

CHECKLIST : THE ENTREPRENEUR MINDSET

Being an entrepreneur is hard work.

Do you have a mindset that gives you the best chance for success? Here are a few characteristics that many entrepreneurs share. See where you fall.

Do you have a winning mindset for succeeding as an entrepreneur?

☐ **I will succeed if I work hard enough and smart enough.**

I know perseverance is the key to success, but I can't just work long and hard. I must work long and hard on the right things.

☐ **The value I provide eventually comes back to me.**

I am focused on providing as much value as possible to the world. I understand that the more value I provide, the more income I receive. I do my best to increase the amount and the quality of value I create.

☐ **I invest my time and money wisely.**

My time and financial resources are limited, so I allocate them intelligently. I know which aspects of my business require most of my time and money.

☐ **It's essential to know and understand the truth of the situation.**

I avoid making assumptions and I keep my ego out of my decisions. I am open and committed to understanding the reality of every situation I face. I make intelligent decisions based on the facts.

☐ **My choice of employees can make or break me.**

One bad employee can create significant challenges. The right employees can free my time and take my business to the next level.

☐ **I will be better tomorrow than I was today.**

I use what I learn daily to improve myself and my approach to my business. I am getting better and stronger each day.

☐ **I can find a solution to any obstacle.**

It doesn't matter what has gone wrong. I know that I can find a way to resolve the situation.