

Kinship of Morrison County

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Kinship of Morrison County
2019 Annual Report
Consolidated Financial Statements
& Unaudited Internal Review for 2019 & 2018



Kinship



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2019 Kinship Board of Directors

President:

Jeff Guith, Morrison County Social Services (final year)

Directors:

Peter Vogel, Rosenmeier Law Office

Angie Sahr, Volunteer, past mentor

Tim Bjorge, Principal, LFCHS, mentor

Tina Otremba, mentor

Incoming Directors:

Corey Fink, Little Falls Radio

JoAnn Fletcher, Parent

Collin Backowski, MC Social Services, mentor

Executive Director:

Aaron Olson

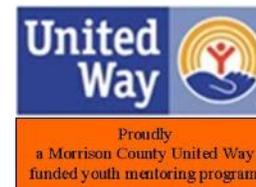
Staff:

Becky Olson - Match Manager

KINSHIP OF MORRISON COUNTY MISSION STATEMENT

Kinship of Morrison County is dedicated to the premise that kids need, and can benefit from the guidance and companionship of a mature adult friend.

Our purpose is to provide this one-to-one friendship in the most wholesome way possible with the intention that the child could show noticeable improvement in personal development.



@KinshipofMorrisonCounty



Statement of Functional Revenue & Expenses

December 31, 2019 and 2018

<u>Revenue (Income)</u>	2019	2018
United Way (Federated Campaigns)	\$2,000.00	(\$460.00)
Fundraiser Income (direct cash income including raffle)	\$11,658.42	\$8,626.69
State Youth Intervention Grant	\$42,608.28	\$47,391.72
Contributions (including Fundraiser In-Kind donations)	\$28,865.44	\$26,812.01
Fundraiser Expenses (direct cash expenses only)	(\$3,128.74)	(\$2,510.52)
Fundraiser Expenses (In-Kind expenses only)	(\$7,312.62)	(\$4,881.23)
Interest Income	\$122.48	\$49.21
Total Revenue (Income)	\$74,813.26	\$75,027.88
<u>Expenses</u>		
Personnel Services (payroll, payroll taxes, benefits)	\$55,570.81	\$54,479.97
Group Mentoring Activities	\$4,201.33	\$4,437.41
Insurance	\$4,505.31	\$4,383.25
Office Expenses (postage, copies, supplies, phone, etc.)	\$2,547.42	\$2,353.12
Travel	\$717.54	\$638.83
Advertising & Promotions	\$2,458.27	\$3,187.31
Information Technology (computer, internet, web site)	\$1,722.63	\$1,721.79
Accounting Fees	\$725.00	\$690.00
Occupancy Costs	\$2,758.55	\$2,666.13
Dues & Subscriptions	\$1,525.49	\$1,510.50
Conference, mtg & trng (staff, volunteers & matches)	\$1,222.08	\$464.60
Mentor Screening	\$196.00	\$272.00
Other (Depreciation and Odds & Ends)	\$504.98	\$464.00
Total Expenses	\$78,721.92	\$77,268.91
Increase/Decrease in Unrestricted Net Assets	(\$3,908.66)	(\$2,241.03)
In Kind Donations, General Items & Fundraising	\$15,649.90	\$16,190.19
In Kind Donations, Volunteer hours & miles	\$27,490.93	\$55,521.52
TOTAL IN KIND DONATIONS	\$43,140.83	\$71,711.71



Greetings from the staff and Board of Directors of Kinship of Morrison County. I am pleased to provide you with our financial overview and a summary of the more notable aspects of our work from 2019.

Kinship has been serving youth in Morrison County through mentoring and group activities since 1974. We strive to live up to our Mission Statement; "to provide a one-to-one friendship in the most wholesome way possible with the intention that the child could show noticeable improvement in personal development." The youth we serve come from homes where they don't live with both parents. Youth benefit from the influence of another positive adult in their life.

Our group mentoring activities were well received again this year. Whether traveling to a MN Twins game, having a "Harvest Party," fishing on Crow Wing Lake or baking Christmas goodies, these activities brought our youth & volunteers together for fun, learning, fellowship and friendship building.

Financially we ended the year with a deficit. This fact, along with its recent trend, was a big reason the Kinship staff & board enrolled in a year-long Financial Resiliency program through the Initiative Foundation. This program, which began in October 2019, has Kinship looking strategically at all aspects of our program, budget, marketing, fundraising, etc., and should prepare us to be in a much stronger position in 2020.

I deeply appreciate all of the efforts of our volunteers, donors & sponsors. Your giving of time & resources make positive youth development through Kinship a possibility. In 2020, we look forward to forming new friendships, and maximizing the impact that our group mentoring activities have on Kinship's participants & the community.

Sincerely,

Aaron Olson

Executive Director
Kinship of Morrison County

About Mentoring:

We all need older & wiser influences in our lives, whether we are 7 or 70. Often this role is filled by family, pastors, teachers, coaches, etc., but not always. Kinship's youth live in a home without both of their parents. Despite the best efforts of many single parents, they find themselves stretched trying to balance home, work & often school responsibilities. Their kids often feel the pinch from the lack of available time & attention. This is where Kinship comes in.

Volunteer mentors offer advice, friendship, encouragement and new experiences. They serve as powerful tools to help young people fulfill their potential.

Mentoring helps by:

- Providing a role model & friend for a young person
- Offer young people new opportunities to explore;
- Provide positive way for young people to spend free time;
- Encourage students to stay motivated and focused on their education;
- Improve young people's attitudes towards their parents, peers and teachers;
- Help young people face daily challenges; and

The benefits & rewards of mentoring go both ways. No-one who helps make a child's life richer regrets it.

For more information about the impact of mentoring check out:

www.mentoring.org
www.nationalmentoringresourcecenter.org



Statement of Financial Position
 December 31, 2019 and 2018

ASSETS

<u>Current Assets</u>	2019	2018
Cash & Cash Equivalents	\$2,254.06	\$11,958.65
Savings	\$22,551.84	\$16,666.90
Accounts / Grants Receivable	\$1,979.88	\$3,849.88
Prepaid Expenses / Undeposited Funds	\$3,702.84	\$1,663.74
Total Current Assets	\$30,488.62	\$34,139.17

Furnishings, Equipment & Promotion Inventory

Net value of Promotional Item Inventory	\$1,267.62	\$1,400.73
Net value of Office Equipment	\$763.33	\$888.33
Total Assets	\$32,519.57	\$36,428.23

LIABILITIES

Currents Liabilities

Accounts Payable	\$0.00	\$0.00
Deferred Income (from grants)	\$0.00	\$0.00
Total Current Liabilities	\$0.00	\$0.00

TOTAL NET ASSETS AT END OF YEAR	\$32,519.57	\$36,428.23
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Brainerd, MN 56401

218.232.0147

MINNESOTA MONEY MANAGEMENT LLC

Federal EIN
45-2427140
State of Minnesota
21-08884

February 2020

Re: Independent Financial Review – Kinship of Morrison County

Dear Kinship,

I recently conducted an unaudited internal review of the finances for Kinship of Morrison County, Inc. This covers the 12-month period from January 2019 to year end December 2019. My involvement was at the invitation of the Executive Director, Aaron Olson. As an independent business, I was sought out to assist in the review process due to my familiarity with the organization and the record keeping platform utilized.

The purpose of my engagement was to review certain aspects of the business accounting process and determine the accuracy of the financial records. Once completed, a written report was to be forwarded to the Board of Directors. The findings of the review are detailed in this letter and any attached documentation.

The purpose of this letter is to detail the activities completed during the review. I received a backup copy of the company data and deleted any reconciliation information dating back to the end of 2018 on each bank account while verifying the ending balances from the prior year to make sure the starting bank balanced to 2018 year-end. The intent was to then reconcile every transaction in each of the bank and investment accounts while determining if the categorization of the transactions were appropriate. This review was completed with each entry verified and reconciled to the bank statement(s). A \$20.00 discrepancy covering a payroll check was discovered. This entry was inadvertently changed in 2019 and affected bank balance, payroll taxes and corresponding reports. The entry was corrected, and all corresponding amounts, reports and totals are now accurate. No other corrections or adjustments were required, and no other errors or omissions were discovered. Accrual accounts (prepaid expenses & accumulated depreciation) were not balanced but do have supporting documentation outside of QuickBooks to support the entries and balances.

Another review was conducted to determine the accuracy of the balance sheet and the income statement by matching funds disbursed to categories from the bank statement copies of each debit and/or check written. This included a review of all 2019 payroll records and payroll tax filings for the year

Lastly, if during this review, it was determined that any process could be changed to improve security, confidentiality or accounting practices, the activity or process would become a part of the report.

The opportunity to serve Kinship of Morrison County is appreciated and I would welcome the chance to assist your organization again in the future.

Sincerely,

Jay Bock

MN Money Management, LLC

QuickBooks • Accounting • Taxes • JAY H BOCK • Budgeting • Payroll • Consulting

Why should I be a Kinship mentor?

Being a mentor isn't hard and it isn't complicated. It is all about being a consistent & compassionate role model & friend to a new sidekick through conversations & shared experiences!

When asked what current Kinship mentors like most about Kinship, they said

"The chance to build a relationship with a kid."

"Making a difference in a kid's life and having fun doing it."

"Making a difference in situations that I am most gifted in."

"Feeling of giving."

"Doing group activities, and mentoring my Kinkid."

"It's fun & personally rewarding."

"I enjoy giving back & educating my youth & being a role model to him."

Please consider becoming a Kinship mentor and role model. The kids in our program are waiting with anxious smiles and hungry hearts. Call Kinship today.

2019 Year in Review

Youth Served

Male.....	38
Female.....	26
Age 6-9.....	8
Age 10-15.....	46
Age 16 & over.....	10
New youth in 2019.....	11
Youth in traditional mentoring.....	54
Youth mentoring in family matches.....	9
New youth in firearm safety only.....	10
Graduations from mentoring.....	10

Volunteers & Mentors

Mentors (1:1 & Group Activities).....	52
Firearms Safety Volunteers	6
New Volunteers in 2019.....	6

Matches

Total Matches.....	32
New matches in 2019.....	7
Match Closures.....	9

Kinship Activities

Number of Activities.....	13
Kinship Youth who attended at least one activity during 2019.....	62%
Average Attendance.....	14 youth /10 adults

Involvement in the Community

Kids Day (Kinship Helped organize it)...	300
Firearms Safety Program.....	19
Soup & Chili Cook-off for Kids.....	528

Kinship Involvement/Membership

Morrison County United Way agency
Youth Intervention Program Association
Registered Kinship Affiliate
Kiwanis Club of Little Falls
Little Falls & Long Prairie Chambers



Kinship's Group Mentoring Activities

Kinship staff organizes monthly activities at no cost to our youth and volunteers. Kinship's group mentoring activities provide structured interaction between youth and adults. For kids who are not yet matched, activities are a great opportunity to do new things with other youth and volunteers. Matched kids and their mentors are also welcomed to attend the monthly activities as an option for a getting together.

Activities focus on three categories; fun, education or service. In 2019, 54 youth & 25 volunteers participated in at least one of the 13 activities held on 20 different days. Attendance ranged from 8 to 56 and averaged 14 youth & 10 volunteers.



January was supposed to start the year off outdoors with an ice fishing trip. Unfortunately it was bitterly cold and we had to cancel and were not able to reschedule it.



In February we brought a group of Kinship youth and volunteers together for a night of bowling at the Little Falls Bowling Center. Beginner and better bowlers alike had a great time, some taking full advantage of the bumpers!

March was a busy month with two different fundraisers. The first was a food booth at Crane Meadows for their "Habitat Day" and the other was our 20th Annual Soup & Chili Cook-off. Both were successful, with the Cook-off boasting over 525 people for the first time!

As summer came we had to cancel two more fishing trips! It seemed like it was just not meant to be.

A group of volunteers were able to help promote Kinship and raise funds by serving brats for the United Way & to run a water station at the River Rat Run!



In June we traveled to Long Prairie's nostalgic drive-in theatre. Kids &



adults alike enjoyed outdoor games & refreshments in addition to a movie.

Summer activities continued with a trip to see the MN Twins. The TwinsCare program donated the tickets, which helped to keep our costs down. We carpooled to Big Lake, where we boarded the Northstar Rail for a ride to Target Field. What a thrill! In addition, six matches were interviewed live on LF Radio during the trip.

A group of older youth and volunteers enjoyed an evening of sporting clays shooting at LeBlancs Rice Creek Hunting & Recreation. They were not easy to hit, but it was a "blast." We finished the time off with wild game hors d'oeuvres that really hit the spot!

A hands-on firearms safety course continues to be a well-received nine-night fall tradition for Kinship. Eligible youth, and even an occasional adult, benefit from our intensive course. Safe gun handling is a priority for the students.



Two new activities brought Kinship outdoors in the fall. The first was a long awaited fishing trip & picnic held at the Crow Wing Lake home of board member Jeff Guith. The second activity was held at the farm of volunteers Dave & Polly Stish. They have a great Harvest Party each fall complete with pumpkins, gourds, corn maze, hay rides, hay slides, playground and much more.

We hosted the annual Kids Day event at the Morrison County Fairgrounds, bringing in approximately 20 different groups who set up booths and activities for the 300+ kids & parents who attended to see some of the programs and activities that the Little Falls area has to offer.

We closed out the year with a Santa's Workshop to give kids a chance to make Christmas gifts.



We met at the Little Falls Alliance Church and made a variety of sweet treats & well as a craft. Kinship's group mentoring activities in 2019 made a difference... one friendship at a time.