



Business Transformation Solutions



Welcome to Our Three Service Pillars

Welcome to our three service pillars! We believe that these pillars are the foundation of our success, and we're excited to share them with you today. Our technology, consulting, and training services work together to provide comprehensive and effective solutions for businesses of all sizes.

Our technology services are the backbone of our offerings. We use cutting-edge tools and software to deliver exceptional results for our clients. From data analysis to automation, our technology empowers us to work smarter and faster than ever before. Our consulting services provide expert advice and guidance for businesses looking to improve their operations and achieve their goals. Finally, our training programs empower employees to develop new skills and increase productivity. Together, these three pillars form a powerful synergy that can help businesses thrive in today's fast-paced world.





Technology: The Backbone of Our Services

Our services rely heavily on technology, which is why we invest heavily in cutting-edge tools and platforms to ensure that we deliver exceptional results to our clients. From data analysis to automation, our technology allows us to optimize and streamline our operations, providing our clients with faster, more accurate, and more cost-effective solutions.

We understand that technology can be overwhelming for some businesses, which is why we take the time to explain how our systems work and how they can benefit our clients. We also provide ongoing support and training to ensure that our clients are fully equipped to use our technology to their advantage.





Consulting: Expert Advice for Your Business

Our consulting services are designed to provide expert advice and guidance to businesses looking to improve their operations and achieve their goals. We work closely with our clients to understand their unique needs and challenges, and develop customized solutions that address their specific requirements.

Through our consulting services, we help businesses identify areas for improvement, optimize processes, and implement best practices that drive growth and profitability. Our team of experienced consultants has a proven track record of delivering results, and we pride ourselves on our ability to provide practical, actionable advice that delivers real value to our clients.





Training: Empowering Your Employees

Our training programs are designed to empower your employees and improve their skills and productivity. We offer a variety of courses that cover topics such as leadership, communication, time management, and more.

Our trainers are experts in their fields and use interactive and engaging methods to ensure that your employees not only learn but also retain the information. We also offer customized training programs tailored to your business needs.

Statistics show that businesses that invest in employee training have higher productivity rates and lower turnover rates. By investing in our training programs, you're not only improving your employees' skills but also investing in the long-term success of your business.





The Synergy of Our Three Pillars

Our three service pillars - technology, consulting, and training - work together in synergy to provide comprehensive and effective solutions for businesses. Each of these pillars complements the others, creating a holistic approach to addressing our clients' needs.

For example, our technology services provide cuttingedge tools and software that can improve efficiency and streamline processes. Our consulting services offer expert advice on how to optimize these tools and make the most out of them. And finally, our training programs ensure that employees have the skills and knowledge they need to use these tools effectively.

Together, these three pillars create a powerful combination that can help businesses achieve their goals and stay ahead of the competition.





TECHNOLOGY

Identity, Governance & Access Management



Al Based Custom Automation Solutions



Cloud-Based Plant Logistics Management



Procure to Pay Automation



Industrial Inspection
Automation





CONSULTING

ESG Consulting



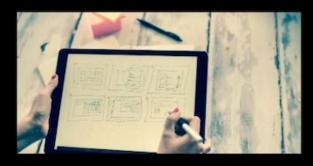
Waste to Wealth Conversion



HR Transformation



Agile Transformation



Project Management



Finance Transformation



Business Process Outsourcing



Tax & Audit Support





TRAINING & CERTIFICATION

Project Management



Agile HR Certification



ESG Training



Certified Management Accountant (ICMA Australia)



HR Workshops



Finance Workshops





Meet Our Team of Transformation Consultants

Our team of transformation consultants is made up of industry experts with years of experience helping businesses like yours grow and thrive. We pride ourselves on our collaborative approach, working closely with you to understand your unique challenges and develop customized solutions that meet your specific needs.

Whether you're looking to streamline your operations, optimize your marketing strategies, or explore new revenue streams, our team has the knowledge and expertise to help you achieve your goals. From data-driven insights to innovative strategies, we have the tools and resources to transform your business and take it to the next level.





Meet Our Transformaion Consultants





Experienced Transformation Consul tant with a strong background in HR Transformation, Project Management, Digital Transformation, and Agile Coaching. Proven track record of driving organizational growth and enhancing performance through HR innovations. Skilled in change management, process improvement, and technology integration.

Certified Scrum Master, Product Owner & Agile Coach

Postgraduate from Indian Institute of Management (IIM) Trichy in Strategic Management

Worked with GE, Deloitte, Accenture, Adobe, AB-Inbev, First Abu Dhabi Bank & Liption.



Rozina Nawaz

Senior Transformation Consultant

Life Coach, Enterprise
Transformation Consultant, Dispute
Resolution Mediator

Rozina, started her professional career in a multicultural, diverse and dynamic environment, more than twenty years ago. She has enabled a positive difference in the transformation of organizations and people. Her experience is multi-industry with diverse subject matter expertise. She is an enterprise Agile Coach and SPC (Certified SAFe® Practice Consultant) and also a Certified Agile HR Enabler

Being equipped with an MBA from Bradford UK, and an SPC, and PMP from the USA, Rozina set out to study and acquire the latest knowledge in her thirst for continuous learning. She has worked for globally reputed organizations such as Taj Intercontinental, Air India, in India and Emirates, ENBD, FAB, and GCAA in UAE.



Nick Hudson

Senior Transformation Consultant

Organisations perform to their maximum potential by building environments where the teams believe in why they do what they do. He believes in encouraging safe, open environments with high levels of trust and respect between teams and their organisation that can facilitate agile principles and provide focus to achieve their goals.

He has experience helping build teams to deliver Digital Products to Government, Banking, Telecoms, Airlines, Retail and Insurance Organisations. Skilled in coaching organisations from C-Level through to individual team members.

In addition to 10 years of experience working in the Middle East, he has experience working with the United Kingdom, USA, Australia, Vietnam and Singapore working with local and remote/distributed teams.

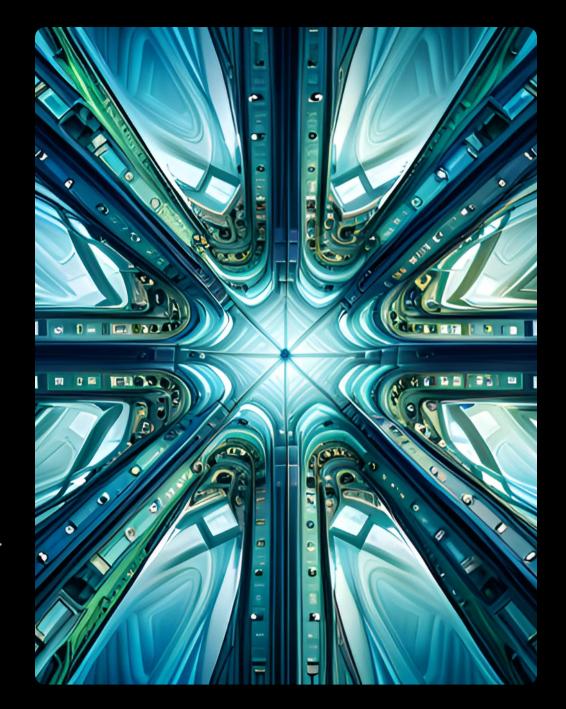


Agile Transformation Services

Let us work together to diagnose current Business agility status of your organization, what are your transformation OKRs, How do you implement and measure progress.

Includes:

- Business agility maturity assessment-Pre and post
- Training and certification Generic and Role based
- Toolkit of frameworks- Contextual implementation-SAFe/Scrum.Org/PMI etc.
- Agile HR Transformation
- Value Stream Mapping
- Agile maturity assessments.
- Certified Scrum.org training for groups & individuals.
- Informal "Lunch & Learn" training sessions for teams.
- Mentorship & coaching for Agile leaders.
- Digital product positioning and strategy.
- Business process improvement.

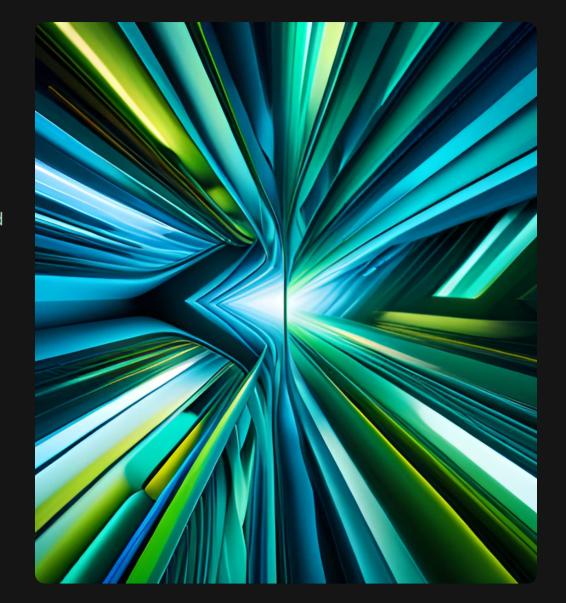




The Problems We Solve

Our expert enterprise consultants and coaches help businesses transform through:

- Reducing project delivery times: creating truly collaborative, cross-functional teams that are aligned around a common set of goals.
- Reducing delivery costs: focusing on delivery efficiency and risk mitigation to minimise time spent designing and developing the wrong products.
- Increasing user adoption: helping you to validate market fit for your products and services before you begin building, thereby reducing the risk of wasted investment.
- Personnel development: upskilling your teams through formal training, certified by Scrum.org.





HR Transformation Services

Overview

Business Transformation
Solutions LLC provides a
range of HR
transformation services
to help organizations
optimize their HR
functions and improve
overall business
performance. Our
services include:

HR Strategy Development

We work with clients to develop HR strategies that align with their business goals and objectives. Our team of experts can help identify areas for improvement and develop a roadmap for transformation.

HR Process Optimization

We can help streamline
HR processes to improve
efficiency and reduce
costs. Our team can
identify opportunities for
automation and provide
recommendations for
process improvements.

HR Technology Implementation

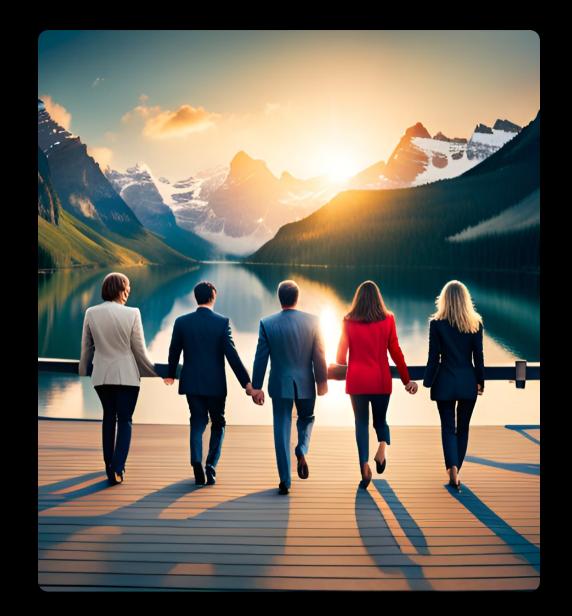
We can help clients
select and implement HR
technology solutions that
meet their specific needs.
Our team has experience
with a variety of HR
systems and can provide
guidance on system
selection,
implementation, and
optimization.



Let us work together to diagnose current HR status of your organization, where you wish to be, what is the new world of HR and how do we get there.

Includes:

- HR Diagnostic questionnaire
- HR Vision alignment workshops
- Training and awareness on New world of HR
- Gap analysis between current and future state
- Tools and techniques to be Future ready
- Road mapping and implementation
- Post Implementation HR maturity assessment





We work as your team to solve some major problems like:

- Outdated HR Processes: Transforming traditional, paper-based HR processes into streamlined, digital workflows to improve efficiency and reduce administrative overhead.
- Inefficient Recruitment and Onboarding: Optimizing the talent acquisition process to reduce time-to-fill positions, improve candidate experiences, and enhance the quality of hires.
- Lack of Employee Engagement: Developing strategies and initiatives to boost employee engagement, motivation, and satisfaction, leading to higher retention rates.
- Legacy HR Systems: Replacing or upgrading outdated HRIS (Human Resources Information Systems) to support modern HR functions, data analytics, and reporting needs.
- Data Management Challenges: Implementing data-driven HR solutions to effectively manage and analyze employee data for better decision-making.
- Ineffective Learning and Development: Revamping training and development programs to align with employee skills development and career growth needs.
- **High Turnover Rates:** Identifying and addressing the root causes of high employee turnover, including improving workplace culture and addressing employee grievances.
- Resistance to Change: Managing change effectively during HR transformations and ensuring that employees and stakeholders are on board with new initiatives.
- Limited Employee Self-Service: Enhancing self-service capabilities for employees, allowing them to access HR information and perform routine tasks independently.
- Cost Reduction Initiatives: Identifying opportunities to reduce HR-related costs through automation, process optimization, and outsourcing.
- Talent Development: Designing and implementing career development paths, leadership training programs, and skills development initiatives to retain top talent.
- Analytics and Reporting Gaps: Implementing advanced HR analytics and reporting tools to gain insights into workforce trends, employee performance, and HR program effectiveness.
- HR Technology Integration: Integrating various HR systems and tools to ensure data consistency and seamless communication between different HR functions.
- Measuring HR ROI: Developing key performance indicators (KPIs) and metrics to assess the return on investment (ROI) of HR initiatives and transformation efforts.



Welcome to Our ESG Training and Consulting Services!

Welcome to our ESG training and consulting services! We are dedicated to helping businesses navigate the complex world of environmental, social, and governance issues.

Our team of experts has years of experience in sustainability, corporate responsibility, and stakeholder engagement. With our help, you can develop and implement effective ESG strategies that drive long-term value for your business and stakeholders.





ESG Training & Workshops

ESG Fundamentals Workshop

ESG Awareness Webinars

Executive Briefings on ESG Importance

ESG Training Programs

ESG for Executives: Strategic Insights

ESG Reporting and Compliance Training

Sustainable Supply Chain Management

ESG Data Collection and Reporting Workshops

Social Impact and Responsibility Training

ESG Consulting Services

ESG Strategy Development

Sustainability Audits and Assessments

ESG Reporting Framework Implementation

Governance and Risk Management Consultation

ESG Integration into Business Processes

Waste to Wealth Services

Waste Assessment and Analysis

Waste Management Optimization

Waste Recycling and Repurposing

Sustainable Materials Development

Sustainability Advisory Services





Prof. KR Chari

Chief Sustainability Advisor & Waste to Wealth Expert

Our ESG & Waste to Wealth division is led by Prof. KR Chari who is a APO Japan National Award winner 2021, for outstanding contributions to productivity promotion in India through innovative ideas on methodology, tools and techniques for productivity improvement.

Waste Management Expertise: Accomplished waste management specialist with a rich history of pioneering sustainable solutions for waste reduction and recycling.

Renewable Energy Success: Demonstrated the conversion of Waste Agricultural Biomass into Energy in India, spotlighted in the "Journal of the Japan Institute of Energy."

Innovative Waste Utilization: Spearheaded groundbreaking projects utilizing waste materials, including transforming cupola furnace slag into pavement bricks, repurposing rice husk ash as a substitute for river sand, and producing amorphous reactive silica.

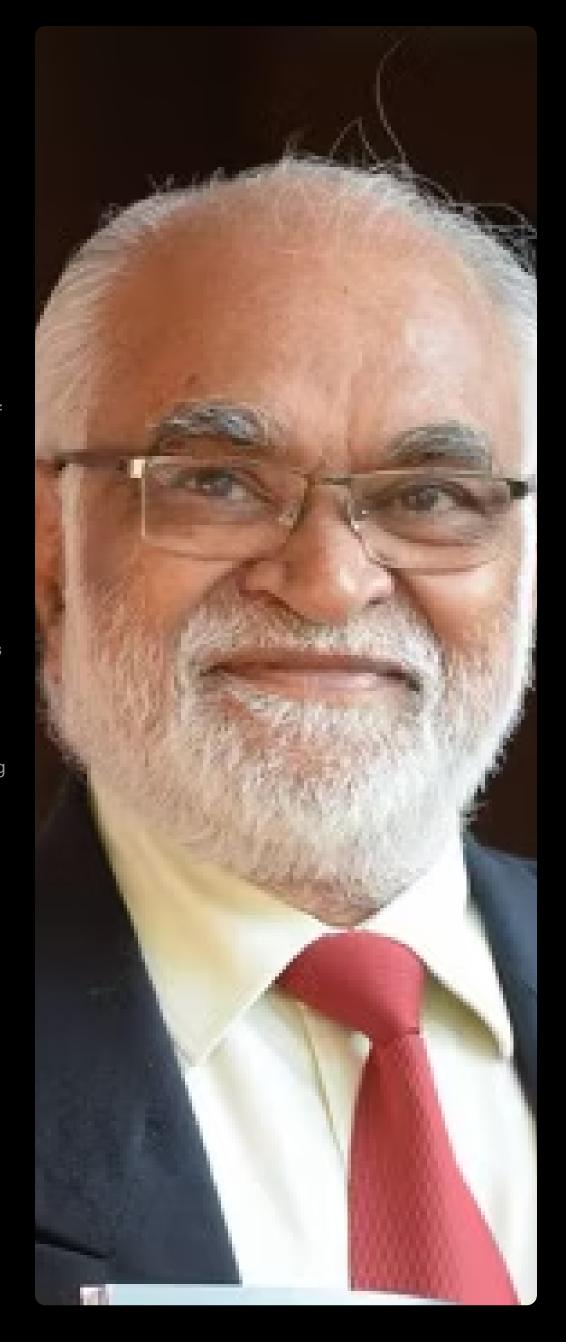
Environmental Impact: Resolved environmental hazards in Delhi through smokeless burning of agricultural residue and addressed the annual problem of agricultural residue burning in the region.

Awards and Recognition: Honored with an "Outstanding Professional Service Award" from The Indian Ceramic Society for contributions involving rice husk ash in ceramics.

Carbon-Neutral Initiatives: Led the project to make the APO a carbon-neutral organization, offsetting greenhouse gas emissions and contributing to sustainability.

Educator and Mentor: Contributed to institution building for productivity enhancement, introduced key courses in MBA curriculum, and shared knowledge through books and training modules.

Keynote Speaker: Delivered insightful speeches at various national and international conferences and seminars on waste management, circular economy, and resource efficiency.

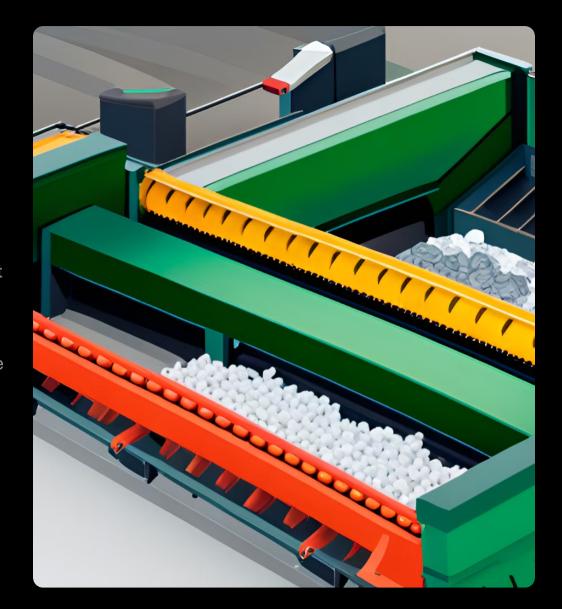




Waste to Wealth Services:

Our waste to wealth service helps companies reduce their production costs by turning their waste materials into valuable resources. Our team of experts can help design and implement a customized waste management plan that maximizes efficiency and profitability.

Our construction waste to wealth service helps builders and contractors reduce their environmental impact while also saving money. By recycling and repurposing construction waste materials, we can help reduce landfill waste and provide cost-effective solutions for building projects.

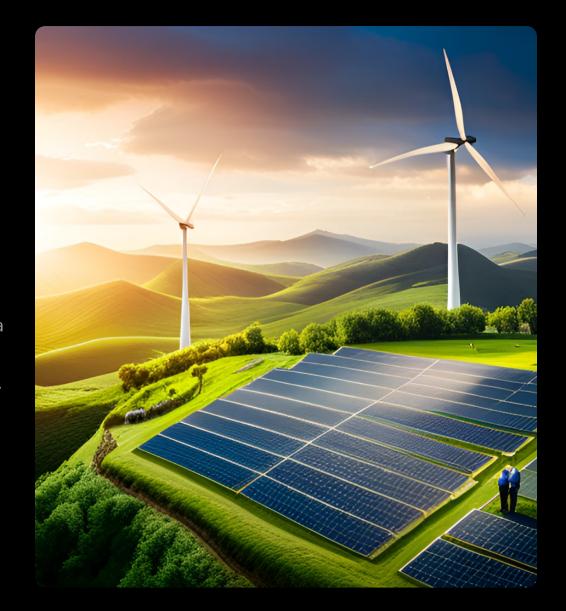




Environmental Benefits

Our waste to wealth services not only help businesses save money, but they also have a significant positive impact on the environment. By reducing the amount of waste that ends up in landfills, we are helping to reduce greenhouse gas emissions and prevent pollution. In addition, our services promote the use of renewable resources and sustainable practices, which can lead to a more resilient and healthy planet.

We believe that sustainability should be a top priority for businesses in today's world. By working with us, companies can not only improve their bottom line but also make a positive impact on the environment and society as a whole.





Customer Success Stories

One of our clients, a manufacturing company, was struggling with excess waste from their production process. They were spending a lot of money on disposal fees and had no way to monetize their waste. We introduced them to our waste to wealth services and helped them implement a recycling program. Not only did they save money on disposal fees, but they also generated additional revenue by selling their recycled materials. Our client was thrilled with the results and has since expanded their recycling program to include other areas of their business.

Another success story comes from a construction company that was looking for ways to reduce their environmental impact. We worked with them to implement sustainable practices and helped them turn their construction waste into usable products. The company was able to save money on disposal fees and also generate revenue by selling their recycled materials. In addition, they were able to market their sustainable practices to potential clients, which helped them win new business. Our waste to wealth services not only helped the company become more environmentally friendly, but also more profitable.





Choose Us for Your Business Needs

In conclusion, our three service pillars - technology, consulting, and training - work together to provide comprehensive and effective solutions for businesses. Our cutting-edge technology allows us to deliver exceptional results, while our expert consulting services offer tailored advice to improve operations and achieve goals. And with our training programs, we can empower your employees to improve their skills and productivity.

By choosing us for your business needs, you'll benefit from the synergy of our three service pillars and the expertise of our team. We're committed to helping businesses like yours succeed, and we look forward to working with you.





Get Started Today

Where does your business need more support? We offer a broad range of services and packages that be customized to your needs.

Business Transformation Solutions LLC

Sharjah Media City (Shams), Al Messaned - Sharjah - United Arab Emirates

https://btsteams.com

<u>support@btsteams.com</u> +97145230710 +971585852711