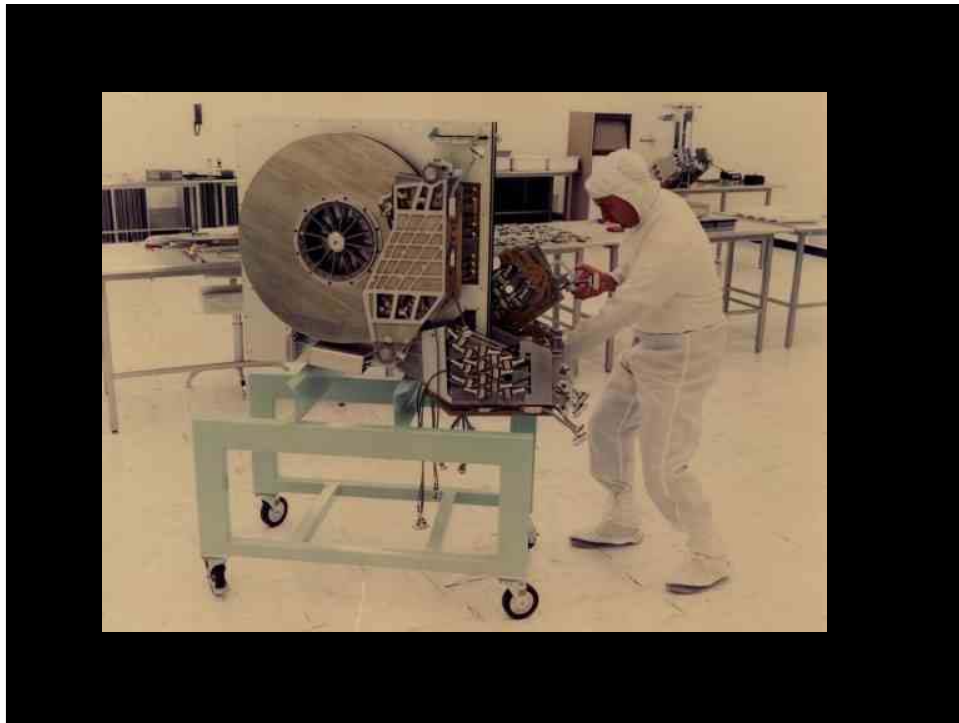
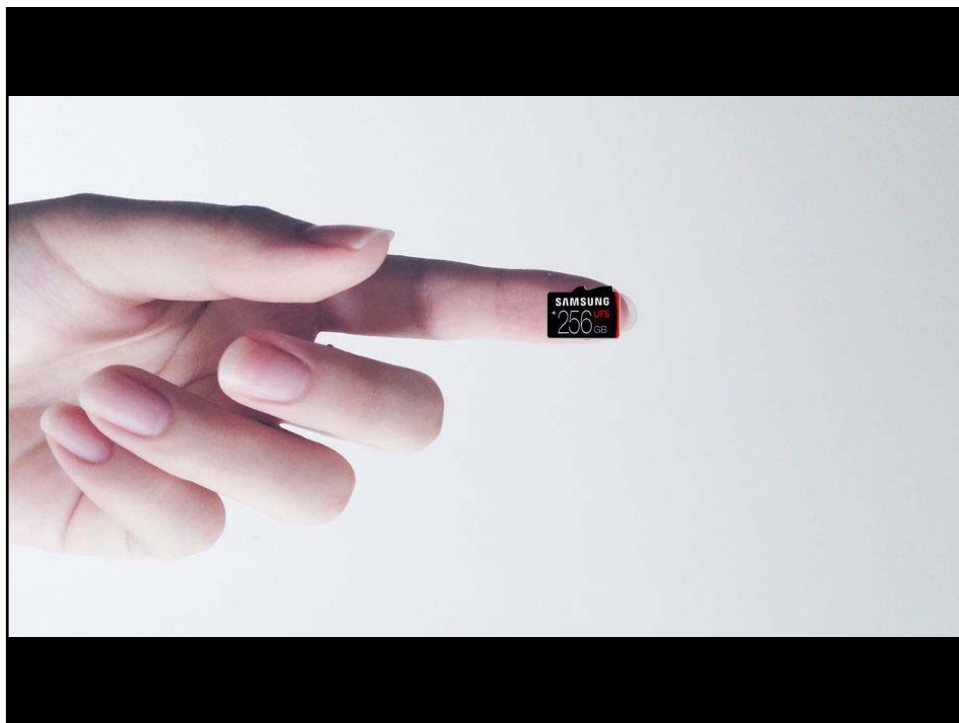
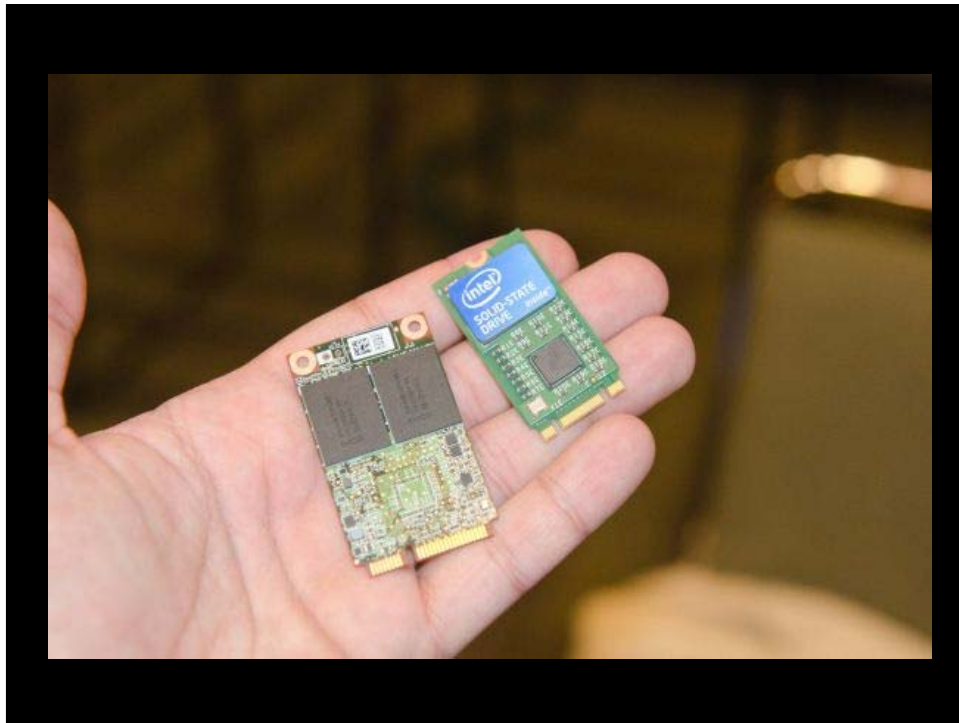


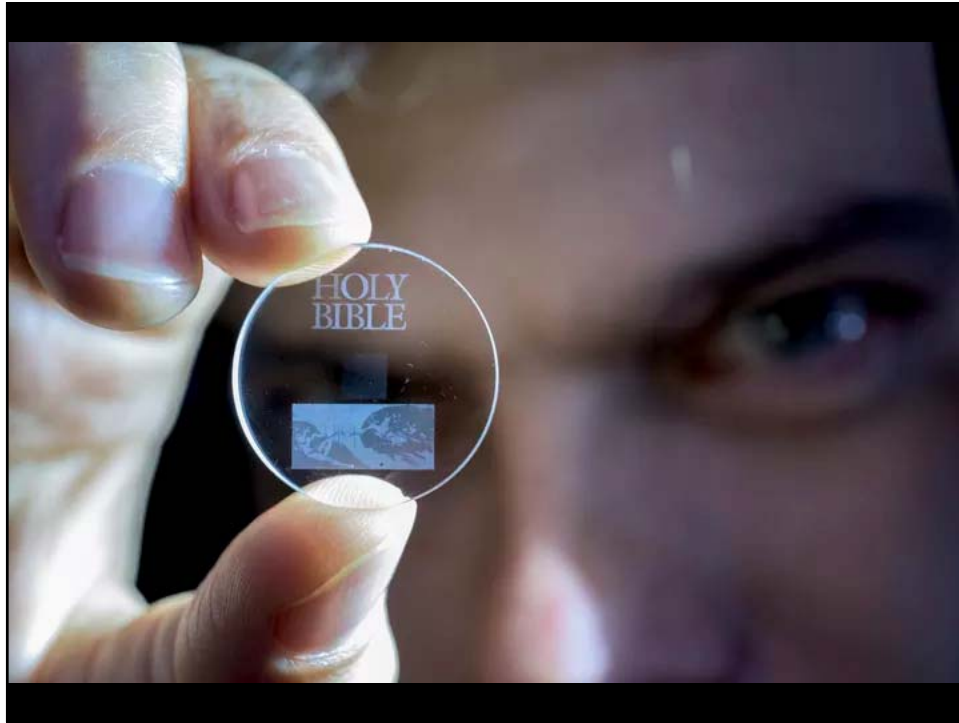
The Changing Landscape of the IT Expenditure



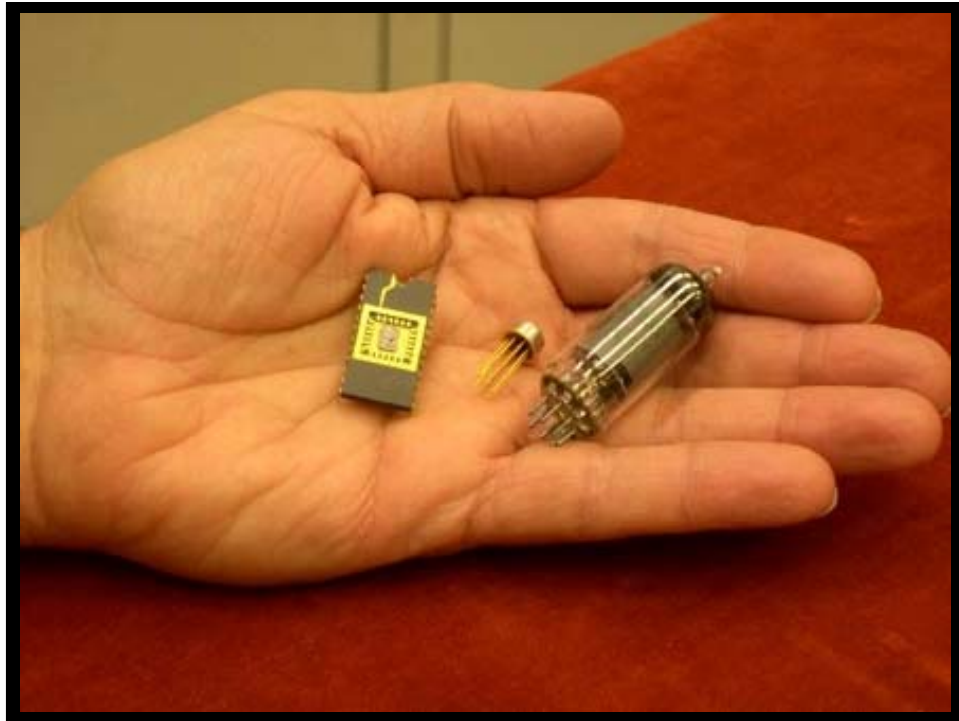


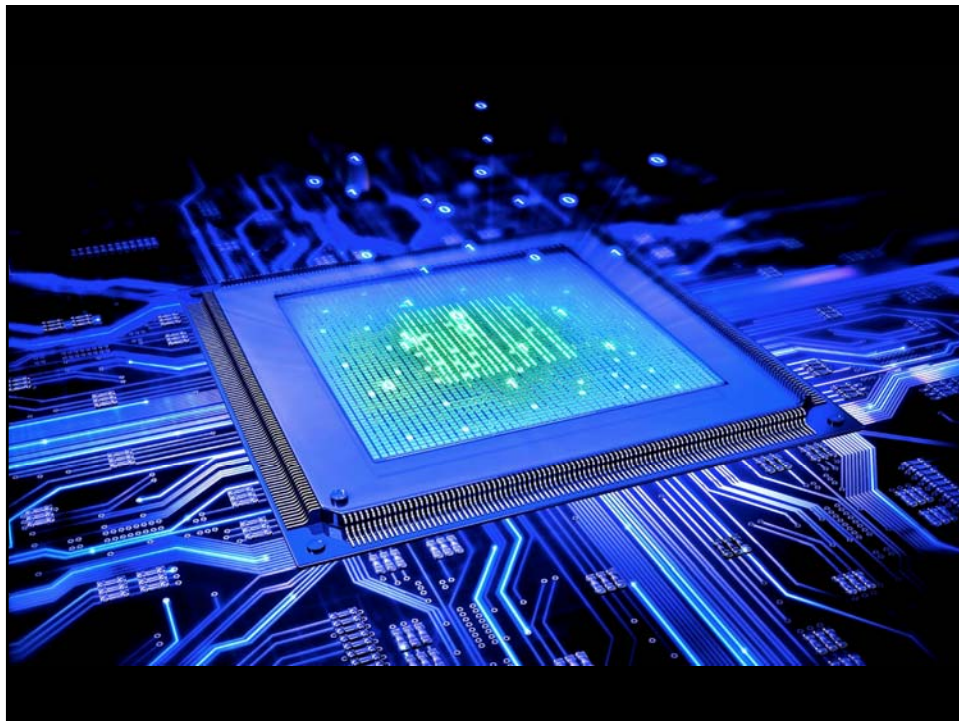
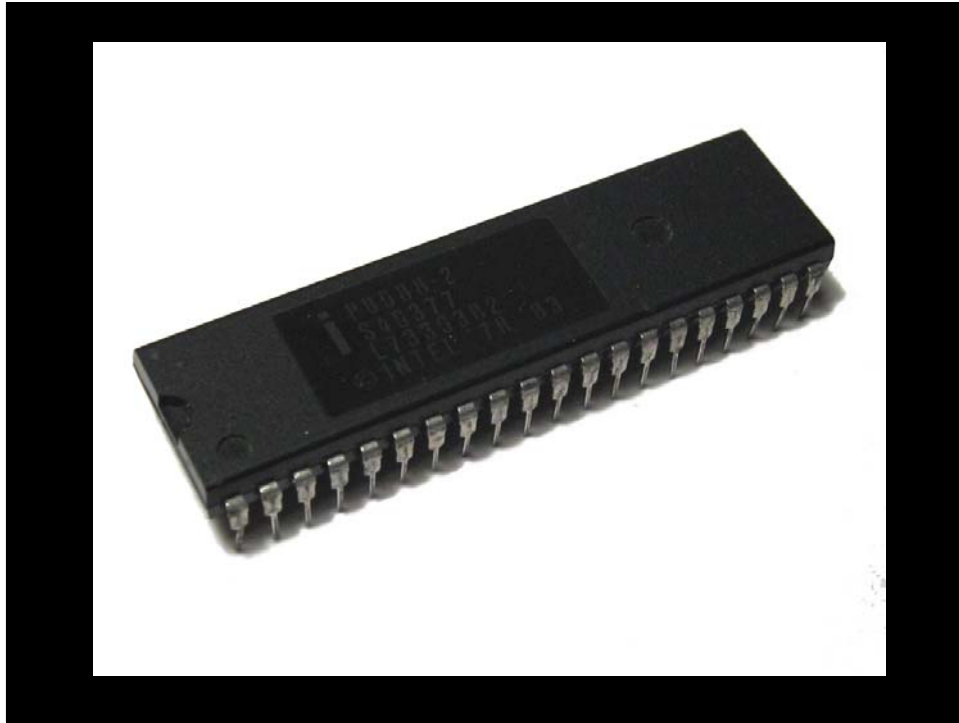


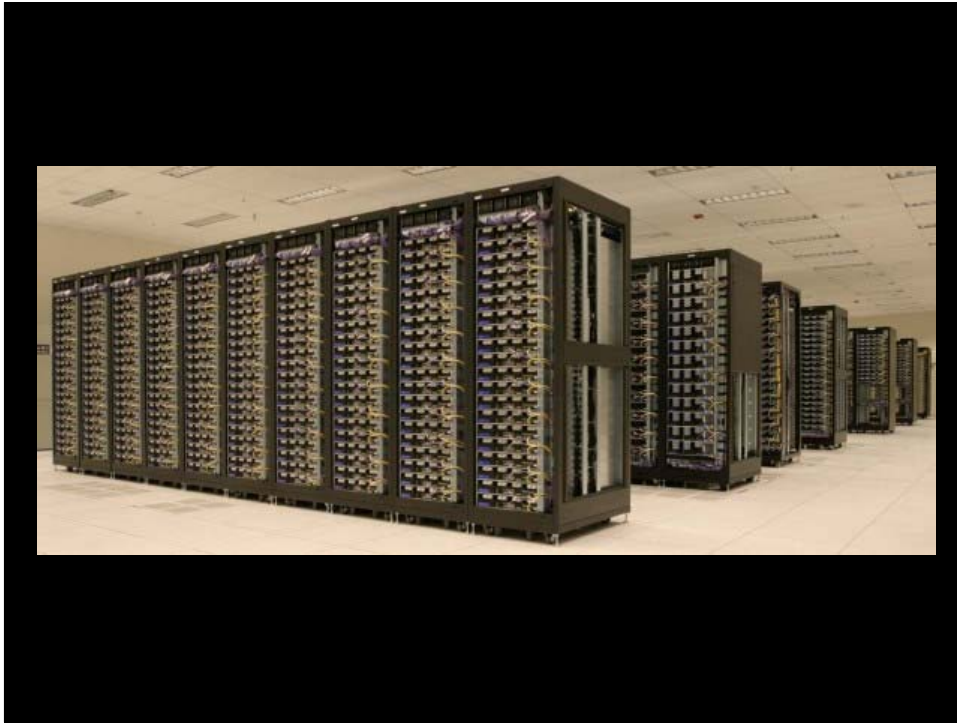


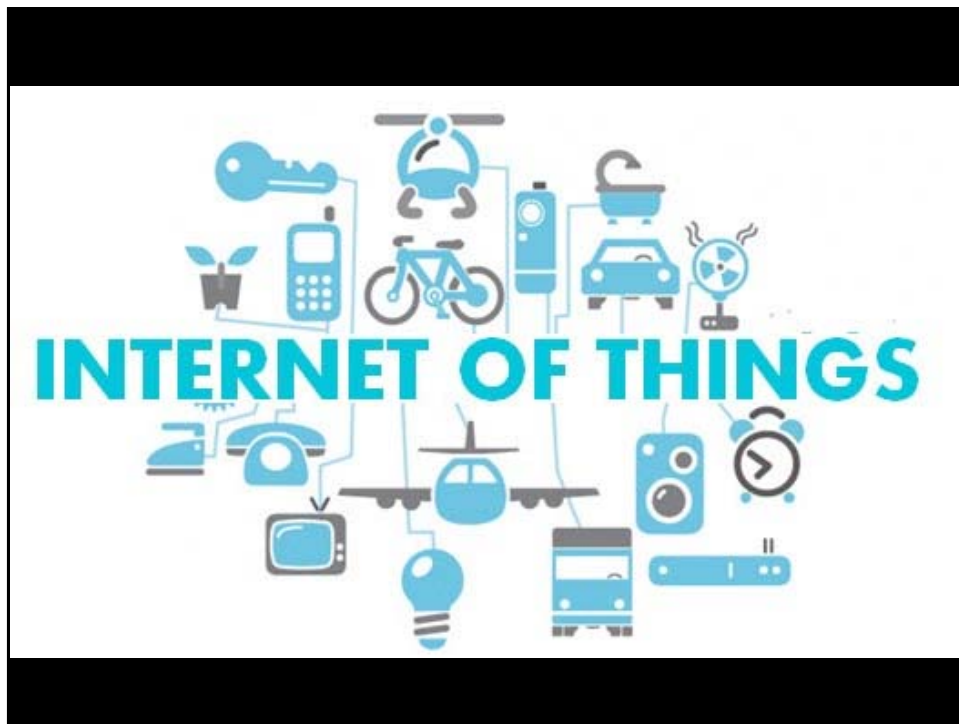












Internet of Things Units Installed Base by Category (Millions of Units)

Category	2014	2015	2016	2020
Consumer	2,277	3,023	4,024	13,509
Business: Cross-Industry	632	815	1,092	4,408
Business: Vertical-Specific	898	1,065	1,276	2,880
Grand Total	3,807	4,902	6,392	20,797

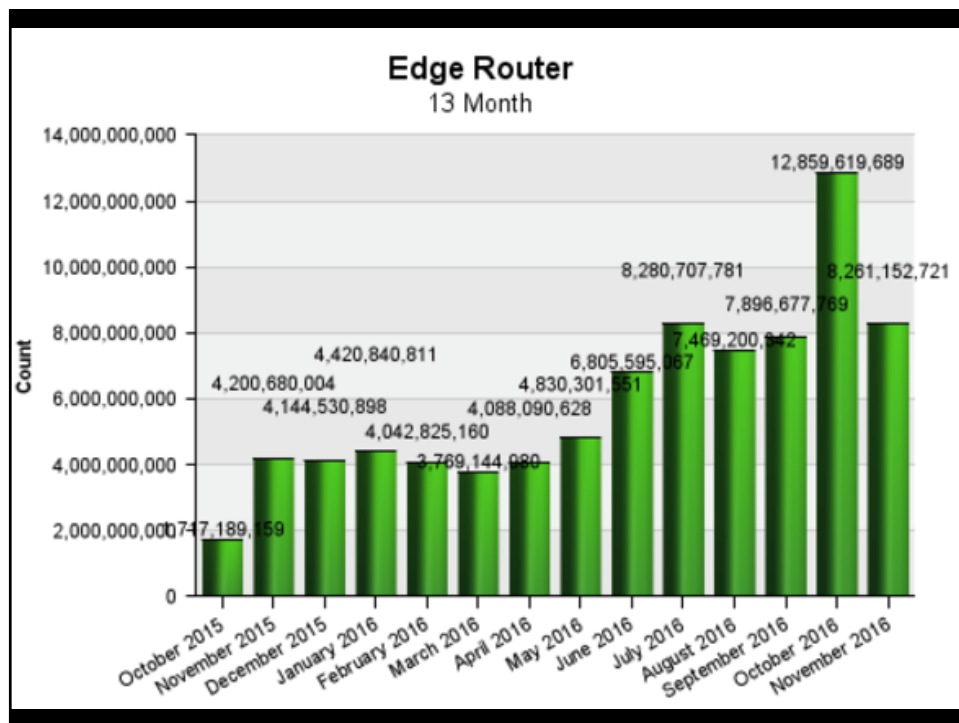
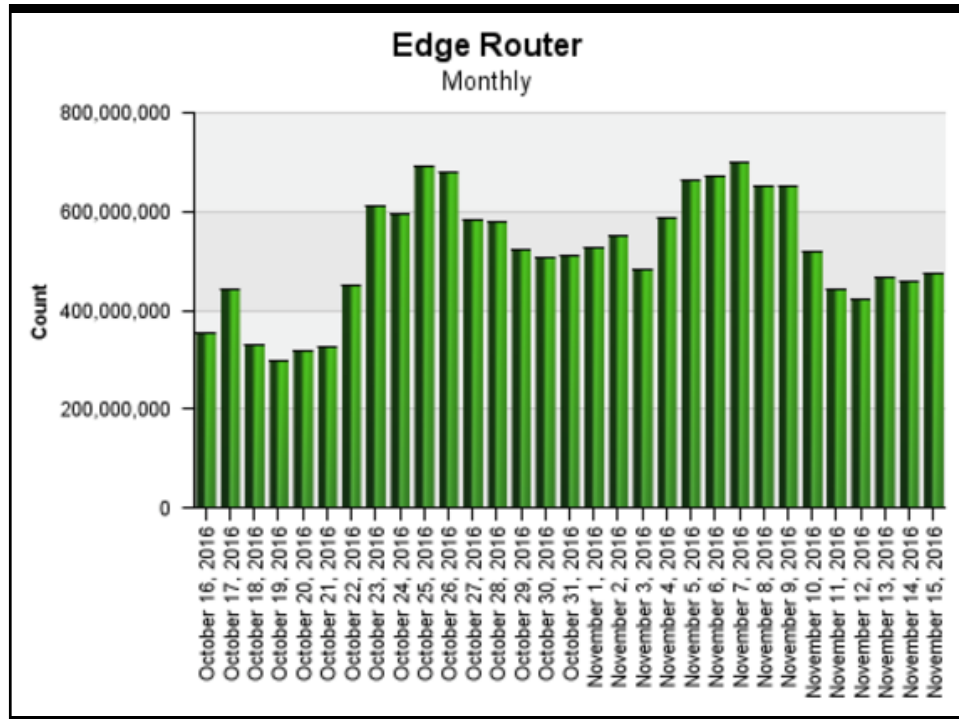
Internet of Things Endpoint Spending by Category (Billions of Dollars)

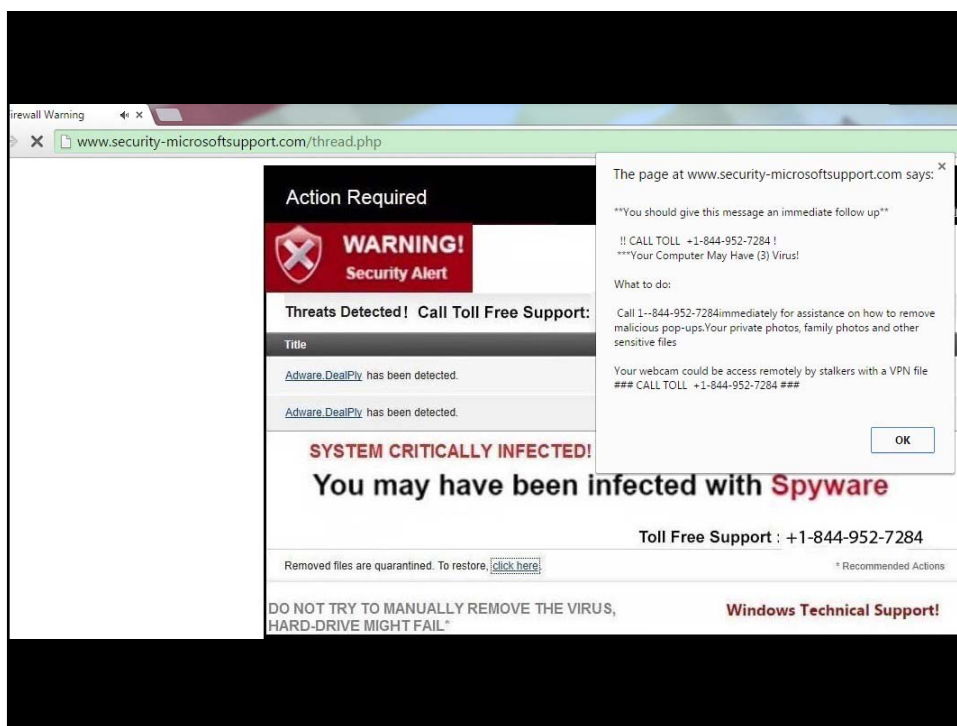
Category	2014	2015	2016	2020
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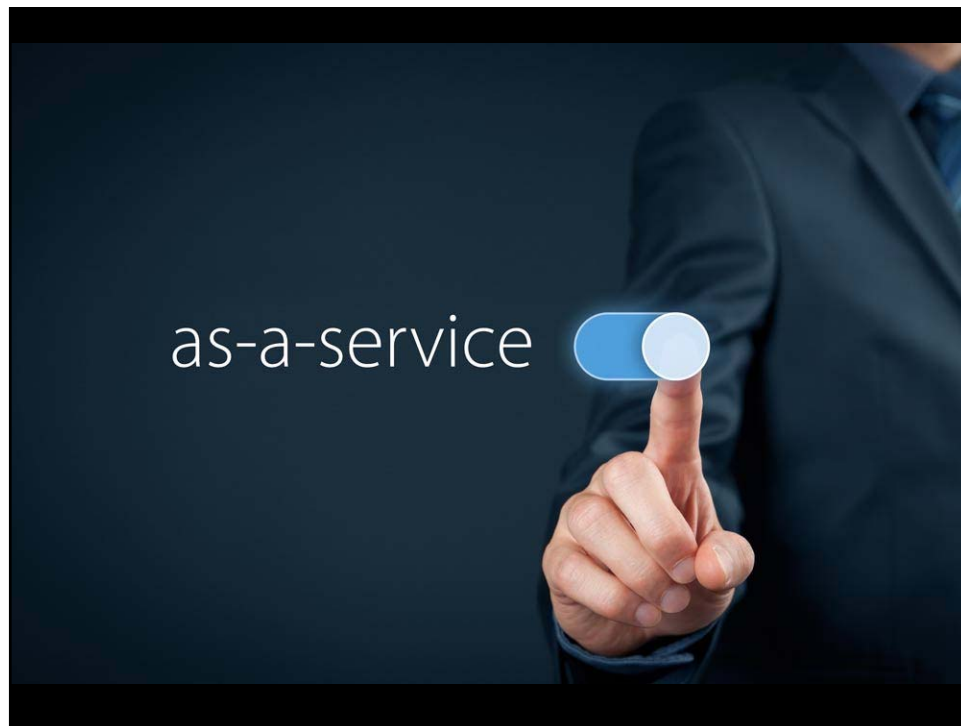




Total Threat Attempts 475,519,271	
Total Blocked 475,516,999	Total Not Blocked 2,272
Total % of Blocked 99.999522%	Total % of Not Blocked 0.000478%
November 15, 2016	







The Next Generation...