FacilityManager® CMMS

Month 1

- Database live
- Location information populated
- User accounts set up
- In-house people resources added
- Contractor details added
- Job types and sub types added
- Introduction presentation/training to core users complete.

Month 2

- User specific training being conducted
- Helpdesk Live
- Job logging, assignment acceptance and completion being carried out by users

Month 3

- User training
- Assets populated
- Contractor portal in operation for H&S documentation & permits.
- PPM Schedules loaded
- PPM Assignment and managed

Month 4-12

- User training
- Balance of features and functionality

- *Dependant on Customer Requirements and Package purchased.*

  Example above for illustration purposes

Client Onboarding

1. **Initial Consultation** — We schedule a meeting in-house or online to discuss your goals, needs, and expectations.

2. **Proposal Presentation** — We present our tailored proposal, including pricing and project details.

3. **Project Kickoff** — Once you approve the proposal, we initiate the project, assigning a dedicated team.

4. **Project Timeline** — We follow the agreed timeline providing regular progress updates and milestones.

5. **Project Completion** — Upon project completion, we migrate to a supervisory or other agreed role.*

6. **Ongoing Support** — We offer full post-launch support and assistance as needed.*

• *Dependant on Package purchased*

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FacilityManager

Contact Us

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