



## DIFFERENTIATOR

- Services are economically priced and guaranteed 100% Satisfaction.
- Our unique combination of revenue cycle, subject matter experts, and services is geared toward providing value and a positive return on investment and supports your revenue cycle needs.
- Evaluating root causes and designing long-term strategic plans.
- Proprietary Medical Coding Audit reporting tool.
- Utilize Lean Six Sigma processes to maximize operational efficiency.
- Various A/R systems and EHR expertise.

## PAST PERFORMANCE

- \$5M of revenue was identified and resolved in a Revenue Integrity Project.
- \$9M of unapplied revenue was resolved in a Cash Posting Project.
- \$12M of revenue recovered in a Denial Management Project.

## OUR HISTORY

The Perry Consulting Group, LLC, A Revenue Cycle Management Firm located in Dallas, Texas, has over 150 years of combined healthcare expertise, partnering with hospitals and physicians to identify and resolve obstacles that hinder a healthy revenue cycle.

We focus on Increasing Revenue and Stopping Revenue Leakage. Implementing process improvement and leveraging analytics to solve daily healthcare operational challenges.

## WHAT WE DO

"Revenue Cycle Subject Matter Experts partner to transform and optimize your revenue cycle".

## LEADERSHIP

Our management staff is performance-driven senior revenue cycle leaders with over two decades of revenue cycle management experience in ambulatory and facility operations settings.

We are forward-thinking subject matter experts able to increase revenue and solve complex problems through a collaborative approach—skill Sets; strong leadership, team building, analytical, and strategic planning skills.



THE  
**PERRY CONSULTING GROUP, LLC**  
REVENUE CYCLE SOLUTIONS



## REVENUE CYCLE INTERIM LEADERSHIP

We provide experienced subject matter expert leadership needed to drive top-performing KPIs, increase revenue, stop revenue leakage, and enhance staff performance through; mentorship, partnership, leadership, collaboration, and training.

Each senior consultant leader has over a decade of experience in end-to-end revenue cycle and has experience on various A/R platforms: Epic, Meditech, Cerner, GE, Invision, ECW, etc.

We provide Interim leadership for 90 days up to 2 years.

We manage by collaborating and working as a team on special projects and initiatives or handle the day-to-day function as an acting manager, director, or VP level.

## OUR MISSION

To provide superior revenue cycle management services for each customer engagement. To daily practices our core principles. At the same time, we deliver exceptional service and exemplary results for our clients and increase revenue.

## EXPERTISE

- Various AR and EMR systems
- Epic Certified
- Revenue Growth
- Interim Revenue Cycle Management
- Process Analytics and Improvement
- Denial Management Process Improvements
- HIM Revenue Integrity/Coding Audits
- General Process and Organizational Redesign - Revenue Cycle
- Assessment and Optimization
- Strategic Risk Planning
- Financial and Cost Control
- Building client partnerships
- Staffing and Productivity Analysis
- Training and Motivation

## CONTACT

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Please feel free to contact us today to find out more.



## OUR STRATEGY

Is to provide core end-to-end revenue cycle solutions and services that support healthcare organizations. We use different methodologies and strategies contingent on the services we provide:

- Assessment
- Optimization and Stabilization
- Interim Operations Leadership
- Virtual Consulting Service
- Project Management
- Credentialing and Provider Enrollment
- Billing and Collections
- Medical Coding Audit

Then we take a hands-on approach toward analyzing and improving critical components of the revenue cycle and increasing revenue.