

“LEAD YOUR PROBLEMS INSTEAD OF THEM LEADING YOU”

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INTRODUCTION

- Story of 5 kids, 2 adults, their adoption of 4 BLM burros, 4 wild horses, 2 cats, 3 dogs, a goat named “Slim Shady” and 26 chickens and how it changed my leadership philosophy and purpose.
- 100% TRUE

KEY POINTS

- WHY ARE PEOPLE MOST OFTEN THE PROBLEM
- BUT I'M NOT A LEADER; MY BOSS IS
- I JUST DO MY JOB
- ALL OF MY PROBLEMS ARE 1200 LB AND I CANT AFFECT THAT

“NORMAL” FAMILY



LEADERSHIP CHALLENGE #1

- REQUIREMENT: Replace the cows that were in my pasture with an acceptable grass-eating substitute
- SOLUTION: Purchase a \$100 donkey
- PROBLEM: Donkey is lonely now
- VISION: Adopt another donkey; No requirement for packing elk out in quarters anymore (results in 4 donkeys total)
- EXPECTATION: GENIUS



LEADERSHIP CHALLENGE #2

- REQUIREMENT: New Burro won't load into trailer, and won't let me trim his hooves
- SOLUTION: Force him (It's the Army Way!)
- PROBLEM: You get kicked and very frustrated and he's 500 lb
- VISION: Mechanical leverage; increased patience; superior intellect*
- EXPECTATION: Success
- RESULT: Failure

*QUESTIONABLE



LEADERSHIP CHALLENGE #2 (2ND ATTEMPT)

- REQUIREMENT: New Burro wont load into trailer, and won't let me trim his hooves
- SOLUTION: TOOTSIE ROLLS*
- EXPECTATION: None
- RESULT: RESOUNDING SUCCESS!!! (additional training scenarios)

**ACCIDENTAL DISCOVERY*





LEADERSHIP CHALLENGE #2

- REQUIREMENT: Packstring organization. Get 1 person to lead multiple animals simultaneously
- SOLUTION: Youtube (Actual Cowboys' Advice)
- PROBLEM: Not everyone is fully on-board with your plan/vision
- VISION: Mechanical leverage (add a horse); increased patience; superior intellect
- EXPECTATION: Minor challenges with Ultimate Success
- RESULT: Frustration, anger, ridicule (wife), and ultimately success



LEADERSHIP CHALLENGE #3

- REQUIREMENT: Packstring growth requirement. Get two horses to ride, and two horses to pack.
- SOLUTION: Sell the donkeys and adopt two more wild horses
- PROBLEM: That's just stupid
- VISION: Become Certified Trainers and pick up two horses in Rock Springs
- EXPECTATION: 4 months of training requirements and status as an elite trainer of wild things (Horse Whisperer Status)
- RESULT: Bought \$3000 in steel fencing and built a \$5000 barn along with a Cummin's Diesel (Young Dodge has the figures there)





LEADERSHIP CHALLENGE #3(b)

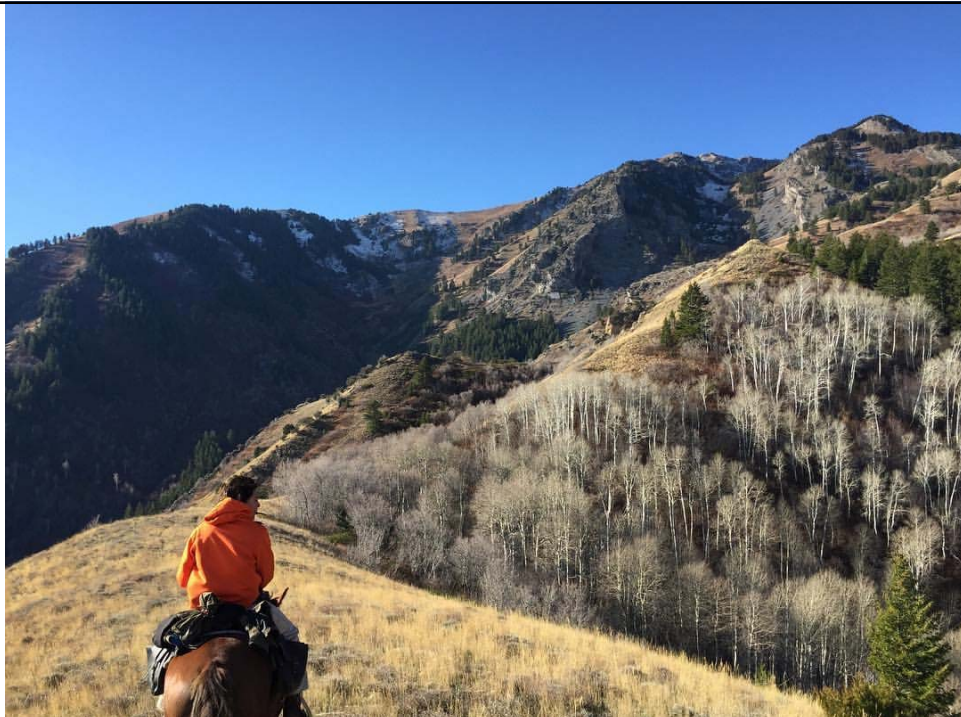
- REQUIREMENT: Get a wild horse to get into a trailer without killing one of you
- SOLUTION: Tootsie Rolls?
- PROBLEM: Not getting stomped to death
- VISION: Encourage him lovingly to trust you to get into the trailer
- EXPECTATION: You're going to die an ignominious death
- RESULT: Horse loaded into the trailer with minimal rear pressure; heart rate spiked to 190 bpm





LEADERSHIP CHALLENGE #4

- **REQUIREMENT:** What can I learn from this? How do I adopt it into my personal philosophy and what does it all mean?
- **EXPECTATION:** You've experienced this for a reason
- **RESULT:** What lessons have these animals taught you that have value in how you lead, are led, and your willingness to see others as they are?





So What?

- **THOSE THAT SEEM ANGRY ARE MOST OFTEN AFRAID**
 - Everyone has a fear they need help with
 - Its in your approach and your countenance; they sense it
- **EVERYONE IS A LEADER!**
 - Your job as a leader is to support others (Up and Down, Left and Right)
- **YOU HAVE UNIQUE VALUE**
 - You are DUTY BOUND to share your talents, wisdom, and support with others
 - Do not hide your talent, and especially don't manipulate others with it
- **YOU CAN MANAGE 1200 lb PROBLEMS**
 - Tootsie Rolls
 - Gentle Pressure and Release
 - Patience
 - Support (Genuine)
 - HAVE FAITH, IT WILL ALL WORK OUT

THANK YOU.

