



## **AccuPin® Pro Overview**

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**“A Game Changer for Greens Management”**

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# Key Information

- **AccuPin believes a club wants to know holes are being cut in appropriate and playable locations on each green, but that a 3<sup>rd</sup> party algorithm is not needed to achieve this.**
- **AccuPin Pro shows the Cupcutter ...**
  - where the last 10 holes have been cut on each green.
  - where the hole is located on a heat map of the green with <1cm (0.4”) accuracy.
  - where upcoming tournament hole locations will be.
  - how to precisely locate tournament hole locations (or daily pin locations if pre-set) in seconds without the aid of paint dots (Reverse GPS).
- **AccuPin Pro gives the Superintendent the capability ...**
  - to pre-define up to 30-hole locations on each green, which can be used to generate pin sets, either chosen randomly or manually by the club
  - to establish 7 days of hole locations in advance.
- **AccuPin Pro gives the Golf Professional the capability ...**
  - the ability to see the last 10 hole locations when selecting tournament hole locations, either from his/her desk with the aid of heat maps or out on the course (no paint dots).
  - download and print color pin sheets with more useful information for golfers.
  - the ability to name and save event hole locations to see the following year(s).



## What is AccuPin Pro?

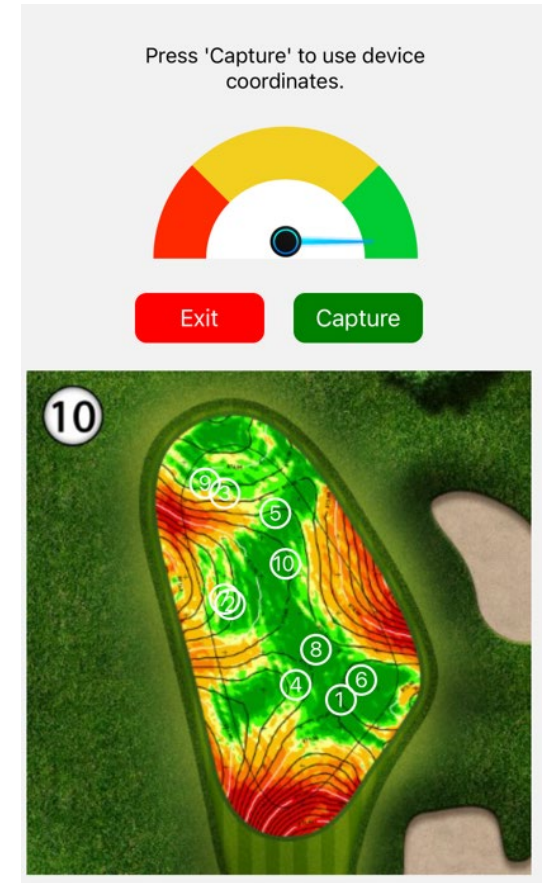
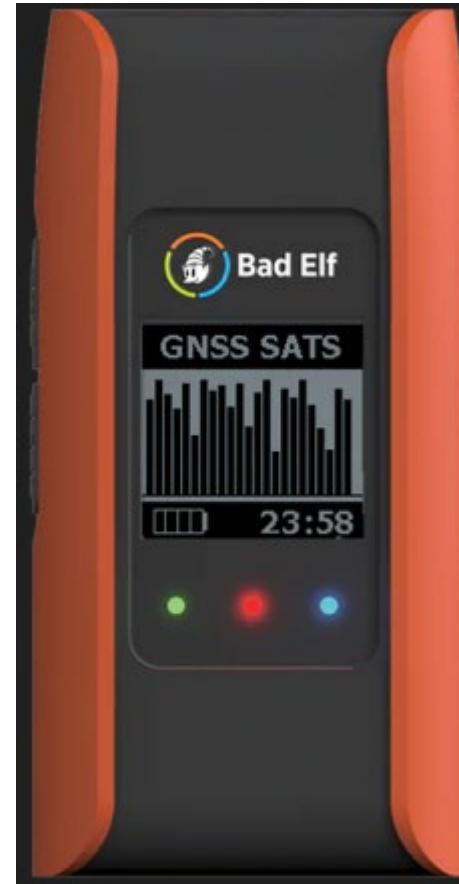
- AccuPin Pro is the premium tool for cup location
  - Golf Course Superintendents can manage pin locations daily with visibility to the last 10 locations, and Golf Professionals can select locations for upcoming Special Events, which cupcutters can see and avoid.
  - Integrates the very latest in GPS technology with 1cm (0.4") accuracy and heat maps to provide an intuitive and accurate experience.
  - “Reverse GPS” feature allows grounds crew to walk to within 2” of desired Tournament pin locations in <15 sec without the use of undesirable dots on the greens





## Take Back Control of Your Greens

1. With Heat Maps and 1cm GPS Accuracy you will know all pins are fair – no more golfer complaints for unplayable pins
2. Grounds Crew will see last 10 pin locations on each green!
3. Superintendent can pre-identify cup locations for Grounds Crew or delegate selection to his crew.
4. GPS adds no time to the Grounds Crew's day (based on actual data).
5. Superintendent can quickly review or set pin locations each day from his phone or desktop
6. Club Professional can see where cups have been cut the last 10 days and set Tournament pins in Advance - even from his office with the click of a mouse!
7. Grounds Crew will see upcoming Tournament pins on their phone and avoid those locations!







**“Reverse GPS” is the added “it” factor which makes AccuPin Pro so Unique**

- The cupcutter walks exactly to the desired pin location for Tournament or Daily Pins in seconds without the aid of a dot on the green
- No pacing off steps from two points which is difficult to do accurately
- Fast and Accurate!

## Pin Sheets for Golfers

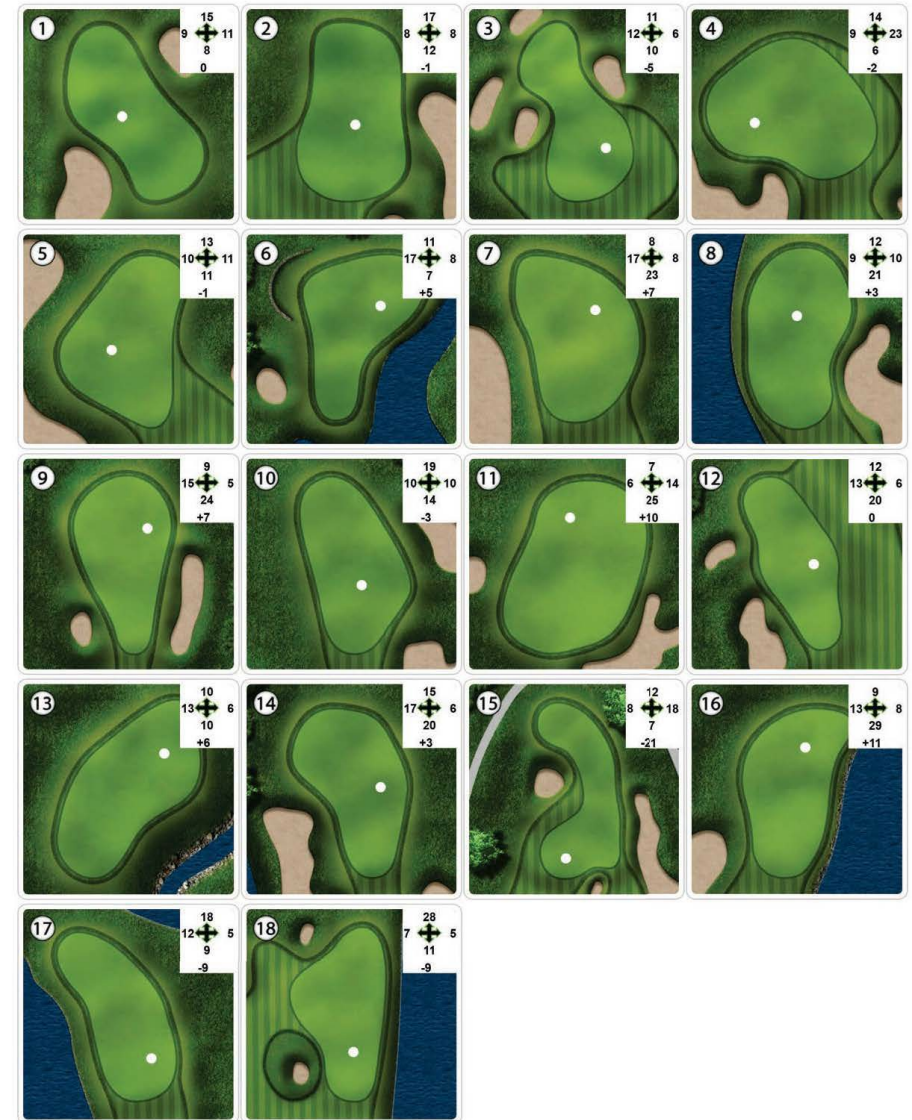
- Not your typical Pin Sheet
- Shows Pin Locations on the actual Green
- Shows Distances to the Edges of the Green

## Pin Sheets for Superintendent

- Shows all 18 pin locations on Heat Maps

## Vibrant Pin Sheets

Pin Sheet for Crooked Stick - Daily Pins 1 (AccuCaddie)





## Partnership

- **GreenScan 3D is the premier laser scanning and 3D modeling company in the golf course industry with over 20 years of experience.**
- **GreenScan 3D offers the most accurate scans in the industry with unparalleled customer service and has worked with most of the top clubs in the country.**
- **The combination of GreenScan 3D's quality scans and AccuPin's precise (1cm) location capability gives golf clubs confidence that all 18-hole locations are playable.**
- **Two GreenScan packages exclusively available for AccuPin customers:**
  - **For recent (within 5 years) GreenScan clients who need updated scans**
    - **Laser scan and modelling of all 18 greens by GreenScan 3D with color slope analysis (heat maps)**
    - **Access to CAD files and grade control files**
    - **Special price of \$5000 plus travel expenses**
  - **For new GreenScan clients**
    - **The club is provided a laser scanner by GreenScan to self-scan all 18 greens.**
    - **GreenScan processes scans and provides color slope analysis (heat map) to be used with AccuPin.**
    - **Data is owned by GreenScan 3D and can not be used for construction or architectural purposes.**
    - **Special price of \$3000 (per 18 holes) plus scanner shipping cost; a significant reduction in price vis-a-vis clubs who purchase GreenScan's full service package.**



## Pricing

- **AccuPin Pro – \$1599 annually (per 18 holes) includes:**
  - Works with both iPhones and Android Phones
  - 1 cm or better GPS accuracy with RTK Service
  - Heat Maps integrated into app
  - Reverse GPS Feature
  - Pin Sheet Capability for Golfers and Superintendents
- **GPS Unit – Purchase or Lease**
  - Purchase - \$1200 up front (plus \$15 shipping and tax) w/o RTK service
  - Lease Option \$800/\$300/\$300 (\$1400 total payments) requires RTK subscription below
- **RTK Service (if public RTK is not available)**
  - \$300 per year (minimum 3-year term)
- **No \$\$\$ Setup Fee like Competitive Products**



## Commonly Asked Questions

Q: Is the AccuPin app password protected?

A: Yes, only authorized users can access the app for each club.

Q: Is the AccuPin available for both iPhones and Android phones?

A: Yes, cupcutters can download it from both the App Store and Google Play Store for free.

Q: Is there any other option for entering data? What if my GPS unit goes dead?

A: Yes, “finger mode” is always an option, but it is only as accurate as the person using it. Cupcutters can vary in accuracy.

Q: Is there a less expensive GPS option than the \$1200 unit shown here?

A: Yes, AccuPin also works with a \$600 unit which has 1 meter accuracy, but the \$1200 unit with RTK is 100x more accurate and much easier to use.

Q: Is there a long-term contract?

A: Only the 3rd party RTK service has a minimum three year term.

Q: What is needed by my grounds crew to use AccuPin?

A: Only an iPhone or Android phone is needed.

Q: Can I purchase AccuPin to use with the Visage system at my club?

A: Yes, the base annual subscription cost is \$999 with no additional setup fees. This price does not include Reverse GPS or Heat Maps, nor does it include a GPS unit.

Q: Does AccuPin work with EZ Go or Yamaha GPS systems?

A: Not at the current time.

Q: What is the warranty of the GPS unit shown in this presentation?

A: The stated warranty is 12 months, but the vendor’s previous product line showed 10+ years of life and barring abuse will stand behind its products.