

# Haddington Ventures, L.L.C.

### Renewable Integration and Compressed Air Energy Storage (CAES)



### Disclaimer



THIS CONFIDENTIAL PRESENTATION HAS BEEN PREPARED FROM INFORMATION OBTAINED FROM HADDINGTON VENTURES, LLC (THE "COMPANY") OR ITS AFFILIATES AND CERTAIN PUBLICLY AVAILABLE SOURCES. NO REPRESENTATION OR WARRANTY IS MADE AS TO THE ACCURACY OR COMPLETENESS OF SUCH INFORMATION. HADDINGTON VENTURES, L.L.C., THE COMPANY AND THEIR RESPECTIVE AFFILIATES (I) MAKE NO REPRESENTATIONS OR WARRANTIES WITH RESPECT TO THE INFORMATION CONTAINED HEREIN AND (II) ASSUME NO LIABILITIES FOR ANY INACCURACIES IN, OR OMISSIONS FROM, THIS PRESENTATION. THIS PRESENTATIONIS BEING FURNISHED TO YOU SOLELY FOR CONSIDERATION IN YOUR CAPACITY AS A LIMITED PARTNER OF THE RELEVANT PRIVATE EQUITY FUND THAT OWNS, DIRECTLY OR INDIRECTLY, THE COMPANY, OR AS A MEMBER OF THE ADVISORY BOARD TO SUCH FUND.

#### SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

THIS PRESENTATION CONTAINS CERTAIN "FORWARD-LOOKING" STATEMENTS (AS SUCH TERM IS DEFINED IN THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995), AND INFORMATION RELATING TO THE COMPANY AND ITS AFFILIATES THAT IS BASED ON THE BELIEFS OF THE COMPANY'S MANAGEMENT AS WELL AS ASSUMPTIONS MADE BY, AND INFORMATION CURRENTLY AVAILABLE TO THE COMPANY'S MANAGEMENT. WHEN USED IN THIS PRESENTATION, THE WORDS "PLAN", "ANTICIPATE", "BELIEVE", "ESTIMATE", "EXPECT", "WILL", "PROJECT" AND "INTEND" AND WORDS OR PHRASES OF SIMILAR IMPORT, AS THEY RELATE TO THE COMPANY'S MANAGEMENT. ARE INTENDED TO IDENTIFY FORWARD-LOOKING STATEMENTS. THESE STATEMENTS ARE NOT GUARANTEES OF FUTURE PERFORMANCE AND INVOLVE CERTAIN RISKS, UNCERTAINTIES AND ASSUMPTIONS WHICH ARE DIFFICULT TO PREDICT INCLUDING, WITHOUT LIMITATION, CHANGES (ANTICIPATED OR UNANTICIPATED) IN THE REGULATORY REGIME APPLICABLE TO THE BUSINESSES IN WHICH THE COMPANY OPERATES, COMPETITIVE FACTORS, GENERAL ECONOMIC CONDITIONS, CUSTOMER RELATIONS, RELATIONSHIPS WITH VENDORS AND SERVICE PROVIDERS, PROJECT DEVELOPMENT AND/OR CONSTRUCTION COSTS, VIABILITY AND CREDITWORTHINESS OF COUNTERPARTIES TO CONTRACTS, THE INTEREST-RATE ENVIRONMENT, GOVERNMENTAL REGULATION AND SUPERVISION, SEASONALITY, SUPPLY AND DEMAND OF VARIOUS COMMODITIES, TRANSPORTATION AND DISTRIBUTION NETWORKS, TECHNOLOGICAL CHANGE, CHANGES IN INDUSTRY PRACTICES, ONETIME EVENTS AND OTHER FACTORS (WHETHER OR NOT DESCRIBED HEREIN), THE ABILITY TO SECURE INVESTOR, LENDER AND BUSINESS RELATIONSHIPS, THE ABILITY TO RAISE SUFFICIENT CAPITAL TO FINANCE THE COMPANY, AND OTHER RISKS INHERENT IN THE ENERGY INDUSTRY, BASED UPON CHANGING CONDITIONS, SHOULD ANY ONE OR MORE OF THESE RISKS OR UNCERTAINTIES MATERIALIZE, OR SHOULD ANY UNDERLYING ASSUMPTIONS PROVE INCORRECT, ACTUAL RESULTS MAY VARY MATERIALLY FROM THOSE DESCRIBED HEREIN AS ANTICIPATED, BELIEVED, ESTIMATED, EXPECTED OR INTENDED. NEITHER THE COMPANY OR ANY OF ITS RESPECTIVE AFFILIATES INTENDS TO UPDATE THESE FORWARD-LOOKING STATEMENTS. THE COMPANY HAS A LIMITED OPERATING HISTORY, AND WITH RESPECT TO ANY HISTORICAL INFORMATION CONTAINED HEREIN, YOU SHOULD BEAR IN MIND THAT SUCH INFORMATION IS NOT INDICATIVE OF FUTURE RESULTS, AND THERE CAN BE NO ASSURANCE THAT THE COMPANY WILL ACHIEVE COMPARABLE RESULTS.

CERTAIN INFORMATION CONTAINED HEREIN HAS BEEN OBTAINED FROM SOURCES PREPARED BY THIRD PARTIES. WHILE SUCH INFORMATION IS BELIEVED TO BE RELIABLE FOR THE PURPOSES FOR WHICH IT IS USED HEREIN, NONE OF HADDINGTON VENTURES, L.L.C., THE COMPANY, THEIR RESPECTIVE AFFILIATES (NOR ANY OF THEIR RESPECTIVE DIRECTORS, OFFICERS, EMPLOYEES, MEMBERS, PARTNERS, SHAREHOLDERS OR AGENTS) ASSUMES ANY RESPONSIBILITY FOR THE ACCURACY OF SUCH INFORMATION AND NONE OF THEM HAS INDEPENDENTLY VERIFIED THE ASSUMPTIONS ON WHICH SUCH INFORMATION IS BASED. PAST PERFORMANCE IS NOT INDICATIVE OF FUTURE RESULTS. FUNDS III AND IV ARE CLOSED; THIS IS NOT AN OFFER OR SOLICITATION.

## Haddington's Underground Storage Experience



- Successful history over 30 years in underground storage across storage media and regulatory jurisdictions
- Haddington has successfully developed, built and operated storage facilities in:
  - NGLs (Natural Gas Liquids), natural gas and crude oil
  - New build salt cavern, salt cavern product conversions and depleted reservoir

	Product	Storage Medium	Status	Storage Capacity <sup>(1)</sup>	Sale		Sale Price /
Project Name	Stored				Date	Buyer	TEV (\$MM)
TPC Corporation							
Moss Bluff Gas Storage	Natural Gas	Salt Caverns	Sold	7.8 Bcf	1997	PacificCorp	NA <sup>(2)</sup>
Egan Gas Storage	Natural Gas	Salt Caverns	Sold	4.7 Bcf	1997	PacificCorp	NA <sup>(2)</sup>
Haddington Ventures							
Lodi Gas Storage	Natural Gas	Depleted Reservoir	Sold	12.0 Bcf	2002/2005	ArcLight	\$230
Norton Energy Storage (CAES)*	Electricity	Limestone Mine	Sold	80.0 MMbbls	2009	FirstEnergy Corp.	Undisclosed
Bobcat Gas Storage	Natural Gas	Salt Caverns	Sold	19.0 Bcf	2010	Spectra Energy Corp.	\$540
Magnum NGL Storage	Natural Gas Liquids	Salt Caverns	Sold	1.9 MMbbls	2015	NGL Energy Partners	\$280
Fairway Energy Partners	Crude Oil	Salt Caverns	In Construction	19.3 MMbbls	NA	NA	NA
Apex (CAES)*	Electricity	Salt Caverns	Dev. Phase	8-10 MMbbls	NA	NA	NA
Magnum Gas Storage	Natural Gas	Salt Caverns	Dev. Phase	40.0 Bcf	NA	NA	NA
Magnum Refined Products Storage	Refined Products	Salt Caverns	Dev. Phase	4.0 MMbbls	NA	NA	NA
Magnum CAES	Electricity	Salt Caverns	Dev. Phase	TBD	NA	NA	NA
Magnum Crude Oil Storage	Crude Oil	Salt Caverns	Dev. Phase	TBD	NA	NA	NA

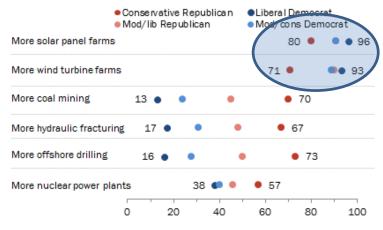
### **Renewable Electricity Penetration Continues to Grow**



- Public opinion strongly supports aggressive development of renewable energy\*
  - For the foreseeable future renewables likely to dominate new additions the grid, despite integration challenges

### Strong bipartisan support for expanding renewables, but wide ideological divides over fossil fuels

% of U.S. adults who say they favor expanding each energy source

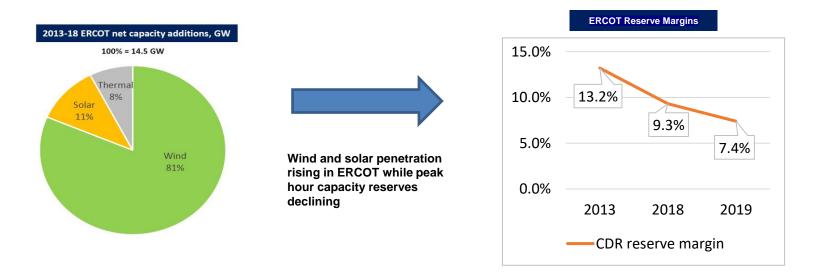


Note: Republicans and Democrats include independents and others who "lean" toward the parties. Respondents who gave other responses or did not give an answer are not shown. Source: Survey conducted March 27-April 9, 2018. "Majorities See Government Efforts to Protect the Environment as Insufficient"

#### PEW RESEARCH CENTER



- Associated intermittency putting continued pressure on the grid
  - In Texas, low power prices driven by wind and solar additions make it uneconomic to build new natural gas generation capacity while reserve margins continue to fall (see below)



- Haddington is focused on CAES projects serving Texas and California
  - Texas has the highest wind installed capacity, with solar additions growing
  - California has the highest solar installed capacity, going to 100% renewable energy by 2045 with passage of SB100

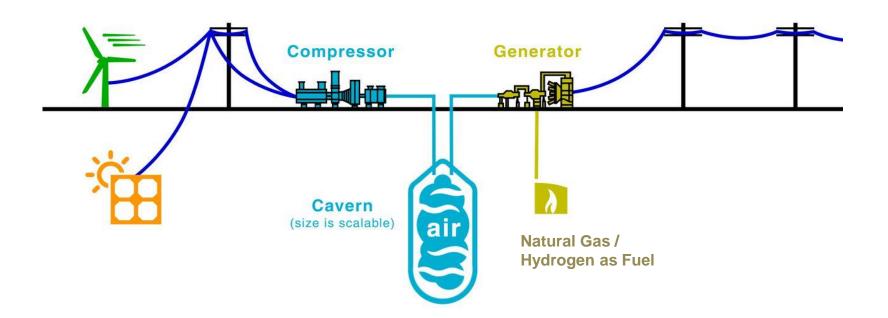


## Conventional Approach (the practical approach)

- →Natural Gas Storage + Gas Generation
- $\rightarrow$ Natural gas is an ideal bridge fuel
- →High deliverability gas storage needed to balance intraday swings

## • Storage Approach (the purist approach)

→Lithium Ion Batteries
→Flow Batteries, Flywheels and other technologies
→Pumped Hydro



- Stores excess electricity as compressed air energy
- Compressed air is the primary generation fuel
- Low amounts of fuel added to reheat compressed air during expansion
- Multiple carbon-neutral expander fuel options: hydrogen, biomethane
- Can store and deliver renewable energy simultaneously
- Uses existing equipment installed in 60+ locations around the world\*

\* Magnum/Apex proposed equipment is from Siemens: Compression installed today in 64 air separation plants, Generator today installed in 120+ locations around the world

## **CAES Shines for Long Duration Storage**



#### Lithium-ion Bethel CAES 4 hour, 100 MW 48 hour, 331 MW Cost (low end estimate) (actual cost) Facility capital cost \$1,540/kW \$1,318/kW **Operating life** 20 years<sup>1</sup> +30 years Monthly capacity cost<sup>2</sup> @ 10% IRR \$12.75/kW-month \$9.35/kW-month Augmentation/Warranty Charges<sup>1</sup> \$8.92/kW-month N/A Fixed O&M/G&A/property taxes \$1.93/kW-month<sup>3</sup> \$3.03/kW-month Total fixed costs (year one) \$23.60/kW-month \$12.38/kW-month

\* Source: APEX CAES

### Levelized Cost of Energy\*\*

	Levelized Cost (\$/MWh)	Capacity Factor	Peak Load Dependable Capacity (3 to 5 PM)	Net Load Dependable Capacity <sup>2</sup> (7 to 9 PM)
Solar Photovoltaic - PPA	\$56	28% - 35%	27%- 38%	0% - 2%
Solar Photovoltaic - LA Solar	\$175	19% - 23%	27%	3% - 5%
Solar - Owens	\$30	25%	27%	3% - 5%
Solar Feed-in-Tariff	\$173	20%	27%	3% - 5%
Wind	\$105	24% - 33%	10%	0%
Wind Firmed and Shaped	\$106 to 132	24% - 33%	45% - 100%	45% - 100%
Geothermal	\$78	91% - 95%	90%	90%
Castaic Improvement	\$29	46%	100%	100%
Beacon Battery (1/2 hour)	\$480	4%	43-61%	12%
Distribution Battery (2 hour)	\$178	12%	100%	48%
Transmission Battery (4 hour)	\$93	17%	99%	96%
New Combined Cycle Gas	\$75 to 85	42%	96%	90 %
New Simple Cycle Gas	\$500 to 600	3% - 5%	96%	96%
CAES	\$55	44%	92%	96%

'Net Present Value (annual costs, 2017-2037) / NPV of Energy Produced

<sup>2</sup>Net Load represents the hour when the net energy for load minus variable energy resources is maximum

\*\* Source: Los Angeles Department of Water and Power 2017 IRP

### CAES is roughly half the cost of a 4 hour battery with 10x the storage duration

### CAES is 20x's cheaper per unit of long duration storage

#### **Comparison of CAES to Lithium Ion Battery\***

## **Apex CAES – Bethel Energy Center**

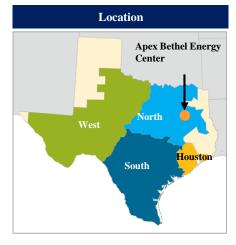


### **BETHEL ENERGY CENTER – PROJECT OVERVIEW**



#### Key facts

Rated capacity:	324 MW generation
	~145 MW compression
Storage capacity:	324 MW for 48 hours – 15,552 MWh
Storage media:	4 MMbbl cavern at Bethel Salt Dome;
	5 existing natural gas storage caverns
	demonstrate suitability of salt
Notice to proceed:	May 2019
On-line:	2Q 2022
Delivery point:	345 kV, ERCOT North Zone
Fuel supply:	Energy Transfer
Surface footprint:	22 acres



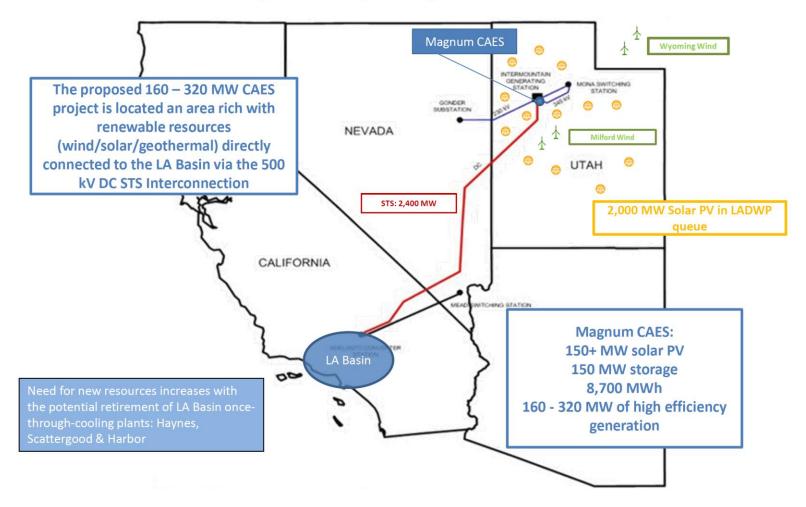
#### Project team & sponsors

- Apex CAES LLC Project development/ construction/commercialization team
- Haddington Ventures Principal project sponsor; over 25 years of underground storage investing
- Siemens AG Equipment supplier, EPC provider, O&M/major maintenance provider, equity investor

## Magnum CAES Overview

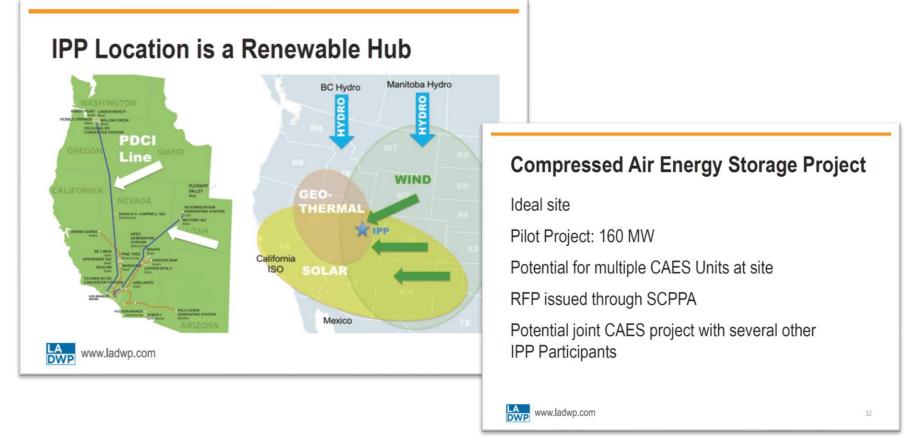


### Magnum CAES' Strategic Location on Southern Transmission System (STS) is Valuable



## **LADWP Plans For CAES & Rewable Hub**





" [CAES] technology has been used since 1991 in a 226 MW facility in McIntosh, Alabama and since 1978 in a 290 MW facility in Huntdorf, Germany. Potentially utilizing newer technology at the larger capacity will allow testing to determine if CAES can be utilized. Initial research indicates that there is the potential of between 1,500 and 2,000 MW at the Delta site. Staff will report back within 90 days as to the status of the potential project."

## In Summary



- The grid will need flexible natural gas storage and other forms of energy storage to balance the intermittency of renewables
- Ultimately a variety of approaches and technologies will be deployed as solutions – there are likely no single winners
- Haddington has two near term CAES projects which we expect to go to construction in 2019
- We believe CAES is an ideal solution for longer duration (greater than 4 hour) storage opportunities, to the extent there is appropriate underground geology