

Ventura Industrial Products, LLC

Spring Forward



Hard to believe the first quarter of 2021 has been wrapped up. And, I'm certainly tired of still being masked up!! Who knew this was going to be an ongoing thing that lasted for over a year?! I look forward to the day when we are past this and can conduct our lives in some sort of normal manner.

It seems that everyone is very busy, and a lot of my customers are still working from home! It is interesting that the individuals that still have home offices are all reporting that they love the work environment and are more productive at home as opposed to going to the office.

Reports and advertisements are surfacing that we'll be involved back in some industry shows beginning this summer with the **NCFA Distributor Social** in July. This will be held at a new venue in Strongsville, Ohio. I remain optimistic, and hope mandates are lifted, employees are back at work by then, and it takes place! I would love to hear your thoughts and if you have plans on attending any of the upcoming shows listed in the events section!

Crystal R. from Omni Fasteners solved the **Q4 Fastener Puzzle**. The answer was "A Real Nutcracker" ☺ Good luck solving the 2021 Q1 puzzle on the back. Be the first to email the answer to me at JV@JackieVentura.com and win a \$25 Panera Gift card!

News

Goebel Fasteners – Now has All Sizes of A4/T316 Stainless Rivets In Stock

Goebel Fasteners – Expands M-Grip Lockbolt Line to include 1/4"
Now Representing **Choice Fasteners** for Studs and Stud Bolting



Proud Member of the

North Coast Fastener Association!

*Please call me for Membership Information or visit
NCFA Website at www.ncfaonline.com*



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FDI Fastener Distributor Index

Report Based on Monthly Distributor Input

The **Fastener Distributor Index** has been developed by **The FCH Sourcing Network** in conjunction with the **NFDA (National Fastener Distributor Association)** and data is analyzed by **David J. Manthey, CFA** of **R.W. Baird** to measure the operating conditions and sentiment within the North American industrial fastener distributor sector. The **FDI** is compiled monthly from survey input provided by qualified distributors. Results are published on **Fully Threaded Radio** by Mike McNulty of **Fastener Technology International Magazine**. A historical graph of the index is provided below.

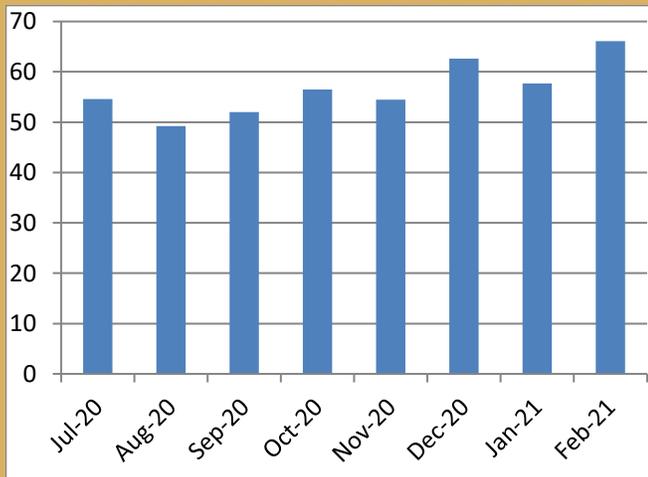
The seasonally adjusted Fastener Distributor Index (FDI) for February saw strong m/m improvement with a reading of **66.1**. The sales index surged as two-thirds of respondents saw sales that were above seasonal expectations in a normally seasonally softer month. The Forward-Looking Indicator (FLI) also saw a significant m/m acceleration, reaching a record high of **73.9** signaling additional expansionary demand conditions in the months ahead. Net, we believe February was a strong month for most fastener distributors relative to expectations.

The FDI has been developed as a service to the fastener industry and to the wider business community it serves. All survey data collected is maintained in strict confidence and is compiled for publication in index form by **R.W. Baird & Co.** No information collected or compiled through the **FDI** monthly survey is not shared, sold or otherwise used outside the scope of the index.

To add your company to the FDI survey group, visit their website at www.FDIsurvey.com or contact FCH directly with additional questions at (877) 332-7836. This website can be accessed securely by registered users during the monthly open survey period, which occurs during the last week of each month. Registered users receive email reminders at the start of each open survey period.

Anything above 50 indicates growth, below 50 is retraction. The seasonally adjusted February FDI (66.1) saw solid growth relative to last month's 57.7 reading. A robust 69% of respondents saw better than seasonally expected sales in February, which is consistent with levels seen over the last three months.

Hear further FDI commentary as Brighton Best International president, *Jun Xu* joins *Fastener Technology International* editor Mike McNulty on *Fully Threaded Radio* episode 162. www.fullythreaded.com.



REPRESENTING

AIM Test Labs
C&H International
Choice Fasteners
Couplings Company
Dale Company
Disc & Belleville
EFC International
Eastern Industrial Products
Eurolink Fastener Supply Service
Fascomp, Inc.
Goebel Fasteners
One Stop Packaging
Spring Bolt & Nut
Triem Industries
Wyandotte Industries

INDUSTRY EVENTS

2020-2021 CALENDAR

North Coast Fastener Association

Distributor Social – Holiday Inn Strongsville, OH

July 8, 2021

*Additional 2021 Events TBD

National Shows 2021

Midwest Fastener Association – Elk Grove Village IL
Fastener Show/Golf Outing
August 16 – 19 2021

International Fastener Expo -Las Vegas, NV
September 21-23 2021

STAFDA – Charlotte, NC
November 7-9 2021

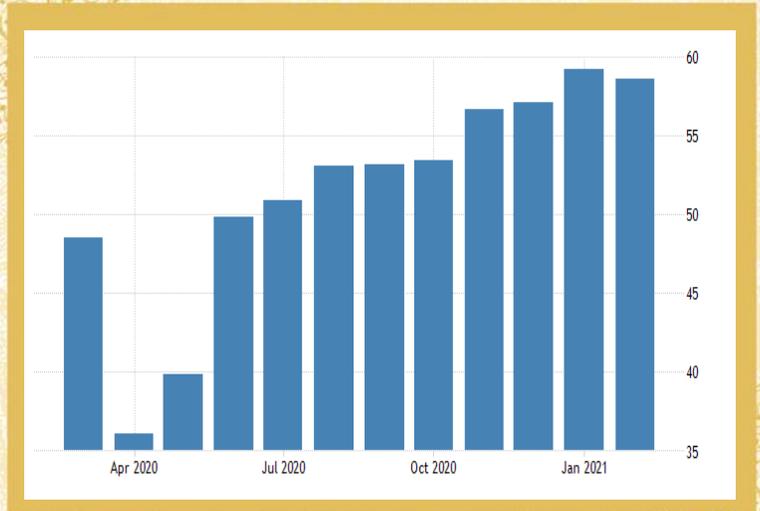
Fastener Fair – Cleveland, OH
November 8-10 2021

*Moved from June 2021

FUN FACTS

11 COOL FACTS ABOUT THE ENGLISH LANGUAGE

1. No word in the English language rhymes with month, orange, silver, or purple.
2. The "sixth sick sheik's sixth sheep's sick" is said to be the toughest tongue twister in the English language.
3. "Go," is the shortest complete sentence in the English language.
4. The phrase "rule of thumb" is derived from an old English law which stated that you couldn't beat your wife with anything wider than your thumb.
5. The term "the whole 9 yards" came from WWII fighter pilots in the South Pacific. When arming their airplanes on the ground, the .50 caliber machine gun ammo belts measured exactly 27 feet, before being loaded into the fuselage. If the pilots fired all their ammo at a target, it got "the whole 9 yards."
6. There are only four words in the English language which end in "-dous": tremendous, horrendous, stupendous, and hazardous.
7. The word "testify" is based on the Ancient Roman practice of making men swear on their testicles when making a statement in court.
8. In England in the 1880s, "pants" was considered a dirty word.
9. According to many language experts, the most difficult kind of phrase to create is a palindrome, a sentence or group of sentences that reads the same backward and forward. A few examples:
 - Red rum, sir, is murder.
 - Ma is as selfless as I am.
 - Nurse, I spy gypsies. Run!
 - A man, a plan, a canal - Panama.
 - He lived as a devil, eh?
10. The dot that appears over the letter i is called a "tittle."
11. If you were to spell out numbers, you would have to go until 1,000 until you would find the letter A.



ECONOMIC OUTLOOK

Actual	Previous	Highest	Lowest	Dates	Unit	Frequency
58.60	59.20	77.50	29.40	1948-2018	Index Points	Monthly

The Manufacturing ISM Report On Business® is based on data compiled from purchasing and supply executives nationwide. Survey responses reflect the change, if any, in the current month compared to the previous month. For each of the indicators measured (New Orders, Backlog of Orders, New Export Orders, Imports, Production, Supplier Deliveries, Inventories, Customers' Inventories, Employment and Prices), the report shows the percentage reporting each response, the net difference between the number of responses in the positive economic direction and the negative economic direction, and the diffusion index. A PMI™ reading above 50 percent indicates that the manufacturing economy is generally expanding; below 50 percent indicates that it is generally declining. This page provides the latest reported value for - United States ISM Purchasing Managers Index (PMI) - plus previous releases, historical high and low, short-term forecast and long-term prediction, economic calendar, survey consensus and news.

Source: www.tradingeconomics.com | US BUREAU OF ECONOMIC ANALYSIS

Thoughts to Ponder

“There are many ways of going forward, but only one way of standing still.”

– Franklin D. Roosevelt



Fastener Cluster Fun

EIISCRPON ERDCAF STDSU --- --- ---

IHGI TEEGNTTIR TASRP --- --- ---

IATLCRI TLNPAPCOI --- --- ---

OTH OEGFDRF TBLSO --- --- ---

CORSEYAND NNMGCAHI --- --- ---

ANSWER: --- --- ---

Clue: Where to go for seasonal fasteners?

The puzzle answer winner will be announced in the next newsletter.

Ventura Industrial Products, LLC

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