

# The Bay Kids, LLC

12990 Monticello Dr  
Mail to: PO Box 2179  
Lusby, MD 20657  
410-231-2131



## Weekly Tuition Rates

Includes

**First Responder Discount (12%) Table**

Updated  
January 2023

David C Houghton



**Disclaimer:** Prices subject to change as required due to market conditions. We maintain the lowest prices to remain affordable, so our margins are very low. Please discuss with Director, we can work with you!

**January 2023 – STANDARD FULL-TIME PRESCHOOL RATES\***

*Operating Hours are Monday – Friday 6:30 am to 5:30 pm  
 Rates for ages 6wks to 5 years (not school age).  
 12% First Responder Discount rates also provided*

<b>Age of Child</b>	<b>Weekly Tuition Rate</b>
Infants (6wks – 24 months) * Infant Room hours are strictly 7:00 a.m. – 5:00 p.m. Please check Parent Handbook for details * Our license and State regulations dictate toddlers must be within 6 weeks of their 2 <sup>nd</sup> birthday to be allowed in the two-year-old classroom. Part-time Infant care is on a very limited basis – see Director for details	\$ 320.00 per week
2 & 3 years old (not toilet trained) * 2-year-old Room hours are strictly 7:00 a.m. – 5:00 p.m. Please check Parent Handbook for details	\$ 275.00 per week
3 years old (toilet trained)	\$ 235.00 per week
4 and 5 years old	\$ 210.00 per week

**VARIABLE SCHEDULE RATES FOR FIRST RESPONDERS ONLY \***

*Monday – Friday 6:30 am to 5:30 pm  
 Ages 6wks to 24 months only*

	First Responder Discount (12%)	
<b>Infants (6 weeks to 24 months)</b>	<b>\$ 281.60 per week</b>	<i>(save \$ 38.40)</i>
4 days	\$ 246.86	<i>(save \$ 29.62)</i>
3 day	\$ 202.86	<i>(save \$ 23.70)</i>
2 day	\$ 146.29	<i>(save \$ 17.55)</i>
1 day	\$ 78.86	<i>(save \$ 9.46)</i>

\* Police, Fire, Rescue, Military  
 (Validation Required)

CONFIDENTIAL



**Disclaimer:** Prices subject to change as required due to market conditions. We maintain the lowest prices to remain affordable, so our margins are very low. Please discuss with Director, we can work with you!

**STANDARD FULL AND PART-TIME PRESCHOOL RATES\***

\* TBK uses a simple calculation to ensure that each family pays a tuition based on the number of days in attendance, with consideration to staffing requirements and adjustments.

Part-time Infant care is available on a case-by-case basis. No guarantees. Vacant days must be filled by additional enrollee.

**Age of Child** **Weekly Tuition Rate**

\* Our license and State regulations dictate toddlers must be within 6 weeks of their 2<sup>nd</sup> birthday in order to be allowed in the two-year-old classroom.

<b><u>Infants 6wks to 24 months (2 years)</u></b>	<b><u>\$ 320.00 per week</u></b>
4 days	\$ 276.48
3 days	\$ 226.56
2 days	\$ 163.84
1 day	\$ 88.32
<b><u>2 &amp; 3 years old (not toilet trained)</u></b>	<b><u>\$ 275.00 per week</u></b>
4 days	\$ 237.60
3 days	\$ 194.70
2 days	\$ 140.80
1 day	\$ 75.90
<b><u>3 years old (toilet trained)</u></b>	<b><u>\$ 235.00 per week</u></b>
4 days	\$ 203.04
3 days	\$ 166.38
2 days	\$ 120.32
1 day	\$ 64.86
<b><u>4 and 5 years old (not in school)</u></b>	<b><u>\$ 210.00 per week</u></b>
4 days	\$ 181.44
3 days	\$ 148.68
2 days	\$ 107.52
1 day	\$ 57.96

**Disclaimer:** Prices subject to change as required due to market conditions. We maintain the lowest prices to remain affordable, so our margins are very low. Please discuss with Director, we can work with you!

**PART-TIME PRE-KINDERGARTEN (Pre-K) RATES\***

\* Pre-K is NOT the same as a regular Preschool full day.

\* There is NO single day availability for Pre-K care.

\* TBK uses a simple Part-time tuition calculation to ensure that each family pays a tuition based on the number of days in attendance, with consideration to staffing requirements and adjustments.

Typically, there is morning Pre-K and Afternoon Pre-K (Half-day at school, half-day with us)

**Age of Pre-K Child** **Weekly Tuition Rate**

<b><u>4 and 5 years old</u></b>	<b><u>\$ 175.00 per week</u></b>
4 days	\$ 151.20
3 days	\$ 123.90
2 days	\$ 89.60
1 day	\$ 48.30



**Disclaimer:** Prices subject to change as required due to market conditions. We maintain the lowest prices to remain affordable, so our margins are very low. Please discuss with Director, we can work with you!

<b><u>BEFORE CARE AND AFTER CARE</u></b>	<b><u>BEFORE OR AFTER CARE RATES*</u></b>
<i>*Kindergarten through 5<sup>th</sup> Grade. Before the Bus – After the Bus for a maximum of 90 minutes each.</i>	
<b>Before <i>AND</i> After Care</b>	<b>\$ 140.00 per week</b>
4 days	\$ 120.96
3 days	\$ 99.12
2 days	\$ 71.68
1 day	\$ 38.64
<b>Before <i>OR</i> After Care Only</b>	<b>\$ 85.00 per week</b>
4 days	\$ 73.44
3 days	\$ 60.18
2 days	\$ 43.52
1 day	\$ 23.46
<i>* Before Care <u>and</u> After Care means we get your child on the bus in the morning and returns to our center in the evening - a full school day. These rates do not apply to a.m. or p.m. Pre-K programs. When we have your child for a half day, the PART-TIME PRE-KINDERGARTEN (Pre-K) RATES apply.</i>	

**SUMMER PROGRAM**

**Disclaimer:** Advanced arrangements are required for enrolling your child in summer care. Prices subject to change as required due to market conditions. We maintain the lowest prices to remain affordable, so our margins are very low. Please discuss with Director, we can work with you!

**Registration and Activity Fee (Summer Program – Due May 20, 2023)**

A non-refundable Summer Program Registration and Activity Fee is due at the beginning of each summer session in the amount of \$100 per family, regardless of how many of your little ones are here with us.

**CHILD CARE PROGRAM NOTES**

**Deposit at Time of New Enrollment**

A deposit of one week’s tuition, *in addition to the first week’s regular tuition*, is required on the Friday before the first week of attendance. This amount will be applied to the last week of childcare when a two-week notice of termination of care has been provided.

**Tuition Payment Late Fee**

A late fee of \$40.00 applied to any tuition that is not paid in full by the close of business Friday for the following week of care.

**Early or Late Drop-off**

An Early Drop-off or late Pick-up Fee of \$10.00 per quarter hour (15 min.) will be charged and is payable directly to the staff person required to be on duty. Please keep in mind a Late drop-off (after 8:30 am) is disruptive to lesson activities and morning routines.

**Payment Options**

Cashier’s Check, Cash, Personal Checks (ending soon)

Also available: Credit/Debit and the SOON TO BE REQUIRED AS ONLY METHOD OF PAYMENT - ACH through the PaySimple App!! (Free to download and join) *Ask our Owner how!!*



**Returned Check Fee**

\$36.00 – It’s what the bank charges us!

**After-Hours Charges – Late Pickup**

Our staff has family and commitments like everyone else. Please make every attempt to be prompt in picking up your child. For obvious reasons, we discourage leaving your children for the entire day on a regular basis. A typical day in childcare should only be at the most, 10 hours. We are not a babysitting service, and daily structure is paramount to the well-being of your child.

Picking your child up after operating hours results in a \$15 per quarter hour (15 minutes) charge, payable to the waiting staff member.

Our posted (and licensed) hours are strictly 6:30 a.m. to 5:30 p.m.

(*Infant hours are strictly between 7:00 a.m. to 5:00 p.m.*) Monday through Friday.

**Disclaimer:** *Prices subject to change as required due to market conditions. We maintain the lowest prices to remain affordable, so our margins are very low. Please discuss with Director, we can work with you!*

**SUMMER RATES\***

**Effective for all school-age children, all families during Summer break**

*\* There is NO single day per week availability during Summer Program.*

*\* TBK uses a simple Part-time tuition calculation to ensure that each family pays a tuition based on the number of days in attendance, with consideration to staffing requirements and adjustments.*

<b><u>Age of Child</u></b>	<b><u>Summer Weekly Tuition Rate</u></b>
<b>5 to 7 years old</b>	<b>\$ 185.00 per week</b>
4 days	\$ 159.84
3 days	\$ 130.98
2 days	\$ 94.72
<b>8 to 10 years old</b>	<b>\$ 175.00 per week</b>
4 days	\$ 151.20
3 days	\$ 123.90
2 days	\$ 89.60

THIS DOCUMENT **ALWAYS** SUPERCEDES RATES QUOTED IN PARENT HANDBOOK AS WE WORK TO KEEP ALL DOCUMENTS UPDATED CONSISTENTLY WITH INDIVIDUAL REFERENCED DOCUMENTS. THE PARENT HANDBOOK GETS REVISED IN THE MONTH OF JANUARY, EACH CALENDAR YEAR.

Thank you,

\_\_\_\_\_  
 David C Houghton, Owner

The Bay Kids, LLC  
 Childcare and Early Learning Center  
 MSDE/OCC License No. 250638  
 12990 Monticello Dr.  
 Mail to: PO Box 2179  
 Lusby, MD 20657



The Bay Kids, LLC  
Childcare and Early Learning Center  
12990 Monticello Drive  
Mail to: PO Box 2179  
Lusby, MD 20657  
Main: 410-231-2131

MSDE/OCC License Number 250638  
Page 6 of 6

410-231-2131 – Main

CONFIDENTIAL - FOUO