

**Dennis R. Sampson**

Vista Royale

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- 2005-Present: **The Premier Group, INC.** - Nation Sales and Marketing Manager  
Manage Sales Staff, Maintained Client Base, Overseen Corporate Marketing Budgets and Content, Assist the Owner in Business Planning, Budgeting and Development.
- 1999-2005 **Management Relationship Selling, INC.** - Owner  
Developed a Sales and Management Consulting Firm, Business Sales Management, Marketing and Training, Consulted with Business Owners to Hire, Train and Manage, Sales and Management Staff. Assisted in Setting Budgets and Business Development and Goals.
- 1998 **Alameda University** - Master's Degree, Business Education
- 1985-1999 **Sampson Fire Sales, INC** - Co- owner – Sales Manager  
Founded and developed a \$2,000,000.00 a year, Fire Fighting Equipment and Fire Apparatus Dealership. Overseen the Sales and Management of our Eleven Person Sales Staff, Covering PA., NY., NJ. And MD.
- 1977-1992 **Williamsport Bureau of Fire** - Deputy Fire Chief  
Directed day to day Department and Fire Ground Operations, Officer in Charge of Training and Safety, Overseen and Managed a \$6,000,000.00 Dollar Budget.
- 1975-1977 **Penn State University, College of Technology** - Building Construction Technology
- 1972-1974 **US Army** - United State Signal Corp - Specialist Forth Class

References upon request;