

Pacific Specialty Investment Group, LLC (“we,” “our,” or “us”) is registered with the Securities and Exchange Commission as an investment adviser. Brokerage and investment advisory services and fees differ, and it is important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://www.investor.gov/crs), which also provides educational materials about broker-dealers, investment advisers, and investing.

What investment services and advice can you provide me?

We offer investment advisory services to retail investors such as you through the management of your separate account and monitor each account on an ongoing basis as part of our standard services. Our authority to manage a retail investor’s account is discretionary, which means that you authorize us to select the identity and amount of securities to be bought or sold, subject to your stated investment objectives and any reasonable restrictions you impose on the account. For most retail investors, we generally limit purchases to individual stocks, exchange-traded funds (ETFs), closed-end funds, and other publicly traded equity & debt securities. When we deem it suitable for the client, we sometimes recommend investment in hedge funds managed by an affiliate. Such investment is only made in close consultation with the client, and the client retains the right to accept or reject this recommendation and must execute subscription documents prior to investing. Our minimum account size is \$500,000, which is negotiable at our discretion. Limitations on investments typically include limitations by plan sponsors and any client-imposed restrictions.

Additional Information: Please also see Items 4, 7, 13, and 16 of Form ADV, Part 2A.

Conversation Starters - Ask your financial professional:

- **Given my financial situation, should I choose an investment advisory service? Why or why not?**
- **How will you choose investments to recommend to me?**
- **What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?**

What fees will I pay?

We charge a negotiable fee based on the total assets in your account, payable monthly in advance. Our annual rate ranges from 2.00% for smaller accounts down to 1.00%, decreasing at breakpoints as your account grows. The full schedule is in Item 5 of our Form ADV, Part 2A. Qualified clients may instead pay a 20% performance fee, charged quarterly on your account’s net investment gain, which includes dividends and interest. Losses carry forward and no new fee is charged until they are recovered. The more assets there are in your account, the more you will pay in fees, and we may therefore have an incentive to encourage you to increase the assets in your account. Our fee does not include (and you will pay separately) any applicable charges imposed by custodians, brokers and other third parties such as brokerage commissions, transaction fees, custodial fees, wire transfer and electronic fund fees, and other fees and taxes on your account and on the securities transactions in your account. Money market funds, mutual funds, and ETFs also charge their own internal management fees.

Additional Information: You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. *Please also see Items 5 & 6 of Form ADV, Part 2A.*

Conversation Starter - Ask your financial professional:

- **Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to**

invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means. Since we manage both performance-based and asset-based fee accounts, a conflict of interest exists as we have an incentive to favor performance-fee accounts, including through greater risk-taking. We address this by managing each account according to its individual goals and risk tolerance. Additionally, Schwab Advisor Services (“Schwab”) makes an economic benefit available to us in the form of the support products and services they generally make available to independent investment advisers whose clients maintain their accounts at Schwab. These products and services, and the conflicts of interest they create if/when we utilize them, are described further in Item 12 of our Form ADV, Part 2A brochure. We do not base particular investment advice, such as buying particular securities for our clients, on the availability of Schwab’s products and services to us.

Additional Information: Please also see Items 10-12, 14 of Form ADV, Part 2A.

Conversation Starter - Ask your financial professional:

- How might your conflicts of interest affect me, and how will you address them?

How do your financial professionals make money?

Our financial professionals earn a salary and, when applicable, merit bonuses for performing advisory functions. Certain of our financial professionals are also eligible for compensation that is based, at least in part, on the number or amount of client referrals or new accounts brought to the firm. Additionally, the owner of the firm participates in company profits and earns performance-based fees through the hedge funds managed by an affiliate.

Do you or your financial professionals have legal or disciplinary history?

No, we do not. You may visit [Investor.gov/CRS](https://investor.gov/CRS) for a free and simple search tool to research us and our financial professionals.

Conversation Starter - Ask your financial professional:

- As a financial professional, do you have any disciplinary history? For what type of conduct?

Additional Information

You can find additional information about us and our advisory services at <https://psinvestmentgroup.com/> and <https://adviserinfo.sec.gov/>. If you would like up-to-date information and/or a copy of this relationship summary, please call (949) 379-7333.

Conversation Starter - Ask your financial professional:

- Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?