



The Bay Kids, LLC  
Childcare and Early Learning Center  
12990 Monticello Drive  
Mail to: PO Box 2179  
Lusby, MD 20657  
Main: 410-231-2131

MSDE/OCC License Number 250638

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*Proudly Serving  
Families Since 2015*

Monday March 13, 2023

Late Fee Increase - \$40

Dear Parents,

Please be aware that we are still receiving tuition payments submitted in a very erratic manner throughout the week, which does not keep with our strict tuition payment agreement and policy. For our families that do make tuition payments on time, you can disregard this letter, and we thank you.

It is imperative that tuition payments be submitted on-time. Payment is due on the Friday before the next week of care; this has always been our policy.

Please pay on Fridays only, unless you have a written agreed upon schedule with the Director.

Our "Late Payment" fee must be increased to \$40 starting upon receipt of this notification. Please know that these fees will be charged when payment fails, or checks do not clear. An additional NSF (Non-Sufficient Funds) fee of \$36 will be added if your check is returned. It's what the banks charge us.

*We began the Brightwheel payment system with the intent of providing a more convenient payment method for you – our families. It did not change the due date of your child's tuition payment.*

*Parents can also now also use our website [www.thebaykids.com](http://www.thebaykids.com) for tuition payments*

*The Bay Kids, LLC runs a very tight margin to keep us affordable.  
We pay all credit card processing fees charged using Brightwheel and our website.*

*So you know...  
Paying a day or two past the due date is the same as our teachers being one or two days late to care for your child. Both are simply not acceptable.*

*We have always maintained a more-than-fair tuition rate for all ages and would like to continue to be able to do so. With the State Minimum Wage increase this year, we are facing even greater financial challenges this year. Please help us maintain our ability to provide the best care for the best price by staying current with tuition payments.*

*We'd like to continue to pay your child's teachers on-time. We also want your children to remain in our trusted and professional care. If we cannot resolve this late payment issue with each family, we will be forced to work only with families that can be on time with payments to our program.*

Thank you,

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David C Houghton, Owner

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