



Job Posting: Real Estate Agents and Realtors

Company: Elizabeth Bonilla Real Estate Group

Location: Palm Springs / Coachella Valley

Position: Real Estate Agent / Realtor

Are you a passionate and driven real estate professional looking to grow your career? Elizabeth Bonilla Real Estate is seeking dynamic Real Estate Agents and Realtors to join our successful and supportive team. Whether you are an experienced agent or just getting started, we offer the tools and environment for you to thrive.

What We Offer:

- Competitive Commission Structure: Generous splits designed to reward your hard work.
- Training & Development: Ongoing mentorship, training programs, and access to the latest tools and resources.
- Marketing Support: Innovative marketing strategies and professional branding assistance to grow your client base.
- Work-Life Balance: Flexible working schedule to ensure a balanced personal and professional life.
- Team Environment: A collaborative culture where your success is supported by an experienced team.

Responsibilities:

- Assist buyers and sellers in the real estate transaction process.
- Generate and cultivate leads through networking, marketing, and referral relationships.
- Conduct property showings, open houses, and attend relevant events.
- Negotiate purchase agreements, contracts, and close real estate deals.
- Stay current on market conditions, industry trends, and regulations.

Qualifications:

- Active Real Estate License in California.
- Excellent communication and negotiation skills.
- Strong attention to detail and organizational skills.
- Self-motivated and goal-oriented.
- Ability to build relationships with clients and provide exceptional customer service.
- Experience with real estate technology tools is a plus.
- Spanish speaking is a plus

How to Apply:

If you're ready to take your Real Estate career to the next level, we want to hear from you! Please send your resume and cover letter and apply through our website bonillasellsproperties.com

Join Elizabeth Bonilla Real Estate Group and unlock your potential in a thriving market!