

## H&EASSOCIATES ILC CONSILIZATION SERVICES

Contact Name: Eileen Teckham, CEO

Phone: 703-673-6175

Email:govsales@handeassociates.com

## **Core Competencies**

H & E Associates is a premier healthcare consulting firm specializing in providing administrative and management support services. With a proven track record of excellence, we offer tailored solutions that enhance the operational efficiency, compliance, and overall performance of healthcare organizations. Our expertise extends to both public and private sectors, with a particular focus on supporting government agencies and prime contractors in fulfilling complex healthcare-related contracts.

#### **Core Capabilities:**

- Program and Administrative Support
- Compliance and Regulatory Consulting
- Business Process Improvement
- Data Analysis and Reporting
- Policy Research and Development
- Strategic Planning and Organizational Development
- Training and Workforce Development
- Project Evaluation and Impact Assessment

### Past Performance

Provided comprehensive regulatory compliance consulting services, focusing on adherence to CMS and HIPAA standards. Achieved 100% compliance with HIPAA and CMS regulations. Reduced documentation errors by 30%. Improved overall compliance audit scores from 75% to 98%.

Developed and implemented a robust quality assurance program. Our services included evaluating current operational processes, identifying inefficiencies, and establishing quality benchmarks across multiple departments. Increased overall operational efficiency by 22%. Enhanced client satisfaction rates, reflected by a 15% rise in positive feedback scores. Reduced service delivery errors by 40%.

Provided customized staff training programs, focusing on enhancing patient care standards and ensuring compliance with state regulations. We developed tailored training modules and conducted workshops for staff, focusing on improving communication, safety, and patient care protocols. 95% of staff successfully completed the training, with follow-up assessments showing a 20% improvement in patient care standards.

### **Differentiators**

**Deep Healthcare Consulting Expertise**: H & E Associates LLC leverages over a decade of specialized experience in both healthcare and commercial business consulting. Our team understands the unique challenges of navigating complex regulatory environments, ensuring seamless project execution.

**Tailored Consulting Approach**: We pride ourselves on offering **customized solutions** to meet each client's specific needs. Rather than using a one-size-fits-all strategy, we work closely with our partners to design solutions that address their unique challenges and goals.

**Agility and Responsiveness**: As a small business, we are highly agile, providing **quick turnaround times** and adaptable services. Our lean operational model allows us to respond swiftly to client needs, especially in fast-paced or changing regulatory environments.

**Advanced Data Analysis Tools**: We utilize cutting-edge software for data collection and analysis, allowing us to provide real-time insights and support data-driven decision-making for government programs.

**Committed to Client Success**: At H & E Associates, we focus on building long-term relationships with our clients and partners. Our **client-first approach** ensures that every solution we deliver drives tangible results and maximizes value for clients.

# **Company Data**

Name: H & E Associates LLC Certification: WOSB (Woman-Owned Small Business) DUNS: 11-784-0854 CAGE Code: 97VG7

**Primary NAICS Code:** 541611 - Administrative Management and General Management Consulting

Services

UEI: KN1NG8K1HLV9

#### **NAICS CODES:**

- 541611
- 541612
- 611430
- 518210

### **Accept Credit and Purchase Cards**



**Address**: 1765 Greensboro Station Pl Ste 900 McLean, VA 22102 **Phone**: 703-673-6175 **Fax**: 703-995-4744

**Email**: govsales@handeassociates.com **Website**: