

Ventura Industrial Products, LLC

Winter Wonderland



While it's pretty and much appreciated during the holiday season, I usually can't wait for the winter season to be over! The good news is that all of the hustle and bustle and planning and spreading good cheer makes the first few weeks go by quickly! Yes, folks, we are one month closer to spring!!

I really enjoyed the "Pop-Up Happy Hour" at **The MGM Northfield Park Casino!** It was great having a pre-celebration with **Dan Duffield** of **Wyandotte Industries** the day prior to the **NCFCA Christmas Party** at **Forest City Shuffleboard**. A good time was had by all at both events.

However, I have to say it's hard to top the **NFDA Executive Summit** that took place in Naples in early November! And a special thank you to **Tracey Lumia** and **Leo Coar** of **Distributor's Link Magazine** for hosting the entire group on a Sunset Dinner Cruise! It was a lovely evening with great music and thoroughly relaxing and enjoyable!

No one solved the **Q3 Fastener Puzzle**. The answer was "Seal things up for winter" © Good luck solving the 2019 Q4 puzzle on the back. Be the first to email the answer to me at **JV@JackieVentura.com** and win a \$25 Panera Gift card!

News

It is with deepest sympathy to have to pass along the news that **Jerry Szpondowski, Sr.** of **Wyandotte Industries** has passed away. Jerry was the second-generation owner of Wyandotte and is succeeded by his son Jerry, Jr. who is taking over the helm after working for the family business for years.



**Proud Member of the
North Coast Fastener Association!**

**Please call me for Membership Information or visit
NCFCA Website at www.ncfaonline.com**



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FDI Fastener Distributor Index

Report Based on Monthly Distributor Input

The **Fastener Distributor Index** has been developed by **The FCH Sourcing Network** in conjunction with the **NFDA (National Fastener Distributor Association)** and data is analyzed by **David J. Manthey, CFA of R.W. Baird** to measure the operating conditions and sentiment within the North American industrial fastener distributor sector. The **FDI** is compiled monthly from survey input provided by qualified distributors. Results are published on **Fully Threaded Radio** by Mike McNulty of **Fastener Technology International Magazine**. A historical graph of the index is provided below.

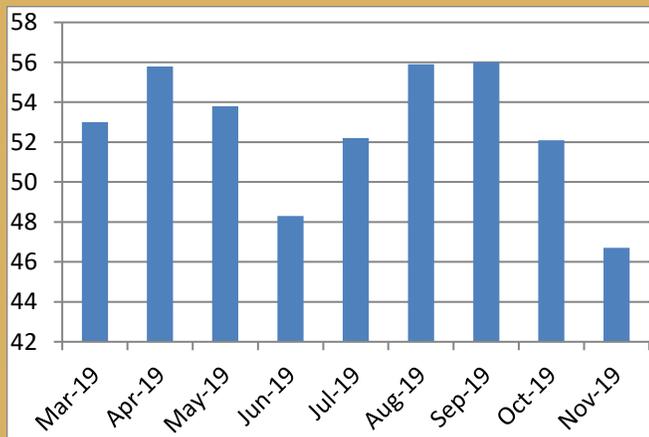
The seasonally adjusted Fastener Distributor Index (FDI) for November was **46.7**, slowing sharply vs. October and dipping back into contractionary territory. Sales trends on a seasonally adjusted basis were significantly weaker m/m, with a majority of respondents' sales below expectations. The six-month outlook was modestly improved, however, and the Forward-Looking Indicator (FLI) was also slightly better. Overall, November fastener market conditions were soft following a string of four relatively solid months, but respondents' implied December forecasts are for better demand conditions given an improved (albeit still sub-50) FLI.

The FDI has been developed as a service to the fastener industry and to the wider business community it serves. All survey data collected is maintained in strict confidence and is compiled for publication in index form by **R.W. Baird & Co.** No information collected or compiled through the **FDI** monthly survey is shared, sold or otherwise used outside the scope of the index.

To add your company to the FDI survey group, visit their website at www.FDIsurvey.com or contact FCH directly with additional questions at (877) 332-7836. This website can be accessed securely by registered users during the monthly open survey period, which occurs during the last week of each month. Registered users receive email reminders at the start of each open survey period.

Anything above 50 indicates growth, below 50 is retraction. The seasonally adjusted November FDI (46.7) decreased from the previous month, October (52.1). Hear senior Baird analyst David Manthey explain the FDI in depth during *Fully Threaded Radio* episode 147, which was published on December 20th, www.fullythreaded.com.

Please listen to Fully Threaded Radio's online podcast for a detailed analysis. www.fullythreaded.com



REPRESENTING

AIM Test Labs
C&H International
Couplings Company
Dale Company
Disc & Belleville
EFC International
Eastern Industrial Products
Eurolink Fastener Supply Service
Fascomp, Inc.
Mr. Washerman
One Stop Packaging
Spring Bolt & Nut
Triem Industries
USA Fastener Group
Wyandotte Industries

INDUSTRY EVENTS

2020 CALENDAR

North Coast Fastener Association

Feb 29 – Monsters Hockey Game,
Rocket Mortgage Field House, Cleveland, OH

July 30th – Night at the Ballpark, Progressive Field,
Cleveland, OH

Sept 10 – Screw Golf Open, Valleaire Golf Club,
Hinckley, OH

Additional 2020 events to be announced.

National Shows 2020

Mar 4-7 – Pac West/NFDA Joint Conference,
Long Beach, CA

April 21-23 – Taiwan Fastener Show,
Kaohsiung, Taiwan

May 18-20 - Fastener Fair, Charlotte, NC

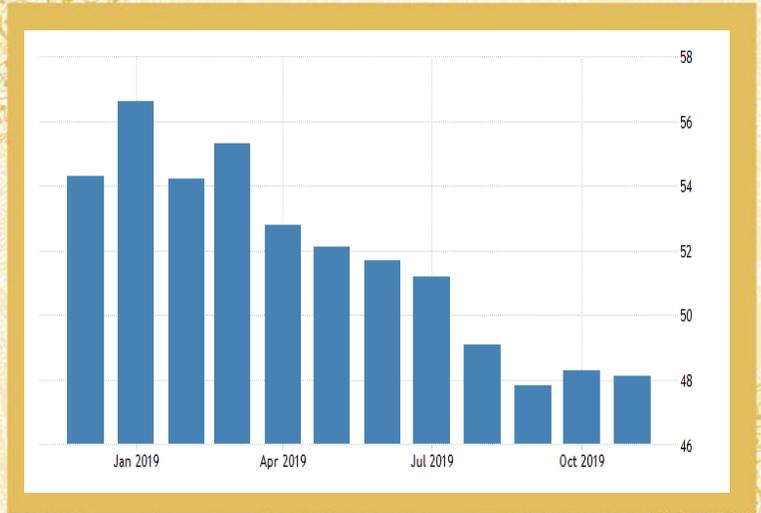
June 16 – MWFA Fastener Show

Elk Grove Village, IL

FUN FACTS

18 REALLY COOL ANIMAL FACTS

1. When opossums are "playing 'possum," they are not playing, they actually pass out from sheer terror.
2. The two-foot long bird called a Kea that lives in New Zealand likes to eat the strips of rubber around car windows.
3. Snakes are true carnivores as they eat nothing but other animals. They do not eat any type of plant material.
4. The Weddell seal can travel underwater for seven miles without surfacing for air.
5. According to tests made at the Institute for the Study of Animal Problems in Washington, D.C., dogs and cats, like people, are either right-handed or left-handed—that is, they favor either their right or left paws.
6. An iguana can stay under water for 28 minutes.
7. Crocodiles and alligators are surprisingly fast on land. Although they are rapid, they are not agile, so if you ever find yourself chased by one, run in a zigzag line. You'll lose him or her every time.
8. Horses can't vomit.
9. A crocodile cannot stick its tongue out.
10. Butterflies taste with their feet.
11. Penguins can jump as high as six feet in the air.
12. All polar bears are left-handed.
13. An eagle can kill a young deer and fly carrying it.
14. It was discovered on a space mission that a frog can throw up. The frog vomits its entire stomach out so the organ is dangling out of its mouth. Then the frog uses its forearms to dig out all of the stomach's contents and swallows the stomach back down again.
15. The leg bones of a bat are so thin that no bat can walk.
16. The katydid bug hears through holes in its hind legs.
17. Slugs have four noses.
18. Ostriches stick their heads in the sand to look for water.



ECONOMIC OUTLOOK

Actual	Previous	Highest	Lowest	Dates	Unit	Frequency
48.10	48.30	77.50	29.40	1948-2018	Index Points	Monthly

The Manufacturing ISM Report On Business® is based on data compiled from purchasing and supply executives nationwide. Survey responses reflect the change, if any, in the current month compared to the previous month. For each of the indicators measured (New Orders, Backlog of Orders, New Export Orders, Imports, Production, Supplier Deliveries, Inventories, Customers' Inventories, Employment and Prices), the report shows the percentage reporting each response, the net difference between the number of responses in the positive economic direction and the negative economic direction, and the diffusion index. A PMI™ reading above 50 percent indicates that the manufacturing economy is generally expanding; below 50 percent indicates that it is generally declining. This page provides the latest reported value for - United States ISM Purchasing Managers Index (PMI) - plus previous releases, historical high and low, short-term forecast and long-term prediction, economic calendar, survey consensus and news. United States ISM Purchasing Managers Index (PMI) - actual data, historical chart and calendar of releases - was last updated on December of 2019

Source: www.tradingeconomics.com | US BUREAU OF ECONOMIC ANALYSIS

Thoughts to Ponder

“You are confined only by the walls you build yourself.”

~ Andrew Murphy

