

BUYER'S ROAD MAP

PREPARING FOR CLOSING

This is the stage that an appraisal will happen and you will be reviewing terms with your lender, finalizing your loan and reviewing documents.



FINAL DETAILS

Your agent will help you start planning for your move with timelines, moving companies, utilities set ups, painters, etc.

UNDER CONTRACT

You and the Seller have agreed to the price and terms. All that is left is the mortgage commitment. The home is effectively held for you until closing.



THE CONTRACT

In most cases the contract provides you with a timeline to obtain financing, as well as time to professionally inspect the physical condition of the home. Your real estate professional will inform you of all your rights and responsibilities related to the contract.

CLOSING
This is the transfer of funds and ownership. A title company or an attorney typically acts as an independent third party to facilitate the closing.

NEGOTIATION
It may take a few tries to get it just right, but hang in there. You're on your way!

MEET WITH A REAL ESTATE PROFESSIONAL
Discuss the type of home you're looking for, including style, price and location and also your timeline.

MAKE AN OFFER
Your agent will provide you with an analysis of the market and based on that will help you decide on price and terms for your offer.



THE BUYER'S ADVANTAGE

As the home buyer, your agent's compensation is paid by the seller of the home in almost all circumstances.

GET PRE-APPROVED

You will need pay stubs, W2s and bank statements. Knowing what you can afford is crucial to a successful home shopping experience.

SEARCH FOR HOMES

The fun part! Your agent will schedule showings and help you find the perfect home.



ADVANCED SEARCH

Not all real estate websites are the same. Your real estate professional has tools and systems to ensure you see every home that meets your criteria.



HOMEOWNER!