

Ventura Industrial Products, LLC

Falling Like Crazy

The leaves will soon be dropping (along with some other things) but it was great to see some fastener friends throughout the summer! While some of my customer are still working from home, many have resumed normal operations and are back to work. The **NCFA Distributor Social** was well attended in July, and we are working on a new venue for next year and will be switching it back to a May date.

Just after the social I headed out to the **MWFA Table Top Show** that took place in Chicago mid-August. It was also well attended and fun to see everyone all gussied up in their formal wear for the 75th Anniversary dinner celebration!

I decided to skip the **International Fastener Expo** this year due to the mask mandates put into place by Las Vegas. Several of my lines chose not to exhibit and many distributors decided to pass as well. A lot of companies told me they are waiting for the **Fastener Fair USA Show** which is to be held on November 8-10, 2021 in Cleveland, Ohio.

I had two winners solve the **Q2 Fastener Puzzle** on the same day! Mike Deel from Alma Bolt and Chris Underwood of SW Anderson. The answer was "Spring Bolt and Nut" ☺ Good luck solving the 2021 Q3 puzzle on the back. Be the first to email the answer to me at JV@JackieVentura.com and win a \$25 Panera Gift card!



News

Goebel Fasteners – Introduces New 18V Lithium-Ion Cordless Tool Line

SmartCert – Now doing demos with ROI calculator for QR code cert tracking. Call for a zoom meeting.



Proud Member of the

North Coast Fastener Association!

*Please call me for Membership Information or visit
NCFA Website at www.ncfaonline.com*



Ventura Industrial Products, LLC

Telephone: 330-467-0102 Fax: 330-467-0108

Mobile Phone: 216-338-8485

Email: JV@JackieVentura.com

WWW.JACKIEVENTURA.COM

FDI

Fastener Distributor Index

Report Based on Monthly Distributor Input

The **Fastener Distributor Index** has been developed by **The FCH Sourcing Network** in conjunction with the **NFDA (National Fastener Distributor Association)** and data is analyzed by **David J. Manthey, CFA** of **R.W. Baird** to measure the operating conditions and sentiment within the North American industrial fastener distributor sector. The **FDI** is compiled monthly from survey input provided by qualified distributors. Results are published on **Fully Threaded Radio** by Mike McNulty of **Fastener Technology International Magazine**. A historical graph of the index is provided below.

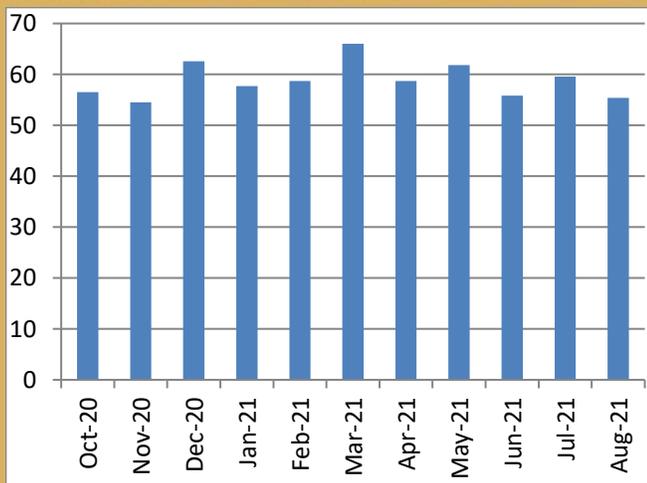
The August seasonally adjusted Fastener Distributor Index (FDI) cooled m/m as raw material, freight, and labor constraints partially hindered growth, although the index remained firmly in expansionary/growth territory at **55.4**. Commentary pointed to a strong supply-demand imbalance, labor shortages, accelerating pricing, and overseas supply chain difficulties. The Forward-Looking Indicator (FLI) improved nicely climbing to **73.0** on both a better six-month outlook and very low inventory levels for respondents and customers,

The FDI has been developed as a service to the fastener industry and to the wider business community it serves. All survey data collected is maintained in strict confidence and is compiled for publication in index form by **R.W. Baird & Co.** No information collected or compiled through the **FDI** monthly survey is not shared, sold or otherwise used outside the scope of the index.

To add your company to the **FDI** survey group, visit their website at www.FDIsurvey.com or contact FCH directly with additional questions at (877) 332-7836. This website can be accessed securely by registered users during the monthly open survey period, which occurs during the last week of each month. Registered users receive email reminders at the start of each open survey period.

Anything above 50 indicates growth, below 50 is retraction. The seasonally adjusted August FDI (55.4) moderated from last month's 59.6, reflecting lower employment levels and a softer seasonally adjusted sales index (-7.7 m/m).

Hear further FDI commentary as *Star Stainless*, National Sales Manager, **Bryan Wheeler** joins *Fastener Technology International* Editor **Mike McNulty** on *Fully Threaded Radio* episode 168. www.fullythreaded.com.



REPRESENTING

AIM Test Labs
C&H International
Choice Fasteners
Couplings Company
Dale Company
Disc & Belleville
EFC International
Eastern Industrial Products
Eurolink Fastener Supply Service
Fascomp, Inc.
Goebel Fasteners
One Stop Packaging
SmartCert
Spring Bolt & Nut
Tool-X
Triem Industries
Wyandotte Industries

INDUSTRY EVENTS

2021 CALENDAR

North Coast Fastener Association

Christmas Party – December
 Top Golf, Independence, OH

National Events 2021

Southwest/Pac-West Joint Conference
 San Antonio, TX
 October 20-23 2021

STAFDA – Charlotte, NC
 November 7-9 2021

Fastener Fair – Cleveland, OH
 November 8-10 2021
 *Moved from June 2021

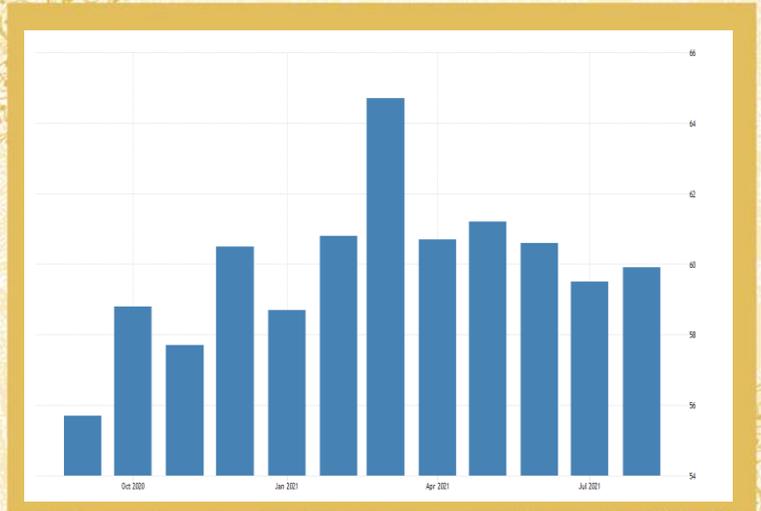
FTI Training Week – November 29 – Dec 3
 Los Angeles, CA


 Jackie Ventura

FUN FACTS

11 FUN FACTS ABOUT MACHINES AND TECHNOLOGY

1. The microwave was invented after a researcher walked by a radar tube and the chocolate bar in his pocket melted.
2. 23% of all photocopier faults worldwide are caused by people sitting on them and photocopying their butts.
3. "Stewardesses" is the longest word that is typed using only the left hand.
4. 71% of office workers stopped on the street for a survey agreed to give up their computer passwords in exchange for a chocolate bar.
5. The electric chair was invented by a dentist.
6. A Boeing 767 airliner is made of 3,100,000 separate parts.
7. The first FAX machine was patented in 1843, 33 years before Alexander Graham Bell demonstrated the telephone.
8. Hershey's Kisses are called that because the machine that makes them looks like it's kissing the conveyor belt.
9. "Typewriter" is the longest word that can be made using the keys on only one row of the keyboard.
10. In 1980, there was only one country in the world with no telephones: Bhutan.
11. More than 50% of the people in the world have never made or received a telephone call.



ECONOMIC OUTLOOK

Actual	Previous	Highest	Lowest	Dates	Unit	Frequency
59.90	59.50	77.50	29.40	1948-2021	Index Points	Monthly

ISM Manufacturing PMI Tops Forecasts

The ISM Manufacturing PMI increased to 59.9 in August of 2021 from 59.5 in July, beating forecasts of 58.6. New orders (66.7 vs 64.9 in July), production (60 vs 58.4) and inventories (65.2 vs 48.9) increased and price pressures eased (79.4 vs 85.7, the lowest since December). On the other hand, employment contracted (49 vs 52.9, the lowest since November). "Panelists reported that their companies and suppliers continue to struggle at unprecedented levels to meet increasing demand. All segments of the manufacturing economy are impacted by record-long raw-materials lead times, continued shortages of critical basic materials, rising commodities prices and difficulties in transporting products. However, optimistic panel sentiment remained strong", Timothy Fiore, Chair of the ISM said.

2021-09-01 Source: www.tradingeconomics.com | US BUREAU OF ECONOMIC ANALYSIS

Thoughts to Ponder

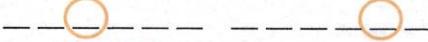
"Wisdom is knowing the right path to take. Integrity is taking it."

— Anonymous



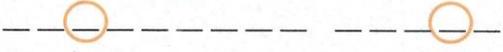
Fastener Cluster Fun

IDE UTC SKATGSE 

DLEOMD BRUEBR 

GNIRSO 

HDSVIAEE CEKDBA 

LCASTPEIY LASSE 

ANSWER: _____

Clue: What every salesperson enjoys doing?

The puzzle answer winner will be announced in the next newsletter.

Ventura Industrial Products, LLC

9520 S. Skyland Drive
Macedonia, OH 44056

