



THE
PERRY CONSULTING GROUP, LLC
REVENUE CYCLE SOLUTIONS



Capabilities Statement

COMPANY OVERVIEW

The Perry Consulting Group, LLC, a revenue cycle management consulting firm located in Dallas, Texas, has over 150 years of combined healthcare operations expertise, partnering with hospitals and physician groups to identify and resolve obstacles that hinder a healthy revenue cycle.

We focus on increasing revenue and stopping revenue leakage. By providing Interim Leadership support staff, completing RCM department assessments, Implementing performance and process improvements, and leveraging analytics to solve daily healthcare operational challenges.

" Bridging the gap between people, processes, and systems."

CORE COMPETENCIES

DEPARTMENT ASSESSMENT - We conduct a detailed operational assessment by benchmarking the predetermined department(s) performance and process KPIs. The evaluation consists of various methods to discover, analyze, and measure potential breakdowns. Lastly, we make recommendations for improvements.

PERFORMANCE AND PROCESS IMPROVEMENT PLAN - We partner with clients to resolve and close the identified performance, systems, and process gaps. Optimizing performance and processes to drive revenue, increase efficiency, reduce costs, increase profits, boost customer satisfaction, and optimize key performance indicators.

INTERIM OPERATIONS LEADERSHIP - Our qualified and talented, experienced revenue cycle subject matter expert leadership team drives top-performing KPIs and enhances performance.

Each senior consultant leader has over a decade of experience in revenue cycle and has experience on various A/R platforms: **Epic**, Meditech, Oracle Cerner, GE, Invision, ECW, etc. As well as have multiple certifications from Harvard Business School, ESSEC Business School, HFMA, AHIMA, and AAPC.

VIRTUAL CONSULTANT - We support various projects and initiatives, document workflows, update or write policies and procedures, and assist with day-to-day operational matters that require extensive research from a subject matter expert.

BILLING AND COLLECTION SERVICES - Our experienced billing and collector staff work and resolve current and legacy claims for all major payers.

MEDICAL CODING AUDIT - Our medical chart audit identifies inconsistent clinical coding practices that need improvement.

- We track each provider's accuracy compliance score over time for improvements.
- We provide group and one-on-one education to the providers and coders.

PROVIDER CREDENTIALING - Using CAQH solutions, we support provider credentialing, re-credentialing, and enrollment needs.

PAST PERFORMANCE

- \$8M of revenue was identified and resolved in a Revenue Integrity Project.
- \$9M of unapplied revenue was resolved in a Cash Posting Project.
- \$12M of revenue recovered in a Denial Management Project.
 - Services HFMA Lone Star Chapter - Charity Chair 2023 - 2024

DIFFERENTIATORS

- Services are economically priced and guaranteed 100% satisfaction.
- Our unique combination of revenue cycle, subject matter experts, and services is geared toward providing value and a positive return on investment.
- Proprietary medical coding audit reporting and auditing tool.
- Utilize Lean Six Sigma processes to maximize operational efficiency.
- Various A/R systems and EMR expertise. Epic experience and certified.

COMPANY INFORMATION

The Perry Consulting Group, LLC

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SAMS UNIQUE ENTITY ID., DUNS, HUB VID, NIGP COMMODITY CODES

SAMS UNIQUE ENTITY ID

- HG2GWR5L47F

DUNS

- 1008661625

HUB VID

- 1844432181600

NIGP COMMODITY CODES

- 918 - Consulting Services
- 91806 - Administrative Consulting
- 91821 - Business Consulting
- 91832 - Consulting Services (Not Otherwise Classified)
- 91875 - Management Consulting
- 94610 - Accounting and Billing Services, Including Payroll Services, 3rd Party Reimbursement for Medicare, Medicaid, Private Insurance, etc.
- 94843 - Health Information Services
- 94871 - Physician Credentialing

BUSINESS PARTNERS & CERTIFICATIONS

- HFMA - Healthcare Financial Management Association
- (HFMA) Fellow Healthcare Financial Management Association
- HITrust CSF Compliant
- HUB - Historical Underutilized Business
- WBE - Woman Business Enterprise
- MBE - Minority Business Enterprise
- (AAPC) and (AHIMA) CCS, CPC, CMC, CEDC, CPMA, CRC, CCPI, COC, and CEMC.
- (LSSYB) Lean Six Sigma White and Yellow Belt
- (IHC) Innovating in Healthcare

