

# Ventura Industrial Products, LLC

## Showing Signs of Spring



Soon we will be reveling in the beauty of spring. I am ready for the warmer temps and all of the outdoor activities that come along with them!

I was able to attend the **Pac-West/NFDA/MWFA Joint Conference** earlier this month. The line-up of speakers and topics covered was outstanding! They included everything from using the *IFI Online standards* to the *Future of Fastener Distributors*, and showcased **Dirk Beveridge** with Innovative ideas for *The Path to Winning in the Age of Rapid Change*. But I have to say, I did enjoy the 70 degrees and sunshine, in between the sessions, just as much! This was a very well attended event and great networking opportunity.

Spring also kicks-off the "show season" beginning with the **NCFA Distributor Social on May 9<sup>th</sup>**, followed by the **Fastener Fair USA** in Detroit on May 22<sup>nd</sup> & 23<sup>rd</sup>. And finally, the **Fastener Tech Show** the first week of June in Chicago. I will be attending all three and hope to see you there!

Bryan James of Wurth Snider Bolt solved the **Q4 Fastener Puzzle**. The answer was "Go Stamping through the snow" ☺ Good luck solving the 2019 Q1 puzzle on the back. Be the first to email the answer to me at [JV@JackieVentura.com](mailto:JV@JackieVentura.com) and win a \$25 Panera Gift card!

## News

**Wyandotte Industries** is hosting an **Open House** in conjunction with the Fastener Fair Show in Detroit. Please contact Dan Duffield at Wyandotte for more information. (734) 283-1870 ext 128



*Proud Member of the*

*North Coast Fastener Association!*

*Please call me for Membership Information or visit  
NCFCA Website at [www.ncfaonline.com](http://www.ncfaonline.com)*



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# FDI Fastener Distributor Index

## Report Based on Monthly Distributor Input

The **Fastener Distributor Index** has been developed by **The FCH Sourcing Network** in conjunction with the **NFDA (National Fastener Distributor Association)** and data is analyzed by **David J. Manthey, CFA of R.W. Baird** to measure the operating conditions and sentiment within the North American industrial fastener distributor sector. The **FDI** is compiled monthly from survey input provided by qualified distributors. Results are published on **Fully Threaded Radio** by Mike McNulty of **Fastener Technology International Magazine**. A historical graph of the index is provided below.

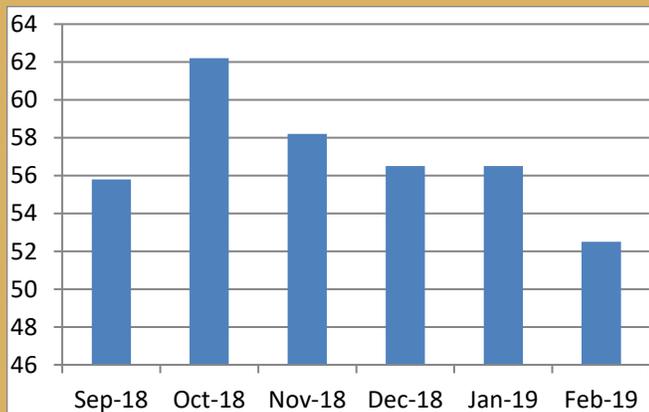
The seasonally-adjusted FDI for February was **52.5**, decelerating vs. last month's 56.5 reading and consistent with the deceleration in last month's FLI. Sales trends were weaker m/m with the seasonally adjusted sales index coming in at 51.3 (vs. January 62.2). Respondent commentary was notably more cautious this month as several respondents noted softening market conditions. The six-month outlook was a bit weaker as well and the Forward-Looking Indicator, while essentially unchanged sequentially, remained in contractionary territory.

The FDI has been developed as a service to the fastener industry and to the wider business community it serves. All survey data collected is maintained in strict confidence and is compiled for publication in index form by **R.W. Baird & Co.** No information collected or compiled through the **FDI** monthly survey is shared, sold or otherwise used outside the scope of the index.

**To add your company to the FDI survey group**, visit their website at [www.FDIsurvey.com](http://www.FDIsurvey.com) or contact FCH directly with additional questions at (877) 332-7836. This website can be accessed securely by registered users during the monthly open survey period, which occurs during the last week of each month. Registered users receive email reminders at the start of each open survey period.

Anything above 50 indicates growth, below 50 is retraction. The seasonally adjusted February FDI (52.5) decreased m/m to the lowest reading since April 2017, consistent with a weak January FLI reading. The sales index also decelerated as only 21% of respondents saw higher than seasonally expected sales in February.

Please listen to Fully Threaded Radio's online podcast for a detailed analysis. [www.fullythreaded.com](http://www.fullythreaded.com)



## REPRESENTING

*BTM Manufacturing  
C&H International  
Couplings Company  
Disc & Belleville  
EFC International  
Eurolink Fastener Supply Service  
Fascomp, Inc.  
Mr. Washerman  
Rolled Threads Unlimited  
Spring Bolt & Nut  
Triem Industries  
USA Fastener Group  
Wyandotte Industries*

## INDUSTRY EVENTS

2019 CALENDAR

### North Coast Fastener Association

May 9 – Distributor Social, Crowne Plaza Hotel Independence, OH

June 18 – Night at the Ballpark, Progressive Field Cleveland, OH

Sept 5 – Screw Open Golf Outing, Valleaire Golf Club Hinckley, OH

Dec 12 – Holiday Bash, Location TBD

### National Shows 2019

May 22-23 - Fastener Fair USA, Cobo Center Detroit, MI

June 3-5 – Fastener Tech/MWFA Show Rosemont, IL

Sept 17-19 – International Fastener Expo 2018, Mandalay Bay Las Vegas, NV

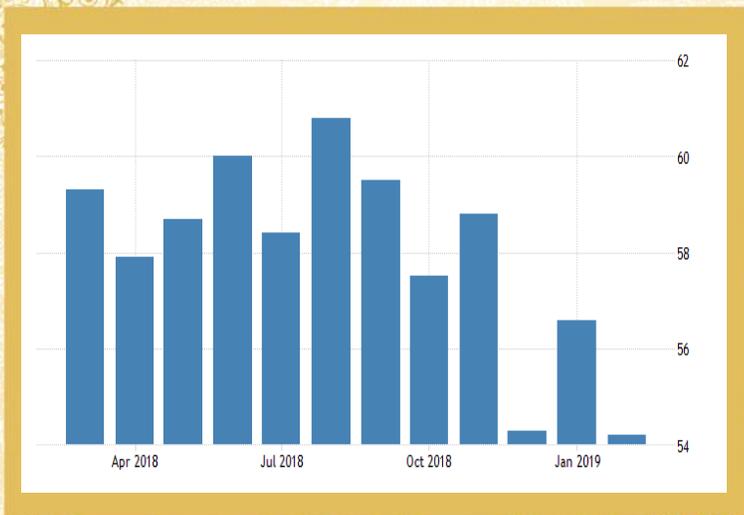
### 2019 Training

April 1-4 - Fastener Training Week (CFS Class), Cleveland, OH

Aug 19-23 – Fastener Training Week (CFS Class) Chicago, IL

**FUN FACTS**  
**15 WEIRD SCIENCE FACTS**  
*By: Dave Earley*

1. The moon is moving away from the Earth at a tiny, although measurable, rate every year. 85 million years ago it was orbiting the Earth about 35 feet from the planet's surface.
2. The star Antares is 60,000 times larger than our sun. If our sun were the size of a softball, the star Antares would be as large as a house.
3. In Calama, a town in the Atacama Desert of Chile, it has never rained.
4. At any given time, there are 1,800 thunderstorms in progress over the earth's atmosphere.
5. Erosion at the base of Niagara Falls has caused the falls to recede approximately seven miles over the past 10,000 years.
6. A ten-year-old mattress weighs double what it did when it was new due to debris that it absorbs over time. That debris includes dust mites (their droppings and decaying bodies), mold, millions of dead skin cells, dandruff, animal and human hair, secretions, excretions, lint, pollen, dust, soil, sand, and a lot of perspiration, which the average person loses at a rate of a quart a day. Good night!
7. Every year 16 million gallons of oil runs off pavement into streams, rivers, and eventually, oceans in the United States. This is more oil than was spilled by the Exxon Valdez.
8. In space, astronauts cannot cry because there is no gravity and tears can't flow.
9. Most lipstick contains fish scales.
10. A "jiffy" is an actual unit of time: 1/100th of a second.
11. If you have three quarters, four dimes, and four pennies you have \$1.19. you also have the largest possible amount of money in coins without being able to make change for a dollar.
12. Leonardo Da Vinci invented scissors.
13. Recycling one glass jar saves enough energy to operate a television for three hours.
14. The cigarette lighter was invented before the match.
15. The main library at Indiana University sinks over an inch a year. When it was designed engineers failed to take into account the weight of all the books that would occupy the building.



**ECONOMIC OUTLOOK**

Actual	Previous	Highest	Lowest	Dates	Unit	Frequency
54.20	56.60	77.50	29.40	1948-2018	Index Points	Monthly

The Manufacturing ISM Report On Business® is based on data compiled from purchasing and supply executives nationwide. Survey responses reflect the change, if any, in the current month compared to the previous month. For each of the indicators measured (New Orders, Backlog of Orders, New Export Orders, Imports, Production, Supplier Deliveries, Inventories, Customers' Inventories, Employment and Prices), the report shows the percentage reporting each response, the net difference between the number of responses in the positive economic direction and the negative economic direction, and the diffusion index. A PMI™ reading above 50 percent indicates that the manufacturing economy is generally expanding; below 50 percent indicates that it is generally declining. This page provides the latest reported value for - United States ISM Purchasing Managers Index (PMI) - plus previous releases, historical high and low, short-term forecast and long-term prediction, economic calendar, survey consensus and news. United States ISM Purchasing Managers Index (PMI) - actual data, historical chart and calendar of releases - was last updated on March of 2019.

Source: [www.tradingeconomics.com](http://www.tradingeconomics.com) | US BUREAU OR ECONOMIC ANAYLSIS

*Thoughts to Ponder*

*“Every day is a new beginning, take a deep breath and start again.”*

- Unknown

# Fastener Cluster Fun

DHDEERAT TOUSR PDC

TLOUSB

ETBN RWIE

AAMDTEOU UTGITNC

TUMCSO IINSSEFCCTOAP

ANSWER:

ANSWER CLUE: *What we are all happy about*

The puzzle answer winner will be announced in the next newsletter.

## Ventura Industrial Products, LLC

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