

JOHN GINWRIGHT

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PROFESSIONAL SUMMARY

Results oriented chief executive officer and former Missouri IV-D Child Support Director with more than 30 years of experience managing people and projects. Deep understanding of the inner workings of State and Federal government. Adept at crafting and delivering effective arguments for clients, well versed in public policy, media relations, and management processes. I will deliver strategic solutions that drive organizational transformation. A change agent and problem solver adept at facilitating strategic support and leading transformations to maximize growth and increase performance.

SKILL SET

Strategic Visioning	Crisis Management	Public Relations
Grant Process	Budgeting	Data Analysis

EXPERIENCE

CEO

Ginwright Professional Services | January 2025 to Present

- Provide consultation services
- Develop strategic plans designed to reach ambitious growth targets
- Analyze financial performance data to make informed recommendations
- Negotiate contracts with vendors resulting in favorable terms that maximize value for the organization
- Identify areas of improvement within existing processes and propose solutions
- Develop comprehensive risk management strategies focused on mitigating potential threats to operations
- Engage with external partners to identify opportunities for partnerships or joint ventures
- Analyze operations to evaluate company performance and to determine areas of potential improvement
- Give presentations at meetings and conventions to promote client's organization
- Implement corrective action plans to solve organizational and departmental problems
- Implement budgetary control systems to support cost reduction and budget adherence
- Analyze legislation, laws, and public policy and provide recommendations

FAMILY SUPPORT DIVISION, DEPUTY DIRECTOR

STATE OF MISSOURI IV-D CHILD SUPPORT DIRECTOR

State of Missouri | August 2014 to January 2025

- Provided oversight and management of operations across 14 child support offices located throughout the State of Missouri
- Managed over 500 employees, 350 contracted employees and a budget in excess of 75 million dollars
- Managed and provided directions to 20 contracted non-profit organizations
- Served as an evaluator for over 30 requests for proposals (RFP)

- Served as contact for legislative inquiries regarding the child support program
- Served as liaison between the division and prosecuting attorney offices throughout the state
- Oversaw grant writing process that resulted in over 20 million dollars of grant awards
- Prepared division budget, fiscal notes, and allocation of resources
- Monitored and analyzed program performance as it relates to federal performance measures
- Applied strong problem-solving skills to resolve complex issues quickly and efficiently

FAMILY SUPPORT DIVISION, ASSISTANT DEPUTY DIRECTOR

State of Missouri | January 2006 to July 2014

- Directed the operations of the contracted call center
- Managed the customer relations unit and oversaw legislative inquiries; performed liaison activities with federal, state and local partners
- Reviewed possible litigation issues in consultation with legal staff

CHILD SUPPORT UNIT MANAGER

State of Missouri | August 2000 to December 2005

- Supervised and directed operations on a variety of child support programs
- Acted as the child support legislative liaison

CHILD SUPPORT ENFORCEMENT SUPERVISOR

State of Missouri | September 1997 to July 2000

- Implemented the child support component of the Family Centered Out of Home Care initiative with the Children's Division
- Supervised, directed, trained and evaluated child support enforcement staff providing all child support functions to children in foster care
- Prepared reports; completed special projects and acted as local division liaison with county government officials

CHILD SUPPORT TECHNICIAN

State of Missouri | January 1993 to August 1997

- Managed child support cases
- Interviewed clients to verify information
- Managed special projects as assigned

EDUCATION

Wichita State University, Wichita, Kansas

Bachelor of Arts, Political Science, Minor in Sociology (1989)

Associate of Science, Administration of Justice (1988)

CERTIFICATIONS

- National Fatherhood Initiative, Recruitment and Retention Certificate (June 2026)
- National Fatherhood Initiative, Effective Facilitation Certificate (Expected July 2026)
- National Fatherhood Initiative, Father Engagement Certificate (Expected July 2026)
- MIT Professional Education, Leadership for the AI Age: Driving Digital Transformation for Competitive Advantage (Starts July 2026)

- Missouri Minority Business Enterprise (MBE) Certification

AWARDS

- National Partnership for Community Leadership Lifetime Achievement for outstanding contributions to the fatherhood community
- Missouri Child Support Educational Association Lifetime Leadership Award