

Ventura Industrial Products, LLC

Falls Bounty



This summer marked a year-long personal struggle for me, which unfortunately was not finalized as anticipated. As summer changes into fall, I consider the changing season of life. Not every season brings forth abundance and sometimes we have to go through many seasons or challenges to be fruitful. The bounty of fall encourages me to go on, even with the dark days lurking ahead. Being prepared, faithful, and patient we can survive most difficulties we face. We are all a work in progress I suppose and a true test of character is said to make us stronger. Maybe I should tryout for the Ms. Olympia contest - LOL!

The fastener industry is facing numerous uncertainties as well. From the **Prop 65** issue, to increasing **Tariffs on Chinese Goods**, to **Higher Ocean Freight Rates**, we'll have a lot to discuss at the upcoming **International Fastener Expo** in **Las Vegas** next month. I can't wait to see if anyone dresses in costume in honor of the Halloween date!

Kenny Morrell of Wurth Snider Bolt solved the **Q2 Fastener Puzzle**. The answer was "Hard to Find Delivered" © Good luck solving the 2018 Q3 puzzle on the back. Be the first to email the answer to me at JV@JackieVentura.com and win a \$25 Panera Gift Card!

News

Guenter Retkowski, Vice President of International Sales, **EFC International** is pleased to announce team expansion for global growth. New team members in Shanghai, Korea, and Mexico will support EFC's expansion in targeted regions and markets, including Autonomous Vehicles, Electric Vehicles, and Industrial markets.

*There's something about autumn
that wakes up our senses and reminds us to live...*



Proud Member of the

North Coast Fastener Association!

*Please call me for Membership Information or visit
NCFA Website at www.ncfaonline.com*



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FDI Fastener Distributor Index

Report Based on Monthly Distributor Input

The **Fastener Distributor Index** has been developed by **The FCH Sourcing Network** in conjunction with the **NFDA (National Fastener Distributor Association)** and data is analyzed by **David J. Manthey, CFA of R.W. Baird** to measure the operating conditions and sentiment within the North American industrial fastener distributor sector. The **FDI** is compiled monthly from survey input provided by qualified distributors. Results are published on **Fully Threaded Radio** by Mike McNulty of **Fastener Technology International Magazine**. A historical graph of the index is provided below.

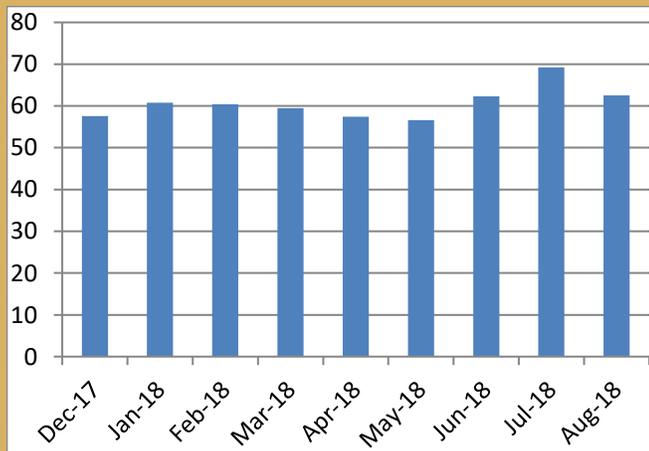
The seasonally adjusted FDI for August was 62.5, decelerating m/m vs. July's 69.2 reading. Selling conditions mirrored this overall deceleration, with the seasonally adjusted sales index coming in at 74.7 (vs. July 89.6). Qualitative commentary, however, was more consistent with the prior month, including continued concerns over tariffs and the potential for a loss of momentum. The six-month outlook generally remains favorable and was essentially unchanged vs. last month, although the Forward-Looking Indicator rebounded some to 63.4 (July 60.1).

The FDI has been developed as a service to the fastener industry and to the wider business community it serves. All survey data collected is maintained in strict confidence and is compiled for publication in index form by **R.W. Baird & Co.** No information collected or compiled through the **FDI** monthly survey is shared, sold or otherwise used outside the scope of the index.

To add your company to the FDI survey group, visit their website at www.FDIsurvey.com or contact FCH directly with additional questions at (877) 332-7836. This website can be accessed securely by registered users during the monthly open survey period, which occurs during the last week of each month. Registered users receive email reminders at the start of each open survey period.

Anything above 50 indicates growth, below 50 is retraction. The seasonally adjusted August FDI (62.5) decelerated vs. July's 69.2 reading, still strong in absolute terms but nonetheless meaningfully lower vs. last month's very bullish reading.

Please listen to Fully Threaded Radio's online podcast for a detailed analysis. www.fullythreaded.com



REPRESENTING

*C&H International
Couplings Company
The Dale Company
Disc & Belleville
EFC International
Eurolink Fastener Supply Service
Fascomp, Inc.
Rolled Threads Unlimited
Spring Bolt & Nut
Triem Industries
USA Fastener Group
Wyandotte Industries*

INDUSTRY EVENTS

2018 CALENDAR

North Coast Fastener Association

Dec 13 - Holiday Party, Forest City Shuffleboard @
6:00PM

National Shows 2018

Oct 30 – Nov 1 – International Fastener Expo 2018,
Mandalay Bay Las Vegas, NV

2018 Training

Dec 3 – 7 - Fastener Training Week (CFS Class),
Cleveland, OH

FUN FACTS

12 WEIRD AND FUN FACTS ABOUT SPORTS

By: Dave Earley

1. In 1963, major league baseball pitcher Gaylord Perry remarked, "They'll put a man on the moon before I hit a home run." On July 20, 1969, an hour after Neil Armstrong set foot on the surface of the moon, Perry hit his first, and only, home run while playing for the San Francisco Giants.
2. Retired basketball sensation Michael Jordan makes more money from Nike each year than all the Nike factory workers in Malaysia combined.
3. The Olympic flag's colors are always red, black, blue, green, and yellow rings on a field of white. This is because at least one of those colors appears on the flag of every nation on the planet.
4. The average lifespan of a major league baseball: 7 pitches.
5. Dueling is legal in Paraguay as long as both parties are registered blood donors.
6. All major league baseball umpires must wear black underwear while on the job in case their pants split.
7. In 1920, Babe Ruth out-homered every American League team. Babe Ruth wore a cabbage leaf under his cap to keep his head cool. He changed it every two innings.
8. Every year 56,000,000 people attend major league baseball games.
9. In 18th century England, gambling dens employed someone whose job was to swallow the dice if there was a police raid.
10. A Costa Rican worker who makes baseballs earns about \$2,750 annually.
11. The average American pro baseball player earns \$2,377,000 per year.
12. There are 336 dimples on a regulation golf ball.



ECONOMIC OUTLOOK

Actual	Previous	Highest	Lowest	Dates	Unit	Frequency
61.30	58.10	77.50	29.40	1948-2018	Index Points	Monthly

The Manufacturing ISM Report On Business® is based on data compiled from purchasing and supply executives nationwide. Survey responses reflect the change, if any, in the current month compared to the previous month. For each of the indicators measured (New Orders, Backlog of Orders, New Export Orders, Imports, Production, Supplier Deliveries, Inventories, Customers' Inventories, Employment and Prices), the report shows the percentage reporting each response, the net difference between the number of responses in the positive economic direction and the negative economic direction, and the diffusion index. A PMI™ reading above 50 percent indicates that the manufacturing economy is generally expanding; below 50 percent indicates that it is generally declining. This page provides the latest reported value for - United States ISM Purchasing Managers Index (PMI) - plus previous releases, historical high and low, short-term forecast and long-term prediction, economic calendar, survey consensus and news. United States ISM Purchasing Managers Index (PMI) - actual data, historical chart and calendar of releases - was last updated on June of 2018.

Source: www.tradingeconomics.com | US BUREAU OF ECONOMIC ANALYSIS

Thoughts to Ponder

“Be the change that you wish to see in the world.”

-Mahatma Gandhi

Fastener Cluster Fun

EEEDGNRNEI TOSCPNEMN _____
 KTREIOE LCPMAS _____
 MAAYDRON ERANNTNIM _____
 UNRTOGI OOPMNSCTE _____
 PRGISN TLSEE UUSNT _____
 UPHS NPIS _____
ANSWER: _____
ANSWER CLUE: Something you don't want to fall into

The puzzle answer winner will be announced in the next newsletter.

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