

CAPABILITIES STATEMENT



CORE COMPETENCIES

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| <ul style="list-style-type: none">• Engineering Services (541330)<ul style="list-style-type: none">○ specialized engineering solutions designed to facilitate and support the entire cross-discipline systems engineering process• Manpower Development<ul style="list-style-type: none">○ Workforce Requirements Assessment○ Skill Gap Analysis○ Career Development○ Acquisition Manpower and Training Requirements• IT Consulting Services (541511)<ul style="list-style-type: none">○ Custom computer programming | <ul style="list-style-type: none">• Professional and Management Development Training (611430)<p>Experienced professionals help you design the perfect training solutions ensuring your team is ready to perform at its highest potential</p><ul style="list-style-type: none">• How-to videos• Instructor led slide presentations• Computer based learning<p>Immersive learning:</p><ul style="list-style-type: none">- Virtual Word- Augmented reality- Virtual reality- Hardware with simulation<ul style="list-style-type: none">• Full classroom and lab buildout services• In-depth job task analysis |
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Founded in 2022, WTS, Inc. is a service-disabled veteran small business providing innovative solutions in defense contracting.

- CAGE Code: 9G3Q2
- SAM Unique ID: WTK5XT2HJU1
- Headquarters in Chesapeake, VA
- Additional Offices:
 - Millington, TN

Website:

www.waterfronttraining.com

DIFFERENTIATION

WTS Benefits its clients through its:

- Extensive network and communication across multiple TYCOMs, Resource Sponsors, Learning and Warfare Centers, veterans, SMEs, Program Offices, shipyards and regional maintenance centers
- Experience in both solution development and execution

RECENT PERFORMANCE

Customer: Veterans Affairs (VA)

Contract: 36C10X24R0052

Most recent Prime award of: \$5-6 Mill.

- **Developed Comprehensive Career Development Resources:** WTS designed and delivered Career Path Guides, Competency Models, Assessments, and Individualized Development Plans for over 200 occupations supporting 400,000+ federal employees.
- **Implemented Modern Web-Based Career Tool:** WTS created a secure web platform offering career advising, assessment, and development resources, enabling data-driven workforce performance management and merit-based evaluations

Customer: RCDC

Contract: 36C10X24R0052

Most recent Prime award of: \$130K

- WTS supports Sailor 2025 by modernizing personnel and training systems, including RCDC/Learning Stack interoperability and ensuring cyber compliance

Customer: OPNAV N13M & Veracity

Contract: 24322623D0005/24322624F0169

Most recent contract award: \$1.2 Mill.

- **Validated Data & Requirements:** WTS reviewed and validated rating requirements within RRL Career Domain Analysis reports and ensured the accuracy and currency of Career Flow Map (CFM) data during its conversion into RCDC, providing critical "user-level" review.
- **Fiscal & Programmatic Analysis:** WTS delivered in-depth reports to the Government detailing the fiscal and programmable executability of proposed solutions derived from the RRL analysis.
- **Policy Alignment & Gap Identification:** WTS reviewed manpower and training governing documents, identifying discrepancies to ensure future training and system development fully align with RRL policy (OPNAV 1500.76 series) and accurately reflect current quantitative data, while also documenting gaps to inform future requirements