



## OUR HISTORY

The Perry Consulting Group, LLC, A Revenue Cycle Management Firm located in Dallas, Texas, has over 150 years of combined healthcare expertise, partnering with hospitals and physicians to identify and resolve obstacles that hinder a healthy revenue cycle.

We focus on Increasing Revenue and Stopping Revenue Leakage. Implementing process improvement and leveraging analytics to solve daily health care operational challenges.

## WHAT WE DO

"Revenue Cycle Subject Matter Experts partner to transform and optimize your revenue cycle".

## CREDENTIALING OVERVIEW

Our credentialing team has over 10 years of experience.

- **CONTRACTS AND COMPLIANCE** - We help your practices maintain paperwork that complies with standards.
- **CONTRACTING AND CREDENTIALING** - From setting up contracts to submitting application forms to insurance companies, our dedicated team will help you get credentialed with the major insurance plans.

## DIFFERENTIATIONS

- Services are economically priced and guaranteed 100% Satisfaction.
- Our unique combination of revenue cycle, subject matter experts, and services is geared toward providing value and a positive return on investment and supports your revenue cycle needs.
- Evaluating root causes and designing long-term strategic plans.
- Proprietary Medical Coding Audit reporting tool.
- Utilize Lean Six Sigma processes to maximize operational efficiency.
- Various A/R systems and EHR expertise.

## PAST PERFORMANCE

- \$5M of revenue was identified and resolved in a Revenue Integrity Project.
- \$9M of unapplied revenue was resolved in a Cash Posting Project.
- \$12M of revenue recovered in a Denial Management Project.



THE  
**PERRY CONSULTING GROUP, LLC**  
REVENUE CYCLE SOLUTIONS



## REVENUE CYCLE CREDENTIALING & ENROLLMENTS

- Credentialing new and re-credentialing providers.
- Complete provider enrollment to various insurance plans.
- We specialize in credentialing and enrollment of clinics and medical laboratories in all 50 states.
- We complete each state payer credentialing document.
- We use CAQH Solutions.
- CAQH ProView® - This is the industry standard for providers' data collection and distribution.
- VeriFide™ - Streamlines credentialing by standardizing and automating PSV.
- SanctionsTrack® - Delivers comprehensive, multi-state information on provider licensure disciplinary actions.
- FAST TURNAROUND
  - Initial Filing: 98% in 14 days.
  - Re-Credentialing: 98% by 60 before the re-cred date.
- HIGH QUALITY
  - 98.5% accurate and complete rate.

## OUR MISSION

To provide superior revenue cycle management services for each customer engagement. To daily practice our core principles. At the same time, we deliver exceptional service and exemplary results for our clients and increase revenue.

## OUR VALUES

- Commitment to Excellence
- Integrity and Ethical Behavior
- Accountability
- Diversity and Inclusion
- Partnership and Effective Communication
- Stewardship

## CONTACT

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Please feel free to contact us today to find out more.



## OUR STRATEGY

Is to provide core end-to-end revenue cycle solutions and services that support healthcare organizations. We use different methodologies and strategies contingent on the services we provide:

- Assessment
- Optimization and Stabilization
- Interim Management
- Virtual Consulting Service
- Project Management
- Credentialing and Provider Enrollment
- Billing and Collections
- Medical Coding Audit

Then we take a hands-on approach toward analyzing and improving critical components of the revenue cycle and increasing revenue.