



# Incentives Catalog

Version 2.5





## A straightforward path to lighting upgrade incentives

Illuminate California is a statewide commercial and industrial midstream lighting program that pays incentives to enrolled Program Partners for qualified products installed at eligible sites.



### Simple Participation

Illuminate California does not require pre-inspection, waiting periods before installation, or measurement and verification. A subset of projects will be randomly selected for post-install inspection.



### Higher Incentives with Tiered Categories

Illuminate California provides higher incentives for equipment installed in high energy use building types that will yield the most energy savings.



### Direct Payments for Program Partners

Enrolled program partners are lighting wholesalers, distributors, and retailers who will receive incentive payments directly from the program.



### Consistent Rates Across California

Illuminate California incentive rates are the same across the entire state, making it easier for Program Partners to collect incentives across all climate zones.

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View the incentive charts in this catalog to see what the program offers for each qualified product based on **building type, lumen efficacy, and lumen output**.

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Incentive rates are subject to change. Program will provide advanced notice to Program Partners before incentives change. Products must be on the DesignLights Consortium® (DLC) list. A complete list of qualified products is available to fully onboarded Program Partners.



## Follow the steps below to find incentive amounts for your project

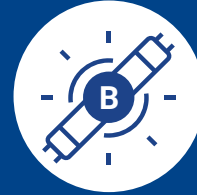
See Pgs. 5 & 6



### High Bay and Low Bay LED Luminaires (Including Retrofit Kits)

- 1 Identify the lumen output range for your fixture.
- 2 Identify the lumens per watt for your fixture.
- 3 Find the row with your building type (see pg. 3 for examples) to identify the incentive.

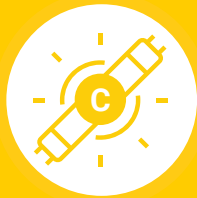
See Pg. 4



### Type B LED T8 Tubes (Ballast Bypass)

- 1 Ensure your product is at least 160 lumens per watt.
- 2 The incentive is the same for all building types.

See Pg. 4

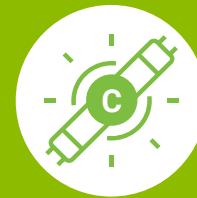


### Type C LED T8 Tubes (External Driver)

- 1 Ensure your product is at least 160 lumens per watt.
- 2 Identify the number of lamps in your fixture.
- 3 Find the row with your building type (see pg. 3 for examples) to identify the incentive.

**Non-Parking Garage**

See Pg. 4



### Type C LED T8 Tubes (External Driver)

- 1 Ensure your product is at least 160 lumens per watt.
- 2 Identify the number of lamps in your fixture.
- 3 The incentive is the same for all building types.

**Parking Garage**

Note: All lighting products must have **DLC qualification**.



## Building Categories

Building Type	Examples
 <b>Groceries</b>	Food Store, Grocery Store, Specialty/Ethnic Grocery, Supermarkets
 <b>Manufacturing</b>	Auto and Non-Auto Repair, Commercial Laundry, Electronics Manufacturing, Food Processing, Lab/Research Facility, Light Manufacturing/Processing, Machine Shop, Recycling
 <b>Offices</b>	Art Studio, Bank, Clinic/Outpatient Care, Data Processing, Dental, Financial, Funeral Services, Govt. Services, Insurance, Legal, Medical, Mixed-Use, Office Park, Post Office, Real Estate
 <b>Assemblies</b>	Bowling Alley, Community Center, Health/Fitness Center, Library, Movie Theater, Museum, Performing Arts Venue, Poolhall, Religious Assembly
 <b>Nursing Homes</b>	Assisted Living, Inpatient Rehabilitation, Nursing Home
 <b>Hospitals</b>	Hospital
 <b>Retail (Small)</b>	Auto – Dealership/Parts Sales, Bookstore, Car and Other Rentals, Convenience Store, Drug Store, Dry Cleaning, Gas Station, Hair/Nail Salon, Laundry, Stores Located in Strip Malls or Enclosed Malls, Veterinary Services
 <b>Retail (Large Single Story)</b>	Furniture Store, Home Improvement, Outlet Store, Retail Warehouse/Clubs, Showrooms
 <b>Retail (Large Multi-Story)</b>	Department Stores with Multiple Levels
 <b>Refrigerated Warehouse (Storage)</b>	Refrigerated Warehouses
 <b>Storage (All Others)</b>	Non-refrigerated Storage/Warehouses, Shipping Center
 <b>Educational Facilities (Primary &amp; Secondary)</b>	Daycare, Elementary Schools, High School, Junior High School, Middle Schools, Preschool
 <b>Community Colleges &amp; Universities</b>	Career or Vocational Training, Colleges, Community Colleges, Universities
 <b>Relocatable Classrooms</b>	Modular Classrooms
 <b>Hotels</b>	Bed and Breakfast, Hotel, Inn, Lodging, Resort
 <b>Motels</b>	Motel
 <b>Lodging Guest Rooms</b>	Guest Rooms of Hotels and Motels
 <b>Restaurants</b>	Bakery, Bar/Tavern/Nightclub, Brewery, Catering, Coffee Shop, Deli, Fast Food/Self-Service, Sit-down Restaurant, Winery



## Type B and Type C LED T8 Tubes

Lamp Type	Type B Replacement LED 4-ft T8 Lamp	Type C Replacement LED 4-ft T8 Lamps			Parking Garage Installations - Type C LED 4-ft T8 Lamps		
Lumens per Watt	≥160	≥160			≥160		
Lamps per Fixture	N/A	2	3	4	2	3	4
Groceries	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Manufacturing	\$1.05	\$5.65	\$8.55	\$11.40	\$6.55	\$10.10	\$13.25
Offices	\$1.05	\$5.50	\$8.30	\$11.05	\$6.55	\$10.10	\$13.25
Assemblies	\$1.05	\$2.65	\$4.05	\$5.40	\$6.55	\$10.10	\$13.25
Nursing Homes	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Hospitals	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Retail (Small)	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Retail (Large Single Story)	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Retail (Large Multi- Story)	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Refrigerated Warehouse (Storage)	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Storage (All Others)	\$1.05	\$4.75	\$7.15	\$9.55	\$6.55	\$10.10	\$13.25
Educational Facilities (Primary & Secondary)	\$1.05	\$3.15	\$4.75	\$6.35	\$6.55	\$10.10	\$13.25
Community Colleges & Universities	\$1.05	\$5.65	\$8.50	\$11.35	\$6.55	\$10.10	\$13.25
Relocatable Classrooms	\$1.05	\$2.75	\$4.10	\$5.55	\$6.55	\$10.10	\$13.25
Hotels	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Motels	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25
Lodging Guest Rooms	\$1.05	\$3.05	\$4.55	\$6.10	\$6.55	\$10.10	\$13.25
Restaurants	\$1.05	\$6.85	\$10.25	\$13.70	\$6.55	\$10.10	\$13.25



## High Bay and Low Bay LED Luminaires

(including retrofit kits)

Lumens	4500 to <5400		5400 to <6500		6500 to <7800		7800 to <9400		9400 to <11800		11800 to <14800	
	≥130 <150	≥150	≥130 <150	≥150	≥130 <150	≥150	≥130 <150	≥150	≥130 <150	≥150	≥130 <150	≥150
<b>Groceries</b>	\$9.50	\$16.35	\$11.75	\$20.00	\$12.25	\$21.95	\$18.35	\$31.45	\$21.55	\$37.45	\$27.40	\$51.40
<b>Manufacturing</b>	\$5.05	\$8.70	\$6.25	\$10.70	\$6.55	\$11.70	\$9.80	\$16.75	\$11.50	\$20.00	\$14.60	\$27.50
<b>Offices</b>	\$4.95	\$8.50	\$6.10	\$10.40	\$6.35	\$11.40	\$9.55	\$16.30	\$11.20	\$19.45	\$14.15	\$26.75
<b>Assemblies</b>	\$3.00	\$5.15	\$3.70	\$6.30	\$3.85	\$6.90	\$5.80	\$9.90	\$6.80	\$11.80	\$8.60	\$16.25
<b>Nursing Homes</b>	\$7.10	\$12.20	\$8.75	\$14.95	\$9.15	\$16.35	\$13.70	\$23.35	\$16.10	\$28.00	\$20.40	\$38.40
<b>Hospitals</b>	\$10.90	\$18.75	\$13.45	\$23.00	\$14.05	\$25.10	\$21.10	\$36.00	\$24.70	\$42.95	\$31.35	\$59.05
<b>Retail (Small)</b>	\$4.50	\$7.75	\$5.55	\$9.45	\$5.80	\$10.35	\$8.70	\$14.85	\$10.20	\$17.75	\$12.90	\$24.35
<b>Retail (Large Single Story)</b>	\$7.55	\$13.00	\$9.30	\$15.90	\$9.75	\$17.40	\$14.60	\$24.95	\$17.15	\$29.75	\$21.75	\$40.90
<b>Retail (Large Multi-Story)</b>	\$10.05	\$17.30	\$12.40	\$21.15	\$12.95	\$23.20	\$19.40	\$33.10	\$22.80	\$39.55	\$28.90	\$54.40
<b>Storage (Refrigerated Warehouse)</b>	\$10.35	\$17.75	\$12.75	\$21.80	\$13.30	\$23.80	\$20.00	\$34.10	\$23.40	\$40.60	\$29.60	\$55.90
<b>Storage (All Others)</b>	\$3.70	\$6.40	\$4.60	\$7.85	\$4.80	\$8.60	\$7.20	\$12.30	\$8.45	\$14.70	\$10.75	\$20.15
<b>Educational Facilities (Primary &amp; Secondary)</b>	\$4.00	\$6.90	\$4.95	\$8.45	\$5.20	\$9.25	\$7.75	\$13.25	\$9.10	\$15.85	\$11.55	\$21.80
<b>Community Colleges &amp; Universities</b>	\$4.70	\$8.10	\$5.80	\$9.90	\$6.05	\$10.85	\$9.10	\$15.50	\$10.65	\$18.55	\$13.50	\$25.50
<b>Relocatable Classrooms</b>	\$2.00	\$3.45	\$2.45	\$4.25	\$2.60	\$4.65	\$3.90	\$6.65	\$4.55	\$7.95	\$5.80	\$10.90
<b>Hotels</b>	\$7.10	\$12.20	\$8.75	\$14.95	\$9.15	\$16.35	\$13.70	\$23.35	\$16.10	\$28.00	\$20.40	\$38.40
<b>Motels</b>	\$10.90	\$18.75	\$13.45	\$23.00	\$14.05	\$25.10	\$21.10	\$36.00	\$24.70	\$42.95	\$31.35	\$59.05
<b>Lodging Guest Rooms</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Restaurants</b>	\$6.90	\$11.90	\$8.55	\$14.55	\$8.90	\$15.95	\$13.35	\$22.85	\$15.70	\$27.25	\$19.90	\$37.50





## High Bay and Low Bay LED Luminaires (cont.)

(including retrofit kits)

Lumens	14800 to <18500		18500 to <23100		23100 to <30000		30000 to <39000		39000 to <50700		50700 to <65900	
	≥135 <150	≥150	≥135 <150	≥150	≥135 <150	≥150	≥135 <150	≥150	≥140 <150	≥150	≥140 <150	≥150
<b>Groceries</b>	\$43.90	\$71.15	\$46.35	\$79.50	\$44.05	\$84.90	\$37.40	\$89.85	\$49.45	\$89.25	\$78.35	\$125.95
<b>Manufacturing</b>	\$23.50	\$38.00	\$24.75	\$42.40	\$23.50	\$45.35	\$24.75	\$56.75	\$49.45	\$86.35	\$71.00	\$109.35
<b>Offices</b>	\$22.85	\$37.00	\$24.05	\$41.35	\$22.90	\$44.10	\$24.10	\$55.15	\$49.45	\$84.10	\$69.15	\$106.60
<b>Assemblies</b>	\$13.85	\$22.50	\$14.60	\$25.10	\$13.85	\$26.80	\$14.60	\$33.55	\$33.50	\$51.05	\$42.00	\$64.75
<b>Nursing Homes</b>	\$32.65	\$53.15	\$34.50	\$59.35	\$33.00	\$63.40	\$34.60	\$79.35	\$49.45	\$89.25	\$78.35	\$125.95
<b>Hospitals</b>	\$50.40	\$81.75	\$53.10	\$91.25	\$50.50	\$97.50	\$37.40	\$89.85	\$49.45	\$89.25	\$78.35	\$125.95
<b>Retail (Small)</b>	\$20.80	\$33.75	\$21.90	\$37.65	\$20.85	\$40.25	\$22.00	\$50.30	\$49.45	\$76.75	\$63.05	\$97.05
<b>Retail (Large Single Story)</b>	\$34.90	\$56.65	\$36.75	\$63.30	\$35.05	\$67.50	\$36.90	\$84.55	\$49.45	\$89.25	\$78.35	\$125.95
<b>Retail (Large Multi-Story)</b>	\$46.40	\$75.25	\$48.90	\$84.05	\$46.60	\$89.75	\$37.40	\$89.85	\$49.45	\$89.25	\$78.35	\$125.95
<b>Storage (Refrigerated Warehouse)</b>	\$47.85	\$77.35	\$50.30	\$86.40	\$47.85	\$92.30	\$37.40	\$89.85	\$49.45	\$89.25	\$78.35	\$125.95
<b>Storage (All Others)</b>	\$17.25	\$27.90	\$18.15	\$31.15	\$17.30	\$33.25	\$18.15	\$41.65	\$41.60	\$63.40	\$52.10	\$80.40
<b>Educational Facilities (Primary &amp; Secondary)</b>	\$18.60	\$30.15	\$19.60	\$33.60	\$18.60	\$35.90	\$19.60	\$45.05	\$44.90	\$68.40	\$56.35	\$86.85
<b>Community Colleges &amp; Universities</b>	\$21.75	\$35.10	\$22.90	\$39.35	\$21.80	\$42.05	\$22.90	\$52.55	\$49.45	\$80.00	\$65.85	\$101.50
<b>Relocatable Classrooms</b>	\$9.30	\$15.10	\$9.80	\$16.85	\$9.30	\$18.00	\$9.80	\$22.55	\$22.50	\$34.30	\$28.15	\$43.40
<b>Hotels</b>	\$32.65	\$53.15	\$34.50	\$59.35	\$33.00	\$63.40	\$34.60	\$79.35	\$49.45	\$89.25	\$78.35	\$125.95
<b>Motels</b>	\$50.40	\$81.75	\$53.10	\$91.25	\$50.50	\$97.50	\$37.40	\$89.85	\$49.45	\$89.25	\$78.35	\$125.95
<b>Lodging Guest Rooms</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>Restaurants</b>	\$31.85	\$51.90	\$33.65	\$57.90	\$32.15	\$61.85	\$33.80	\$77.35	\$49.45	\$89.25	\$78.35	\$125.95

