

Ventura Industrial Products, LLC

Summer of Strangeness



I continue to work hard promoting the companies I represent, but in a strangely different way. Apparently, you can teach an old dog new tricks!

Social media has never been my thing, but as of late, I have used it more than I ever thought imaginable. If you follow me on LinkedIn or Twitter, I'm sure you have seen my posts spotlighting some of my Principals. My email blasts have become a bit more frequent as well and I'll continue to utilize these tools until I can see you face-to-face (less masks) again!

I have also added brief videos on my website to help you learn more about the companies I represent. This is my first go at that type of marketing and I really dislike being on camera. It's kind of like eating ice cream for me – brain freeze!! So check back frequently for modifications if you're interested in that type of thing. You can also reach me the “old-fashioned way” via phone.....or email!

No one solved the **Q1 Fastener Puzzle**. The answer was “This Virus is Nuts” ☺ Good luck solving the 2020 Q2 puzzle on the back. Be the first to email the answer to me at **JV@JackieVentura.com** and win a \$25 Panera Gift card!

News

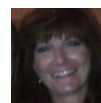
EFC International has moved their Chicago warehouse to a new 64,000 Sq Ft location in Hanover Park, IL.

I am now representing **Goebel Fasteners** a supplier of Blind Rivets, Rivet Nuts & Insertion Tools.



**Proud Member of the
North Coast Fastener Association!**

*Please call me for Membership Information or visit
NCFA Website at www.ncfaonline.com*



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FDI Fastener Distributor Index

Report Based on Monthly Distributor Input

The **Fastener Distributor Index** has been developed by **The FCH Sourcing Network** in conjunction with the **NFDA (National Fastener Distributor Association)** and data is analyzed by **David J. Manthey, CFA** of **R.W. Baird** to measure the operating conditions and sentiment within the North American industrial fastener distributor sector. The **FDI** is compiled monthly from survey input provided by qualified distributors. Results are published on **Fully Threaded Radio** by Mike McNulty of **Fastener Technology International Magazine**. A historical graph of the index is provided below.

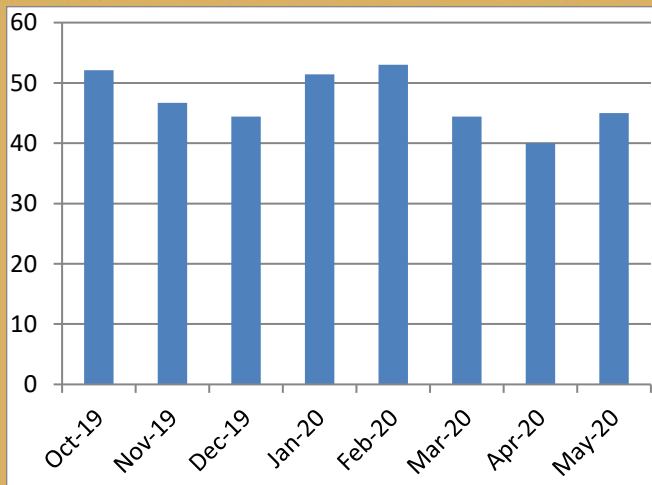
The seasonally adjusted Fastener Distributor Index (FDI) for May was **45.0**, showing signs of recovery as states began reopening and some manufacturing/construction customers resumed operations. Sales trends on a seasonally adjusted basis improved m/m, albeit off a very low base. The six-month outlook also improved to a more normalized level. Net, conditions remain very weak but are showing signs of improving, potentially signaling April was the bottoming in activity level for most participants.

The seasonally adjusted FLI increased to **43.9**, a sharp uptick from last month's 36.2. Respondents are on balance once again feeling more optimistic than pessimistic about the six month outlook, while employment has also started to return to more normal levels.

The FDI has been developed as a service to the fastener industry and to the wider business community it serves. All survey data collected is maintained in strict confidence and is compiled for publication in index form by **R.W. Baird & Co.** No information collected or compiled through the **FDI** monthly survey is shared, sold or otherwise used outside the scope of the index.

To add your company to the **FDI** survey group, visit their website at www.FDIsurvey.com or contact FCH directly with additional questions at (877) 332-7836. This website can be accessed securely by registered users during the monthly open survey period, which occurs during the last week of each month. Registered users receive email reminders at the start of each open survey period.

Anything above 50 indicates growth, below 50 is retraction. The seasonally adjusted May FDI (45.0) increased from the previous month, April (41.5). Hear further FDI analysis with Marc Strandquist of Optimas who will join *Fastener Technology International* editor Mike McNulty on *Fully Threaded Radio* episode 153 available on 6/18/20. www.fullythreaded.com.



REPRESENTING

AIM Test Labs
C&H International
Couplings Company
Dale Company
Disc & Belleville
EFC International
Eastern Industrial Products
Eurolink Fastener Supply Service
Fascomp, Inc.
Goebel Fasteners
Mr. Washerman
One Stop Packaging
Spring Bolt & Nut
Triem Industries
USA Fastener Group
Wyandotte Industries

INDUSTRY EVENTS

2020 CALENDAR

North Coast Fastener Association

July 30th – Night at the Ballpark,
Progressive Field, Cleveland, OH

Sept 9 – Distributor Social

Sept 10 – Screw Golf Open,
Valleaire Golf Club, Hinckley, OH

Additional 2020 events to be announced.

National Shows 2020

*April 21-23 – Taiwan Fastener Show,
Kaohsiung, Taiwan ***Changed to Oct 14-16**

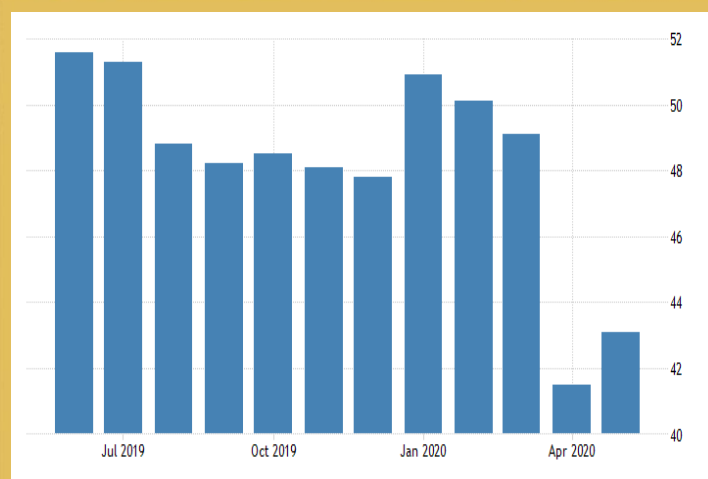
*May 18-20 - Fastener Fair, Charlotte, NC
***Changed to July 12-14 – Cancelled**
Moved to Cleveland March 23-25, 2021

Sept 28-30 – International Fastener Expo,
Las Vegas, NV

FUN FACTS

18 STRANGE FACTS ABOUT THE USA

1. Number of US states that claim test scores in their elementary schools are above national average: 50%.
2. One in every four Americans has appeared on television.
3. In 1998, more fast-food employees were murdered on the job than police officers.
4. There are more collect calls on Father's Day than any other day of the year.
5. Title 14, Section 1211, of the Code of Federal Regulations, implemented on July 16, 1969, makes it illegal for U. S. citizens to have any contact with extraterrestrials or their vehicles.
6. There are more cars in Southern California than there are cows in India.
7. Percentage of Americans who say that God has spoken to them: 36%.
8. Average number of people airborne over the US any given hour: 61,000.
9. Portion of land in the US owned by the government: 1/3.
10. Ninety percent of New York City cabbies are recently arrived immigrants.
11. In 21 states, Wal-Mart is the single largest employer.
12. It's against the law in Kansas to catch fish with your bare hands.
13. Maine is the only state a one-syllable name.
14. There are 2,000,000 millionaires in the United States.
15. The United States has five percent of the world's population, but twenty-five percent of the world's prison population.
16. It is illegal to hunt camels in the state of Arizona.
17. In the United States, a pound of potato chips costs two hundred times more than a pound of potatoes.
18. More than 2 billion pencils are manufactured each year in the United States. If these were laid end to end they would circle the world nine times. The average lead pencil will draw a line 35 miles long or write approximately 50,000 English words.



ECONOMIC OUTLOOK

Actual	Previous	Highest	Lowest	Dates	Unit	Frequency
43.10	41.50	77.50	29.40	1948-2018	Index Points	Monthly

The Manufacturing ISM Report On Business® is based on data compiled from purchasing and supply executives nationwide. Survey responses reflect the change, if any, in the current month compared to the previous month. For each of the indicators measured (New Orders, Backlog of Orders, New Export Orders, Imports, Production, Supplier Deliveries, Inventories, Customers' Inventories, Employment and Prices), the report shows the percentage reporting each response, the net difference between the number of responses in the positive economic direction and the negative economic direction, and the diffusion index. A PMI™ reading above 50 percent indicates that the manufacturing economy is generally expanding; below 50 percent indicates that it is generally declining. This page provides the latest reported value for - United States ISM Purchasing Managers Index (PMI) - plus previous releases, historical high and low, short-term forecast and long-term prediction, economic calendar, survey consensus and news.

Source: www.tradingeconomics.com | US BUREAU OF ECONOMIC ANALYSIS

Thoughts to Ponder

"The greatest enemy of knowledge is not ignorance, it's the illusion of knowledge."

~ Daniel J. Boorstin

Fastener Cluster Fun

UILMT PRIG NIBDL TVREI

ITREV UTNS

RSIINNEOT OONTILG

TDDEERAH SNSTIRE

TLRRAUTSUC NBLDI ERVTI

ANSWER: _____

Clue: Have fun this summer

The puzzle answer winner will be announced in the next newsletter.

Ventura Industrial Products, LLC

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