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Jim Weidner

HOME INTEGRITY HOME INSPECTION

A Calming, Educational Approach to Home Inspection

JIM WEIDNER IS A MAN WHO HAS SEEN AND DONE IT ALL, WHEN IT COMES TO THE CONSTRUCTION SIDE OF THE REAL ESTATE WORLD. AFTER A LONG AND SUCCESSFUL CAREER IN DESIGN AND CONSTRUCTION, JIM HAS NOW USED HIS EXTENSIVE EXPERIENCE TO ESTABLISH HOME INTEGRITY HOME INSPECTION, WHICH PROVIDES HOME INSPECTIONS FOR REAL ESTATE AGENTS AND THEIR HOME BUYERS AND SELLERS FOR OVER SIX YEARS THROUGHOUT NORTHEAST OHIO. IN THIS ARTICLE, WE WILL DELVE INTO JIM'S BACKGROUND, HIS BUSINESS, AND WHAT SETS HIM APART FROM OTHERS IN HIS INDUSTRY.

“Reading people and understanding their emotions throughout these projects has taught me a lot,” he admits. It was also the repetition of seeing homes and repairing things that weren’t successfully or properly completed, that has his knowledge base constantly growing.”Buyers are emotional about the home they have purchased. I am there to protect them from their own emotions.”

Entering the Home Inspection Industry

In 1993 Jim started his own construction company that would eventually grow to amass over 30 employees. As he got older, he recognized the difficulties and demands of managing such a large company. He realized the time it took him away from his clients, and most importantly, his family. And eventually, it showed him how little he was enjoying the job.

By infusing his style with his long held passion to teach, Jim seemingly merged the elements that brought him joy into his career and running a business. Along with consistently teaching and guiding others, Home Integrity Home Inspection was created.”I always enjoy teaching, and this is the closest thing to it,” he beams.”I get to help young buyers learn about their home.”

Home Integrity Home Inspection: What Sets It Apart

Jim’s approach to home inspections is quite unique in that he takes pride in providing a calm and informative experience for buyers, while taking up as *little* amount of the agent’s time as possible. Jim’s wife of over 30 years, Robin, is a real estate agent working with the Wasilko Group and Howard Hanna. Because of this insight, Jim understands the complexities and importance of a thorough home inspection and having an inspector who is also an educator – not an alarmist - by your side.

In this fast-paced and volatile market, his experience and overall knowledge are vital in keeping contracts in place while still informing his buyers/sellers of any potential issues they

may face within the home they are purchasing. Jim understands that the demands of the real estate market are as important as the needs of his clients.

“When you get there,” Jim explains,”I’m typically done with the inspection of the exterior of and then we go into the house. I’m probably inside the home for an hour to an hour-and-a-half, and I’m producing the inspection report right on sight.” This means, the agent and the buyer has the report on site as soon as his work is done. He also takes a ton of pictures, crafting a detailed report, which is presented on an iPad by walking the buyer around the house and referencing the report in person.

Jim’s personality and calm demeanor set him apart from others in the industry. He is respectful of the REALTOR’S® efforts helping their buyers, efficiency, and understands that it is crucial to be accurate in his assessments. He is not there to alarm anyone or deter them from purchasing a home, but to provide accurate and detailed information.”When buyers are there, they’re nervous, and I want to calm them. I can tell them when something is common or solvable due to age,” Jim explains. He even teaches agents via classes and in-office visits, to provide certified education classes. His sole purpose for doing this is to get REALTORS® to be comfortable and trust him as their go-to home inspector.

Behind the Business

When he isn’t sharing his knowledge with agents and homebuyers, you can find Jim golfing or spending time with Robin, their two kids, Tyler and Jack, and the family dog, Oscar. His family and his character are very important to Jim.”Character describes you when people aren’t watching you...doing the right thing all the time.”

Jim Weidner is a man who has had a fascinating career in construction and has now established himself as a trusted home inspector. His unique approach to inspections, his personality, and his calm demeanor set him apart from others in the industry. He is passionate about teaching both his REALTORS® and clients, ensuring that the process of purchasing a new home can be done with confidence and enjoyment.



Early Influences

Starting out, Jim Weidner was an apprentice under his father, a finish carpenter. Jim learned the various skills needed to construct and finish a variety of homes and structures, from restoration to high end residential. This experience, combined with owning his own construction company for 26 years, has given him a wealth of knowledge and experience in the field of construction.

The last of eight kids, Jim admits his hard-working parents were an inspiration to both him and his siblings. Admittedly, he says growing up in north-east Ohio, in addition to playing competitive soccer throughout Europe, has been a major influence in his life.

However, it was growing up in that large family, combined with his years in construction, that gave him an understanding and ability to read people. Over the years, he admits he's learned how to navigate clients and their requests through the process of dealing with designers and contractors, as well as managing the sales side of the business.

WHEN CHOOSING YOUR HOME INSPECTOR - EXPERIENCE MATTERS!

WHY CHOOSE HOME INTEGRITY?

- 25+ Years in the Construction Industry
- Certified Educator
- Award-Winning Industry Innovation & Design

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