

Ryan David Winkle
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SUMMARY OF QUALIFICATIONS:

- Successful track record in community outreach efforts focused on developing community, economic and neighborhood revitalization programs.
- Expert in working with diverse communities; including working with local businesses, partner organizations and community leaders to support and develop participation in community resources, programs and activities.
- Excellent ability to identify and steward philanthropic opportunities that support community and neighborhood revitalization efforts.
- Excellent verbal and written communication skills; ability to write grants, present and discuss information in a way that establishes rapport, persuades others, and gains understanding and facilitates positive discourse leading to outcomes.
- Over 10 years experience in relationship management at all levels ranging from executives to staff, exercising teamwork in a matrixed work environment.
- Over 5 years experience in community organizing, area revitalization, comprehensive community development, neighborhood stabilization with knowledge of federal funding programs.
- Over 5 year experience in supervising professional level staff.
- Professionally skilled in organizing, planning and executing small to large-scale programs and projects through implementation life cycle involving internal personnel, contractors and clients.
- Successful track record of achievement against deadlines and targets while managing program budgets.
- Health conscious & tobacco-free, energetic and positive attitude, highly motivated, recognized by others as a self-starter and motivator.
- Able to communicate in Portuguese and Spanish

EDUCATION:

Bachelor of Arts in Sustainable Urban Dynamics at Arizona State University
Bachelor of Sciences in Urban Planning at Arizona State University
Certificate of Community Development Finance at University of New Hampshire
Masters of Business Administration at Wilkes University Mesa

EXPERIENCE:

Local First Arizona

Phoenix, AZ

Corridor Economic Development Consultant (Innovative Urban Solutions LLC)

- Small Business Technical Assistance & Branding
- Local Organization Support and building - Camelback Business Coalition
- Targeted Support for Immigrant, Refugee & Micro Enterprises within half mile of transit
- Corridor Clean Up Efforts - Visibility Improvements
- Support Local First - LISC - IRC objectives for small business and economic Development

Honor Health Desert Mission Neighborhood Renewal

Sunnyslope, AZ

Community Economic Development Consultant (Innovative Urban Solutions LLC)

- Develop community relationships that promote positive neighborhood development.
- Facilitate faith, neighborhood, business & homeless communities participation in neighborhood renewal processes.
- Work with Desert Mission Neighborhood Renewal board members, John C Lincoln staff, and community members to facilitate resource development for neighborhood and community development.
- Work with non-profit real estate partner and legal department to manage properties.
- Continually engage Sunnyslope businesses and stakeholders to create working groups and facilitate meetings with leadership capacity building and community-based results in mind.

Neighborhood Economic Development Corporation

Mesa, Tempe, Phoenix, Arizona

Small Business Development Consultant (Innovative Urban Solutions LLC)

- Development, management and implementation of programs that identify and address economic, technological and social needs of existing businesses on the light rail corridor.
- Build lasting relationships with neighborhood groups in Mesa, Tempe and Phoenix to further the reach of our Technical Assistance in LMI areas and expand access to capitol.
- Develop leadership along Mesa corridor through art driven, placemaking activities.
- Develop a working model that supports local community engagement initiatives such as community action plans, program organization and generate support lines with key collaborators and leadership development.
- Work directly and efficiently with city council members, community reinvestment officers, technology experts, marketing managers, executive directors, chairmen of non-profit organizations and implementation directors.
- Build relationships with local community groups (including schools, the Chamber of Commerce, local chapters of charitable organizations, small businesses, funders, neighborhood & community groups etc.)
- Consolidated and reported on participation and overall efficacy of community outreach initiatives.
- Keep current on funding opportunities and construct and submit applications. (CDBG, CRA, misc grant opportunities)
- Engage, educate and empower potential and existing collaborators with passion and commitment

Nextdoor Inc.

Mesa, Arizona

Mesa Implementation Lead & Field Organizer (Innovative Urban Solutions LLC)

- Worked directly with Nextdoor employees, Nextdoor IT and neighborhood members and leaders to introduce Nextdoor to Mesa, Arizona and establish usefulness within communities.
- Strategically implemented and executed Nextdoor's goal of expanding neighborhood and member coverage.
- Worked with Nextdoor City Outreach Team to strengthen relations with the City of Mesa Neighborhood Services and identify potential growth areas to launch new neighborhoods.
- Communicated frequently with IT team to report bugs and suggest fixes to dashboard field agent interface.

Arvato Digital Services – Apple Retail Stores / Apple Branded Programs

Sao Paulo, Brazil

Brazil Implementation Manger (Innovative Urban Solutions LLC)

Collaborated with three teams in Brazil and two teams in the US to open a warehouse in Hortolandia, Brazil while establishing the inventory needed to open an apple retail store location in Rio De Janeiro, Brazil.

- Managed the coordination and implementation for all programming involving a WebStore team in Valencia, California, a Seeburger middleware team in Pleasant Prairie, Wisconsin and our SAP team in Sao Paulo Brazil.
- Coordinated the shipment of all products to be placed in the Rio de Janeiro store from Louisville, Kentucky and tracked the movement of all inventory to our warehouse in Hortolandia, Brazil. This includes having knowledge of lead times and import licenses.
- Acted as the liaison between warehouse and IT development and implementation of all aspects of the project.
- Completed all reporting to management in Arvato USA.
- Relocated for 6 months and operated between 3 locations within Arvato Brazil

Bryan Cave International Trade

Bangkok, Thailand

Project Coordinator

- Acted as a liaison between the Ministry of Commerce and Philip Morris Asia to research and do an economic analysis on decision by government agencies to raise the excise tax currently placed on the tobacco industry in Thailand and negotiate a proper rebuttal to the proposed increase.
- Research the European Unions' EUP (Energy Using Products) and REACH (Registration, Evaluation, Authorization and Restriction of Chemicals) regulations and how they affected trade with other countries. Evaluate regulations enacted by surrounding Asian nations and large EU trade partners and how they affected trade. Develop a proposal of collected data and present this information to Thailand's Ministry of Industry and Ministry of Commerce.

Wells Fargo Bank

Tempe, Az

Operations Processor III

- Reviewed and delegated incoming work based upon the workload to meet the strict federal deadlines.
- Worked with two other senior processors and management to launch and perfect the new online operating systems.
- Acted as an escalation point to operations staff. Worked with IT to track and correct misappropriated funds.
- Created training manuals for new and less senior processors including presentations and visual aid.

TRAININGS:

Neighborworks America Training Institute (Portland 2013)
Smart Growth America Training (Kansas City 2013)
Congress for New Urbanism (Buffalo 2014)
National Council for La Raza (Los Angeles 2014)
Railvolution (Minneapolis Sept 2014)
AAED Basic Economic Development (Phoenix 2015)
IEDC Business Retention & Expansion (Tempe 2015)
Bay Area LISC: Building a Better Bus. Dist. (San Fran 2015)
Beegle Poverty Coaching Institute (Phoenix 2016)
Flinn Foundation: CivEx (Phoenix 2016)
ASU: Motivational Interviewing (Phoenix 2016)
Neighbor Works: Financial Coaching (Phoenix 2016)
New American Leaders: Policy (Washington DC 2016)
New Partners for Smart Growth (St. Louis 2017)
National League of Cities & Towns (Washington DC 2017)

CURRENT COMMUNITY ACTIVITIES:

Mesa Urban Garden – Co-Founder / Vice-Chairmen 2012
RAILmesa – Co-Founder / Community Organizer 2013
AAED Tribal Economic Development Committee - Member 2014
ABAKA foundation – Advisory Board 2015
Barangay Lions Club – Vice President 2015
Mesa Sister Cities – Advisory Board 2015
Filipino American Business Chamber of Commerce – President 2015
Maricopa Integrated Health Services Governing Council – Member 2016
*Multiple task forces and committees related to city, regional and state matters.

Statewide speaker on the subject of Civic Engagement / Campaign Training
Currently an adjunct professor at NAU teaching Small Business Finance and Economics
Heavily involved in Government Relations and Community Outreach all over the Phoenix Metro Area
Entrepreneur and Small Business Owner (Innovative Urban Solutions, Mesa Urban Garden, RyWin Health, RAILmesa)